## HOME LOAN STAR RATINGS

## IN THIS REPORT：We research \＆rate：

－1，278 home loans
－from 100 lenders
to compile 5－star fixed \＆variable home loans for residential，as well as investment purposes．

## COMPETITION HEATING UP

With interest rates remaining low and a relatively flat housing market，competition for home loans has heated up over the past 12 months．A total of 133 home loan products have dropped their application fee，bringing the proportion of home loan products with no application fee to $22 \%$ ．

|  | 2012 | 2013 | Change |
| :--- | :--- | :--- | :--- |
| Fee | 1,023 | 890 |  |
| No fee | 126 | 259 | +133 |

Once the deal is signed，though，the ongoing fees have risen slightly，with average costs over the life of the loan hitting just over $\$ 3,000$ for both fixed and variable loans．

|  | 2012 | 2013 |
| :--- | :--- | :--- |
| Fixed | $\$ 2,897.16$ | $\$ 3,056.97$ |
| Variable | $\$ 2,971.27$ | $\$ 3,020.13$ |

HOW MUCH DOES YOUR MORTGAGE REALLY COST？


With interest rates remaining low and the housing market currently flat overall， many prospective buyers are weighing up their real estate options and for many people，their home loan is the biggest single debt they will take on in their lives．Paying it off over a very long period of time can hide the true cost of that loan；on a standard 25 －year timeframe the interest paid can more than double the cost of the property．


Consider the following example of a $\$ 300,000$ home loan on current standard variable interest rates，being paid off over 25 years：

| Loan \＄ | $\$ 300,000$ |
| :--- | :--- |
| Term of loan | 25 years |
| Interest rate | $6.42 \%^{*}$ |
| Monthly repayment | $\$ 2,011$ |
| Total Repayment | $\$ 603, \mathbf{1 9 5}$ |
| Total amount of interest <br> paid | $\mathbf{\$ 3 0 3 , 1 9 5}$ |

＊6．42\％is the average current standard variable rate of the four major banks．

With so much money at stake，consumers should take the time to find a mortgage that both suits their needs and offers fantastic value．

## BEING MORTGAGE－SAVVY COULD SAVE YOU \＄，000s

Choosing the best－value mortgage for your needs and structuring your repayments for the best result can make a significant difference to the lifetime costs of your home loan．Consider the following strategies，all based on the $\$ 300,000$ home loan example above：
－A $\mathbf{0 . 2 5 \%}$ reduction on the current standard rates could save homeowners $\$ 10,900$ in interest costs．
－A $0.25 \%$ reduction on the current standard rates，plus keeping repayments the same， could save homeowners a total of $\$ 31,930$ in interest costs．
－Dividing the monthly repayment by two and applying this amount to the mortgage each fortnight could save a total of $\$ 80,693$ in interest costs．


Source: www.canstar.com.au and www.abs.gov.au
${ }^{1}$ Loan Repayment is based on the average loan size taken over 25 years excluding fees. Interest rate taken into account is the current average of the four major banks.

## WARNING: DON'T OVEREXTEND



While the market is currently flat, the past ten years have nevertheless seen a doubling in the cost of monthly mortgage repayments. This compares to an average wage increase of $54.5 \%$ and an overall inflation rate of just $31.4 \%$. In other words, our mortgage commitments are now taking a higher proportion of our income.

This hasn't caused an affordability crisis in Australia thanks largely to our currently-low interest rates. Our standard mortgage interest rates of approximately $6.42 \%$ are a great deal lower than the average of $10 \%$ that mortgage holders were experiencing in March 1993. Even that was low compared to rates of over 17\% in 1989/90!

While significant interest rate rises are not expected in the short-term, some small rises could well be on the cards over the medium term - and the reality is that it takes several years to start making inroads into a new mortgage.

What would be the result? For mortgage holders with a $\$ 300,000$ mortgage at current standard variable rates, a $2 \%$ rise in interest rates would cost an additional $\$ 400$ per month. This additional cost would not be sustainable for some households.

So be realistic about how much you can afford to borrow and pour as much as possible into your loan just in case the economy improves! The extra activity in the residential property market signals the perfect time for new, as well as existing borrowers, to give their home loan and repayment strategy a health check. The potential benefit is tens of thousands of dollars in interest-cost savings.

## THE STANDOUT PROVIDERS?

To help you compare loans, CANSTAR has looked at 1,278 home loans from 100 lenders across variable, fixed rate and line of credit loans for both residential and investment purposes. Our star ratings are easy to use and give you the ability to narrow down products worth investigating further.


## TAKE AN INTEREST!

A home loan is a long-term debt - but there is money to be saved by reviewing it regularly. Small changes in both your loan conditions and your repayment habits can reap many thousands of dollars reward over the long term. So always take an interest in your mortgage and in the wider home loan market.

[^0]Home Loan Star Ratings
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## Variable Rate Home Loans

| Company Name | Product | $\begin{array}{\|c\|} \hline \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | 100\% <br> Offset Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \pm \star \pm$ outstanding value |  |  |  |  |  |  |  |  |  |  |  |
| ANZ | Breakfree Variable 250-499k | 5.70\% | Nil | 375/a | $\checkmark$ | Both | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Advantage Package Discount Variable : | 5.70\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Advantage Package Variable 250k+ | 5.70\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| bankmecu | Premium 250-499k | 5.64\% | 595 | Nil | $\checkmark$ | P+1 | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BankSA | Advantage Package Variable 250k+ | 5.77\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BOQ | Home Loan Privileges Standard Variabl | 5.66\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BOQ | Shareholder Benefits Standard Variable | 5.66\% | 375 | Nil | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Wealth Package Standard Variable 250 | 5.60\% | 200 | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| CUA | Rate Breaker | 5.42\% | 195 | 350.00/a | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| eMoney | Full Doc Variable | 5.45\% | 380 | Nil | $\checkmark$ | Both | 90\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Homeplus Package Homeplus Variable | 5.59\% | 200 | 10/m | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| IMB | Essentials | 5.58\% | Nil | Nil | $\checkmark$ | Both | 80\% | 75000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| IMB | Platinum Package Variable 250-499k | 5.71\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ING DIRECT | Orange Advantage Variable $250-499 \mathrm{k} 8$ | 5.66\% | 220 | 199.00/a | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| loans.com.au | Blackboard Special | 5.22\% | 295 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| nab | Choice Package Tailored Variable 250-¢ | 5.58\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| nab | Private Tailored Pkg Tailored Variable 2! | 5.58\% | Nil | 750/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Discounted Real Deal 3 yrs | 5.40\% | Nil | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Premium Varial | 5.37\% | Nil | 350/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Pacific Mortgage Group | Variable | 5.27\% | Nil | Nil | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | PC Portfolio Standard Variable 250k+ | 5.59\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | Premium Home Standard Variable 250 k | 5.59\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Qantas Staff CU | Step Ahead Variable 250-499k | 5.53\% | Nil | Nil | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $x$ |
| Qld Police Credit Union | Classic Plus 250k+ | 5.54\% | Nil | 25.00/m | $\checkmark$ | Both | 97\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Qld Police Credit Union | Classic Plus Classic Plus 250k+ | 5.54\% | Nil | 25/m | $\checkmark$ | Both | 97\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Home Loans

| Variable Rate Home Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Product | Rate <br> (as at 01 March <br> 2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\text { Maximum }}$ | MinimumLoan | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \pm \star$ ** outstanding value |  |  |  |  |  |  |  |  |  |  |  |
| Queenslanders CU | Queenslanders Ultimate Home Loan | 5.50\% | Nil | 100.00/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| RAMS | Low Rate Home Loan Introductory 3 yrs | 5.54\% | 870 | Nil | $\checkmark$ | Both | 95\% | 15000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Rate Busters | Ultimate | 5.34\% | 727.5 | Nil | $\checkmark$ | Both | 90\% | 80000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| SERVICE ONE Members | nPioneer Banking Standard Variable 200 | 5.65\% | Nil | 350/a | $\checkmark$ | Both | 97\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Variable 250k+ | 5.79\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| State Custodians | Breathe Easy Offset | 5.59\% | 550 | Nil | $\checkmark$ | Both | 95\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| State Custodians | Standard Variable Offset | 5.44\% | 550 | 345.00/a | $\checkmark$ | Both | 95\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Yellow Brick Road | Gold Pathway Variable | 5.64\% | 250 | 249.00/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| $\star \quad$ rising star |  |  |  |  |  |  |  |  |  |  |  |
| Gateway Credit Union | Premium Variable | 5.53\% | 250 | 249.00/a | $\checkmark$ | Both | 80\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| **** |  |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Affinity Package Classic Variable 100k+ | 5.65\% | 895 | Nil | $\checkmark$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Select Package Classic Variable 100k+ | 5.65\% | 895 | Nil | $\checkmark$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ANZ | Simplicity Plus | 5.70\% | 600 | Nil | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| bankmecu | Basic Variable | 5.54\% | 595 | Nil | $\checkmark$ | P+1 | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| BankSA | Advantage Package Discount Variable | 5.77\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BMC Mortgage | Platinum Pack | 5.53\% | 575 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Citibank | Mortgage Plus Offset Variable 150-4991 | 5.54\% | Nil | 350/a | $\checkmark$ | Both | 80\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Coastline Credit Union | Minimiser Home Loan | 5.59\% | 755 | 8.00/m | $\checkmark$ | P+1 | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Pinnacle +Plus Pkg Variable 200-299k | 5.99\% | Nil | Nil | $\checkmark$ | Both | 95\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| CUA | Discounted Home Loan | 5.85\% | 795 | Nil | $\checkmark$ | Both | 97\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ECU Australia | Premium Plus Premium Variable 250-4! | 5.80\% | 500 | 30/m | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| eMoney | Full Doc Variable Pro Pack | 5.35\% | 380 | 330.00/a | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Gateway Credit Union | Low Rate Plus Variable 250k+ | 5.64\% | 250 | 249/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | MaximumLVR | Minimum Loan | $\begin{aligned} & \text { 100\% } \\ & \text { Offset } \end{aligned}$ <br> Available | Redraw Facility | Portability |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| **** |  |  |  |  |  |  |  |  |  |  |  |
| Greater Building Society | Great Rate Variable | 5.69\% | 790 | Nil | $\checkmark$ | Both | 95\% | No min | $\times$ | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Ultimate Home Loan Package Variable | 5.49\% | 790 | 325/a | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Hemisphere Financial | Home Loan | 5.74\% | 599 | Nil | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Hemisphere Financial | Horizon Loan | 5.64\% | 599 | 345.00/a | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Heritage Bank | Professional Package Variable 150k+ | 5.73\% | 100 | 300/a | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Holiday Coast CU | Home Sweet Home Platinum 200-399k | 5.89\% | 535 | 320.00/a | $\checkmark$ | Both | 95\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Homeloans | Monipower | 5.79\% | 410 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Illawarra CU NSW | Reward Rate | 5.70\% | 900 | Nil | $x$ | P+1 | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| IMB | Introductory Variable 1 yr | 5.16\% | 768.75 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Leveredge | 5.65\% | 275 | Nil | $\checkmark$ | Both | 90\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Macquarie Credit Union | First Home Buyers 3 yrs | 5.43\% | 590 | Nil | $\checkmark$ | P+1 | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Macquarie Credit Union | Home Loan Variable | 5.93\% | 700 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Mortgage HOUSE | Advantage Variable 10-749k | 5.66\% | 595 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Mortgage View | Pro Pack 90\% | 5.27\% | 150 | Nil | $\checkmark$ | Both | 90\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| nab | Base Variable Rate Discount | 5.73\% | Nil | Nil | $\checkmark$ | Both | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Real Deal 50k+ | 5.65\% | Nil | 350/a | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Real Deal | 5.65\% | Nil | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Police \& Nurses Bank | Easypay Plus Easypay Variable 150-49 | 5.70\% | Nil | 350/a | $\checkmark$ | Both | 90\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Qantas Staff CU | Home Plus Variable | 5.83\% | 600 | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $x$ |
| Qld Police Credit Union | Classic | 5.64\% | 876 | Nil | $\checkmark$ | Both | 97\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Smart Starter Extra Intro Rate Mortgage | 4.60\% | 600 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Smart Starter Extra Mortgage Breaker 2 | 5.72\% | 600 | Nil | $\checkmark$ | P+1 | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Teachers' Life Mortgage Breaker 250-4! | 5.72\% | Nil | 25/m | $\checkmark$ | P+1 | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Queenslanders CU | Original Home Loan | 5.73\% | 595 | Nil | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Smart Pro Plus | 5.66\% | 649 | 330.00/a | $\checkmark$ | Both | 95\% | 30000 | $\times$ | $\checkmark$ | $\checkmark$ |

your guide to product excellence

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## Variable Rate Home Loans

| Variable Rate Home Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | MinimumLoan | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
|  |  |  | Upfront (\$) | Ongoing (\$) |  |  |  |  |  |  |  |
| $\star \star \star *$ |  |  |  |  |  |  |  |  |  |  |  |
| RESI Mortgage Corp | Flexi Options | 5.79\% | 854 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Select Credit Union | Super Mortgage Loan | 5.79\% | Nil | Nil | $\checkmark$ | Both | 95\% | 25000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Discount Variable | 5.79\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Suncorp Bank | Home Package Plus Variable 250-499k | 5.59\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Rewards Package Solutions Plus Home | 5.53\% | 765 | 200/a | $\checkmark$ | Both | 95\% | 250000 | $x$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Solutions Plus Home Loan | 5.53\% | 765 | 200.00/a | $\checkmark$ | Both | 95\% | 250000 | $x$ | $\checkmark$ | $\checkmark$ |
| UBank | UHomeLoan (for refinancing) | 5.12\% | Nil | Nil | $\checkmark$ | Both | 80\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Unicredit-WA | Variable | 5.55\% | 627.25 | Nil | $\checkmark$ | Both | 95\% | 5000 | $x$ | $\checkmark$ | $\checkmark$ |
| United Community | Pinnacle +Plus Pkg Variable 200-299k | 5.99\% | Nil | Nil | $\checkmark$ | Both | 95\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Westpac | Premier Advantage Rocket Repay Hom | 5.81\% | Nil | 395/a | $\checkmark$ | Both | 97\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Yellow Brick Road | Better Basics | 5.68\% | 725 | Nil | $\checkmark$ | Both | 95\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| * $\times$ * |  |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Variable Home Loan | 5.85\% | 694 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ADCU | Budget Home Loan | 5.79\% | 892 | Nil | $\checkmark$ | P+1 | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| ADCU | Standard Variable Offset | 6.09\% | 892 | Nil | $\checkmark$ | P+1 | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Adelaide Bank | SmartSaver | 5.71\% | 475 | Nil | $\checkmark$ | Both | 90\% | 10000 | x | $\checkmark$ | $\checkmark$ |
| Adelaide Bank | Smartit Variable | 5.81\% | 475 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Essential Home Loan | 5.53\% | 295 | Nil | $\checkmark$ | P+1 | 90\% | 40000 | $x$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Basic Variable Loan | 5.70\% | 545 | Nil | $\checkmark$ | Both | 90\% | 40000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Professional Package Classic Variable: | 5.65\% | Nil | 349/a | $\checkmark$ | Both | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Professional Package Intro 1yr Variable | 5.50\% | Nil | 349/a | $\checkmark$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ANZ | Variable | 6.40\% | 600 | 5.00/m | $\checkmark$ | Both | 90\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Arab Bank Australia | The Basics | 5.89\% | 600 | 8.00/m | $\checkmark$ | P+1 | 95\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Austral Mortgage | Advantage Plus 50-499k | 5.81\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\begin{array}{\|c} \text { Maximum } \\ \text { LVR } \end{array}$ | Minimum Loan | $100 \%$OffsetAvailable | Redraw Facility | Portability |
|  |  |  | Upfront (\$) | Ongoing (\$) |  |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| Bank of Melbourne | Basic Variable | 5.82\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Negotiated Basic Variable | 5.73\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Discount Variable 1 yr | 5.70\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BankSA | Basic Variable | 5.89\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| BankSA | Negotiated Basic Variable | 5.80\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| BankSA | Discount Variable 1 yr | 5.77\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankstown City CU | Basic Home Loan | 5.72\% | 1290 | Nil | $x$ | Both | 95\% | 150000 | $\checkmark$ | $\times$ | $\checkmark$ |
| Bankstown City CU | Premium Home Loan | 5.87\% | 1025 | Nil | $\checkmark$ | Both | 97\% | 25000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Online Home Loan | 5.38\% | Nil | Nil | $\checkmark$ | Both | 80\% | 100000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Premium Home Loan | 5.79\% | 355 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Premium Select 200-749k | 5.64\% | 295 | Nil | $\checkmark$ | Both | 95\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Rate Cutter Home Loan | 5.99\% | 755 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| bcu | Discount Variable Rate | 5.58\% | 600 | Nil | $x$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $x$ |
| bcu | Discount Variable Rate | 5.88\% | 600 | Nil | $x$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $x$ |
| Bendigo Bank | Home Loan Package Plus Variable 250 | 5.81\% | 705 | 8/m | $x$ | P+1 | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Big Sky Building Society | Basic Choice | 5.85\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bloom Home Loans | Fee Saver | 5.54\% | Nil | Nil | $\checkmark$ | Both | 90\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| BMC Mortgage | Advantedge | 5.75\% | Nil | Nil | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| BOQ | Economy | 5.93\% | 995 | 10.00/m | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Catalyst Money | Basic Home Loan | 5.58\% | 900 | 8.00/m | $x$ | P+1 | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Catalyst Money | Reward Rate | 5.70\% | 900 | Nil | $x$ | P+1 | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Citibank | Basic Variable | 5.69\% | 649 | Nil | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Citibank | Mortgage Plus Variable 150-499k | 5.54\% | Nil | 350/a | $\checkmark$ | Both | 80\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Economiser | 5.94\% | 800 | 8.00/m | $x$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Economiser Intro Variable 3 yrs | 5.59\% | 800 | Nil | $\times$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |

[^2]Home Loan Star Ratings
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## Variable Rate Home Loans

| Variable Rate Home Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Product | $\begin{array}{\|c\|} \hline \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\begin{gathered} \text { Maximum } \\ \text { LVR } \end{gathered}$ | Minimum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
|  |  |  | Upfront (\$) | Ongoing (\$) |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Commonwealth Bank | No Fee Variable Rate | 5.70\% | Nil | Nil | $x$ | Both | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Rate Saver | 5.94\% | 800 | 8.00/m | $x$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Rate Saver Intro Variable 3 yrs | 5.59\% | 800 | Nil | $x$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Discount Intro Variable 1 yr | 5.70\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Standard Variable | 6.40\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Wealth Package Discount Intro Variable | 5.70\% | 200 | 375/a | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Basic Variable | 5.59\% | 795 | 11.00/m | $\checkmark$ | P+1 | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Community First CU | True Basic Home Loan | 5.73\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Community First CU | Accelerator Home Loan Package True ${ }^{\text {\ }}$ | 5.84\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Companion CU | Basic Variable | 5.59\% | 795 | 11.00/m | $\checkmark$ | P+1 | 95\% | 100000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Companion CU | Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Credit Union SA | First Home Loan | 5.87\% | Nil | Nil | $x$ | P+1 | 95\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Credit Union SA | Standard Variable 5-299k | 6.22\% | 843.38 | Nil | $\checkmark$ | Both | 95\% | 5000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| CUA | Basic Variable 250k+ | 5.67\% | 795 | Nil | $\checkmark$ | Both | 97\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| CUA | Intro Disc Variable 1 yr | 5.47\% | 795 | Nil | $\checkmark$ | Both | 97\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| CUA | Intro Variable 1 yr | 5.47\% | 795 | Nil | $\checkmark$ | Both | 97\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Easy Street Fin Services | Easystreet Basic Var | 5.73\% | 500 | Nil | $x$ | P+1 | 95\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| ECU Australia | Easy Move 1 yr | 6.19\% | 800 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ECU Australia | Introductory Home Loan 1 yr | 5.30\% | 800 | Nil | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ECU Australia | Premium Variable | 6.30\% | 800 | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Encompass Credit Union | 1 yr Intro Rate Variable 1 yr | 5.35\% | 946.5 | Nil | $\checkmark$ | Both | 90\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Encompass Credit Union | 3 yr Introductory Variable 3 yrs | 5.69\% | 946.5 | Nil | $\checkmark$ | Both | 90\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Encompass Credit Union | Mortgage Loan | 6.05\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Packaged Home Loan Mortgage Securı | 5.85\% | 600 | 375/a | $\checkmark$ | P+1 | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | ```Principal+ Interest/ Interest Only``` | Maximum LVR | $\underset{\text { Loan }}{\text { Minimum }}$ | 100\%OffsetAvailable | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| Firstmac | Home Loan 80 | 5.86\% | 820 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Gateway Credit Union | Low Rate Essentials | 5.68\% | 725 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Gateway Credit Union | Variable | 5.99\% | 725 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Variable | 6.05\% | 790 | Nil | $\checkmark$ | Both | 95\% | No min | $\times$ | $\checkmark$ | $\checkmark$ |
| Hemisphere Financial | Alt Doc Loan | 6.14\% | 599 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Hemisphere Financial | Quickstart Loan | 6.04\% | 599 | Nil | $\checkmark$ | P+1 | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Heritage Bank | Basic Variable | 5.78\% | 700 | Nil | $\checkmark$ | 10 | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Heritage Bank | Discount Variable | 5.44\% | 700 | Nil | $\checkmark$ | 10 | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Heritage Bank | Variable | 6.14\% | 700 | 5.00/m | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Holiday Coast CU | Home Sweet Home Standard 200-399k | 6.14\% | 535 | 320.00/a | $\checkmark$ | Both | 95\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Holiday Coast CU | Live Life Platinum | 6.35\% | 935 | 8.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Holiday Coast CU | Live Life Standard | 6.45\% | 935 | 8.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Homeloans | ProSmart | 5.93\% | 410 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Homeloans | Ultra | 5.74\% | 560 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Homeloans | Ultra Plus Variable | 5.59\% | 560 | 330.00/a | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Homeplus Variable Rate | 6.41\% | 200 | 10.00/m | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Homestar Finance | Advantage Variable | 5.73\% | Nil | Nil | $\checkmark$ | Both | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Homestar Finance | No Fee Offset | 5.66\% | Nil | Nil | $\checkmark$ | Both | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Horizon Credit Union | Basic Home Loan | 5.89\% | 935 | $5.00 / \mathrm{m}$ | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Horizon Credit Union | Classic Home Loan | 6.29\% | Nil | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Horizon Credit Union | Mortgage Breaker | 5.89\% | 935 | 150.00/a | $\checkmark$ | P+1 | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Horizon Credit Union | Platinum Loan Package Classic Home I | 5.79\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| HSBC | Home Value | 5.25\% | 252.5 | Nil | $\checkmark$ | Both | 90\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Hume Building Society | Interest Saver | 5.70\% | 750 | Nil | $\checkmark$ | Both | 95\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Hume Building Society | Variable | 6.00\% | 750 | Nil | $\checkmark$ | Both | 97\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Home Loans

| Company Name | Product | Rate <br> (as at 01 March <br> 2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| Hunter United Credit Un | Basic Variable 250k+ | 5.89\% | 930 | 5.00/m | $\checkmark$ | P+I | 80\% | No min | $x$ | $\checkmark$ | $x$ |
| Hunter United Credit Un | Package Home Loan Variable 250k+ | 6.05\% | Nil | 295/a | $\checkmark$ | P+1 | 95\% | 250000 | $x$ | $\checkmark$ | $x$ |
| Illawarra CU NSW | Basic Home Loan | 5.58\% | 900 | 8.00/m | $x$ | P+1 | 95\% | 30000 | $\times$ | $\checkmark$ | $\checkmark$ |
| IMB | Variable | 6.16\% | 768.74 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ING DIRECT | Mortgage Simplifier 250-499k $80 \%$ | 5.66\% | 220 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Intech Credit Union | Classic Home Loan | 6.18\% | 935 | Nil | $\checkmark$ | Both | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $x$ |
| Liberty Financial | Liberty Sharp | 5.59\% | 995 | Nil | $x$ | P+1 | 95\% | 100000 | $x$ | $\checkmark$ | $x$ |
| Liberty Financial | Liberty Free | 5.79\% | Nil | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Liberty Financial | Liberty Star | 5.59\% | Nil | 28.00/m | $\checkmark$ | Both | 95\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Plus Var | 5.69\% | 350 | 330.00/a | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Var | 5.75\% | 350 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Leveredge Plus Var | 5.55\% | 275 | 330.00/a | $\checkmark$ | Both | 90\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Macquarie Bank | Classic Classic IO Variable 150-999k | 5.44\% | 930 | Nil | $\checkmark$ | 10 | 80\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Macquarie Bank | Classic IO Variable 150-999k | 5.44\% | 330 | Nil | $\checkmark$ | 10 | 80\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Macquarie Credit Union | Low Rate Home Loan | 5.68\% | 720 | Nil | $\times$ | P+1 | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Macquarie Credit Union | Introductory Rate Home Loan 1 yr | 5.43\% | 700 | Nil | $x$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Var Super Member | 5.88\% | 300 | Nil | $\checkmark$ | P+1 | 95\% | 40000 | $x$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Member Package Ultimate Offset 50k+ | 5.68\% | Nil | 395/a | $\checkmark$ | P+1 | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Ultimate Super Member | 6.18\% | 300 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Mortgage HOUSE | Vantage Offset Variable | 5.80\% | 670 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| MyRate | Advantage Variable 100-599k | 5.67\% | Nil | Nil | $\checkmark$ | Both | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| nab | Base Variable Rate | 6.17\% | Nil | Nil | $\checkmark$ | Both | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| nab | Tailored Variable | 6.38\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Intro Variable 1 yr | 5.35\% | Nil | Nil | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Intro Variable 1 | 5.35\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |

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| Company Name | Product | Rate <br> (as at 01 March <br> 2013) | Loan Fees (at \$250k) |  | Split Facility | ```Principal+ Interest/ Interest Only``` | $\begin{array}{\|c} \text { Maximum } \\ \text { LVR } \end{array}$ | $\underset{\text { Loan }}{\text { Minimum }}$ | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| *** |  |  |  |  |  |  |  |  |  |  |  |
| Newcastle Permanent | Premium Plus Package Real Options | 6.05\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Real Options | 6.05\% | Nil | Nil | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Variable | 6.27\% | Nil | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Northern Beaches CU | Introductory Home Loan 1 yr | 5.54\% | 1390 | Nil | $\checkmark$ | P+1 | 95\% | 30000 | $x$ | $\checkmark$ | $x$ |
| Northern Beaches CU | Minimiser Home Loan | 5.74\% | 915 | Nil | $\checkmark$ | P+1 | 95\% | 100000 | $x$ | $\checkmark$ | $x$ |
| Northern Beaches CU | All in One | 6.24\% | 915 | Nil | $\checkmark$ | P+1 | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $x$ |
| People's Choice Credit Union | Basic Variable | 5.79\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| People's Choice Credit Union | Lite Basic Variable | 5.60\% | 654.5 | Nil | $\checkmark$ | Both | 90\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Police \& Nurses Bank | Dream Home Loan Var | 5.79\% | 650 | $5.00 / \mathrm{m}$ | $\checkmark$ | Both | 90\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Police \& Nurses Bank | Easypay Variable | 6.20\% | 650 | 5.00/m | $\checkmark$ | Both | 90\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | 12 m Discount Variable 1 yr | 5.39\% | Nil | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 120000 | $x$ | $\checkmark$ | $\checkmark$ |
| Police Credit | 24 m Discount Variable 2 yrs | 5.39\% | Nil | Nil | $\checkmark$ | P+1 | 95\% | 120000 | $x$ | $\checkmark$ | $\checkmark$ |
| Police Credit | Offset | 6.04\% | 600 | Nil | $\checkmark$ | P+1 | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | Standard Variable | 5.99\% | 600 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Qld Police Credit Union | Standard Variable | 6.14\% | 876 | Nil | $\checkmark$ | Both | 97\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Qld Professional CU | Friendly | 5.80\% | 855 | 10.00/m | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Choices Intro Rate Mortgage Breaker 1 | 5.40\% | Nil | 395/a | $\checkmark$ | P+1 | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Choices Mortgage Breaker 250-499k | 5.72\% | Nil | 395/a | $\checkmark$ | P+1 | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Teachers' Life Intro Rate Mortgage Brea | 5.40\% | Nil | 25/m | $\checkmark$ | P+1 | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Quay Credit Union | Basic Variable (Refinance only) | 5.49\% | 638 | Nil | $\checkmark$ | Both | 80\% | 100000 | $x$ | $\checkmark$ | $x$ |
| Quay Credit Union | Premium Home Loan (Refinance only) | 5.69\% | 638 | Nil | $\checkmark$ | Both | 80\% | 100000 | $\checkmark$ | $\checkmark$ | $\times$ |
| RAMS | Full Feature | 6.35\% | 870 | Nil | $\checkmark$ | Both | 95\% | 15000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Rate Busters | RateBusters 80 | 5.63\% | 855 | Nil | $\checkmark$ | Both | 80\% | 80000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Smart Option Home Loan | 5.84\% | 660 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Switch n Save Intro Variable 2 yrs | 5.56\% | 649 | Nil | $\checkmark$ | Both | 95\% | 30000 | $\times$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Home Loans

| Variable Rate Home Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | 100\% <br> Offset <br> Available | Redraw Facility | Portability |
|  |  |  | Upfront (\$) | Ongoing (\$) |  |  |  |  |  |  |  |
| *** |  |  |  |  |  |  |  |  |  |  |  |
| RESI Mortgage Corp | Break Thru Variable | 5.89\% | 689 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| SCU | Basic Home Loan | 5.73\% | 747 | Nil | $\checkmark$ | P+1 | 95\% | 25000 | $x$ | $\checkmark$ | $\checkmark$ |
| SCU | Standard Variable | 6.24\% | 747 | Nil | $\checkmark$ | Both | 95\% | 25000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| SERVICE ONE Members | The Base Variable | 5.85\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No min | $x$ | $x$ | $\checkmark$ |
| SERVICE ONE Members | Standard Variable | 6.25\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| SGE Credit Union | Affinity Mortgage Breaker Home Loan | 6.17\% | 500 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $x$ |
| SGE Credit Union | Affinity Standard Variable HL | 6.07\% | 500 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $x$ |
| St.George Bank | Basic Variable | 5.91\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| St.George Bank | Negotiated Basic Variable | 5.82\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Summerland CU | Premium | 5.79\% | Nil | 380.00/a | $\checkmark$ | P+1 | 95\% | 250000 | $x$ | $\checkmark$ | $\checkmark$ |
| Suncorp Bank | Back To Basics | 5.91\% | 600 | Nil | $\checkmark$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Sutherland Credit Union | Home Basic | 5.72\% | 1055 | Nil | $\times$ | P+1 | 95\% | 250000 | $x$ | $\checkmark$ | $\checkmark$ |
| Sutherland Credit Union | Home Plus | 5.87\% | 1055 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | My First Home Loan | 5.93\% | Nil | Nil | $\checkmark$ | P+1 | 98\% | 25000 | $x$ | $\checkmark$ | $x$ |
| Teachers Mutual Bank | Rewards Package Smart Home Loan 1 | 5.63\% | 765 | 200/a | $\checkmark$ | Both | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Smart Home Loan | 5.63\% | 765 | 200.00/a | $\checkmark$ | Both | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Capricornian | My Advantage Variable 50k+ | 6.02\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Capricornian | My First Home Loan Variable 50k+ | 5.62\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Mutual | Budget | 5.53\% | 150 | Nil | $x$ | $\mathrm{P}+1$ | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Rock Building Soc | Advantage+ Variable | 5.96\% | 800 | Nil | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Rock Building Soc | Rock Star Package Variable 250k+ | 5.94\% | Nil | 350.00/a | $\checkmark$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Rock Building Soc | Rock Star Pkg Variable Special 250k+ | 5.69\% | Nil | 350.00/a | $\checkmark$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| United Community | Basic Variable | 5.59\% | 795 | 11.00/m | $\checkmark$ | P+1 | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| United Community | Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Victoria Teachers Mutual BanlBasic Variable |  | 5.64\% | 250 | Nil | $\checkmark$ | P+1 | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |

[^3]Home Loan Star Ratings
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## Variable Rate Home Loans

| Company Name | Product | Rate <br> (as at 01 March <br> 2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\text { Maximum }}$ | MinimumLoan | $\begin{gathered} \text { 100\% } \\ \text { Offset } \\ \text { Available } \end{gathered}$ | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| *** |  |  |  |  |  |  |  |  |  |  |  |
| Victoria Teachers Mutual Bant | Rewards Package Basic Variable | 5.54\% | Nil | 300/a | $\checkmark$ | P+I | 95\% | No min | $\times$ | $\checkmark$ | $\checkmark$ |
| Victoria Teachers Mutual Bank | Offset Variable | 6.14\% | 250 | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Victoria Teachers Mutual Bank | Rewards Package Offset Variable | 6.04\% | Nil | 300/a | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Wagga Mutual Credit Un | Basic Variable | 5.59\% | 795 | 11.00/m | $\checkmark$ | P+1 | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Wagga Mutual Credit Un | Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Westpac | Flexi First Option | 5.86\% | 750 | Nil | $\checkmark$ | Both | 97\% | 25000 | $x$ | $\checkmark$ | $\checkmark$ |
| Westpac | Rocket Repay Home Loan | 6.51\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Yellow Brick Road | Homebase | 5.99\% | 725 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| * * |  |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Classic Variable | 6.50\% | 895 | 10.00/m | $\checkmark$ | Both | 90\% | 40000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Intro 1yr Variable 1 yr | 5.50\% | 295 | 10.00/m | $\checkmark$ | Both | 90\% | 40000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Aussie Home Loans | Optimizer Standard Variable | 6.48\% | 100 | Nil | $\checkmark$ | Both | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Variable | 6.40\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BankSA | Variable | 6.47\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Lite Home Loan | 6.27\% | 60 | NiI | $\checkmark$ | Both | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Mortgage Shredder | 6.39\% | 755 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Mortgage Shredder Intro Variable 1 yr | 5.39\% | 755 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Super Start Home Loan | 5.59\% | 755 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| bcu | Standard Variable | 6.28\% | 600 | Nil | $x$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $x$ |
| Beirut Hellenic Bank | Expect More | 5.94\% | Nil | 395.00/a | $x$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bendigo Bank | Home Loan Package Variable 5k+ | 6.01\% | 705 | 8/m | $x$ | $\mathrm{P}+1$ | 95\% | 5000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BOQ | First Start 1 yr | 5.51\% | 895 | 10.00/m | $x$ | Both | 95\% | 5000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BOQ | Standard Variable | 6.51\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| CairnsPenny Savings\&Loan | Standard Variable | 6.00\% | 660 | 15.00/q | $\checkmark$ | Both | 95\% | 20000 | $\times$ | $\checkmark$ | $\checkmark$ |

Home Loan Star Ratings
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## Variable Rate Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | $100 \%$OffsetAvailable | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| * $\star$ |  |  |  |  |  |  |  |  |  |  |  |
| Catalyst Money | Variable | 6.25\% | 900 | Nil | $\times$ | P+I | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Circle Credit Co-op | Standard Variable | 6.25\% | 500 | Nil | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\times$ |
| Coastline Credit Union | No Fee Home Loan Variable | 6.34\% | Nil | Nil | $\checkmark$ | P+1 | 90\% | 15000 | $x$ | $\checkmark$ | $\checkmark$ |
| Coastline Credit Union | Options Home Loan | 6.04\% | 755 | 8.00/m | $\checkmark$ | P+1 | 90\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Parent Variable | 6.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Community First CU | True Value Var HI | 6.34\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Companion CU | Parent Variable | 6.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Defence Bank | Flexi Choice Variable | 6.14\% | 400 | Nil | $\checkmark$ | P+1 | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Delphi Bank | Complete | 6.40\% | 770 | 6.00/m | $\checkmark$ | Both | 90\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Delphi Bank | Essential | 6.40\% | 1020 | 8.00/m | $\checkmark$ | Both | 90\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| FCCS Credit Union | Rewards | 6.24\% | 750 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\times$ | $x$ | $\checkmark$ |
| FCCS Credit Union | Value Plus Variable | 6.64\% | 750 | Nil | $\checkmark$ | Both | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Mortgage Secured | 6.20\% | 875 | Nil | $\checkmark$ | P+1 | 95\% | 5000 | $\checkmark$ | $\checkmark$ | $x$ |
| Greater Building Society | Mortgage Express | 6.25\% | 790 | 5.00/m | $\checkmark$ | P+1 | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Holiday Coast CU | Keep It Simple Platinum | 6.00\% | 935 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $x$ | $\checkmark$ |
| Holiday Coast CU | Keep It Simple Standard | 6.20\% | 935 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $x$ | $\checkmark$ |
| HSBC | Home Smart | 6.45\% | 852.5 | Nil | $\checkmark$ | P+1 | 90\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| HSBC | Variable | 6.45\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Hunter United Credit Un | Variable | 6.40\% | 930 | 5.00/m | $\checkmark$ | P+1 | 95\% | No min | $x$ | $\checkmark$ | $x$ |
| Illawarra CU NSW | Variable | 6.25\% | 900 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Macarthur Credit Union | Home Loan | 6.25\% | 1323 | Nil | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $x$ |
| Macquarie Bank | Premium Variable | 6.45\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Ultimate Offset | 6.63\% | 300 | Nil | $\checkmark$ | P+1 | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Variable | 6.33\% | 300 | Nil | $\checkmark$ | Both | 95\% | 40000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| MyState | Essentials | 6.02\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 150000 | $\times$ | $\checkmark$ | $\checkmark$ |

## your guide to product excellence

Home Loan Star Ratings
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## Variable Rate Home Loans

| Variable Rate Home Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\text { Maximum }}$ | $\underset{\text { Loan }}{\text { Minimum }}$ | 100\%OffsetAvailable | Redraw Facility | Portability |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| * $\star$ |  |  |  |  |  |  |  |  |  |  |  |
| MyState | Variable | 6.39\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| People's Choice Credit Union | Standard Variable | 6.37\% | 900 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Bank | Variable | 6.04\% | 1045 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $x$ |
| Qld Professional CU | Variable | 6.65\% | 855 | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Rate Tracker Home Loan Series 3 80\% | 5.90\% | 644 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\times$ |
| QT Mutual Bank | Intro Rate Mortgage Breaker 1 yr | 5.40\% | 644 | Nil | $\checkmark$ | P+1 | 95\% | 125000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Mortgage Breaker | 6.32\% | 644 | Nil | $\checkmark$ | P+1 | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Queensland Country Credit UiUltimate Home Loan Variable Rate 150\| |  | 5.79\% | Nil | 330/a | $\checkmark$ | Both | 90\% | 150000 | $x$ | $x$ | $x$ |
| Queensland Country Credit UlVariable Rate |  | 6.29\% | 950 | 5.00/m | $\checkmark$ | Both | 90\% | 10000 | $x$ | $x$ | $x$ |
| RESI Mortgage Corp | Low Start 1 yr | 5.47\% | 1199 | Nil | $\times$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| SGE Credit Union | Mortgage Secured Loan | 6.37\% | 500 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $x$ |
| St.George Bank | Variable | 6.49\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Summerland CU | Eco Mortgage Loan | 6.14\% | 600 | 8.00/m | - | P+1 | 95\% | 20000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Summerland CU | Mortgage Plus Loan | 6.46\% | 800 | 8.00/m | $\checkmark$ | P+1 | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Suncorp Bank | Variable | 6.49\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Sutherland Credit Union | Home In One Loan | 6.48\% | 1055 | 8.00/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Flexi Choice | 6.18\% | 715 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 25000 | $x$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Variable Loan IO | 6.18\% | 715 | Nil | $\checkmark$ | 10 | 95\% | 25000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Capricornian | Variable | 6.52\% | 275 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Mutual | Intro Plus 3 yrs | 5.53\% | 500 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Mutual | Premium Variable | 6.08\% | Nil | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Rock Building Soc | Variable | 6.69\% | 800 | 5.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| TIO Banking | Essentials Home Ln Pkg Essentials Var | 5.91\% | Nil | 399/a | $x$ | Both | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Transport Mutual Credit Union | Basic Variable | 5.96\% | 1010 | Nil | $x$ | P+1 | 95\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Transport Mutual Credit Union | Variable | 6.21\% | 1010 | Nil | $\times$ | P+1 | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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Variable Rate Home Loans

| Variable Rate Home Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split <br> Facility | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\text { Maximum }}$ | Minimum Loan | 100\% <br> Offset <br> Available | Redraw Facility | Portability |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| United Community | Parent Variable | 6.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Wagga Mutual Credit Un | Parent Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| $\star$ |  |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Smartdoc Variable | 6.91\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Arab Bank Australia | HeadStart Intro Variable 1 yr | 5.29\% | 600 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Arab Bank Australia | Standard Variable | 7.00\% | 250 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Beirut Hellenic Bank | Variable | 6.88\% | 990 | 10.00/m | $\checkmark$ | Both | 80\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Bendigo Bank | Variable | 6.51\% | 705 | 8.00/m | $x$ | P+1 | 95\% | 5000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Citibank | Variable | 6.69\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Bridging Home Loan | 6.29\% | 795 | Nil | $x$ | Both | 85\% | 10000 | $x$ | $x$ | $x$ |
| Companion CU | Bridging Home Loan | 6.29\% | 795 | Nil | $x$ | Both | 85\% | 10000 | $x$ | $x$ | $x$ |
| Hunter United Credit Un | Interest Only 150-499k | 6.30\% | 880 | Nil | $x$ | 10 | 90\% | 150000 | $x$ | $\checkmark$ | $x$ |
| Summerland CU | Equity Extra | 6.79\% | 800 | 10.00/m | $\checkmark$ | Both | 80\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| Summerland CU | Home Loan Plus | 6.39\% | 800 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| TIO Banking | Essentials Variable | 6.41\% | 1180 | 10.00/m | $x$ | Both | 90\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| United Community | Bridging Home Loan | 6.29\% | 795 | Nil | $x$ | Both | 85\% | 10000 | $x$ | $x$ | $x$ |
| Wagga Mutual Credit Un | Bridging Home Loan | 6.29\% | 795 | Nil | $x$ | Both | 85\% | 10000 | $x$ | $x$ | $x$ |

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## Revolving Line of Credit

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Mandatory Payments Necessary | Interest Capitalisation | MaximumLVR | Maximum Loan | LoanReview Period | Split Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star \pm$ outstanding value |  |  |  |  |  |  |  |  |  |  |
| ANZ | Breakfree Equity Manager 250-499k | 5.85\% | Nil | 375/a | $x$ | $\checkmark$ | 90\% | 500000 | N/A | $\checkmark$ |
| ANZ | Equity Manager | 6.55\% | 600 | 150.00/a | $x$ | $\checkmark$ | 90\% | No Max | N/A | $\checkmark$ |
| Bank of Melbourne | Advantage Package Portfolio Loan 250k-1 | 5.85\% | Nil | 395/a | $\checkmark$ | $\checkmark$ | 90\% | 1000000 | N/A | $\checkmark$ |
| BankSA | Advantage Package Portfolio Loan 250k- | 5.92\% | Nil | 395/a | $\checkmark$ | $\checkmark$ | 90\% | No Max | N/A | $\checkmark$ |
| Commonwealth Bank | Wealth Package Viridian Line Of Credit 2 | 5.75\% | 200 | 375/a | $x$ | $\times$ | 90\% | 500000 | a | $\times$ |
| Greater Building Society | Ultimate Home Loan Package Constant ( | 6.20\% | 790 | 325/a | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| HomeSide Lending | Homeplus Package Peak Performance E | 5.86\% | 200 | 10/m | $x$ | $\times$ | 90\% | No Max | a | $\checkmark$ |
| nab | Choice Package Flexi Plus 150k+ | 6.38\% | Nil | 395/a | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| nab | Home Equity LOC | 5.86\% | Nil | 8.00/m | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| nab | Portfolio Facility 250-499k | 5.95\% | Nil | 550.00/a | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| nab | Portfolio Package Portfolio Facility 250-4! | 5.95\% | Nil | 550/a | $x$ | $\checkmark$ | 90\% | 500000 | a | $\checkmark$ |
| nab | Private Portfolio Portfolio Facility 250-49¢ | 5.95\% | Nil | 750/a | $x$ | $\checkmark$ | 90\% | 500000 | a | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Real Equity 250- | 5.45\% | Nil | 350/a | $x$ | $\checkmark$ | 90\% | 500000 | a | $\checkmark$ |
| Pacific Mortgage Group | Line Of Credit | 5.61\% | Nil | Nil | $x$ | $\checkmark$ | 95\% | 2000000 | N/A | $\checkmark$ |
| State Custodians | Line of Credit | 5.44\% | 550 | 345.00/a | $x$ | $\checkmark$ | 90\% | 1000000 | N/A | $\checkmark$ |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Aussie Home Loans | Optimizer Line of Credit | 5.59\% | 100 | 198.00/a | $x$ | $x$ | 95\% | 2000000 | N/A | $\checkmark$ |
| BOQ | Home Loan Privileges Come-N-Go Line ( | 5.86\% | Nil | 395/a | $x$ | $\checkmark$ | 90\% | 1000000 | a | $\checkmark$ |
| BOQ | Shareholder Benefits Come-N-Go Line of | 5.86\% | 625 | Nil | $x$ | $\checkmark$ | 90\% | 1000000 | a | $\checkmark$ |
| Community CPS Australia | Pinnacle +Plus Pkg All-In-One Variable 2 | 6.14\% | Nil | Nil | $\checkmark$ | $\checkmark$ | 90\% | 300000 | a | $\checkmark$ |
| eMoney | Line of Credit | 5.62\% | 380 | Nil | $x$ | $x$ | 90\% | 1000000 | m | $\checkmark$ |
| Gateway Credit Union | Equitismart Home Loan | 6.14\% | 725 | Nil | $x$ | $\checkmark$ | 80\% | No Max | N/A | $\checkmark$ |
| Greater Building Society | Constant Credit Equity | 6.40\% | 790 | 5.00/m | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| IMB | Platinum Package Equity Line Advantage | 5.96\% | 323.74 | 395/a | $\checkmark$ | $\times$ | 90\% | No Max | a | $\checkmark$ |

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## Revolving Line of Credit

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Mandatory Payments Necessary | Interest Capitalisation | Maximum LVR | Maximum Loan | Loan Period | Split Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| LJ Hooker Finance | Leveredge LOC | 5.75\% | 275 | Nil | $\checkmark$ | $x$ | 90\% | 2000000 | N/A | $\checkmark$ |
| Mortgage HOUSE | Equity Gold 20-749k | 5.76\% | 595 | 150.00/a | $\checkmark$ | $\checkmark$ | 95\% | No Max | N/A | $\checkmark$ |
| nab | Flexi Plus | 6.53\% | Nil | 250.00/a | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| nab | Private Tailored Pkg Flexi Plus 50k+ | 6.38\% | Nil | 750/a | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| Police \& Nurses Bank | Easypay Plus Equity Access Account 15C | 6.20\% | Nil | 350/a | $x$ | $\checkmark$ | 90\% | 500000 | a | $\checkmark$ |
| Police Credit | PC Equity Loan Line of Credit 250k+ | 5.59\% | 300 | 375/a | $\checkmark$ | $\times$ | 90\% | No Max | N/A | $\checkmark$ |
| Qantas Staff CU | Access Loan | 5.83\% | 600 | Nil | $\times$ | $\times$ | 95\% | No Max | N/A | $\checkmark$ |
| Select Credit Union | Super Equity Access | 6.04\% | 547 | Nil | $\checkmark$ | $\checkmark$ | 95\% | No Max | a | $\checkmark$ |
| St.George Bank | Advantage Package Portfolio Loan 250k-1 | 5.94\% | Nil | 395/a | $\checkmark$ | $\checkmark$ | 90\% | 1000000 | N/A | $\checkmark$ |
| United Community | Pinnacle +Plus Pkg All-In-One Variable 2 | 6.14\% | Nil | Nil | $\checkmark$ | $\checkmark$ | 90\% | 300000 | a | $\checkmark$ |
| Yellow Brick Road | Wealth Access | 6.14\% | 725 | Nil | $\times$ | $\checkmark$ | 80\% | 1000000 | N/A | $\checkmark$ |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Line Of Credit | 5.90\% | 694 | 150.00/a | $\times$ | $x$ | 95\% | 2000000 | N/A | $\checkmark$ |
| ADCU | Home Equity Loan | 6.34\% | 892 | Nil | $\checkmark$ | $x$ | 80\% | No Max | a | $\checkmark$ |
| AMP Bank | Affinity Package Classic LOC 100k+ | 5.85\% | 895 | Nil | $\checkmark$ | $x$ | 90\% | No Max | N/A | $\checkmark$ |
| AMP Bank | Select Package Classic LOC 100k+ | 5.85\% | 895 | Nil | $\checkmark$ | $x$ | 90\% | No Max | N/A | $\checkmark$ |
| Arab Bank Australia | Line of Credit | 7.00\% | Nil | 150.00/a | $x$ | $\checkmark$ | 90\% | 500000 | a | $\checkmark$ |
| Bank of Melbourne | Portfolio Loan | 6.55\% | 800 | 14.00/m | $\checkmark$ | $\checkmark$ | 90\% | No Max | N/A | $\checkmark$ |
| BankSA | Portfolio Loan | 6.62\% | 800 | 14.00/m | $\checkmark$ | $\checkmark$ | 90\% | No Max | N/A | $\checkmark$ |
| bcu | All-In-One Discount Variable 250k+ | 5.58\% | 600 | Nil | $x$ | $\checkmark$ | 90\% | No Max | N/A | $\times$ |
| bcu | All-In-One Standard Variable | 6.28\% | 600 | Nil | $x$ | $\checkmark$ | 90\% | 7000000 | N/A | $x$ |
| Bendigo Bank | Home Equity Loan | 6.61\% | 705 | 8.00/m | $\times$ | $x$ | 90\% | No Max | N/A | $x$ |
| Bendigo Bank | Home Loan Package Home Equity Loan | 6.11\% | 705 | 8/m | $x$ | $x$ | 90\% | No Max | N/A | $x$ |
| Bendigo Bank | Home Loan Package Plus Home Equity 1 | 5.91\% | 705 | 8/m | $x$ | $x$ | 90\% | No Max | N/A | $\times$ |

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## Revolving Line of Credit

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Mandatory Payments Necessary | Interest Capitalisation | Maximum LVR | Maximum Loan | Loan Review Period | Split <br> Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Big Sky Building Society | Line of Credit | 6.35\% | 610 | Nil | $\checkmark$ | $x$ | 95\% | 1000000 | a | $x$ |
| BMC Mortgage | Advantedge LOC | 6.00\% | Nil | Nil | $x$ | $x$ | 90\% | 1000000 | N/A | $\checkmark$ |
| BOQ | Come-N-Go Line of Credit | 6.86\% | 895 | 10.00/m | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| CairnsPenny Savings\&Loan | Line Of Credit | 6.00\% | 760 | Nil | $x$ | $\checkmark$ | 80\% | 1000000 | N/A | $x$ |
| Citibank | Mortgage Plus Mortgage Power LOC 15C | 5.69\% | Nil | 350/a | $\checkmark$ | $x$ | 80\% | 500000 | N/A | $\checkmark$ |
| Commonwealth Bank | Viridian Line Of Credit | 6.55\% | 800 | 12.00/m | $x$ | $x$ | 90\% | No Max | a | $\times$ |
| Commonwealth Bank | CALIA+ | 7.04\% | 220 | Nil | $x$ | $\checkmark$ | 80\% | No Max | N/A | $\checkmark$ |
| Community CPS Australia | All-In-One Variable | 6.44\% | 795 | Nil | $\checkmark$ | $\checkmark$ | 90\% | 2000000 | a | $\checkmark$ |
| Companion CU | All-In-One Variable | 6.44\% | 795 | Nil | $\checkmark$ | $\checkmark$ | 90\% | 2000000 | a | $\checkmark$ |
| Credit Union SA | Line of Credit Variable 5-299k | 6.32\% | 843.38 | Nil | $x$ | $x$ | 90\% | No Max | a | $\checkmark$ |
| Delphi Bank | Home Equity | 6.55\% | 1020 | 8.00/m | $x$ | $x$ | 90\% | 5000000 | N/A | $\checkmark$ |
| Encompass Credit Union | Equity Home Loan | 6.35\% | 946.5 | Nil | $x$ | $x$ | 80\% | 1000000 | N/A | $\checkmark$ |
| Heritage Bank | Living Equity | 6.21\% | 700 | 8.00/m | $\checkmark$ | $x$ | 85\% | 500000 | a | $x$ |
| Heritage Bank | Professional Package Living Equity 150k | 5.83\% | 100 | 300/a | $\checkmark$ | $x$ | 85\% | No Max | a | $x$ |
| Homeloans | Ultra Loc | 5.94\% | 560 | Nil | $x$ | $x$ | 90\% | 2000000 | N/A | $\checkmark$ |
| Homeloans | Ultra Plus Loc | 5.79\% | 560 | 330.00/a | $x$ | $x$ | 90\% | 2000000 | N/A | $\checkmark$ |
| HomeSide Lending | Peak Performance Equity | 6.59\% | 200 | 70.00/s | $x$ | $x$ | 90\% | No Max | a | $\checkmark$ |
| HSBC | Home Equity Loan | 6.53\% | 852.5 | Nil | $\checkmark$ | $x$ | 80\% | 1000000 | a | $\checkmark$ |
| Hume Building Society | Transactional Loan | 6.10\% | 750 | Nil | $\checkmark$ | $x$ | 80\% | No Max | N/A | $\checkmark$ |
| Hume Building Society | Line Of Credit | 6.10\% | 750 | Nil | $x$ | $\checkmark$ | 80\% | No Max | N/A | $\checkmark$ |
| Hunter United Credit Un | Home Equity | 6.64\% | 930 | $5.00 / \mathrm{m}$ | $x$ | $x$ | 80\% | No Max | N/A | $\checkmark$ |
| IMB | Equity Line Advantage | 6.36\% | 768.74 | Nil | $\checkmark$ | $x$ | 90\% | 1000000 | a | $\checkmark$ |
| ING DIRECT | Action Equity Loan | 6.32\% | 220 | Nil | $x$ | $\checkmark$ | 90\% | 2000000 | N/A | $\checkmark$ |
| ING DIRECT | Smart Home Loan 250k+ | 5.82\% | 719 | 180.00/a | $x$ | $\checkmark$ | 90\% | 2000000 | N/A | $\checkmark$ |

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## Revolving Line of Credit

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Mandatory Payments Necessary | Interest Capitalisation | MaximumLVR | Maximum Loan | Loan Review Period | Split Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star *$ |  |  |  |  |  |  |  |  |  |  |
| Intech Credit Union | Mortgage Master | 6.44\% | 935 | Nil | $\checkmark$ | $\times$ | 80\% | 750000 | a | $\checkmark$ |
| Macquarie Bank | Line of Credit Variable | 6.45\% | 330 | Nil | $x$ | $\checkmark$ | 90\% | 2000000 | N/A | $\checkmark$ |
| Mortgage HOUSE | Vantage Offset Equity | 5.80\% | 670 | Nil | $x$ | $\times$ | 95\% | 750000 | N/A | $\checkmark$ |
| MyRate | All-In-One Variable 100-599k | 6.15\% | Nil | Nil | $x$ | $\checkmark$ | 95\% | 2000000 | N/A | $\checkmark$ |
| Newcastle Permanent | Real Equity | 6.25\% | Nil | 9.00/m | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| People's Choice Credit Union | Home Loan Package Line of Credit 250k. | 5.87\% | Nil | 375/a | $x$ | $\checkmark$ | 95\% | No Max | a | $\checkmark$ |
| Police \& Nurses Bank | Equity Access Account | 6.70\% | 650 | 8.00/m | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| Police Credit | Line of Credit | 5.99\% | 600 | Nil | $\checkmark$ | $x$ | 90\% | 1000000 | N/A | $\checkmark$ |
| QT Mutual Bank | Choices Home Loan Overdraft 250-499k | 5.60\% | Nil | 395/a | $\checkmark$ | $x$ | 80\% | 500000 | N/A | $\checkmark$ |
| QT Mutual Bank | Teachers' Life Home Loan Overdraft 250. | 5.60\% | Nil | 25/m | $\checkmark$ | $x$ | 80\% | 500000 | N/A | $\checkmark$ |
| Queenslanders CU | Home Action Account | 6.29\% | 595 | 8.00/m | $x$ | $\checkmark$ | 80\% | No Max | a | $\checkmark$ |
| RAMS | Line Of Credit | 6.45\% | 870 | 20.00/m | $x$ | $\checkmark$ | 90\% | No Max | N/A | $\checkmark$ |
| RESI Mortgage Corp | Line Of Credit | 6.27\% | 649 | Nil | $x$ | $\checkmark$ | 95\% | 500000 | N/A | $\checkmark$ |
| SERVICE ONE Members BanHomePlus Line of Credit |  | 6.60\% | 750 | 12.00/m | $x$ | $\checkmark$ | 80\% | No Max | N/A | $\checkmark$ |
| St.George Bank | Portfolio Loan | 6.64\% | 800 | 14.00/m | $\checkmark$ | $\checkmark$ | 90\% | No Max | N/A | $\checkmark$ |
| Suncorp Bank | Equity Home Loan | 7.33\% | 600 | 10.00/m | $x$ | $\checkmark$ | 90\% | No Max | N/A | $\checkmark$ |
| The Mutual | Express Credit Facility | 6.24\% | 300 | 10.00/m | $\times$ | $\checkmark$ | 90\% | No Max | a | $x$ |
| The Rock Building Soc | Rock Star Line of Credit 250k+ | 5.94\% | Nil | 350.00/a | $\checkmark$ | $\checkmark$ | 80\% | 3000000 | N/A | $\checkmark$ |
| Unicredit-WA | Equity Access | 6.50\% | 627.25 | Nil | $x$ | $x$ | 80\% | No Max | a | $\checkmark$ |
| United Community | All-In-One Variable | 6.44\% | 795 | Nil | $\checkmark$ | $\checkmark$ | 90\% | 2000000 | a | $\checkmark$ |
| Victoria Teachers Mutual Bank | Equity Line of Credit | 6.19\% | 250 | 150.00/a | $x$ | $\checkmark$ | 90\% | No Max | a | $\checkmark$ |
| Wagga Mutual Credit Un | All-In-One Variable | 6.44\% | 795 | Nil | $\checkmark$ | $\checkmark$ | 90\% | 2000000 | a | $\checkmark$ |
| Westpac | Equity Access Loan | 6.66\% | 750 | 10.00/m | $\times$ | $\checkmark$ | 92\% | No Max | s | $\checkmark$ |
| Westpac | Premier Advantage Equity Access Loan 2 | 5.96\% | Nil | 395/a | $x$ | $\checkmark$ | 92\% | No Max | S | $\checkmark$ |

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## Revolving Line of Credit

| Company Name | Product | $\begin{array}{\|c\|} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Mandatory Payments Necessary | Interest Capitalisation | Maximum LVR | Maximum Loan | Loan Review Period | Split <br> Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| * |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Professional Package Classic LOC 250k. | 5.85\% | Nil | 349/a | $\checkmark$ | $x$ | 90\% | No Max | N/A | $\checkmark$ |
| Austral Mortgage | Homebuyer Plus LOC | 5.91\% | 1095 | 150.00/a | $\checkmark$ | $x$ | 90\% | 5000000 | N/A | $\checkmark$ |
| bankmecu | Home Equity | 6.09\% | 595 | 12.50/m | $\checkmark$ | $x$ | 80\% | No Max | N/A | $\times$ |
| Bankwest | Equity Access | 6.37\% | Nil | 325.00/a | $x$ | $x$ | 90\% | No Max | a | $x$ |
| Catalyst Money | All In One | 6.28\% | 900 | Nil | $x$ | $x$ | 80\% | No Max | N/A | $x$ |
| Citibank | Mortgage Power LOC | 7.06\% | 649 | 12.00/m | $\checkmark$ | $x$ | 90\% | 1000000 | N/A | $\checkmark$ |
| Coastline Credit Union | Home Equity Access 150k+ | 6.04\% | 755 | 5.00/m | $x$ | $x$ | 90\% | No Max | a | $\times$ |
| CUA | Equity Line of Credit | 6.35\% | 795 | Nil | $x$ | $x$ | 80\% | 3000000 | N/A | $x$ |
| Defence Bank | Smart Mover | 6.44\% | Nil | 300.00/a | $\checkmark$ | $x$ | 80\% | 1500000 | N/A | $x$ |
| ECU Australia | Mortgage Eliminator | 6.30\% | 800 | Nil | $\checkmark$ | $\checkmark$ | 95\% | No Max | q | $\checkmark$ |
| Horizon Credit Union | Handy Loan | 6.29\% | 835 | 5.00/m | $\checkmark$ | $\times$ | 80\% | No Max | a | $x$ |
| Illawarra CU NSW | All In One | 6.28\% | 900 | Nil | $x$ | $x$ | 80\% | No Max | N/A | $x$ |
| MyState | Cash on Hand Line of Credit | 6.39\% | 702.5 | 150.00/a | $x$ | $\checkmark$ | 80\% | No Max | a | $x$ |
| People's Choice Credit Union Line of Credit |  | 6.47\% | 900 | 8.00/m | $x$ | $\checkmark$ | 95\% | No Max | a | $\checkmark$ |
| Police Bank | Equity Maximiser Variable | 6.10\% | 1045 | 7.00/m | $\checkmark$ | $x$ | 90\% | No Max | a | $x$ |
| QT Mutual Bank | Choices Home Equity Loan Variable 250 | 5.70\% | Nil | 395/a | $x$ | $x$ | 95\% | 500000 | N/A | $x$ |
| QT Mutual Bank | Teachers' Life Home Equity Loan Variabls | 5.70\% | Nil | 25/m | $x$ | $x$ | 95\% | 500000 | N/A | $x$ |
| QT Mutual Bank | Choices Home Equity Overdraft Variable | 5.90\% | Nil | 395/a | $\checkmark$ | $x$ | 80\% | 500000 | N/A | $x$ |
| QT Mutual Bank | Teachers' Life Home Equity Overdraft Val | 5.90\% | Nil | 25/m | $\checkmark$ | $x$ | 80\% | 500000 | N/A | $x$ |
| QT Mutual Bank | Home Loan Overdraft | 6.52\% | 644 | Nil | $\checkmark$ | $x$ | 80\% | No Max | N/A | $\checkmark$ |
| Queensland Country Credit Uline of Credit |  | 6.69\% | 500 | 100.00/a | $x$ | $\checkmark$ | 80\% | No Max | a | $\checkmark$ |
| Queensland Country Credit UlUltimate Home Loan Line of Credit 150kt |  | 6.19\% | Nil | 330/a | $x$ | $\checkmark$ | 80\% | No Max | a | $\checkmark$ |
| SCU | Home Equity Overdraft | 6.44\% | 747 | 100.00/a | $x$ | $x$ | 95\% | No Max | N/A | $\checkmark$ |
| The Capricornian | Mortgageline | 6.66\% | 275 | Nil | $x$ | $\checkmark$ | 95\% | 1000000 | N/A | $\checkmark$ |

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## Revolving Line of Credit

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Mandatory Payments Necessary | Interest Capitalisation | Maximum LVR | Maximum Loan | Loan Review Period | Split Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| The Capricornian | My Advantage Mortgageline 50k+ | 6.47\% | Nil | 385/a | $x$ | $\checkmark$ | 95\% | 2000000 | N/A | $\checkmark$ |
| The Rock Building Soc | Line of Credit Variable | 6.69\% | 800 | 12.00/m | $\checkmark$ | $x$ | 80\% | 3000000 | N/A | $\checkmark$ |
| Transport Mutual Credit | nHome Equity | 6.27\% | 1010 | Nil | $x$ | $x$ | 80\% | 824109 | N/A | $\times$ |
| Unicredit-WA | Mortgage Secured Personal Loan | 5.55\% | 627.25 | Nil | $\times$ | $x$ | 95\% | No Max | N/A | $x$ |
| * |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Classic LOC | 6.70\% | 895 | 10.00/m | $\checkmark$ | $x$ | 90\% | 2000000 | N/A | $\checkmark$ |
| Beirut Hellenic Bank | Equity Maximiser | 8.48\% | 990 | 10.00/m | $x$ | $x$ | 80\% | No Max | a | $x$ |
| Qld Professional CU | Amortising Equity Variable | 7.20\% | 855 | Nil | $x$ | $x$ | 90\% | No Max | N/A | $x$ |
| QT Mutual Bank | Home Equity Loan Variable | 6.62\% | 600 | Nil | $x$ | $x$ | 95\% | No Max | N/A | $x$ |
| QT Mutual Bank | Home Equity Overdraft Variable | 6.82\% | 600 | Nil | $\checkmark$ | $x$ | 80\% | No Max | N/A | $x$ |

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Residential 1 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\substack{\text { Maximum }}}$ | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star t$ outstanding value |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Residential Fixed 1 yr | 4.98\% | 694 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Adelaide Bank | Smartsuite Fixed ** 1 yr | 5.19\% | 475 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| ANZ | Breakfree Residential 1yr Fixed 1 yr 150k | 5.19\% | Nil | 375/a | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $x$ |
| Austral Mortgage | Advantage Plus Fixed 1 yr | 5.19\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 5000000 | $\checkmark$ | $\checkmark$ |
| CUA | Residential Fixed 1 yr | 5.10\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $x$ | $x$ |
| CUA | Residential Premium Fixed 1 yr | 5.35\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Homeplus Fixed Rate 1 yr | 5.09\% | 200 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| HomeSide Lending | Homeplus Package Homeplus Fixed Rate | 5.09\% | 800 | 10/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| ME Bank | Super Member Fixed 1 yr | 5.19\% | 300 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $x$ |
| Mortgage HOUSE | Advantage Fixed 1 yr 10-749k | 5.09\% | 595 | Nil | $\checkmark$ | Both | 95\% | 2500000 | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Residential Fixed | 4.94\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Residential Fixed 1 yr | 4.94\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Qld Police Credit Union | Residential Fixed 1 yr | 4.99\% | 876 | Nil | $\checkmark$ | Both | 97\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members | Pioneer Banking Residential Fixed 1 yr 21 | 5.15\% | Nil | 350/a | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| UBank | UHomeLoan Fixed (for refinancing) 1 yr | 4.83\% | Nil | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $x$ |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| ANZ | Residential 1yr Fixed 1 yr | 5.34\% | 600 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $x$ |
| Bank of Melbourne | Advantage Package Residential Fixed 1) | 5.15\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Advantage Package Residential Fixed 1) | 5.15\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Shareholder Benefits Residential 1yr Fixe | 4.99\% | 375 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Catalyst Money | Residential Fixed 1 yr | 5.39\% | 900 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Community CPS Australia | Pinnacle +Plus Pkg Residential Fixed 1 y | 4.99\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Greater Building Society | Great Rate Fixed 1 yr | 5.19\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Standard Fixed 1 yr | 5.23\% | 599 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\times$ | $\checkmark$ |

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Residential 1 Year Fixed

| Company Name | Product | $\begin{array}{\|c} \hline \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | 100\% <br> Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Homeloans | MoniPower Fixed 1 yr | 5.29\% | 410 | Nil | $\checkmark$ | Both | 95\% | 3500000 | $\checkmark$ | $\checkmark$ |
| Illawarra CU NSW | Residential Fixed 1 yr | 5.39\% | 900 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| loans.com.au | Dream Loan Express - Fixed P\&I 1 yr | 4.89\% | 295 | Nil | $\checkmark$ | P+I | 80\% | 2000000 | $\times$ | $x$ |
| Macquarie Bank | Premium Fixed 1 yr | 4.95\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| nab | Choice Package Standard Fixed 1 yr 150 | 5.09\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Standard Fixed 1 yr | 5.19\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Union | Lite Fixed 1 yr | 5.14\% | 654.5 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| Police Credit | PC Portfolio Fixed 1 yr 250k+ | 5.19\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| SCU | Residential Fixed 1 yr | 5.15\% | 747 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| St.George Bank | Advantage Package Residential Fixed 1) | 5.15\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Teachers Mutual Bank | Option Fixed 1 yr | 4.99\% | 715 | Nil | $\times$ | P+1 | 95\% | 5000000 | $x$ | $x$ |
| United Community | Pinnacle +Plus Pkg Residential Fixed 1 y | 4.99\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |
| Victoria Teachers Mutual Banl | Offset Fixed 1 yr | 5.24\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Affinity Package Residential Fixed 1 yr 1C | 4.84\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| AMP Bank | Residential Fixed 1 yr | 4.99\% | 545 | Nil | $x$ | Both | 90\% | 2000000 | $x$ | $x$ |
| AMP Bank | Select Package Residential Fixed 1 yr 10 | 4.89\% | 545 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| Aussie Home Loans | Optimizer Fixed 1 yr | 4.95\% | 100 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Bank of Melbourne | Residential Fixed 1 yr | 5.30\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| bankmecu | Residential Fixed 1 yr | 5.29\% | 595 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $x$ |
| BankSA | Residential Fixed 1 yr | 5.30\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bankwest | Residential Fixed 1 yr | 5.39\% | 355 | 12.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bcu | Residential Fixed 1 yr | 5.04\% | 600 | Nil | $x$ | Both | 95\% | 7000000 | $x$ | $x$ |
| Bendigo Bank | Residential Fixed 1 yr | 5.39\% | 705 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |

your guide to product excellence

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Residential 1 Year Fixed

| Company Name | Product | $\begin{aligned} & \text { Rate } \\ & \text { (as at } 01 \text { March } \\ & \text { 2013) } \end{aligned}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{aligned} & \text { Maximum } \\ & \text { LVR } \end{aligned}$ | Maximum Loan | $100 \%$ <br> Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Big Sky Building Society | Fixed Rate 1 yr | 5.69\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bloom Home Loans | Fixed Saver 1 yr | 5.24\% | Nil | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| BOQ | Home Loan Privileges Residential 1yr Fix | 4.99\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| BOQ | Residential 1yr Fixed 1 yr | 4.99\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Citibank | Standard Fixed 1 yr | 5.19\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Coastline Credit Union | Residential Fixed 1 yr | 5.09\% | 755 | Nil | $\checkmark$ | P+1 | 90\% | No Max | $x$ | $\checkmark$ |
| Commonwealth Bank | Residential Fixed 1 yr | 5.34\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Commonwealth Bank | Wealth Package Residential Fixed 1 yr 15 | 5.19\% | 200 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Parent Fixed 1 yr | 5.14\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Community CPS Australia | Residential Fixed 1 yr | 5.14\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Community First CU | True Fixed 1 yr | 5.49\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Companion CU | Parent Fixed 1 yr | 5.14\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Companion CU | Residential Fixed 1 yr | 5.14\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| ECU Australia | Premium Fixed 1 yr | 5.54\% | 800 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Encompass Credit Union | Residential Fixed 1 yr | 5.39\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Hemisphere Financial | Quickstart Fixed 1 yr | 5.53\% | 599 | Nil | $\checkmark$ | P+1 | 95\% | 1000000 | $x$ | $\checkmark$ |
| Heritage Bank | Professional Package Residential Fixed 1 | 5.25\% | 100 | 300/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Residential Fixed 1 yr | 5.25\% | 700 | 5.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Holiday Coast CU | Fixed $N$ Easy 1 yr | 5.09\% | 535 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Homeloans | Ultra Fixed 1 yr | 5.39\% | 560 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Homestar Finance | Advantage Fixed 1 yr | 5.70\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Horizon Credit Union | Residential Fixed 1 yr | 5.39\% | 935 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| HSBC | Residential Fixed 1 yr | 5.49\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 7500000 | $x$ | $x$ |
| Hume Building Society | Residential Fixed 1 yr | 5.40\% | 750 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |

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Residential 1 Year Fixed

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | ExtraPaymentsAllowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| IMB | Platinum Package Residential Fixed 1 yr | 5.14\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Residential Fixed 1 yr | 5.24\% | 768.74 | 6.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ING DIRECT | Residential Fixed 1 yr | 5.19\% | 719 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Liberty Financial | Liberty Fixed 1 yr | 5.44\% | 330 | 28.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Fix 1 yr | 5.11\% | 275 | Nil | $x$ | P+1 | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic Classic IO Fixed 1 yr | 4.95\% | 930 | Nil | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Classic IO Fixed 1 yr | 4.95\% | 330 | Nil | $\checkmark$ | 10 | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic P\&I Fixed 1 yr | 4.95\% | 330 | Nil | $\checkmark$ | P+1 | 90\% | 2000000 | $x$ | $x$ |
| nab | Choice Package Tailored Fixed IO 1 yr 15 | 5.19\% | Nil | 395/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Standard Fixed 1 yr | 5.09\% | Nil | 750/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Tailored Fixed IO 1 y | 5.19\% | Nil | 750/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Tailored Fixed IO 1 yr | 5.29\% | Nil | 8.00/m | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Union Residential Fixed 1 yr |  | 5.44\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Police Credit | Fixed 1 yr | 5.29\% | 666 | Nil | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $x$ |
| Qantas Staff CU | Options Fixed 1 yr | 5.29\% | 600 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Choices Residential Fixed 1 yr 20k+ | 5.29\% | Nil | 395/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Residential Fixed 1 yr | 5.39\% | 644 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $x$ |
| Queensland Country Credit UFixed Rate 1 yr |  | 5.39\% | 950 | 5.00/m | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| Queensland Country Credit UlUltimate Home Loan Fixed Rate 1 yr 1501 |  | 5.39\% | Nil | 330/a | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| RAMS | Fixed Rate 1 yr | 4.99\% | 870 | 20.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| RESI Mortgage Corp | Smart Pro Fixed 1 yr | 5.19\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| SERVICE ONE Members BanResidential Fixed 1 yr |  | 5.35\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| SGE Credit Union | Residential Fixed 1 yr | 5.19\% | 500 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| St.George Bank | Residential Fixed 1 yr | 5.30\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |

## your guide to product excellence

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Residential 1 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{gathered} \text { Maximum } \\ \text { LVR } \end{gathered}$ | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star * *$ |  |  |  |  |  |  |  |  |  |  |
| Suncorp Bank | Home Package Plus Residential Fixed 1: | 5.15\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Suncorp Bank | Residential Fixed 1 yr | 5.30\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Teachers Mutual Bank | Standard Fixed IO 1 yr | 4.99\% | 715 | Nil | $x$ | 10 | 95\% | 5000000 | $x$ | $x$ |
| The Mutual | Premium Fixed 1 yr | 4.99\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| The Rock Building Soc | Residential Fixed 1 yr | 5.30\% | 800 | 5.00/m | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $\checkmark$ |
| United Community | Parent Fixed 1 yr | 5.14\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| United Community | Residential Fixed 1 yr | 5.14\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Victoria Teachers Mutual BantBasic Fixed 1 yr |  | 5.24\% | 250 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Parent Fixed 1 yr | 5.14\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Residential Fixed 1 yr | 5.14\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Westpac | Fixed Options 1 yr | 5.44\% | 600 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Westpac | Premier Advantage Fixed Options 1 yr 15 | 5.24\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| * $\star$ |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Professional Package Residential Fixed 1 | 4.99\% | Nil | 349/a | $x$ | Both | 90\% | 2000000 | $x$ | $x$ |
| Arab Bank Australia | Residential Fixed 1 yr | 4.99\% | 250 | 8.00/m | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Beirut Hellenic Bank | Residential Fixed 1 yr | 5.30\% | 990 | 10.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| CairnsPenny Savings\&Loan | Standard Fixed 1 yr | 5.75\% | 660 | 15.00/q | $\checkmark$ | $\mathrm{P}+\mathrm{I}$ | 95\% | 1000000 | $x$ | $\checkmark$ |
| Credit Union SA | Standard 1yr Fixed 1 yr | 5.54\% | 343.38 | Nil | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| Delphi Bank | Standard Fixed 1 yr | 5.85\% | 1020 | 6.00/m | $x$ | Both | 90\% | 5000000 | $x$ | $x$ |
| FCCS Credit Union | Value Plus Fixed 1 yr | 5.45\% | 1025 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| FCCS Credit Union | Value Plus IO Fixed 1 yr | 5.60\% | 1025 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $\checkmark$ |
| Gateway Credit Union | Low Rate Plus Residential Fixed 1 yr 250 | 5.39\% | 250 | 249/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Gateway Credit Union | Residential Fixed 1 yr | 5.49\% | 725 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Greater Building Society | Standard Fixed 1 yr | 5.55\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |

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Residential 1 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| * |  |  |  |  |  |  |  |  |  |  |
| Hemisphere Financial | Alt Doc Fixed 1 yr | 5.63\% | 599 | Nil | $x$ | Both | 80\% | 100000 | $x$ | $\checkmark$ |
| Homeloans | ProSmart Fixed 1 yr | 5.64\% | 410 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Plus Fix 1 yr | 5.68\% | 350 | 330.00/a | $\times$ | Both | 95\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Plus Fix 1 yr | 4.99\% | 275 | 330.00/a | $x$ | P+1 | 90\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Kick-Start Fix 1 yr | 5.88\% | 350 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\times$ |
| Macarthur Credit Union | Standard Fixed 1 yr | 5.75\% | 1323 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ME Bank | Residential Fixed 1 yr | 5.69\% | 300 | Nil | $x$ | P+1 | 95\% | No Max | $x$ | $x$ |
| MyRate | Residential Fixed 1 yr | 5.40\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| MyState | Residential Fixed 1 yr | 5.30\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Quay Credit Union | Residential Fixed (Refinance only) 1 yr | 5.49\% | 638 | Nil | $\checkmark$ | P+1 | 80\% | 1500000 | $x$ | $x$ |
| State Custodians | Standard Fixed 1 yr | 5.42\% | 550 | 345.00/a | $\times$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Summerland CU | Standard Fixed 1 yr | 5.49\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Fixed 1 yr | 5.25\% | 1180 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Home Ln Pkg Essentials Fixec | 5.25\% | Nil | 399/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Unicredit-WA | Residential Fixed 1 yr | 5.55\% | 627.25 | Nil | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Yellow Brick Road | Futureproof Fixed 1 yr | 5.59\% | 725 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Yellow Brick Road | Gold Pathway Fixed 1 yr | 5.49\% | 250 | 249.00/a | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\times$ |
| $\star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Smartdoc Fixed 1 yr | 6.19\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 2000000 | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Packaged Home Loan Residential Fixed | 5.95\% | 875 | 375/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Residential Fixed 1 yr | 6.20\% | 875 | Nil | $\checkmark$ | P+1 | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Mortgage HOUSE | Vantage Offset Fixed 1 yr | 6.03\% | 670 | Nil | $\checkmark$ | Both | 90\% | 750000 | $\checkmark$ | $x$ |
| Northern Beaches CU | Interest Only Fixed 1 yr | 6.24\% | 915 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| RESI Mortgage Corp | Break Thru Fixed 1 yr | 6.12\% | 689 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |

your guide to product excellence

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## Residential 1 Year Fixed

| Company Name | Product | $\begin{array}{\|c} \hline \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+Interest/Interest Only | $\begin{gathered} \text { Maximum } \\ \text { LVR } \end{gathered}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star$ |  |  |  |  |  |  |  |  |  |  |
| RESI Mortgage Corp | Smart Option Fixed Home Loan 1 yr | 5.99\% | 660 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Transport Mutual Credit UnionResidential Fixed 1 yr |  | 6.19\% | 1010 | Nil | $\checkmark$ | P+1 | 95\% | 824109 | $x$ | $\checkmark$ |

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## Residential 2 Year Fixed

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | ExtraPaymentsAllowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | $\begin{array}{\|c\|} \hline 100 \% \\ \text { Offset } \\ \text { Available } \end{array}$ | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ outstanding value |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Residential Fixed 2 yrs | 4.98\% | 694 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| BOQ | Shareholder Benefits Residential Fixed 2 | 5.19\% | 375 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| CUA | Residential Fixed 2 yrs | 5.10\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\times$ | $x$ |
| CUA | Residential Premium Fixed 2 yrs | 5.35\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\checkmark$ | $\checkmark$ |
| eMoney | Fixed Home Loan 2 yrs | 5.10\% | 380 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| HomeSide Lending | Homeplus Fixed Rate 2 yrs | 4.99\% | 200 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| HomeSide Lending | Homeplus Package Homeplus Fixed Ratt | 4.99\% | 800 | 10/m | $\checkmark$ | Both | 95\% | No Max | $\times$ | $x$ |
| Mortgage HOUSE | Advantage Fixed 2 yrs 10-749k | 5.19\% | 595 | Nil | $\checkmark$ | Both | 95\% | 2500000 | $\checkmark$ | $\checkmark$ |
| nab | Standard Fixed 2 yrs | 5.09\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Premium Plus Package Residential Fixed | 4.94\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Residential Fixed 2 yrs | 4.94\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Pacific Mortgage Group | Residential Fixed 2 yrs | 4.97\% | Nil | Nil | $x$ | P+1 | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Qld Police Credit Union | Residential Fixed 2 yrs | 5.09\% | 876 | Nil | $\checkmark$ | Both | 97\% | No Max | $x$ | $\checkmark$ |
| SCU | Residential Fixed 2 yrs | 4.99\% | 747 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members | PPioneer Banking Residential Fixed 2 yrs: | 4.95\% | Nil | 350/a | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| $\star \star \star *$ |  |  |  |  |  |  |  |  |  |  |
| ANZ | Breakfree Residential Fixed 2 yrs 150k+ | 4.99\% | Nil | 375/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Austral Mortgage | Advantage Plus Fixed 2 yrs | 5.29\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 5000000 | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Advantage Package Residential Fixed 2) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Advantage Package Residential Fixed 2) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bankwest | Residential Fixed 2 yrs | 4.99\% | 355 | 12.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Residential Fixed 2 yrs | 5.19\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\times$ |
| Catalyst Money | Residential Fixed 2 yrs | 5.39\% | 900 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Commonwealth Bank | Wealth Package Residential Fixed 2 yrs 1 | 4.99\% | 200 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |

your guide to product excellence

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Residential 2 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | MaximumLoan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Community CPS Australia | Pinnacle +Plus Pkg Residential Fixed 2 y | 5.14\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Greater Building Society | Great Rate Fixed 2 yrs | 5.19\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Illawarra CU NSW | Residential Fixed 2 yrs | 5.39\% | 900 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Platinum Package Residential Fixed 2 yrs | 4.89\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Residential Fixed 2 yrs | 4.99\% | 768.74 | 6.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| nab | Choice Package Standard Fixed 2 yrs 15 | 4.99\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Uni | Lite Fixed 2 yrs | 5.14\% | 654.5 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| SERVICE ONE Members B | nResidential Fixed 2 yrs | 5.15\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Residential Fixed 21 | 4.99\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| United Community | Pinnacle +Plus Pkg Residential Fixed 2 y | 5.14\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual B | Hoffset Fixed 2 yrs | 5.34\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Westpac | Premier Advantage Fixed Options 2 yrs 1 | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| *** |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Smartsuite Fixed ** 2 yrs | 5.29\% | 475 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| AMP Bank | Affinity Package Residential Fixed 2 yrs 1 | 4.84\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| AMP Bank | Residential Fixed 2 yrs | 4.99\% | 545 | Nil | $x$ | Both | 90\% | 2000000 | $x$ | $x$ |
| AMP Bank | Select Package Residential Fixed 2 yrs 1 | 4.89\% | 545 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| ANZ | Residential Fixed 2 yrs | 5.14\% | 600 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Aussie Home Loans | Optimizer Fixed 2 yrs | 5.39\% | 100 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Bank of Melbourne | Residential Fixed 2 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| bankmecu | Residential Fixed 2 yrs | 5.14\% | 595 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $x$ |
| BankSA | Residential Fixed 2 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bcu | Residential Fixed 2 yrs | 5.14\% | 600 | Nil | $x$ | Both | 95\% | 7000000 | $x$ | $x$ |
| Bendigo Bank | Residential Fixed 2 yrs | 5.29\% | 705 | 8.00/m | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\checkmark$ |

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Residential 2 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{aligned} & \text { Maximum } \\ & \text { LVR } \end{aligned}$ | Maximum Loan | $100 \%$ <br> Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Big Sky Building Society | Fixed Rate 2 yrs | 5.59\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bloom Home Loans | Fixed Saver 2 yrs | 5.24\% | Nil | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| BOQ | Home Loan Privileges Residential Fixed: | 5.19\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Citibank | Standard Fixed 2 yrs | 5.19\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Coastline Credit Union | Residential Fixed 2 yrs | 5.09\% | 755 | Nil | $\checkmark$ | P+1 | 90\% | No Max | $x$ | $\checkmark$ |
| Commonwealth Bank | Residential Fixed 2 yrs | 5.14\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\times$ |
| Community CPS Australia | Parent Fixed 2 yrs | 5.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Community CPS Australia | Residential Fixed 2 yrs | 5.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Community First CU | True Fixed 2 yrs | 5.39\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Companion CU | Parent Fixed 2 yrs | 5.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Companion CU | Residential Fixed 2 yrs | 5.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Easy Street Fin Services | Easy Street Fixed 2 yrs | 5.39\% | 500 | Nil | $\checkmark$ | P+1 | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| ECU Australia | Premium Fixed 2 yrs | 5.69\% | 800 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Encompass Credit Union | Residential Fixed 2 yrs | 5.39\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Greater Building Society | Ultimate Home Loan Package Standard F | 4.99\% | 790 | 325/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Standard Fixed 2 yrs | 5.36\% | 599 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Heritage Bank | Professional Package Residential Fixed 2 | 5.29\% | 100 | 300/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Residential Fixed 2 yrs | 5.29\% | 700 | 5.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Holiday Coast CU | Fixed $N$ Easy 2 yrs | 5.09\% | 535 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Homeloans | MoniPower Fixed 2 yrs | 5.39\% | 410 | Nil | $\checkmark$ | Both | 95\% | 3500000 | $\checkmark$ | $\checkmark$ |
| Homestar Finance | Advantage Fixed 2 yrs | 5.70\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| HSBC | Residential Fixed 2 yrs | 5.49\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 7500000 | $x$ | $x$ |
| Hume Building Society | Residential Fixed 2 yrs | 5.40\% | 750 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| ING DIRECT | Residential Fixed 2 yrs | 4.99\% | 719 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |

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Residential 2 Year Fixed

| Company Name | Product | $\begin{aligned} & \text { Rate } \\ & \text { (as at } 01 \text { March } \\ & \text { 2013) } \end{aligned}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{aligned} & \text { Maximum } \\ & \text { LVR } \end{aligned}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Liberty Financial | Liberty Fixed 2 yrs | 5.54\% | 330 | 28.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Fix 2 yrs | 5.11\% | 275 | Nil | $x$ | P+1 | 90\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Plus Fix 2 yrs | 4.99\% | 275 | 330.00/a | $x$ | $P+1$ | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic Classic IO Fixed 2 yrs | 5.39\% | 930 | Nil | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Classic IO Fixed 2 yrs | 5.39\% | 330 | Nil | $\checkmark$ | 10 | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic P\&I Fixed 2 yrs | 5.39\% | 330 | Nil | $\checkmark$ | P+1 | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Premium Fixed 2 yrs | 5.39\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| nab | Choice Package Tailored Fixed IO 2 yrs 1 | 5.09\% | Nil | 395/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Standard Fixed 2 yrs | 4.99\% | Nil | 750/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Tailored Fixed IO 2 y | 5.09\% | Nil | 750/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Tailored Fixed IO 2 yrs | 5.19\% | Nil | 8.00/m | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Union | Residential Fixed 2 yrs | 5.29\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Police Credit | Fixed 2 yrs | 5.39\% | 666 | Nil | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $x$ |
| Police Credit | PC Portfolio Fixed 2 yrs 250k+ | 5.29\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Qantas Staff CU | Options Fixed 2 yrs | 5.39\% | 600 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Choices Residential Fixed 2 yrs 20k+ | 5.29\% | Nil | 395/a | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Residential Fixed 2 yrs | 5.39\% | 644 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $x$ |
| Queensland Country Credit UFixed Rate 2 yrs |  | 5.34\% | 950 | 5.00/m | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| Queensland Country Credit UUltimate Home Loan Fixed Rate 2 yrs 151 |  | 5.34\% | Nil | 330/a | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| RAMS | Fixed Rate 2 yrs | 5.25\% | 870 | 20.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| RESI Mortgage Corp | Smart Pro Fixed 2 yrs | 5.64\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| SGE Credit Union | Residential Fixed 2 yrs | 5.34\% | 500 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| St.George Bank | Residential Fixed 2 yrs | 5.14\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Suncorp Bank | Home Package Plus Residential Fixed 2: | 5.25\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |

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## Residential 2 Year Fixed

| Company Name | Product | $\begin{aligned} & \text { Rate } \\ & \text { (as at } 01 \text { March } \\ & \text { 2013) } \end{aligned}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\underset{\substack{\text { LVR }}}{\text { Maximum }}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Suncorp Bank | Residential Fixed 2 yrs | 5.40\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Teachers Mutual Bank | Option Fixed 2 yrs | 4.89\% | 715 | Nil | $x$ | P+1 | 95\% | 5000000 | $x$ | $x$ |
| Teachers Mutual Bank | Standard Fixed 102 yrs | 4.89\% | 715 | Nil | $x$ | 10 | 95\% | 5000000 | $x$ | $x$ |
| The Mutual | Premium Fixed 2 yrs | 5.09\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| The Rock Building Soc | Residential Fixed 2 yrs | 5.30\% | 800 | 5.00/m | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $\checkmark$ |
| Unicredit-WA | Residential Fixed 2 yrs | 5.15\% | 627.25 | Nil | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| United Community | Parent Fixed 2 yrs | 5.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| United Community | Residential Fixed 2 yrs | 5.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Ban | Basic Fixed 2 yrs | 5.34\% | 250 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Parent Fixed 2 yrs | 5.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Residential Fixed 2 yrs | 5.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Westpac | Fixed Options 2 yrs | 5.49\% | 600 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| * |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Professional Package Residential Fixed $\Sigma^{\prime}$ | 4.99\% | Nil | 349/a | $x$ | Both | 90\% | 2000000 | $x$ | $x$ |
| Arab Bank Australia | Residential Fixed 2 yrs | 4.99\% | 250 | 8.00/m | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| CairnsPenny Savings\&Loan | Standard Fixed 2 yrs | 5.75\% | 660 | 15.00/q | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 1000000 | $x$ | $\checkmark$ |
| Credit Union SA | Standard Fixed 2 yrs | 5.59\% | 843.38 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Delphi Bank | Standard Fixed 2 yrs | 5.97\% | 1020 | 6.00/m | $x$ | Both | 90\% | 5000000 | $x$ | $x$ |
| FCCS Credit Union | Value Plus Fixed 2 yrs | 5.35\% | 1025 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| FCCS Credit Union | Value Plus IO Fixed 2 yrs | 5.50\% | 1025 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $\checkmark$ |
| Gateway Credit Union | Low Rate Plus Residential Fixed 2 yrs 25 | 5.44\% | 250 | 249/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Gateway Credit Union | Residential Fixed 2 yrs | 5.54\% | 725 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Greater Building Society | Standard Fixed 2 yrs | 5.55\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Alt Doc Fixed 2 yrs | 5.76\% | 599 | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $\checkmark$ |

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Residential 2 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| Hemisphere Financial | Quickstart Fixed 2 yrs | 5.66\% | 599 | Nil | $\checkmark$ | P+I | 95\% | 1000000 | $x$ | $\checkmark$ |
| Homeloans | Ultra Fixed 2 yrs | 5.39\% | 560 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Homeloans | ProSmart Fixed 2 yrs | 5.44\% | 410 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Horizon Credit Union | Residential Fixed 2 yrs | 5.59\% | 935 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Hunter United Credit Un | Fixed 2 yrs | 5.45\% | 930 | 5.00/m | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $x$ |
| LJ Hooker Finance | Kick-Start Plus Fix 2 yrs | 5.68\% | 350 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Kick-Start Fix 2 yrs | 5.88\% | 350 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Macarthur Credit Union | Standard Fixed 2 yrs | 5.75\% | 1323 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Mortgage HOUSE | Vantage Offset Fixed 2 yrs | 6.13\% | 670 | Nil | $\checkmark$ | Both | 90\% | 750000 | $\checkmark$ | $x$ |
| MyRate | Residential Fixed 2 yrs | 5.40\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| MyState | Residential Fixed 2 yrs | 5.30\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| State Custodians | Standard Fixed 2 yrs | 5.53\% | 550 | 345.00/a | $x$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Summerland CU | Standard Fixed 2 yrs | 5.49\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Fixed 2 yrs | 5.54\% | 1180 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Home Ln Pkg Essentials Fixec | 5.54\% | Nil | 399/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Yellow Brick Road | Futureproof Fixed 2 yrs | 5.69\% | 725 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Yellow Brick Road | Gold Pathway Fixed 2 yrs | 5.59\% | 250 | 249.00/a | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| * |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Smartdoc Fixed 2 yrs | 6.29\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Beirut Hellenic Bank | Residential Fixed 2 yrs | 5.40\% | 990 | 10.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| Defence Bank | Flexi Choice Fixed 2 yrs | 5.99\% | 400 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 1500000 | $x$ | $x$ |
| First Option Credit Union | Packaged Home Loan Residential Fixed: | 6.05\% | 875 | 375/a | $\checkmark$ | $P+1$ | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Residential Fixed 2 yrs | 6.30\% | 875 | Nil | $\checkmark$ | $P+1$ | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Quay Credit Union | Residential Fixed (Refinance only) 2 yrs | 5.69\% | 638 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 80\% | 1500000 | $x$ | $x$ |

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## Residential 2 Year Fixed

| Company Name | Product | $\begin{array}{\|c} \hline \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\substack{\text { Maximum }}}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star$ |  |  |  |  |  |  |  |  |  |  |
| RESI Mortgage Corp | Break Thru Fixed 2 yrs | 5.79\% | 689 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| RESI Mortgage Corp | Smart Option Fixed Home Loan 2 yrs | 5.99\% | 660 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $\times$ | $x$ |

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Residential 3 Year Fixed

| Company Name | Product | $\begin{aligned} & \text { Rate } \\ & \text { (as at } 01 \text { March } \\ & \text { 2013) } \end{aligned}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\underset{\substack{\text { LVR }}}{\text { Maximum }}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ outstanding value |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Residential Fixed 3 yrs | 5.33\% | 694 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| BOQ | Shareholder Benefits Residential Fixed 3 | 5.29\% | 375 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Pinnacle +Plus Pkg Residential Fixed 3 y | 5.29\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| CUA | Residential Fixed 3 yrs | 5.10\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\times$ | $x$ |
| CUA | Residential Premium Fixed 3 yrs | 5.35\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Homeplus Fixed Rate 3 yrs | 5.29\% | 200 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| HomeSide Lending | Homeplus Package Homeplus Fixed Rate | 5.29\% | 800 | 10/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| ME Bank | Super Member Fixed 3 yrs | 4.99\% | 300 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Residential Fixed 3 yrs | 5.24\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Pacific Mortgage Group | Residential Fixed 3 yrs | 5.19\% | Nil | Nil | $x$ | P+1 | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Qld Police Credit Union | Residential Fixed 3 yrs | 5.19\% | 876 | Nil | $\checkmark$ | Both | 97\% | No Max | $x$ | $\checkmark$ |
| SCU | Residential Fixed 3 yrs | 5.24\% | 747 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members | Pioneer Banking Residential Fixed 3 yrs: | 5.25\% | Nil | 350/a | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| UBank | UHomeLoan Fixed (for refinancing) 3 yrs | 5.13\% | Nil | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $x$ |
| United Community | Pinnacle +Plus Pkg Residential Fixed 3 y | 5.29\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |
| **** |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Affinity Package Residential Fixed 3 yrs 1 | 5.04\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| ANZ | Breakfree Residential Fixed 3 yrs 150k+ | 5.29\% | Nil | 375/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Bank of Melbourne | Advantage Package Residential Fixed 3) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Advantage Package Residential Fixed 3) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bankwest | Residential Fixed 3 yrs | 5.19\% | 355 | 12.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Residential Fixed 3 yrs | 5.29\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $\times$ | $x$ |
| Community First CU | True Fixed 3 yrs | 5.39\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Encompass Credit Union | Residential Fixed 3 yrs | 5.39\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |

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Residential 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Greater Building Society | Great Rate Fixed 3 yrs | 5.44\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Platinum Package Residential Fixed 3 yrs | 5.14\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Residential Fixed 3 yrs | 5.24\% | 768.74 | 6.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Macquarie Bank | Premium Fixed 3 yrs | 5.39\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| Mortgage HOUSE | Advantage Fixed 3 yrs 10-749k | 5.34\% | 595 | Nil | $\checkmark$ | Both | 95\% | 2500000 | $\checkmark$ | $\checkmark$ |
| nab | Choice Package Standard Fixed 3 yrs 15 | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Standard Fixed 3 yrs | 5.39\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Premium Plus Package Residential Fixed | 5.24\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| RAMS | Fixed Rate 3 yrs | 5.29\% | 870 | 20.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Select Credit Union | Super Mortgage Fixed 3 yrs | 5.49\% | 547 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members BanResidential Fixed 3 yrs |  | 5.45\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Residential Fixed 3) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Unicredit-WA | Residential Fixed 3 yrs | 5.25\% | 627.25 | Nil | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Victoria Teachers Mutual BanłOffset Fixed 3 yrs |  | 5.49\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Westpac | Premier Advantage Fixed Options 3 yrs 1 | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Smartsuite Fixed ** 3 yrs | 5.44\% | 475 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| AMP Bank | Professional Package Residential Fixed | 5.19\% | Nil | 349/a | $x$ | Both | 90\% | 2000000 | $x$ | $x$ |
| AMP Bank | Residential Fixed 3 yrs | 5.19\% | 545 | Nil | $x$ | Both | 90\% | 2000000 | $x$ | $x$ |
| AMP Bank | Select Package Residential Fixed 3 yrs 1 | 5.09\% | 545 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| ANZ | Residential Fixed 3 yrs | 5.44\% | 600 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Aussie Home Loans | Optimizer Fixed 3 yrs | 5.39\% | 100 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Austral Mortgage | Advantage Plus Fixed 3 yrs | 5.44\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 5000000 | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Residential Fixed 3 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |

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Residential 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{aligned} & \text { Maximum } \\ & \text { LVR } \end{aligned}$ | Maximum Loan | $100 \%$ <br> Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| bankmecu | Residential Fixed 3 yrs | 5.44\% | 595 | Nil | $\checkmark$ | P+I | 95\% | No Max | $x$ | $x$ |
| BankSA | Residential Fixed 3 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bcu | Residential Fixed 3 yrs | 5.34\% | 600 | Nil | $x$ | Both | 95\% | 7000000 | $x$ | $x$ |
| Bendigo Bank | Residential Fixed 3 yrs | 5.44\% | 705 | 8.00/m | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\checkmark$ |
| Big Sky Building Society | Fixed Rate 3 yrs | 5.59\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Home Loan Privileges Residential Fixed: | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\times$ |
| Catalyst Money | Residential Fixed 3 yrs | 5.39\% | 900 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Citibank | Mortgage Plus Standard Fixed 3 yrs 150k | 5.29\% | 649 | 350/a | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Citibank | Standard Fixed 3 yrs | 5.29\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Commonwealth Bank | Residential Fixed 3 yrs | 5.44\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Commonwealth Bank | Wealth Package Residential Fixed 3 yrs 1 | 5.29\% | 200 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Parent Fixed 3 yrs | 5.44\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Community CPS Australia | Residential Fixed 3 yrs | 5.44\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Companion CU | Parent Fixed 3 yrs | 5.44\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Companion CU | Residential Fixed 3 yrs | 5.44\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Credit Union SA | Standard Fixed 3 yrs | 5.59\% | 843.38 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Easy Street Fin Services | Easy Street Fixed 3 yrs | 5.39\% | 500 | Nil | $\checkmark$ | P+1 | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| ECU Australia | Premium Fixed 3 yrs | 5.69\% | 800 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| eMoney | Fixed Home Loan 3 yrs | 5.25\% | 380 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| Greater Building Society | Ultimate Home Loan Package Standard F | 5.24\% | 790 | 325/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Standard Fixed 3 yrs | 5.53\% | 599 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Heritage Bank | Professional Package Residential Fixed $\mathcal{I}$ | 5.45\% | 100 | 300/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Residential Fixed 3 yrs | 5.45\% | 700 | 5.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Homeloans | MoniPower Fixed 3 yrs | 5.54\% | 410 | Nil | $\checkmark$ | Both | 95\% | 3500000 | $\checkmark$ | $\checkmark$ |

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Residential 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{gathered} \text { Maximum } \\ \text { LVR } \end{gathered}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| HSBC | Residential Fixed 3 yrs | 5.39\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 7500000 | $x$ | $x$ |
| Hume Building Society | Residential Fixed 3 yrs | $5.40 \%$ | 750 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Illawarra CU NSW | Residential Fixed 3 yrs | 5.39\% | 900 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ING DIRECT | Residential Fixed 3 yrs | 5.19\% | 719 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Liberty Financial | Liberty Fixed 3 yrs | 5.74\% | 330 | 28.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Fix 3 yrs | 5.41\% | 275 | Nil | $x$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Plus Fix 3 yrs | 5.31\% | 275 | 330.00/a | $x$ | P+1 | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic Classic IO Fixed 3 yrs | 5.39\% | 930 | Nil | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Classic IO Fixed 3 yrs | 5.39\% | 330 | Nil | $\checkmark$ | 10 | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic P\&I Fixed 3 yrs | 5.39\% | 330 | Nil | $\checkmark$ | P+1 | 90\% | 2000000 | $x$ | $x$ |
| nab | Choice Package Tailored Fixed IO 3 yrs 1 | 5.39\% | Nil | 395/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Standard Fixed 3 yrs | 5.29\% | Nil | 750/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Tailored Fixed IO 3 y | 5.39\% | Nil | 750/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Tailored Fixed IO 3 yrs | 5.49\% | Nil | 8.00/m | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| Northern Beaches CU | Fixed Rate 3 yrs | 5.45\% | 1390 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\checkmark$ |
| People's Choice Credit Union | Lite Fixed 3 yrs | 5.60\% | 654.5 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| People's Choice Credit Union | Home Loan Package Residential Fixed 3 | 5.29\% | 150 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Union | Residential Fixed 3 yrs | 5.44\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Police \& Nurses Bank | Residential Fixed 3 yrs | 5.29\% | 650 | 5.00/m | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| Police Credit | Fixed 3 yrs | 5.49\% | 666 | Nil | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $x$ |
| Police Credit | PC Portfolio Fixed 3 yrs 250k+ | 5.39\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Qantas Staff CU | Options Fixed 3 yrs | 5.59\% | 600 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Choices Residential Fixed 3 yrs 20k+ | 5.44\% | Nil | 395/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Residential Fixed 3 yrs | 5.54\% | 644 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $x$ |

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Residential 3 Year Fixed

| Company Name | Product | $\begin{array}{\|c\|} \hline \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | MaximumLVR | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| *** |  |  |  |  |  |  |  |  |  |  |
| RESI Mortgage Corp | FlexiFix 3 yrs | 5.32\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| RESI Mortgage Corp | FlexiFix Plus 3 yrs | 5.22\% | 649 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| RESI Mortgage Corp | Smart Pro 3yr Fixed 3 yrs | 5.32\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| St.George Bank | Residential Fixed 3 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Suncorp Bank | Home Package Plus Residential Fixed 3 : | 5.25\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Suncorp Bank | Residential Fixed 3 yrs | 5.40\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Teachers Mutual Bank | Option Fixed 3 yrs | 4.99\% | 715 | Nil | $x$ | P+1 | 95\% | 5000000 | $x$ | $x$ |
| Teachers Mutual Bank | Standard Fixed IO 3 yrs | 4.99\% | 715 | Nil | $x$ | 10 | 95\% | 5000000 | $x$ | $x$ |
| The Mutual | Premium Fixed 3 yrs | 5.29\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| The Rock Building Soc | Residential Fixed 3 yrs | 5.40\% | 800 | 5.00/m | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $\checkmark$ |
| TIO Banking | Essentials Fixed 3 yrs | 5.39\% | 1180 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Home Ln Pkg Essentials Fixec | 5.39\% | Nil | 399/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| United Community | Parent Fixed 3 yrs | 5.44\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| United Community | Residential Fixed 3 yrs | 5.44\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Victoria Teachers Mutual BantBasic Fixed 3 yrs |  | 5.49\% | 250 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Parent Fixed 3 yrs | $5.44 \%$ | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Residential Fixed 3 yrs | 5.44\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Westpac | Fixed Options 3 yrs | $5.49 \%$ | 600 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| * $\star$ |  |  |  |  |  |  |  |  |  |  |
| Arab Bank Australia | Residential Fixed 3 yrs | 5.29\% | 250 | 8.00/m | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Bloom Home Loans | Fixed Saver 3 yrs | 5.49\% | Nil | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| CairnsPenny Savings\&Loan | Standard Fixed 3 yrs | 5.95\% | 660 | 15.00/q | $\checkmark$ | P+1 | 95\% | 1000000 | $x$ | $\checkmark$ |
| Defence Bank | Flexi Choice Fixed 3 yrs | 5.99\% | 400 | Nil | $x$ | P+1 | 95\% | 1500000 | $x$ | $x$ |
| Delphi Bank | Standard Fixed 3 yrs | 6.14\% | 1020 | 6.00/m | $x$ | Both | 90\% | 5000000 | $x$ | $x$ |

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Residential 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\text { Maximum }}$ | Maximum Loan | $100 \%$ <br> Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| * |  |  |  |  |  |  |  |  |  |  |
| FCCS Credit Union | Value Plus Fixed 3 yrs | 5.50\% | 1025 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| FCCS Credit Union | Value Plus IO Fixed 3 yrs | 5.65\% | 1025 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $\checkmark$ |
| Gateway Credit Union | Low Rate Plus Residential Fixed 3 yrs 25 | 5.49\% | 250 | 249/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Gateway Credit Union | Residential Fixed 3 yrs | 5.59\% | 725 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Greater Building Society | Standard Fixed 3 yrs | 5.80\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Alt Doc Fixed 3 yrs | 5.93\% | 599 | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $\checkmark$ |
| Hemisphere Financial | Quickstart Fixed 3 yrs | 5.83\% | 599 | Nil | $\checkmark$ | P+1 | 95\% | 1000000 | $x$ | $\checkmark$ |
| Holiday Coast CU | Fixed $N$ Easy 3 yrs | 5.25\% | 535 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Homeloans | Ultra Fixed 3 yrs | 5.69\% | 560 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Homeloans | ProSmart Fixed 3 yrs | 5.69\% | 410 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Homestar Finance | Advantage Fixed 3 yrs | 5.80\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Horizon Credit Union | Residential Fixed 3 yrs | 5.69\% | 935 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Plus Fix 3 yrs | 5.78\% | 350 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Kick-Start Fix 3 yrs | 5.98\% | 350 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| ME Bank | Residential Fixed 3 yrs | 5.49\% | 300 | Nil | $x$ | P+1 | 95\% | No Max | $x$ | $x$ |
| Mortgage HOUSE | Vantage Offset Fixed 3 yrs | 5.65\% | 670 | Nil | $\checkmark$ | Both | 90\% | 750000 | $\checkmark$ | $x$ |
| MyRate | Residential Fixed 3 yrs | 5.65\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| MyState | Residential Fixed 3 yrs | 5.40\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Police Bank | Home Loan Fixed 3 yrs | 5.30\% | 1045 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| RESI Mortgage Corp | Smart Option Fixed Home Loan 3 yrs | 6.04\% | 660 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| SGE Credit Union | Residential Fixed 3 yrs | 5.54\% | 500 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| State Custodians | Standard Fixed 3 yrs | 5.59\% | 550 | 345.00/a | $x$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Summerland CU | Standard Fixed 3 yrs | 5.39\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Yellow Brick Road | Futureproof Fixed 3 yrs | 5.74\% | 725 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $\times$ | $x$ |

your guide to product excellence

## Home Loan Star Ratings

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## Residential 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\substack{\text { Maximum }}}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| Yellow Brick Road | Gold Pathway Fixed 3 yrs | 5.64\% | 250 | 249.00/a | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| * |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Smartdoc Fixed 3 yrs | 6.44\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Beirut Hellenic Bank | Residential Fixed 3 yrs | 5.55\% | 990 | 10.00/m | $\checkmark$ | Both | 80\% | No Max | $\times$ | $x$ |
| First Option Credit Union | Packaged Home Loan Residential Fixed | 6.15\% | 875 | 375/a | $\checkmark$ | P+1 | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Residential Fixed 3 yrs | 6.40\% | 875 | Nil | $\checkmark$ | P+1 | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Break Thru Fixed 3 yrs | 6.37\% | 689 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| The Capricornian | Fixed 3 yrs | 6.55\% | 275 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $x$ |
| The Capricornian | My Advantage Fixed 3 yrs 50k+ | 6.40\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 2000000 | $\checkmark$ | $x$ |
| The Capricornian | My First Home Loan Fixed 3 yrs 50k+ | 6.40\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 750000 | $\checkmark$ | $x$ |

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## Residential 5 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed |  | $\underset{\text { LVR }}{\substack{\text { Maximum }}}$ | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star t$ outstanding value |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Residential Fixed 5 yrs | 5.78\% | 694 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| CUA | Residential Fixed 5 yrs | 5.54\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\times$ | $x$ |
| CUA | Residential Premium Fixed 5 yrs | 5.79\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Great Rate Fixed 5 yrs | 5.79\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Greater Building Society | Ultimate Home Loan Package Standard F | 5.59\% | 790 | 325/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Mortgage HOUSE | Advantage Fixed 5 yrs 10-749k | 5.69\% | 595 | Nil | $\checkmark$ | Both | 95\% | 2500000 | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Residential Fixed | 5.69\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Residential Fixed 5 yrs | 5.69\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Qld Police Credit Union | Residential Fixed 5 yrs | 5.69\% | 876 | Nil | $\checkmark$ | Both | 97\% | No Max | $x$ | $\checkmark$ |
| SCU | Residential Fixed 5 yrs | 5.64\% | 747 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members | Pioneer Banking Residential Fixed 5 yrs: | 5.65\% | Nil | 350/a | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| Westpac | Premier Advantage Fixed Options 5 yrs 1 | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |
| **** |  |  |  |  |  |  |  |  |  |  |
| ANZ | Breakfree Residential Fixed 5 yrs 150k+ | 5.84\% | Nil | 375/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Austral Mortgage | Advantage Plus Fixed 5 yrs | 5.79\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 5000000 | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Advantage Package Residential Fixed 5) | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Advantage Package Residential Fixed 5) | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Shareholder Benefits Residential Fixed 5 | 5.69\% | 375 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Citibank | Standard Fixed 5 yrs | 5.69\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Commonwealth Bank | Wealth Package Residential Fixed 5 yrs 1 | 5.69\% | 200 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Pinnacle +Plus Pkg Residential Fixed 5 y | 5.69\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Residential Fixed 5 yrs | 5.75\% | 700 | 5.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Platinum Package Residential Fixed 5 yrs | 5.64\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Residential Fixed 5 yrs | 5.74\% | 768.74 | 6.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |

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Residential 5 Year Fixed

| Company Name | Product | $\begin{array}{\|c} \hline \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Macquarie Bank | Premium Fixed 5 yrs | 5.69\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| RAMS | Fixed Rate 5 yrs | 5.69\% | 870 | 20.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| St.George Bank | Advantage Package Residential Fixed 5) | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Suncorp Bank | Home Package Plus Residential Fixed 5: | 5.70\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Suncorp Bank | Residential Fixed 5 yrs | 5.85\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| United Community | Pinnacle + Plus Pkg Residential Fixed 5 y | 5.69\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual B | Hoffset Fixed 5 yrs | 5.84\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Smartsuite Fixed ** 5 yrs | 5.79\% | 475 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| AMP Bank | Affinity Package Residential Fixed 5 yrs 1 | 5.84\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| AMP Bank | Select Package Residential Fixed 5 yrs 1 | 5.89\% | 545 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| ANZ | Residential Fixed 5 yrs | 5.99\% | 600 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Aussie Home Loans | Optimizer Fixed 5 yrs | 5.69\% | 100 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Bank of Melbourne | Residential Fixed 5 yrs | 5.84\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| BankSA | Residential Fixed 5 yrs | 5.84\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bankwest | Residential Fixed 5 yrs | 5.49\% | 355 | 12.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bcu | Residential Fixed 5 yrs | 5.79\% | 600 | Nil | $x$ | Both | 95\% | 7000000 | $x$ | $x$ |
| Bendigo Bank | Residential Fixed 5 yrs | 5.84\% | 705 | 8.00/m | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\checkmark$ |
| Big Sky Building Society | Fixed Rate 5 yrs | 5.99\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Home Loan Privileges Residential Fixed ! | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| BOQ | Residential Fixed 5 yrs | 5.69\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Catalyst Money | Residential Fixed 5 yrs | 5.89\% | 900 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Commonwealth Bank | Residential Fixed 5 yrs | 5.84\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Parent Fixed 5 yrs | 5.84\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |

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Residential 5 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Community CPS Australia | Residential Fixed 5 yrs | 5.84\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Companion CU | Parent Fixed 5 yrs | 5.84\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Companion CU | Residential Fixed 5 yrs | 5.84\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Delphi Bank | Standard Fixed 5 yrs | 6.48\% | 1020 | 6.00/m | $x$ | Both | 90\% | 5000000 | $x$ | $\times$ |
| ECU Australia | Premium Fixed 5 yrs | 5.94\% | 800 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| FCCS Credit Union | Value Plus Fixed 5 yrs | 5.95\% | 1025 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Greater Building Society | Standard Fixed 5 yrs | 6.15\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Quickstart Fixed 5 yrs | 6.18\% | 599 | Nil | $\checkmark$ | P+1 | 95\% | 1000000 | $x$ | $\checkmark$ |
| Hemisphere Financial | Standard Fixed 5 yrs | 5.88\% | 599 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Heritage Bank | Professional Package Residential Fixed 5 | 5.75\% | 100 | 300/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Holiday Coast CU | Fixed $N$ Easy 5 yrs | 5.99\% | 535 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Homeloans | MoniPower Fixed 5 yrs | 5.99\% | 410 | Nil | $\checkmark$ | Both | 95\% | 3500000 | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Homeplus Fixed Rate 5 yrs | 5.84\% | 200 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| HomeSide Lending | Homeplus Package Homeplus Fixed Rats | 5.84\% | 800 | 10/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| HSBC | Residential Fixed 5 yrs | 5.69\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 7500000 | $x$ | $x$ |
| Hume Building Society | Residential Fixed 5 yrs | 5.90\% | 750 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Illawarra CU NSW | Residential Fixed 5 yrs | 5.89\% | 900 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ING DIRECT | Residential Fixed 5 yrs | 5.49\% | 719 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic Classic IO Fixed 5 yrs | 5.69\% | 930 | Nil | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Classic IO Fixed 5 yrs | 5.69\% | 330 | Nil | $\checkmark$ | 10 | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic P\&I Fixed 5 yrs | 5.69\% | 330 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| ME Bank | Super Member Fixed 5 yrs | 5.79\% | 300 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $x$ |
| nab | Choice Package Standard Fixed 5 yrs 15 | 5.84\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Choice Package Tailored Fixed IO 5 yrs 1 | 5.94\% | Nil | 395/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |

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Residential 5 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ 2013 \text { ) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{gathered} \text { Maximum } \\ \text { LVR } \end{gathered}$ | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star * *$ |  |  |  |  |  |  |  |  |  |  |
| nab | Private Tailored Pkg Standard Fixed 5 yrs | 5.84\% | Nil | 750/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Tailored Fixed IO 5 y | 5.94\% | Nil | 750/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Standard Fixed 5 yrs | 5.94\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Tailored Fixed IO 5 yrs | 6.04\% | Nil | 8.00/m | $\checkmark$ | 10 | 95\% | No Max | $\times$ | $x$ |
| Pacific Mortgage Group | Residential Fixed 5 yrs | 5.80\% | Nil | Nil | $x$ | P+1 | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| People's Choice Credit Union | Residential Fixed 5 yrs | 5.84\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Police \& Nurses Bank | Residential Fixed 5yr 5 yrs | 5.80\% | 650 | 5.00/m | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| Police Credit | PC Portfolio Fixed 5 yrs 250k+ | 5.89\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| SERVICE ONE Members BanR | Residential Fixed 5 yrs | 5.85\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| SGE Credit Union | Residential Fixed 5 yrs | 5.99\% | 500 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\times$ |
| St.George Bank | Residential Fixed 5 yrs | 5.84\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Summerland CU | Standard Fixed 5 yrs | 5.79\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| The Rock Building Soc | Residential Fixed 5 yrs | 5.85\% | 800 | 5.00/m | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $\checkmark$ |
| UBank | UHomeLoan Fixed (for refinancing) 5 yrs | 5.61\% | Nil | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $x$ |
| Unicredit-WA | Residential Fixed 5 yrs | 5.70\% | 627.25 | Nil | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| United Community | Parent Fixed 5 yrs | 5.84\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| United Community | Residential Fixed 5 yrs | 5.84\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Bank | Basic Fixed 5 yrs | 5.84\% | 250 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Parent Fixed 5 yrs | 5.84\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Residential Fixed 5 yrs | 5.84\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Westpac | Fixed Options 5 yrs | 5.89\% | 600 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| * $\star$ |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Professional Package Residential Fixed 5 | 5.99\% | Nil | 349/a | $x$ | Both | 90\% | 2000000 | $x$ | $x$ |
| AMP Bank | Residential Fixed 5 yrs | 5.99\% | 545 | Nil | $x$ | Both | 90\% | 2000000 | $x$ | $x$ |

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## Residential 5 Year Fixed

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| Arab Bank Australia | Residential Fixed 5 yrs | 5.79\% | 250 | 8.00/m | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Bloom Home Loans | Fixed Saver 5 yrs | 5.94\% | Nil | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| eMoney | Fixed Home Loan 5 yrs | 5.60\% | 380 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| Encompass Credit Union | Residential Fixed 5 yrs | 6.39\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| FCCS Credit Union | Value Plus IO Fixed 5 yrs | 6.10\% | 1025 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Alt Doc Fixed 5 yrs | 6.28\% | 599 | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $\checkmark$ |
| Homeloans | Ultra Fixed 5 yrs | 6.34\% | 560 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Homeloans | ProSmart Fixed 5 yrs | 6.09\% | 410 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Homestar Finance | Advantage Fixed 5 yrs | 6.20\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Horizon Credit Union | Residential Fixed 5 yrs | 6.29\% | 935 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Plus Fix 5 yrs | 6.18\% | 350 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Kick-Start Fix 5 yrs | 6.38\% | 350 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| ME Bank | Residential Fixed 5 yrs | 6.29\% | 300 | Nil | $x$ | P+1 | 95\% | No Max | $x$ | $x$ |
| MyRate | Residential Fixed 5 yrs | 6.00\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| MyState | Residential Fixed 5 yrs | 5.85\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| People's Choice Credit Union | Lite Fixed 5 yrs | 5.92\% | 654.5 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| Police Bank | Home Loan Fixed 5 yrs | 6.40\% | 1045 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Police Credit | Fixed 5 yrs | 5.99\% | 666 | Nil | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $x$ |
| RESI Mortgage Corp | Smart Pro Fixed 5 yrs | 6.27\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| RESI Mortgage Corp | Smart Option Fixed Home Loan 5 yrs | 6.49\% | 660 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| State Custodians | Standard Fixed 5 yrs | 6.03\% | 550 | 345.00/a | $x$ | Both | 95\% | 1000000 | $x$ | $x$ |
| TIO Banking | Essentials Fixed 5 yrs | 5.79\% | 1180 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Home Ln Pkg Essentials Fixec | 5.79\% | Nil | 399/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |

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## Residential 5 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+Interest/Interest Only | MaximumLVR | Maximum Loan | 100\% <br> Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Smartdoc Fixed 5 yrs | 6.79\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Mortgage HOUSE | Vantage Offset Fixed 5 yrs | 6.83\% | 670 | Nil | $\checkmark$ | Both | 90\% | 750000 | $\checkmark$ | $x$ |
| RESI Mortgage Corp | Break Thru Fixed 5 yrs | 6.92\% | 689 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| The Capricornian | Fixed 5 yrs | 7.25\% | 275 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $x$ |
| The Capricornian | My Advantage Fixed 5 yrs 50k+ | 7.10\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 2000000 | $\checkmark$ | $x$ |
| The Capricornian | My First Home Loan Fixed 5 yrs 50k+ | 7.10\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 750000 | $\checkmark$ | $x$ |

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## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star \star \star$ outstanding value |  |  |  |  |  |  |  |  |  |  |  |
| ANZ | Breakfree Investment Variable 250-4991 | 5.70\% | Nil | 375/a | $\checkmark$ | Both | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Advantage Package Investment Discou | 5.70\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 |  |  | $\checkmark$ |
| Bank of Melbourne | Advantage Package Investment Variabl | 5.70\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 |  |  | $\checkmark$ |
| bankmecu | Inv Premium 250-499k | 5.64\% | 595 | Nil | $\checkmark$ | P+I | 95\% | 10000 | $\checkmark$ | , | $\checkmark$ |
| BOQ | Home Loan Privileges Investment Stanc | 5.66\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BOQ | Shareholder Benefits Investment Stand | 5.66\% | 375 | Nil | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Citibank | Mortgage Plus Investment Offset Variak | 5.54\% | Nil | 350/a | $\checkmark$ | Both | 80\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Wealth Package Inv Standard Variable | 5.60\% | 200 | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| CUA | Investment Rate Breaker | 5.42\% | 195 | 350.00/a | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Ultimate Home Loan Package Inv Varia | 5.49\% | 790 | 325/a | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Homeplus Package Homeplus Investme | 5.59\% | 200 | 10/m | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| IMB | Investment Budget Loan | 5.53\% | 323.74 | 10.00/m | $\checkmark$ | Both | 80\% | 75000 | $\times$ | $\checkmark$ | $\checkmark$ |
| IMB | Investment Essentials | 5.58\% | Nil | Nil | $\checkmark$ | Both | 80\% | 75000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ING DIRECT | Inv Orange Advantage Variable 250-49s | 5.66\% | 220 | 199.00/a | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| loans.com.au | Investment Blackboard Special | 5.22\% | 295 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Mortgage HOUSE | Inv Advantage Variable 10-749k | 5.66\% | 595 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| nab | Choice Package Inv Tailored Variable 2! | 5.58\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| nab | Private Tailored Pkg Inv Tailored Variabl | 5.58\% | Nil | 750/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Investment Discounted Real Deal 3 yrs | 5.40\% | Nil | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Investment Pre | 5.37\% | Nil | 350/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Pacific Mortgage Group | Investment Variable | 5.27\% | Nil | Nil | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | PC Diversified Investor Inv Standard Va | 5.59\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | PC Portfolio Inv Standard Variable 250k | 5.59\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | PC Property Investor Inv Standard Varic | 5.59\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | Premium Home Inv Standard Variable 2 | 5.59\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Qantas Staff CU | Inv Step Ahead Variable 250-499k | 5.53\% | Nil | Nil | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\times$ |

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## Variable Rate Investment Home Loans



Home Loan Star Ratings possible and it may be that not every product in the market is included in the rating nor every feature compared that is relevant to you.

## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\begin{array}{\|c} \text { Maximum } \\ \text { LVR } \end{array}$ | Minimum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| eMoney | Inv Full Doc Variable Pro Pack | 5.35\% | 380 | 330.00/a | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Gateway Credit Union | Low Rate Plus Investment Variable 250 | 5.64\% | 250 | 249/a | $\checkmark$ | Both | 95\% | 250000 |  |  | $\checkmark$ |
| Hemisphere Financial | Investment Home Loan | 5.74\% | 599 | Nil | $\checkmark$ | Both | 95\% | 50000 |  |  | $\checkmark$ |
| Hemisphere Financial | Investment Horizon Loan | 5.64\% | 599 | 345.00/a | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Heritage Bank | Investment Discount Variable | 5.44\% | 700 | Nil | $\checkmark$ | 10 | 95\% | 150000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Heritage Bank | Professional Package Investment Varial | 5.73\% | 100 | 300/a | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Homeloans | Investment Monipower | 5.79\% | 410 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Homestar Finance | Inv No Fee Offset | 5.66\% | Nil | Nil | $\checkmark$ | Both | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Illawarra CU NSW | Investment Reward Rate | 5.70\% | 900 | 8.00/m | $x$ | $\mathrm{P}+1$ | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| IMB | Platinum Package Investment Variable : | 5.71\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Macquarie Bank | Classic Inv Classic IO Variable 150-999 | 5.44\% | 930 | Nil | $\checkmark$ | 10 | 80\% | 150000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Macquarie Credit Union | Inv Property Variable | 5.93\% | 700 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Investment Real Deal | 5.65\% | Nil | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Investment Rea | 5.65\% | Nil | 350/a | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Qantas Staff CU | Inv Home Plus Variable | 5.83\% | 600 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No min | $\checkmark$ | $\checkmark$ | $x$ |
| Qld Police Credit Union | Inv Classic | 5.64\% | 876 | Nil | $\checkmark$ | Both | 97\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Smart Starter Extra Inv Intro Rate Mortc | 4.60\% | 600 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 250000 | $\checkmark$ | $\times$ | $\checkmark$ |
| RAMS | Investor Home Loan | 5.60\% | 870 | 20.00/m | $\checkmark$ | 10 | 95\% | 15000 | $\checkmark$ | - | $\checkmark$ |
| Rate Busters | Investment RateBusters 80 | 5.63\% | 855 | Nil | $\checkmark$ | Both | 80\% | 80000 | $\checkmark$ |  | $\checkmark$ |
| RESI Mortgage Corp | Inv Smart Pro Plus | 5.66\% | 649 | 330.00/a | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Investment Flexi Options | 5.79\% | 854 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Select Credit Union | Super Investment Loan | 5.79\% | Nil | Nil | $\checkmark$ | Both | 95\% | 25000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Investment Discou | 5.79\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Investment Variabl | 5.79\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Suncorp Bank | Home Package Plus Investment Variabl | 5.59\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Inv Solutions Plus Home Loan | 5.53\% | 765 | 200.00/a | $\checkmark$ | Both | 95\% | 250000 | $\times$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | 100\% <br> Offset Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star * *$ |  |  |  |  |  |  |  |  |  |  |  |
| Teachers Mutual Bank | Rewards Package Inv Solutions Plus Hı | 5.53\% | 765 | 200/a | $\checkmark$ | Both | 95\% | 250000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Capricornian | My First Home Loan Inv Variable 50k+ | 5.62\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| UBank | Inv UHomeLoan (for refinancing) | 5.12\% | Nil | Nil | $\checkmark$ | Both | 80\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Unicredit-WA | Investment Variable | 5.55\% | 627.25 | Nil | $\checkmark$ | Both | 95\% | 5000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Westpac | Premier Advantage Rocket Investment I | 5.81\% | Nil | 395/a | $\checkmark$ | Both | 97\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Yellow Brick Road | Investment Better Basics | 5.68\% | 725 | Nil | $\checkmark$ | Both | 90\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Yellow Brick Road | Inv Gold Pathway Variable | 5.64\% | 250 | 249.00/a | $\checkmark$ | Both | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| * * |  |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Investment Variable | 5.85\% | 694 | Nil | $\checkmark$ | Both | 90\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ADCU | Investment Home Loan | 6.09\% | 892 | Nil | $\checkmark$ | Both | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Adelaide Bank | Investment SmartSaver | 5.71\% | 475 | Nil | $\checkmark$ | Both | 90\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Adelaide Bank | Investment Smartfit Variable | 5.81\% | 475 | 10.00/m | $\checkmark$ | Both | 90\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Investment Essential Home Loan | 5.53\% | 295 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | 40000 | $x$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Investment Basic Variable Loan | 5.70\% | 545 | Nil | $\checkmark$ | Both | 90\% | 40000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Professional Package Investment Class | 5.65\% | Nil | 349/a | $\checkmark$ | Both | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ANZ | Investment Variable | 6.40\% | 600 | 5.00/m | $\checkmark$ | Both | 90\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Arab Bank Australia | Inv The Basics | 5.89\% | 600 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Inv Negotiated Basic Variable | 5.73\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Investment Basic Variable | 5.82\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| BankSA | Inv Basic Variable | 5.89\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| BankSA | Inv Negotiated Basic | 5.80\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bankstown City CU | Inv Basic Home Loan | 5.72\% | 1290 | Nil | $x$ | Both | 95\% | 150000 | $\checkmark$ | $x$ | $\checkmark$ |
| Bankstown City CU | Property Manager | 5.87\% | 1025 | Nil | $x$ | Both | 97\% | 25000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Inv Premium Home Loan | 5.79\% | 355 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Inv Rate Cutter Home Loan | 5.99\% | 755 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| Bankwest | Investment Premium Select 200-749k | 5.64\% | 295 | Nil | $\checkmark$ | Both | 95\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| bcu | Inv Discount Variable Rate | 5.58\% | 600 | Nil | $x$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $x$ |
| bcu | Inv Discount Variable Rate | 5.88\% | 600 | Nil | $x$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\times$ |
| Bendigo Bank | Home Loan Package Investment Variab | 6.01\% | 705 | 8/m | $x$ | $\mathrm{P}+1$ | 95\% | 5000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bendigo Bank | Home Loan Package Plus Investment $\checkmark$ | 5.81\% | 705 | 8/m | $x$ | $\mathrm{P}+1$ | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Big Sky Building Society | Inv Basic Choice | 5.85\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bloom Home Loans | Inv Fee Saver | 5.54\% | Nil | Nil | $\checkmark$ | Both | 90\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| BMC Mortgage | Inv Advantedge | 5.75\% | Nil | Nil | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| BMC Mortgage | Inv Platinum Pack | 5.53\% | 575 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $x$ |
| BOQ | Investment Economy | 5.93\% | 995 | 10.00/m | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Catalyst Money | Basic Home Loan Investment | 5.58\% | 900 | $8.00 / \mathrm{m}$ | $x$ | $\mathrm{P}+1$ | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Catalyst Money | Investment Reward Rate | 5.70\% | 900 | 8.00/m | $x$ | $\mathrm{P}+1$ | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Citibank | Investment Basic Variable | 5.69\% | 649 | Nil | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Citibank | Mortgage Plus Investment Variable 150 | 5.54\% | Nil | 350/a | $\checkmark$ | Both | 80\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Inv Economiser | 5.94\% | 800 | 8.00/m | $x$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Inv Economiser Intro Variable 3 yrs | 5.59\% | 800 | Nil | $x$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Inv No Fee Variable Rate | 5.70\% | Nil | Nil | $x$ | Both | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Inv Rate Saver | 5.94\% | 800 | 8.00/m | $x$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Inv Rate Saver Intro Variable 3 yrs | 5.59\% | 800 | Nil | $x$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Inv Discount Intro Variable 1 yr | 5.70\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Inv Standard Variable | 6.40\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Commonwealth Bank | Wealth Package Inv Discount Intro Varii | 5.70\% | 200 | 375/a | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Investment Basic Variable | 5.59\% | 795 | 11.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Investment Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Pinnacle +Plus Pkg Investment Variable | 5.99\% | Nil | Nil | $\checkmark$ | Both | 95\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Community First CU | True Basic Home Loan Investment | 5.73\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |

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| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\begin{array}{\|c} \text { Maximum } \\ \text { LVR } \end{array}$ | Minimum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| Community First CU | Accelerator Home Loan Package Invesi | 5.84\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Companion CU | Investment Basic Variable | 5.59\% | 795 | 11.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 100000 | $\times$ |  | $\checkmark$ |
| Companion CU | Investment Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ |  | $\checkmark$ |
| Credit Union SA | Investment First Home Loan | 5.87\% | Nil | Nil | $x$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Credit Union SA | Investment Standard Variable 5-299k | 6.22\% | 843.38 | Nil | $\checkmark$ | Both | 90\% | 5000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| CUA | Investment Basic Variable 250k+ | 5.67\% | 795 | Nil | $\checkmark$ | Both | 97\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Easy Street Fin Services | Investment Easystreet Basic Var | 5.73\% | 500 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| ECU Australia | Investment Introductory Home Loan 1 y | 5.30\% | 800 | Nil | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ECU Australia | Investment Premium Variable | 6.30\% | 800 | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ECU Australia | Premium Plus Investment Premium Var | 5.80\% | 500 | 30/m | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Encompass Credit Union | Investment Mortgage Loan | 6.05\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Investment Mortgage Secured | 6.20\% | 875 | Nil | $\checkmark$ | Both | 95\% | 5000 | $\checkmark$ | $\checkmark$ | $\times$ |
| First Option Credit Union | Packaged Home Loan Investment Mort! | 5.85\% | 600 | 375/a | $\checkmark$ | Both | 95\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Firstmac | Inv Home Loan 80 | 5.86\% | 820 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Gateway Credit Union | Inv Low Rate Essentials | 5.68\% | 725 | Nil | $\checkmark$ | Both | 95\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Gateway Credit Union | Investment Variable | 5.99\% | 725 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Inv Great Rate Variable | 5.69\% | 790 | Nil | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Inv Variable | 6.05\% | 790 | Nil | $\checkmark$ | Both | 95\% | No min | $x$ |  | $\checkmark$ |
| Hemisphere Financial | Investment Alt Doc Loan | 6.14\% | 599 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Heritage Bank | Investment Basic Variable | 5.78\% | 700 | Nil | $\checkmark$ | 10 | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Heritage Bank | Investment Variable | 6.14\% | 700 | $5.00 / \mathrm{m}$ | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Holiday Coast CU | Inv Live Life Platinum | 6.35\% | 935 | 8.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Homeloans | Inv Ultra Plus Variable | 5.59\% | 560 | 330.00/a | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Homeloans | Investment ProSmart | 5.93\% | 410 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Homeloans | Investment Ultra | 5.74\% | 560 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Homeplus Investment Variable | 6.41\% | 200 | 10.00/m | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |

your guide to product excellence

Home Loan Star Ratings
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## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | 100\% <br> Offset Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| Homestar Finance | Inv Advantage Variable | 5.73\% | Nil | Nil | $\checkmark$ | Both | 95\% | 250000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Horizon Credit Union | Investment Basic Home Loan | 5.89\% | 935 | 5.00/m | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ |  | $\checkmark$ |
| Horizon Credit Union | Investment Classic Home Loan | 6.29\% | 835 | Nil | $\checkmark$ | Both | 95\% | No min |  |  | $\checkmark$ |
| Horizon Credit Union | Platinum Loan Package Investment Cla | 5.79\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 |  |  | $\checkmark$ |
| HSBC | Investment Home Value | 5.25\% | 252.5 | Nil | $\checkmark$ | Both | 90\% | 100000 | $x$ |  | $\checkmark$ |
| Hume Building Society | Investment Interest Saver | 5.70\% | 750 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ |  | $\checkmark$ |
| Hume Building Society | Investment Variable | 6.00\% | 750 | Nil | $\checkmark$ | Both | 97\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Hunter United Credit Un | Inv Basic Variable 250k+ | 5.89\% | 930 | 5.00/m | $\checkmark$ | $\mathrm{P}+1$ | 80\% | No min | $x$ | $\checkmark$ | $\times$ |
| Illawarra CU NSW | Basic Home Loan Investment | 5.58\% | 900 | 8.00/m | $\times$ | $\mathrm{P}+1$ | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| IMB | Inv Introductory Variable 1 yr | 5.16\% | 768.75 | 10.00/m | $\checkmark$ | Both | 95\% | 1000 | $x$ | $\checkmark$ | $\checkmark$ |
| IMB | Investment Variable | 6.16\% | 768.74 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ING DIRECT | Inv Mortgage Simplifier 250-499k 80\% | 5.66\% | 220 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Liberty Financial | Inv Liberty Sharp | 5.59\% | 995 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 100000 | $x$ | $\checkmark$ | $\times$ |
| Liberty Financial | Inv Liberty Free | 5.79\% | Nil | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Liberty Financial | Inv Liberty Star | 5.59\% | Nil | 28.00/m | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Plus Var Inv | 5.69\% | 350 | 330.00/a | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Var Inv | 5.75\% | 350 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Leveredge Inv | 5.65\% | 275 | Nil | $\checkmark$ | Both | 90\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Leveredge Plus Var Inv | 5.55\% | 275 | 330.00/a | $\checkmark$ | Both | 90\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Macquarie Bank | Inv Classic IO Variable 150-999k | 5.44\% | 330 | Nil | $\checkmark$ | 10 | 80\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Macquarie Credit Union | Inv Introductory Rate Home Loan 1 yr | 5.43\% | 700 | Nil | $x$ | Both | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Macquarie Credit Union | Inv Low Rate Home Loan | 5.68\% | 720 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Investment Var Supermember | 5.88\% | 300 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 40000 | $x$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Member Package Investment Interest C | 5.68\% | Nil | 395/a | $\checkmark$ | Both | 95\% | 40000 | $x$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Investment Ultimate Supermember | 6.18\% | 300 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Member Package Investment Ultimate ( | 5.68\% | Nil | 395/a | $\checkmark$ | $\mathrm{P}+\mathrm{I}$ | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013 ) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | $\begin{array}{\|c\|} \hline 100 \% \\ \text { Offset } \\ \text { Available } \end{array}$ | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| * $* *$ |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage HOUSE | Inv Vantage Offset Variable | 5.80\% | 670 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| MyRate | Inv Advantage Variable 100-599k | 5.67\% | Nil | Nil | $\checkmark$ | Both | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| nab | Inv Base Variable Rate | 6.17\% | Nil | Nil | $\checkmark$ | Both | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| nab | Inv Base Variable Rate Discount | 5.73\% | Nil | Nil | $\checkmark$ | Both | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| nab | Inv Tailored Variable | 6.38\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Investment Intro Variable 1 yr | 5.35\% | Nil | Nil | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Investment Real Options | 6.05\% | Nil | Nil | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Investment Intri | 5.35\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Premium Plus Package Investment Re¢ | 6.05\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Investment Premium Variable | 6.27\% | Nil | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Northern Beaches CU | Investment Introductory Home Loan 1 y | 5.54\% | 1390 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 30000 | $x$ | $\checkmark$ | $x$ |
| Northern Beaches CU | Investment Minimiser Home Loan | 5.74\% | 915 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 100000 | $x$ | $\checkmark$ | $x$ |
| Northern Beaches CU | Investment All in One | 6.24\% | 915 | Nil | $\checkmark$ | P+1 | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $x$ |
| People's Choice Credit Union | Investment Basic Variable | 5.79\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| People's Choice Credit Union | Investment Lite Basic Variable | 5.60\% | 654.5 | Nil | $\checkmark$ | Both | 90\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| People's Choice Credit Union | Home Loan Package Investment Stand | 5.77\% | Nil | 375/a | $\checkmark$ | Both | 95\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | Inv 12m Discount Variable 1 yr | 5.39\% | Nil | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 120000 | $x$ | $\checkmark$ | $\checkmark$ |
| Police Credit | Inv 24m Discount Variable 2 yrs | 5.39\% | Nil | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 120000 | $x$ | $\checkmark$ | $\checkmark$ |
| Police Credit | Inv Standard Variable | 5.99\% | 600 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Credit | Investment Offset | 6.04\% | 600 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Qantas Staff CU | Inv Options Variable 10 | 5.83\% | 600 | Nil | $\checkmark$ | Both | 95\% | No min | $\times$ | $x$ | $x$ |
| Qld Police Credit Union | Inv Standard Variable | 6.14\% | 876 | Nil | $\checkmark$ | Both | 97\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Qld Professional CU | Inv Friendly | 5.80\% | 855 | 10.00/m | $\checkmark$ | Both | 90\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| QT Mutual Bank | Choices Inv Intro Rate Mortgage Breakı | 5.40\% | Nil | 395/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 150000 | $\checkmark$ | $x$ | $\checkmark$ |
| QT Mutual Bank | Choices Investment Mortgage Breaker : | 5.72\% | Nil | 395/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 250000 | $\checkmark$ | $x$ | $\checkmark$ |
| QT Mutual Bank | Smart Starter Extra Investment Mortgac | 5.72\% | 600 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 250000 | $\checkmark$ | $\times$ | $\checkmark$ |

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## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\begin{aligned} & \text { Maximum } \\ & \text { LVR } \end{aligned}$ | Minimum Loan | $\begin{aligned} & \text { 100\% } \\ & \text { Offset } \end{aligned}$ Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| QT Mutual Bank | Teachers' Life Inv Intro Rate Mortgage E | 5.40\% | Nil | 25/m | $\checkmark$ | P+I | 95\% | 150000 | $\checkmark$ | $x$ | $\checkmark$ |
| QT Mutual Bank | Teachers' Life Investment Mortgage $\mathrm{Br} \epsilon$ | 5.72\% | Nil | 25/m | $\checkmark$ | $\mathrm{P}+\mathrm{l}$ | 95\% | 250000 | $\checkmark$ | $\times$ | $\checkmark$ |
| Quay Credit Union | Invest Basic Var (Refinance only) | 5.49\% | 638 | Nil | $\checkmark$ | Both | 80\% | 100000 | $\times$ | $\checkmark$ | $x$ |
| Quay Credit Union | Investment Premium (Refinance only) | 5.69\% | 638 | Nil | $\checkmark$ | Both | 80\% | 100000 | $\checkmark$ | $\checkmark$ | $x$ |
| Queensland Country Credit UUltimate Home Loan Investment Variabl |  | 5.79\% | Nil | 330/a | $\checkmark$ | Both | 90\% | 150000 | $x$ | $\times$ | $x$ |
| Queenslanders CU | Inv Original Home Loan | 5.73\% | 595 | Nil | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| RAMS | Inv Full Feature | 6.35\% | 870 | Nil | $\checkmark$ | Both | 95\% | 15000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Inv Smart Pro | 5.76\% | 649 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Inv Switch $n$ Save Intro Var 2 yrs | 5.56\% | 649 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Invest Smart Option Home Loan | 5.84\% | 660 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Inv Break Thru Variable | 5.89\% | 689 | Nil | $\checkmark$ | Both | 80\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| SCU | Investment Basic Home Loan | 5.73\% | 747 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 25000 | $\times$ | $\checkmark$ | $\checkmark$ |
| SCU | Inv Standard Variable | 6.24\% | 747 | Nil | $\checkmark$ | Both | 95\% | 25000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| SERVICE ONE Members Banlnvestment Standard Variable |  | 6.25\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| SGE Credit Union | Inv Affinity Mortgage Breaker HL | 6.17\% | 500 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $x$ |
| SGE Credit Union | Inv Affinity Standard Variable HL | 6.07\% | 500 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $x$ |
| St.George Bank | Inv Negotiated Basic Variable | 5.82\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| St.George Bank | Investment Basic Variable | 5.91\% | 600 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| Summerland CU | Inv Premium | 5.79\% | Nil | 380.00/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 250000 | $x$ | $\checkmark$ | $\checkmark$ |
| Suncorp Bank | Investment Back To Basics | 5.91\% | 600 | Nil | $\checkmark$ | Both | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Sutherland Credit Union | Investment Home Basic | 5.72\% | 1055 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 250000 | $x$ | $\checkmark$ | $\checkmark$ |
| Sutherland Credit Union | Investment Home Plus | 5.87\% | 1055 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Inv Smart Home Loan | 5.63\% | 765 | 200.00/a | $\checkmark$ | Both | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Rewards Package Inv Smart Home Loa | 5.63\% | 765 | 200/a | $\checkmark$ | Both | 95\% | 150000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Capricornian | My Advantage Inv Variable 50k+ | 6.02\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Mutual | Inv Mutual | 5.73\% | 300 | Nil | $\times$ | Both | 90\% | 50000 | $\times$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Investment Home Loans

| Variable Rate Investment Home Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\begin{array}{\|c} \text { Maximum } \\ \text { LVR } \end{array}$ | $\underset{\text { Loan }}{\text { Minimum }}$ | $100 \%$ <br> Offset <br> Available | Redraw Facility | Portability |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| The Mutual | Inv Intro Plus 3 yrs | 5.53\% | 500 | Nil | $\checkmark$ | P+1 | 90\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Rock Building Soc | Investment Advantage Variable | 5.96\% | 800 | Nil | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Rock Building Soc | Inv Rock Star Package Variable 250k+ | 5.94\% | Nil | 350.00/a | $\checkmark$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Rock Building Soc | Inv Rock Star Pkg Variable Special 250 | 5.69\% | Nil | 350.00/a | $\checkmark$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| TIO Banking | Essentials Home Ln Pkg Investment Es | 5.91\% | Nil | 399/a | $x$ | $\mathrm{P}+1$ | 90\% | 250000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| United Community | Investment Basic Variable | 5.59\% | 795 | 11.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 100000 | $\times$ | $\checkmark$ | $\checkmark$ |
| United Community | Investment Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| United Community | Pinnacle +Plus Pkg Investment Variable | 5.99\% | Nil | Nil | $\checkmark$ | Both | 95\% | 200000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Victoria Teachers Mutual | Hinterest Only Investment Variable | 5.94\% | 250 | Nil | $\checkmark$ | 10 | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Victoria Teachers Mutual | HInv Basic Variable | 5.64\% | 250 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Victoria Teachers Mutual | FRewards Package Inv Basic Variable | 5.54\% | Nil | 300/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Victoria Teachers Mutual | $H I n v$ Offset Variable | 6.14\% | 250 | Nil | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Victoria Teachers Mutual | Rewards Package Inv Offset Variable | 6.04\% | Nil | 300/a | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Basic Variable | 5.59\% | 795 | 11.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Westpac | Investment Flexi First Option | 5.86\% | 750 | Nil | $\checkmark$ | Both | 97\% | 25000 | $x$ | $\checkmark$ | $\checkmark$ |
| Yellow Brick Road | Inv Homebase | 5.99\% | 725 | Nil | $\checkmark$ | Both | 90\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| * |  |  |  |  |  |  |  |  |  |  |  |
| ADCU | Interest Only Loan | 6.09\% | 892 | Nil | $\checkmark$ | 10 | 95\% | 30000 | $x$ | $x$ | $\checkmark$ |
| AMP Bank | Investment Classic Variable | 6.50\% | 895 | 10.00/m | $\checkmark$ | Both | 90\% | 40000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| AMP Bank | Investment Intro 1yr Variable 1 yr | 5.50\% | 295 | 10.00/m | $\checkmark$ | Both | 90\% | 40000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Investment Discount Variable 1 yr | 5.70\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Investment Variable | 6.40\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BankSA | Inv Discount Variable 1 yr | 5.77\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BankSA | Investment Variable | 6.47\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| Bankwest | Inv Lite Home Loan | 6.27\% | 60 | Nil | $\checkmark$ | Both | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Inv Mortgage Shredder | 6.39\% | 755 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Inv Mortgage Shredder Intro Var 1 yr | 5.39\% | 755 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bankwest | Inv Super Start Home Loan | 5.59\% | 755 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| bcu | Inv Standard Variable | 6.28\% | 600 | Nil | $x$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $x$ |
| Beirut Hellenic Bank | Inv Expect More | 5.94\% | Nil | 395.00/a | $x$ | Both | 90\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Bendigo Bank | Investment Variable | 6.51\% | 705 | 8.00/m | $x$ | P+1 | 95\% | 5000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| BOQ | Investment Standard Variable | 6.51\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| CairnsPenny Savings\&Loan | Inv Standard Variable | 6.00\% | 660 | 15.00/q | $\checkmark$ | Both | 95\% | 20000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Catalyst Money | Investment Variable | 6.25\% | 900 | 8.00/m | $x$ | P+1 | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Circle Credit Co-op | Inv Standard Variable | 6.25\% | 500 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $x$ |
| Citibank | Investment Offset Variable | 6.69\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Coastline Credit Union | Investment Options Home Loan | 6.04\% | 755 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 90\% | 100000 | $\times$ | $\checkmark$ | $\checkmark$ |
| Community CPS Australia | Investment Parent Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Community First CU | Investment True Value Var HI | 6.34\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Companion CU | Investment Parent Variable | 6.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Delphi Bank | Investment Complete | 6.40\% | 770 | 6.00/m | $\checkmark$ | Both | 90\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Delphi Bank | Investment Essential | 6.40\% | 1020 | 8.00/m | $\checkmark$ | Both | 90\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| ECU Australia | Investment Easy Move 1 yr | 6.19\% | 800 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| FCCS Credit Union | Investment Rewards | 6.24\% | 750 | Nil | $\checkmark$ | Both | 95\% | 10000 | $x$ | $x$ | $\checkmark$ |
| FCCS Credit Union | Investment Value Plus Variable | 6.64\% | 750 | Nil | $\checkmark$ | Both | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Holiday Coast CU | Inv Keep It Simple Platinum | 6.00\% | 935 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $x$ | $\checkmark$ |
| Holiday Coast CU | Inv Keep It Simple Standard | 6.20\% | 935 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $x$ | $\checkmark$ |
| Holiday Coast CU | Inv Live Life Standard | 6.45\% | 935 | 8.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| HSBC | Investment Home Smart | 6.45\% | 852.5 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| HSBC | Investment Variable | 6.45\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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Home Loan Star Ratings
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## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | $\begin{array}{\|c} \text { Maximum } \\ \text { LVR } \end{array}$ | Minimum Loan | $\begin{aligned} & \text { 100\% } \\ & \text { Offset } \end{aligned}$ Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing (\$) |  |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |  |
| Hunter United Credit Un | Inv Interest Only 150-499k | 6.30\% | 880 | Nil | $\times$ | 10 | 90\% | 150000 | $x$ | $\checkmark$ | $x$ |
| Hunter United Credit Un | Investment Variable | 6.40\% | 930 | 5.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No min | $x$ | $\checkmark$ | $x$ |
| Hunter United Credit Un | Package Home Loan Investment Variab | 6.05\% | Nil | 295/a | $\checkmark$ | P+1 | 95\% | 250000 | $x$ | $\checkmark$ | $\times$ |
| Illawarra CU NSW | Investment Variable | 6.25\% | 900 | 8.00/m | $\times$ | $\mathrm{P}+1$ | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Intech Credit Union | Investment Loan | 6.18\% | 935 | Nil | $\checkmark$ | 10 | 95\% | 30000 | $\checkmark$ | $x$ | $x$ |
| Macarthur Credit Union | Property Investment Loan | 6.25\% | 1323 | Nil | $\checkmark$ | Both | 95\% | No min | $\times$ | $\checkmark$ | $\times$ |
| Macquarie Bank | Inv Premium Variable | 6.45\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 150000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Investment Interest Only Loan | 6.33\% | 300 | Nil | $\checkmark$ | Both | 95\% | 40000 | $x$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Investment Variable | 6.33\% | 300 | Nil | $\checkmark$ | Both | 95\% | 40000 | $\times$ | $\checkmark$ | $\checkmark$ |
| ME Bank | Investment Ultimate Offset | 6.63\% | 300 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| MyState | Investment Essentials | 6.02\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 150000 | $\times$ | $\checkmark$ | $\checkmark$ |
| MyState | Residential Investment | 6.39\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 30000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| People's Choice Credit Union | Investment Standard Variable | 6.37\% | 900 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Police Bank | Investment Variable | 6.04\% | 1045 | Nil | $\checkmark$ | Both | 90\% | 30000 | $\times$ | $\checkmark$ | $x$ |
| QT Mutual Bank | Investment Rate Tracker HL Series 381 | 5.90\% | 644 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 150000 | $\checkmark$ | $\times$ | $\times$ |
| QT Mutual Bank | Inv Intro Rate Mortgage Breaker 1 yr | 5.40\% | 644 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 125000 | $\checkmark$ | $x$ | $\checkmark$ |
| QT Mutual Bank | Investment Mortgage Breaker | 6.32\% | 644 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 20000 | $\checkmark$ | $x$ | $\checkmark$ |
| Queensland Country Credit Ullnvestment Variable Rate |  | 6.29\% | 950 | $5.00 / \mathrm{m}$ | $\checkmark$ | Both | 90\% | 10000 | $x$ | $x$ | $x$ |
| RESI Mortgage Corp | Inv Low Start 1 yr | 5.47\% | 1199 | Nil | $x$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| RESI Mortgage Corp | Inv Complete Home Loan | 6.27\% | 649 | Nil | $\checkmark$ | Both | 95\% | 30000 | $x$ | $\checkmark$ | $\checkmark$ |
| SGE Credit Union | Investment Mortgage Secured Ln | 6.37\% | 500 | Nil | $\checkmark$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\times$ |
| St.George Bank | Investment Discount Variable 1 yr | 5.79\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| St.George Bank | Investment Variable | 6.49\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Summerland CU | Investment Eco Mortgage Loan | 6.14\% | 600 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| Suncorp Bank | Investment Variable | 6.49\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Sutherland Credit Union | Investment Home In One | 6.48\% | 1055 | 8.00/a | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013 ) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | $\underset{\text { Loan }}{\text { Minimum }}$ | $\begin{aligned} & \text { 100\% } \\ & \text { Offset } \end{aligned}$ Available | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| * |  |  |  |  |  |  |  |  |  |  |  |
| Teachers Mutual Bank | Inv Flexi Choice | 6.18\% | 715 | Nil | $\checkmark$ | P+1 | 95\% | 25000 | $x$ | $\checkmark$ | $\checkmark$ |
| Teachers Mutual Bank | Inv Variable IO | 6.18\% | 715 | Nil | $\checkmark$ | 10 | 95\% | 25000 | $x$ | $\checkmark$ | $\checkmark$ |
| The Capricornian | Inv Variable | 6.52\% | 275 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Mutual | Inv Premium Variable | 6.08\% | 300 | Nil | $x$ | Both | 95\% | 20000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| The Rock Building Soc | Investment Variable | 6.69\% | 800 | 5.00/m | $\checkmark$ | Both | 90\% | 50000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Transport Mutual Credit | nInvestment Basic Variable | 5.96\% | 1010 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 100000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Transport Mutual Credit U | nlnvestment Variable | 6.21\% | 1010 | Nil | $x$ | $\mathrm{P}+\mathrm{I}$ | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| United Community | Investment Parent Variable | 6.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Parent Variable | 6.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Westpac | Rocket Investment Loan | 6.51\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| * |  |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Investment Smartdoc Variable | 6.91\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Arab Bank Australia | Inv HeadStart Intro Variable 1 yr | 5.29\% | 600 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Arab Bank Australia | Inv Standard Variable | 7.00\% | 250 | Nil | $\checkmark$ | Both | 95\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Aussie Home Loans | Inv Optimizer Standard Variable | 6.48\% | 100 | Nil | $\checkmark$ | Both | 95\% | 100000 | $x$ | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Super Fund Variable | 6.40\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | 100000 | $\checkmark$ | $x$ | $\checkmark$ |
| BankSA | Super Fund Variable | 6.47\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | 100000 | $\checkmark$ | $x$ | $\checkmark$ |
| Beirut Hellenic Bank | Investment Variable | 6.88\% | 990 | 10.00/m | $\checkmark$ | Both | 80\% | No min | $x$ | $\checkmark$ | $\checkmark$ |
| Citibank | Investment Variable | 6.69\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 50000 | $x$ | $\checkmark$ | $\checkmark$ |
| Coastline Credit Union | Investment Variable | 6.34\% | 755 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | 15000 | $x$ | $\checkmark$ | $\checkmark$ |
| Horizon Credit Union | Investment Real Estate | 6.99\% | 835 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 10000 | $x$ | $\checkmark$ | $\checkmark$ |
| Qld Professional CU | Inv Variable | 6.65\% | 855 | Nil | $\checkmark$ | Both | 90\% | No min | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| St.George Bank | Super Fund Variable | 6.49\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | 100000 | $\checkmark$ | $x$ | $\checkmark$ |
| Summerland CU | Investment Equity Extra | 6.79\% | 800 | 10.00/m | $\checkmark$ | Both | 80\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |
| Summerland CU | Investment Mortgage Investment | 6.39\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | 20000 | $x$ | $\checkmark$ | $\checkmark$ |

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## Variable Rate Investment Home Loans

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Split Facility | Principal+ Interest/ Interest Only | Maximum LVR | Minimum Loan | 100\%OffsetAvailable | Redraw Facility | Portability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |  |
| $\star$ |  |  |  |  |  |  |  |  |  |  |  |
| TIO Banking | Investment Essentials Variable | 6.41\% | 1180 | 10.00/m | $\times$ | P+I | 90\% | 10000 | $\checkmark$ | $\checkmark$ | $\checkmark$ |

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## Investment 1 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{aligned} & \text { Maximum } \\ & \text { LVR } \end{aligned}$ | Maximum Loan | 100\% <br> Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ * outstanding value |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Investment Fixed 1 yr | 4.98\% | 694 | Nil | $\checkmark$ | Both | 90\% | 2000000 | $\checkmark$ | $\checkmark$ |
| ANZ | Breakfree Investment 1yr Fixed 1 yr 150k | 5.19\% | Nil | 375/a | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $x$ |
| Austral Mortgage | Investment Advantage Plus Fixed 1 yr | 5.19\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 5000000 | $\checkmark$ | $\checkmark$ |
| CUA | Investment Fixed 1 yr | 5.10\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $x$ | $x$ |
| HomeSide Lending | Homeplus Package Inv Fixed Rate Intere | 5.09\% | 800 | 10/m | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| HomeSide Lending | Inv Fixed Rate Interest Only 1 yr | 5.09\% | 200 | 10.00/m | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Inv Premium Fixed 1 yr | 4.95\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 2000000 | $\checkmark$ | $x$ |
| Mortgage HOUSE | Inv Advantage Fixed 1 yr 10-749k | 5.09\% | 595 | Nil | $\checkmark$ | Both | 95\% | 2500000 | $\checkmark$ | $\checkmark$ |
| nab | Choice Package Inv Standard Fixed 1 yr | 5.09\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Inv Standard Fixed 1 yr | 5.19\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Investment Fixed 1 yr | 4.94\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Premium Plus Package Investment Fixed | 4.94\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Qld Police Credit Union | Investment Fixed 1 yr | 4.99\% | 876 | Nil | $\checkmark$ | Both | 97\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members Ban | nPioneer Banking Investment Fixed 1 yr 21 | 5.15\% | Nil | 350/a | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| UBank | Inv UHomeLoan Fxd (for refinancing) 1 y | 4.83\% | Nil | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $\times$ |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Investment Smartsuite Fixed 1 yr | 5.19\% | 475 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| ANZ | Investment 1yr Fixed 1 yr | 5.34\% | 600 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $x$ |
| Bank of Melbourne | Advantage Package Investment Fixed 11 | 5.15\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Advantage Package Investment Fixed 11 | 5.15\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Shareholder Benefits Investment 1yr Fixe | 4.99\% | 375 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Community CPS Australia | Pinnacle +Plus Pkg Investment Fixed 1 y | 4.99\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| CUA | Investment Premium Fixed 1 yr | 5.35\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\checkmark$ | $\checkmark$ |
| Hemisphere Financial | Investment Standard Fixed 1 yr | 5.23\% | 599 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |

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## Investment 1 Year Fixed

| Company Name | Product | $\begin{array}{\|c} \hline \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | ExtraPaymentsAllowed | Principal+ Interest/ Interest Only | Maximum LVR | $\begin{aligned} & \text { Maximum } \\ & \text { Loan } \end{aligned}$ | $\begin{array}{\|c\|} \hline 100 \% \\ \text { Offset } \\ \text { Available } \end{array}$ | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Homeloans | Investment MoniPower Fixed 1 yr | 5.29\% | 410 | Nil | $\checkmark$ | Both | 95\% | 3500000 | $\checkmark$ | $\checkmark$ |
| Macquarie Bank | Inv Classic P\&I Fixed 1 yr | 4.95\% | 330 | Nil | $\checkmark$ | $\mathrm{P}+\mathrm{I}$ | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic Inv Classic IO Fixed 1 yr | 4.95\% | 930 | Nil | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Inv Classic IO Fixed 1 yr | 4.95\% | 330 | Nil | $\checkmark$ | 10 | 90\% | 2000000 | $x$ | $x$ |
| ME Bank | Investment SuperMember Fixed 1 yr | 5.19\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Choice Package Inv Tailored Fixed IO 1 y | 5.19\% | Nil | 395/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Inv Tailored Fixed IO 1 yr | 5.29\% | Nil | 8.00/m | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Union Investment Lite Fixed 1 yr |  | 5.14\% | 654.5 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| SCU | Investment Standard Fixed 1 yr | 5.15\% | 747 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members BanInvestment Fixed 1 yr |  | 5.35\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Investment Fixed 1) | 5.15\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Teachers Mutual Bank | Inv Option Fixed 1 yr | 4.99\% | 715 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 5000000 | $x$ | $x$ |
| United Community | Pinnacle +Plus Pkg Investment Fixed 1 y | 4.99\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Affinity Package Investment Fixed 1 yr 1C | 4.84\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| AMP Bank | Select Package Investment Fixed 1 yr 10 | 4.89\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| Aussie Home Loans | Inv Optimizer Fixed 1 yr | 4.95\% | 700 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Bank of Melbourne | Investment Fixed 1 yr | 5.30\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bankmecu | Inv Fixed 1 yr | 5.29\% | 595 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $x$ |
| BankSA | Investment Fixed 1 yr | 5.30\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bankwest | Investment Fixed 1 yr | 5.39\% | 355 | 12.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bcu | Investment Fixed 1 yr | 5.04\% | 600 | Nil | $x$ | Both | 95\% | 7000000 | $x$ | $x$ |
| Bendigo Bank | Investment Fixed 1 yr | 5.39\% | 705 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |
| Bloom Home Loans | Inv Fixed Saver 1 yr | 5.24\% | Nil | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |

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## Investment 1 Year Fixed

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| BOQ | Home Loan Privileges Investment 1yr Fix | 4.99\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| BOQ | Investment 1yr Fixed 1 yr | 4.99\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Catalyst Money | Investment Fixed 1 yr | 5.39\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |
| Citibank | Investment Standard Fixed 1 yr | 5.19\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Coastline Credit Union | Investment Fixed 1 yr | 5.14\% | 755 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | No Max | $x$ | $\checkmark$ |
| Commonwealth Bank | Investment Fixed 1 yr | 5.34\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Commonwealth Bank | Wealth Package Investment Fixed 1 yr 1! | 5.19\% | 200 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Investment Fixed 1 yr | 5.14\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Community CPS Australia | Investment Parent Fixed 1 yr | 5.14\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Community First CU | Investment True Fixed 1 yr | 5.49\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Companion CU | Investment Fixed 1 yr | 5.14\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Companion CU | Investment Parent Fixed 1 yr | 5.14\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Credit Union SA | Investment Standard 1yr Fixed 1 yr | 5.54\% | 343.38 | Nil | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| Delphi Bank | Investment Standard Fixed 1 yr | 5.85\% | 1020 | 6.00/m | $x$ | Both | 90\% | 5000000 | $x$ | $x$ |
| ECU Australia | Investment Premium Fixed 1 yr | 5.54\% | 800 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Encompass Credit Union | Investment Fixed 1 yr | 5.39\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| FCCS Credit Union | Investment Value Plus Fixed 1 yr | 5.45\% | 1025 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Gateway Credit Union | Investment Fixed 1 yr | 5.49\% | 725 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Gateway Credit Union | Low Rate Plus Investment Fixed 1 yr 250 | 5.39\% | 250 | 249/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Greater Building Society | Inv Great Rate Fixed 1 yr | 5.19\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Investment Fixed 1 yr | 5.25\% | 700 | 5.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Professional Package Investment Fixed 1 | 5.25\% | 100 | 300/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Holiday Coast CU | Inv Fixed N Easy 1 yr | 5.09\% | 535 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Homeloans | Investment Ultra Fixed 1 yr | 5.39\% | 560 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |

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## Investment 1 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | MaximumLVR | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| HSBC | Investment Fixed 1 yr | 5.49\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 7500000 | $x$ | $x$ |
| Hume Building Society | Investment Fixed 1 yr | 5.40\% | 750 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Illawarra CU NSW | Investment Fixed 1 yr | 5.39\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Investment Fixed 1 yr | 5.24\% | 768.74 | 6.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Platinum Package Investment Fixed 1 yr | 5.14\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ING DIRECT | Investment Fixed 1 yr | 5.19\% | 719 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Liberty Financial | Inv Liberty Fixed 1 yr | 5.44\% | 330 | 28.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Fix Inv 1 yr | 5.11\% | 275 | Nil | $x$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Plus Fix Inv 1 yr | 4.99\% | 275 | 330.00/a | $x$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| loans.com.au | Inv Dream Loan Express - Fixed P\&I 1 yr | 4.89\% | 295 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 80\% | 2000000 | $x$ | $x$ |
| nab | Private Tailored Pkg Inv Standard Fixed 1 | 5.09\% | Nil | 750/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Inv Tailored Fixed IC | 5.19\% | Nil | 750/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Union Investment Fixed 1 yr |  | 5.44\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Police Credit | Inv Fixed 1 yr | 5.29\% | 666 | Nil | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $x$ |
| Police Credit | PC Portfolio Inv Fixed 1 yr 250k+ | 5.19\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Police Credit | PC Property Investor Inv Fixed 1 yr 100k. | 5.19\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| QT Mutual Bank | Choices Investment Fixed 1 yr 20k+ | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Investment Fixed 1 yr | 5.39\% | 644 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Queensland Country Credit Ulnnestment Fixed Rate 1 yr |  | 5.39\% | 950 | 5.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $\checkmark$ |
| Queensland Country Credit UUltimate Home Loan Investment Fixed Ri |  | 5.39\% | Nil | 330/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $\checkmark$ |
| RAMS | Inv Fixed Rate 1 yr | 4.99\% | 870 | 20.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| RESI Mortgage Corp | Inv Smart Pro Fixed 1 yr | 5.19\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| SGE Credit Union | Investment Standard Fixed 1 yr | 5.19\% | 500 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| St.George Bank | Investment Fixed 1 yr | 5.30\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |

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## Investment 1 Year Fixed

| Company Name | Product | $\begin{array}{\|c} \hline \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | 100\%OffsetAvailable | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Suncorp Bank | Home Package Plus Investment Fixed 1: | 5.15\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Suncorp Bank | Investment Fixed 1 yr | 5.30\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Teachers Mutual Bank | Inv Standard Fixed IO 1 yr | 4.99\% | 715 | Nil | $x$ | 10 | 95\% | 5000000 | $x$ | $x$ |
| The Mutual | Inv Premium Fixed 1 yr | 4.99\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| The Rock Building Soc | Investment Standard Fixed 1 yr | 5.30\% | 800 | 5.00/m | $\checkmark$ | Both | 90\% | 3000000 | $x$ | $\checkmark$ |
| Unicredit-WA | Investment Fixed 1 yr | 5.55\% | 627.25 | Nil | $x$ | Both | 95\% | No Max | $x$ | $\times$ |
| United Community | Investment Fixed 1 yr | 5.14\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| United Community | Investment Parent Fixed 1 yr | 5.14\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Ban | Hnterest Only Investment Fixed 1 yr | 5.24\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Ban | Inv Basic Fixed 1 yr | 5.24\% | 250 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Ban | Hnv Offset Fixed 1 yr | 5.24\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Fixed 1 yr | 5.14\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Parent Fixed 1 yr | 5.14\% | 945 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Westpac | Investment Fixed 1 yr | 5.44\% | 600 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Westpac | Premier Advantage Investment Fixed 1 yı | 5.24\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Investment Fixed 1 yr | 4.99\% | 895 | 10.00/m | $x$ | Both | 90\% | 2500000 | $x$ | $x$ |
| AMP Bank | Professional Package Investment Fixed 1 | 4.99\% | Nil | 349/a | $x$ | Both | 90\% | 2500000 | $x$ | $x$ |
| Arab Bank Australia | Investment Fixed 1 yr | 4.99\% | 250 | 8.00/m | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Bank of Melbourne | Super Fund Fixed 1 yr | 5.70\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| BankSA | Super Fund Fixed 1 yr | 5.70\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| Beirut Hellenic Bank | Investment Fixed 1 yr | 5.30\% | 990 | 10.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| Big Sky Building Society | Inv Fixed Rate 1 yr | 5.69\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| CairnsPenny Savings\&Loan | Inv Standard Fixed 1 yr | 5.75\% | 660 | 15.00/q | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |

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## Investment 1 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | MaximumLVR | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing (\$) |  |  |  |  |  |  |
| $\star$ * |  |  |  |  |  |  |  |  |  |  |
| FCCS Credit Union | Investment Value Plus IO Fixed 1 yr | 5.60\% | 1025 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $\checkmark$ |
| First Option Credit Union | Packaged Home Loan Investment Standi | 5.95\% | 875 | 375/a | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Inv Standard Fixed 1 yr | 5.55\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Investment Alt Doc Fixed 1 yr | 5.63\% | 599 | Nil | $\checkmark$ | Both | 80\% | 1000000 | $x$ | $\checkmark$ |
| Homeloans | Investment ProSmart Fixed 1 yr | 5.64\% | 410 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Homestar Finance | Inv Advantage Fixed 1 yr | 5.70\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Horizon Credit Union | Investment Fixed 1 yr | 5.39\% | 935 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Fix Inv 1 yr | 5.88\% | 350 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Kick-Start Plus Fix Inv 1 yr | 5.68\% | 350 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Macarthur Credit Union | Investment Standard Fixed 1 yr | 5.75\% | 1323 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ME Bank | Investment Fixed 1 yr | 5.69\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| MyRate | Investment Fixed 1 yr | 5.40\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| MyState | Investment Fixed 1 yr | $5.30 \%$ | 702.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Qantas Staff CU | Inv Options Fixed IO 1 yr | 5.29\% | 600 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Quay Credit Union | Investment Fixed (Refinance only) 1 yr | 5.49\% | 638 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 80\% | 1500000 | $x$ | $x$ |
| St.George Bank | Super Fund Fixed 1 yr | 5.70\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| State Custodians | Inv Standard Fixed 1 yr | 5.42\% | 550 | 345.00/a | $x$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Summerland CU | Investment Standard Fixed 1 yr | 5.49\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Home Ln Pkg Investment Essı | 5.25\% | Nil | 399/a | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| TIO Banking | Investment Essentials Fixed 1 yr | 5.25\% | 1180 | 10.00/m | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| Yellow Brick Road | Inv Futureproof Fixed 1 yr | 5.59\% | 725 | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| Yellow Brick Road | Inv Gold Pathway Fixed 1 yr | 5.49\% | 250 | 249.00/a | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| * |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Investment Smartdoc Fixed 1 yr | 6.19\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 2000000 | $\checkmark$ | $\checkmark$ |

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## Home Loan Star Ratings

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## Investment 1 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star$ |  |  |  |  |  |  |  |  |  |  |
| First Option Credit Union | Investment Standard Fixed 1 yr | 6.20\% | 875 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Mortgage HOUSE | Inv Vantage Offset Fixed 1 yr | 6.03\% | 670 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| Northern Beaches CU | Investment Interest Only Fixed 1 yr | 6.24\% | 915 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| RESI Mortgage Corp | Inv Break Thru Fixed 1 yr | 6.12\% | 689 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| RESI Mortgage Corp | Invest Smart Option Fixed Home Loan 1 | 5.99\% | 660 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Transport Mutual Credit Unionlnvestment Fixed 1 yr |  | 6.19\% | 1010 | Nil | $\checkmark$ | P+1 | 95\% | 824109 | $x$ | $\checkmark$ |

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## Investment 2 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ outstanding value |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Investment Fixed 2 yrs | 4.98\% | 694 | Nil | $\checkmark$ | Both | 90\% | 2000000 | $\checkmark$ | $\checkmark$ |
| ANZ | Breakfree Investment Fixed 2 yrs 150k+ | 4.99\% | Nil | 375/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| BOQ | Shareholder Benefits Investment Fixed 2 | 5.19\% | 375 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| CUA | Investment Fixed 2 yrs | 5.10\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $x$ | $x$ |
| CUA | Investment Premium Fixed 2 yrs | 5.35\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\checkmark$ | $\checkmark$ |
| eMoney | Inv Fixed Home Loan 2 yrs | 5.10\% | 380 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| HomeSide Lending | Homeplus Package Inv Fixed Rate Intere | 4.99\% | 800 | 10/m | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| HomeSide Lending | Inv Fixed Rate Interest Only 2 yrs | 4.99\% | 200 | 10.00/m | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| nab | Choice Package Inv Standard Fixed 2 yrs | 4.99\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Inv Standard Fixed 2 yrs | 5.09\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Investment Fixed 2 yrs | 4.94\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Pacific Mortgage Group | Investment Fixed 2 yrs | 4.97\% | Nil | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Qld Police Credit Union | Investment Fixed 2 yrs | 5.09\% | 876 | Nil | $\checkmark$ | Both | 97\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members BanPioneer Banking Investment Fixed 2 yrs : |  | 4.95\% | Nil | 350/a | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| **** |  |  |  |  |  |  |  |  |  |  |
| Bank of Melbourne | Advantage Package Investment Fixed 2! | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Advantage Package Investment Fixed 2) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bankwest | Investment Fixed 2 yrs | 4.99\% | 355 | 12.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Home Loan Privileges Investment Fixed: | 5.19\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| BOQ | Investment Fixed 2 yrs | 5.19\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Commonwealth Bank | Wealth Package Investment Fixed 2 yrs 1 | 4.99\% | 200 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Pinnacle +Plus Pkg Investment Fixed 2 y | 5.14\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Investment Fixed 2 yrs | 4.99\% | 768.74 | 6.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Platinum Package Investment Fixed 2 yrs | 4.89\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |

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## Investment 2 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | $\begin{array}{\|c\|} \hline 100 \% \\ \text { Offset } \\ \text { Available } \end{array}$ | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star *$ |  |  |  |  |  |  |  |  |  |  |
| Macquarie Bank | Inv Premium Fixed 2 yrs | 5.39\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 2000000 | $\checkmark$ | $x$ |
| Mortgage HOUSE | Inv Advantage Fixed 2 yrs 10-749k | 5.19\% | 595 | Nil | $\checkmark$ | Both | 95\% | 2500000 | $\checkmark$ | $\checkmark$ |
| nab | Choice Package Inv Tailored Fixed IO 2 y | 5.09\% | Nil | 395/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Inv Tailored Fixed IO 2 yrs | 5.19\% | Nil | 8.00/m | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Premium Plus Package Investment Fixed | 4.94\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Union Investment Lite Fixed 2 yrs |  | 5.14\% | 654.5 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| SCU | Investment Standard Fixed 2 yrs | 4.99\% | 747 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members Banlnvestment Fixed 2 yrs |  | 5.15\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Investment Fixed 21 | 4.99\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Unicredit-WA | Investment Fixed 2 yrs | 5.15\% | 627.25 | Nil | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| United Community | Pinnacle +Plus Pkg Investment Fixed 2 y | 5.14\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual BanHInv Offset Fixed 2 yrs |  | 5.34\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Westpac | Premier Advantage Investment Fixed 2 yı | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Investment Smartsuite Fixed 2 yrs | 5.29\% | 475 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| AMP Bank | Affinity Package Investment Fixed 2 yrs 1 | 4.84\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| AMP Bank | Investment Fixed 2 yrs | 4.99\% | 895 | 10.00/m | $x$ | Both | 90\% | 2500000 | $x$ | $x$ |
| AMP Bank | Select Package Investment Fixed 2 yrs 1 | 4.89\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| ANZ | Investment Fixed 2 yrs | 5.14\% | 600 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Aussie Home Loans | Inv Optimizer Fixed 2 yrs | 5.39\% | 700 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Austral Mortgage | Investment Advantage Plus Fixed 2 yrs | 5.29\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 5000000 | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Investment Fixed 2 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bankmecu | Inv Fixed 2 yrs | 5.14\% | 595 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $x$ |
| BankSA | Investment Fixed 2 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |

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## Investment 2 Year Fixed

| Company Name | Product | $\begin{aligned} & \text { Rate } \\ & \text { (as at 01 March } \\ & \text { 2013) } \end{aligned}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\underset{\text { LVR }}{\operatorname{Maximum}}$ | Maximum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| bcu | Investment Fixed 2 yrs | 5.14\% | 600 | Nil | $x$ | Both | 95\% | 7000000 | $x$ | $x$ |
| Bendigo Bank | Investment Fixed 2 yrs | 5.29\% | 705 | 8.00/m | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\checkmark$ |
| Big Sky Building Society | Inv Fixed Rate 2 yrs | 5.59\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bloom Home Loans | Inv Fixed Saver 2 yrs | 5.24\% | Nil | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| Catalyst Money | Investment Fixed 2 yrs | 5.39\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Citibank | Investment Standard Fixed 2 yrs | 5.19\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Coastline Credit Union | Investment Fixed 2 yrs | 5.14\% | 755 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | No Max | $x$ | $\checkmark$ |
| Commonwealth Bank | Investment Fixed 2 yrs | 5.14\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Investment Fixed 2 yrs | 5.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Community CPS Australia | Investment Parent Fixed 2 yrs | 5.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Community First CU | Investment True Fixed 2 yrs | 5.39\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Companion CU | Investment Fixed 2 yrs | 5.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Companion CU | Investment Parent Fixed 2 yrs | 5.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Credit Union SA | Investment Standard Fixed 2 yrs | 5.59\% | 843.38 | Nil | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| Easy Street Fin Services | Investment Easy Street Fixed 2 yrs | 5.39\% | 500 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| ECU Australia | Investment Premium Fixed 2 yrs | 5.69\% | 800 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Encompass Credit Union | Investment Fixed 2 yrs | 5.39\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| FCCS Credit Union | Investment Value Plus Fixed 2 yrs | 5.35\% | 1025 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Inv Great Rate Fixed 2 yrs | 5.19\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Greater Building Society | Ultimate Home Loan Package Inv Stand | 4.99\% | 790 | 325/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Investment Standard Fixed 2 yrs | 5.36\% | 599 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Heritage Bank | Investment Fixed 2 yrs | 5.29\% | 700 | $5.00 / \mathrm{m}$ | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Professional Package Investment Fixed 2 | 5.29\% | 100 | 300/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Homeloans | Investment Ultra Fixed 2 yrs | 5.39\% | 560 | Nil | $x$ | Both | 95\% | 2000000 | $\times$ | $x$ |

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## Investment 2 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Homeloans | Investment MoniPower Fixed 2 yrs | 5.39\% | 410 | Nil | $\checkmark$ | Both | 95\% | 3500000 | $\checkmark$ | $\checkmark$ |
| HSBC | Investment Fixed 2 yrs | 5.49\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 7500000 | $x$ | $x$ |
| Hume Building Society | Investment Fixed 2 yrs | 5.40\% | 750 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Illawarra CU NSW | Investment Fixed 2 yrs | 5.39\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ING DIRECT | Investment Fixed 2 yrs | 4.99\% | 719 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Liberty Financial | Inv Liberty Fixed 2 yrs | 5.54\% | 330 | 28.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Fix Inv 2 yrs | 5.11\% | 275 | Nil | $x$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Plus Fix Inv 2 yrs | 4.99\% | 275 | 330.00/a | $x$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Inv Classic P\&I Fixed 2 yrs | 5.39\% | 330 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic Inv Classic IO Fixed 2 yrs | 5.39\% | 930 | Nil | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Inv Classic IO Fixed 2 yrs | 5.39\% | 330 | Nil | $\checkmark$ | 10 | 90\% | 2000000 | $x$ | $x$ |
| nab | Private Tailored Pkg Inv Standard Fixed $2<$ | 4.99\% | Nil | 750/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Inv Tailored Fixed IC | 5.09\% | Nil | 750/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| People's Choice Credit Union Investment Fixed 2 yrs |  | 5.29\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Police Credit | Inv Fixed 2 yrs | 5.39\% | 666 | Nil | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $x$ |
| Police Credit | PC Portfolio Inv Fixed 2 yrs 250k+ | 5.29\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Police Credit | PC Property Investor Inv Fixed 2 yrs 1001 | 5.29\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Qantas Staff CU | Inv Options Fixed IO 2 yrs | 5.39\% | 600 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Choices Investment Fixed 2 yrs 20k+ | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Investment Fixed 2 yrs | 5.39\% | 644 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Queensland Country Credit Ullnvestment Fixed Rate 2 yrs |  | 5.34\% | 950 | 5.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $\checkmark$ |
| Queensland Country Credit UUltimate Home Loan Investment Fixed Ri |  | 5.34\% | Nil | 330/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $\checkmark$ |
| RAMS | Inv Fixed Rate 2 yrs | 5.25\% | 870 | 20.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| RESI Mortgage Corp | Inv Smart Pro Fixed 2 yrs | 5.64\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $\times$ |

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## Investment 2 Year Fixed

| Company Name | Product | $\begin{array}{\|c} \hline \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{array}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{gathered} \text { Maximum } \\ \text { LVR } \end{gathered}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| * $* *$ |  |  |  |  |  |  |  |  |  |  |
| SGE Credit Union | Investment Standard Fixed 2 yrs | 5.34\% | 500 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| St.George Bank | Investment Fixed 2 yrs | 5.14\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Suncorp Bank | Home Package Plus Investment Fixed 2 : | 5.25\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Suncorp Bank | Investment Fixed 2 yrs | 5.40\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Teachers Mutual Bank | Inv Option Fixed 2 yrs | 4.89\% | 715 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 5000000 | $x$ | $x$ |
| Teachers Mutual Bank | Inv Standard Fixed IO 2 yrs | 4.89\% | 715 | Nil | $x$ | 10 | 95\% | 5000000 | $x$ | $x$ |
| The Mutual | Inv Premium Fixed 2 yrs | 5.09\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| The Rock Building Soc | Investment Standard Fixed 2 yrs | 5.30\% | 800 | 5.00/m | $\checkmark$ | Both | 90\% | 3000000 | $x$ | $\checkmark$ |
| United Community | Investment Fixed 2 yrs | 5.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| United Community | Investment Parent Fixed 2 yrs | 5.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Ban | Hnterest Only Investment Fixed 2 yrs | 5.34\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Ban | Hnv Basic Fixed 2 yrs | 5.34\% | 250 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Fixed 2 yrs | 5.29\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Parent Fixed 2 yrs | 5.29\% | 945 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Westpac | Investment Fixed 2 yrs | 5.49\% | 600 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| * $\star$ |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Professional Package Investment Fixed $\iota^{\prime}$ | 4.99\% | Nil | 349/a | $x$ | Both | 90\% | 2500000 | $x$ | $x$ |
| Arab Bank Australia | Investment Fixed 2 yrs | 4.99\% | 250 | 8.00/m | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Bank of Melbourne | Super Fund Fixed 2 yrs | 5.84\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| BankSA | Super Fund Fixed 2 yrs | 5.84\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| Beirut Hellenic Bank | Investment Fixed 2 yrs | 5.40\% | 990 | 10.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| CairnsPenny Savings\&Loan | Inv Standard Fixed 2 yrs | 5.75\% | 660 | 15.00/q | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Delphi Bank | Investment Standard Fixed 2 yrs | 5.97\% | 1020 | 6.00/m | $x$ | Both | 90\% | 5000000 | $x$ | $x$ |
| FCCS Credit Union | Investment Value Plus IO Fixed 2 yrs | 5.50\% | 1025 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $\checkmark$ |

Home Loan Star Ratings

## Investment 2 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| Gateway Credit Union | Investment Fixed 2 yrs | 5.54\% | 725 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Gateway Credit Union | Low Rate Plus Investment Fixed 2 yrs 25 | 5.44\% | 250 | 249/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Greater Building Society | Inv Standard Fixed 2 yrs | 5.55\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Investment Alt Doc Fixed 2 yrs | 5.76\% | 599 | Nil | $\checkmark$ | Both | 80\% | 1000000 | $x$ | $\checkmark$ |
| Holiday Coast CU | Inv Fixed N Easy 2 yrs | 5.09\% | 535 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Homeloans | Investment ProSmart Fixed 2 yrs | 5.44\% | 410 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Homestar Finance | Inv Advantage Fixed 2 yrs | 5.70\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Horizon Credit Union | Investment Fixed 2 yrs | 5.59\% | 935 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Hunter United Credit Un | Inv Fixed 2 yrs | 5.45\% | 930 | 5.00/m | $\checkmark$ | P+1 | 95\% | No Max | $\times$ | $\times$ |
| LJ Hooker Finance | Kick-Start Fix Inv 2 yrs | 5.88\% | 350 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Kick-Start Plus Fix Inv 2 yrs | 5.68\% | 350 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Macarthur Credit Union | Investment Standard Fixed 2 yrs | 5.75\% | 1323 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Mortgage HOUSE | Inv Vantage Offset Fixed 2 yrs | 6.13\% | 670 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| MyRate | Investment Fixed 2 yrs | 5.40\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| MyState | Investment Fixed 2 yrs | 5.30\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| St.George Bank | Super Fund Fixed 2 yrs | 5.54\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| State Custodians | Inv Standard Fixed 2 yrs | 5.53\% | 550 | 345.00/a | $x$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Summerland CU | Investment Standard Fixed 2 yrs | 5.49\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Home Ln Pkg Investment Essı | 5.54\% | Nil | 399/a | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| TIO Banking | Investment Essentials Fixed 2 yrs | 5.54\% | 1180 | 10.00/m | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| Yellow Brick Road | Inv Futureproof Fixed 2 yrs | 5.69\% | 725 | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| Yellow Brick Road | Inv Gold Pathway Fixed 2 yrs | 5.59\% | 250 | 249.00/a | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| $\star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Investment Smartdoc Fixed 2 yrs | 6.29\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 2000000 | $\checkmark$ | $\checkmark$ |

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## Investment 2 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | MaximumLVR | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star$ |  |  |  |  |  |  |  |  |  |  |
| First Option Credit Union | Investment Standard Fixed 2 yrs | 6.30\% | 875 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Packaged Home Loan Investment Standi | 6.05\% | 875 | 375/a | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Quay Credit Union | Investment Fixed (Refinance only) 2 yrs | 5.69\% | 638 | Nil | $\checkmark$ | P+1 | 80\% | 1500000 | $x$ | $x$ |
| RESI Mortgage Corp | Inv Break Thru Fixed 2 yrs | 5.79\% | 689 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| RESI Mortgage Corp | Invest Smart Option Fixed Home Loan 2 | 5.99\% | 660 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $\times$ | $x$ |

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## Investment 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{aligned} & \text { Maximum } \\ & \text { LVR } \end{aligned}$ | Maximum Loan | 100\% <br> Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ * outstanding value |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Investment Fixed 3 yrs | 5.33\% | 694 | Nil | $\checkmark$ | Both | 90\% | 2000000 | $\checkmark$ | $\checkmark$ |
| ANZ | Breakfree Investment Fixed 3 yrs 150k+ | 5.29\% | Nil | 375/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| BOQ | Shareholder Benefits Investment Fixed 3 | 5.29\% | 375 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| CUA | Investment Fixed 3 yrs | 5.10\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $x$ | $x$ |
| CUA | Investment Premium Fixed 3 yrs | 5.35\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Inv Fixed Rate Interest Only 3 yrs | 5.29\% | 200 | 10.00/m | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Inv Premium Fixed 3 yrs | 5.39\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 2000000 | $\checkmark$ | $x$ |
| ME Bank | Investment SuperMember Fixed 3 yrs | 4.99\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Choice Package Inv Standard Fixed 3 yrs | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Inv Standard Fixed 3 yrs | 5.39\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Investment Fixed 3 yrs | 5.24\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $\times$ | $x$ |
| Pacific Mortgage Group | Investment Fixed 3 yrs | 5.19\% | Nil | Nil | $x$ | P+1 | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Qld Police Credit Union | Investment Fixed 3 yrs | 5.19\% | 876 | Nil | $\checkmark$ | Both | 97\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members Ban | Pioneer Banking Investment Fixed 3 yrs : | 5.25\% | Nil | 350/a | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| UBank | Inv UHomeLoan Fxd (for refinancing) 3 y | 5.13\% | Nil | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $\times$ |
| **** |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Affinity Package Investment Fixed 3 yrs 1 | 5.04\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| Bank of Melbourne | Advantage Package Investment Fixed 3) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Advantage Package Investment Fixed 3) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bankwest | Investment Fixed 3 yrs | 5.19\% | 355 | 12.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Investment Fixed 3 yrs | 5.29\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Pinnacle +Plus Pkg Investment Fixed 3 y | 5.29\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Community First CU | Investment True Fixed 3 yrs | 5.39\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Easy Street Fin Services | Investment Easy Street Fixed 3 yrs | 5.39\% | 500 | Nil | $\checkmark$ | P+1 | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |

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## Investment 3 Year Fixed

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | ExtraPaymentsAllowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| HomeSide Lending | Homeplus Package Inv Fixed Rate Intere | 5.29\% | 800 | 10/m | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| IMB | Platinum Package Investment Fixed 3 yrs | 5.14\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Mortgage HOUSE | Inv Advantage Fixed 3 yrs 10-749k | 5.34\% | 595 | Nil | $\checkmark$ | Both | 95\% | 2500000 | $\checkmark$ | $\checkmark$ |
| nab | Inv Tailored Fixed IO 3 yrs | 5.49\% | Nil | 8.00/m | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Premium Plus Package Investment Fixed | 5.24\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| RAMS | Inv Fixed Rate 3 yrs | 5.29\% | 870 | 20.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| RESI Mortgage Corp | Inv FlexiFix 3 yrs | 5.32\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| SCU | Investment Standard Fixed 3 yrs | 5.24\% | 747 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members Banlnvestment Fixed 3 yrs |  | 5.45\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Investment Fixed 3) | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Unicredit-WA | Investment Fixed 3 yrs | 5.25\% | 627.25 | Nil | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| United Community | Pinnacle +Plus Pkg Investment Fixed 3 y | 5.29\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual BanHnv Offset Fixed 3 yrs |  | 5.49\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Westpac | Premier Advantage Investment Fixed 3 yı | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Investment Smartsuite Fixed 3 yrs | 5.44\% | 475 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| AMP Bank | Investment Fixed 3 yrs | 5.19\% | 895 | 10.00/m | $x$ | Both | 90\% | 2500000 | $x$ | $x$ |
| AMP Bank | Professional Package Investment Fixed | 5.19\% | Nil | 349/a | $x$ | Both | 90\% | 2500000 | $x$ | $x$ |
| AMP Bank | Select Package Investment Fixed 3 yrs 1 | 5.09\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| ANZ | Investment Fixed 3 yrs | 5.44\% | 600 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Aussie Home Loans | Inv Optimizer Fixed 3 yrs | 5.39\% | 700 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Austral Mortgage | Investment Advantage Plus Fixed 3 yrs | 5.44\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 5000000 | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Investment Fixed 3 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bankmecu | Inv Fixed 3 yrs | 5.44\% | 595 | Nil | $\checkmark$ | P+1 | 95\% | No Max | $x$ | $\times$ |

your guide to product excellence

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## Investment 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ 2013 \text { ) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| BankSA | Investment Fixed 3 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bcu | Investment Fixed 3 yrs | 5.34\% | 600 | Nil | $x$ | Both | 95\% | 7000000 | $x$ | $x$ |
| Bendigo Bank | Investment Fixed 3 yrs | 5.44\% | 705 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |
| Big Sky Building Society | Inv Fixed Rate 3 yrs | 5.59\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Home Loan Privileges Investment Fixed: | 5.29\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Catalyst Money | Investment Fixed 3 yrs | 5.39\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Citibank | Investment Standard Fixed 3 yrs | 5.29\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Citibank | Mortgage Plus Investment Standard Fixe | 5.29\% | 649 | 350/a | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Commonwealth Bank | Investment Fixed 3 yrs | 5.44\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Commonwealth Bank | Wealth Package Investment Fixed 3 yrs 1 | 5.29\% | 200 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Community CPS Australia | Investment Fixed 3 yrs | 5.44\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Community CPS Australia | Investment Parent Fixed 3 yrs | 5.44\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Companion CU | Investment Fixed 3 yrs | 5.44\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Companion CU | Investment Parent Fixed 3 yrs | 5.44\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Credit Union SA | Investment Standard Fixed 3 yrs | 5.59\% | 843.38 | Nil | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| ECU Australia | Investment Premium Fixed 3 yrs | 5.69\% | 800 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| eMoney | Inv Fixed Home Loan 3 yrs | 5.25\% | 380 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| Encompass Credit Union | Investment Fixed 3 yrs | 5.39\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | 100000 | $x$ | $\checkmark$ |
| FCCS Credit Union | Investment Value Plus Fixed 3 yrs | 5.50\% | 1025 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Inv Great Rate Fixed 3 yrs | 5.44\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Greater Building Society | Ultimate Home Loan Package Inv Stande | 5.24\% | 790 | 325/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Investment Standard Fixed 3 yrs | 5.53\% | 599 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Heritage Bank | Investment Fixed 3 yrs | 5.45\% | 700 | 5.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Professional Package Investment Fixed $£$ | 5.45\% | 100 | 300/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |

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## Investment 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ 2013 \text { ) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Holiday Coast CU | Inv Fixed N Easy 3 yrs | 5.25\% | 535 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Homeloans | Investment MoniPower Fixed 3 yrs | 5.54\% | 410 | Nil | $\checkmark$ | Both | 95\% | 3500000 | $\checkmark$ | $\checkmark$ |
| HSBC | Investment Fixed 3 yrs | 5.39\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 7500000 | $x$ | $x$ |
| Hume Building Society | Investment Fixed 3 yrs | 5.40\% | 750 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Illawarra CU NSW | Investment Fixed 3 yrs | 5.39\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Investment Fixed 3 yrs | 5.24\% | 768.74 | 6.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ING DIRECT | Investment Fixed 3 yrs | 5.19\% | 719 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Liberty Financial | Inv Liberty Fixed 3 yrs | 5.74\% | 330 | 28.00/m | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Fix Inv 3 yrs | 5.41\% | 275 | Nil | $x$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Leveredge Plus Fix Inv 3 yrs | 5.31\% | 275 | 330.00/a | $x$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Inv Classic P\&I Fixed 3 yrs | 5.39\% | 330 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic Inv Classic IO Fixed 3 yrs | 5.39\% | 930 | Nil | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Inv Classic IO Fixed 3 yrs | 5.39\% | 330 | Nil | $\checkmark$ | 10 | 90\% | 2000000 | $x$ | $x$ |
| nab | Choice Package Inv Tailored Fixed IO 3 y | 5.39\% | Nil | 395/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Inv Standard Fixed E | 5.29\% | Nil | 750/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Inv Tailored Fixed IC | 5.39\% | Nil | 750/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| Northern Beaches CU | Investment Fixed Rate 3 yrs | 5.45\% | 1390 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |
| People's Choice Credit Union Investment Lite Fixed 3 yrs |  | 5.60\% | 654.5 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| People's Choice Credit Union Investment Fixed 3 yrs |  | 5.44\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Police Credit | Inv Fixed 3 yrs | 5.49\% | 666 | Nil | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $x$ |
| Police Credit | PC Portfolio Inv Fixed 3 yrs 250k+ | 5.39\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Police Credit | PC Property Investor Inv Fixed 3 yrs 1001 | 5.39\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Qantas Staff CU | Inv Options Fixed IO 3 yrs | 5.59\% | 600 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| QT Mutual Bank | Choices Investment Fixed 3 yrs 20k+ | 5.44\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |

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## Investment 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| *** |  |  |  |  |  |  |  |  |  |  |
| QT Mutual Bank | Investment Fixed 3 yrs | 5.54\% | 644 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| RESI Mortgage Corp | Inv FlexiFix Plus 3 yrs | 5.22\% | 649 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| RESI Mortgage Corp | Inv Smart Pro 3yr Fixed 3 yrs | 5.32\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Select Credit Union | Investment Super Loan Fixed 3 yrs | 5.49\% | 547 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SGE Credit Union | Investment Standard Fixed 3 yrs | 5.54\% | 500 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| St.George Bank | Investment Fixed 3 yrs | 5.44\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Suncorp Bank | Home Package Plus Investment Fixed 3 | 5.25\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Suncorp Bank | Investment Fixed 3 yrs | 5.40\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Teachers Mutual Bank | Inv Option Fixed 3 yrs | 4.99\% | 715 | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 5000000 | $x$ | $x$ |
| Teachers Mutual Bank | Inv Standard Fixed IO 3 yrs | 4.99\% | 715 | Nil | $x$ | 10 | 95\% | 5000000 | $x$ | $x$ |
| The Mutual | Inv Premium Fixed 3 yrs | 5.29\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| The Rock Building Soc | Investment Standard Fixed 3 yrs | 5.40\% | 800 | 5.00/m | $\checkmark$ | Both | 90\% | 3000000 | $x$ | $\checkmark$ |
| TIO Banking | Investment Essentials Fixed 3 yrs | 5.39\% | 1180 | 10.00/m | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| United Community | Investment Fixed 3 yrs | 5.44\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| United Community | Investment Parent Fixed 3 yrs | 5.44\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Victoria Teachers Mutual | HInterest Only Investment Fixed 3 yrs | 5.49\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual | HInv Basic Fixed 3 yrs | 5.49\% | 250 | Nil | $\checkmark$ | P+I | 95\% | No Max | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Fixed 3 yrs | 5.44\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Parent Fixed 3 yrs | 5.44\% | 945 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Westpac | Investment Fixed 3 yrs | 5.49\% | 600 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| * $\star$ |  |  |  |  |  |  |  |  |  |  |
| Arab Bank Australia | Investment Fixed 3 yrs | 5.29\% | 250 | 8.00/m | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Bank of Melbourne | Super Fund Fixed 3 yrs | 5.84\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| BankSA | Super Fund Fixed 3 yrs | 5.84\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |

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## Investment 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | ExtraPaymentsAllowed | Principal+ Interest/ Interest Only | Maximum LVR | $\underset{\substack{\text { Maximum } \\ \text { Loan }}}{\text { and }}$ | $\begin{gathered} \text { 100\% } \\ \text { Offset } \\ \text { Available } \end{gathered}$ | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| Beirut Hellenic Bank | Investment Fixed 3 yrs | 5.55\% | 990 | 10.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| Bloom Home Loans | Inv Fixed Saver 3 yrs | 5.49\% | Nil | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| CairnsPenny Savings\&Loan | Inv Standard Fixed 3 yrs | 5.95\% | 660 | 15.00/q | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Delphi Bank | Investment Standard Fixed 3 yrs | 6.14\% | 1020 | 6.00/m | $x$ | Both | 90\% | 5000000 | $x$ | $x$ |
| FCCS Credit Union | Investment Value Plus IO Fixed 3 yrs | 5.65\% | 1025 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $\checkmark$ |
| Gateway Credit Union | Investment Fixed 3 yrs | 5.59\% | 725 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Gateway Credit Union | Low Rate Plus Investment Fixed 3 yrs 25 | 5.49\% | 250 | 249/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Greater Building Society | Inv Standard Fixed 3 yrs | 5.80\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Investment Alt Doc Fixed 3 yrs | 5.93\% | 599 | Nil | $\checkmark$ | Both | 80\% | 100000 | $x$ | $\checkmark$ |
| Homeloans | Investment Ultra Fixed 3 yrs | 5.69\% | 560 | Nil | $x$ | Both | 95\% | 200000 | $x$ | $x$ |
| Homeloans | Investment ProSmart Fixed 3 yrs | 5.69\% | 410 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Homestar Finance | Inv Advantage Fixed 3 yrs | 5.80\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Horizon Credit Union | Investment Fixed 3 yrs | 5.69\% | 935 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Fix Inv 3 yrs | 5.98\% | 350 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| LJ Hooker Finance | Kick-Start Plus Fix Inv 3 yrs | 5.78\% | 350 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| ME Bank | Investment Fixed 3 yrs | 5.49\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| MyRate | Investment Fixed 3 yrs | 5.65\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| MyState | Investment Fixed 3 yrs | 5.40\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Police Bank | Investment Home Loan Fixed 3 yrs | 5.30\% | 1045 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| RESI Mortgage Corp | Invest Smart Option Fixed Home Loan 3 | 6.04\% | 660 | Nil | $\checkmark$ | Both | 95\% | 200000 | $x$ | $x$ |
| St.George Bank | Super Fund Fixed 3 yrs | 5.84\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| State Custodians | Inv Standard Fixed 3 yrs | 5.59\% | 550 | 345.00/a | $x$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Summerland CU | Investment Standard Fixed 3 yrs | 5.39\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| TIO Banking | Essentials Home Ln Pkg Investment Ess | 5.39\% | Nil | 399/a | $x$ | Both | 90\% | No Max | $x$ | $x$ |

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## Investment 3 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| * $\star$ |  |  |  |  |  |  |  |  |  |  |
| Yellow Brick Road | Inv Futureproof Fixed 3 yrs | 5.74\% | 725 | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| Yellow Brick Road | Inv Gold Pathway Fixed 3 yrs | 5.64\% | 250 | 249.00/a | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| $\star$ |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Investment Smartdoc Fixed 3 yrs | 6.44\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 2000000 | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Investment Standard Fixed 3 yrs | 6.40\% | 875 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| First Option Credit Union | Packaged Home Loan Investment Stand: | 6.15\% | 875 | 375/a | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $\checkmark$ |
| Mortgage HOUSE | Inv Vantage Offset Fixed 3 yrs | 5.65\% | 670 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| RESI Mortgage Corp | Inv Break Thru Fixed 3 yrs | 6.37\% | 689 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| The Capricornian | Inv Fixed 3 yrs | 6.55\% | 275 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $x$ |
| The Capricornian | My Advantage Inv Fixed 3 yrs 50k+ | 6.40\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 2000000 | $\checkmark$ | $x$ |
| The Capricornian | My First Home Loan Inv Fixed 3 yrs 50k+ | 6.40\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 750000 | $\checkmark$ | $x$ |

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## Investment 5 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | ExtraPaymentsAllowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | $\begin{array}{\|c\|} \hline 100 \% \\ \text { Offset } \\ \text { Available } \end{array}$ | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing (\$) |  |  |  |  |  |  |
| $\star \star \star \star \star$ outstanding value |  |  |  |  |  |  |  |  |  |  |
| ANZ | Breakfree Investment Fixed 5 yrs 150k+ | 5.84\% | Nil | 375/a | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Commonwealth Bank | Wealth Package Investment Fixed 5 yrs 1 | 5.69\% | 200 | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| CUA | Investment Fixed 5 yrs | 5.54\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $x$ | $x$ |
| Greater Building Society | Inv Great Rate Fixed 5 yrs | 5.79\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Greater Building Society | Ultimate Home Loan Package Inv Stande | 5.59\% | 790 | 325/a | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |
| Macquarie Bank | Inv Premium Fixed 5 yrs | 5.69\% | 330 | 198.00/a | $\checkmark$ | Both | 90\% | 2000000 | $\checkmark$ | $x$ |
| Mortgage HOUSE | Inv Advantage Fixed 5 yrs 10-749k | 5.69\% | 595 | Nil | $\checkmark$ | Both | 95\% | 2500000 | $\checkmark$ | $\checkmark$ |
| Newcastle Permanent | Investment Fixed 5 yrs | 5.69\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Qld Police Credit Union | Investment Fixed 5 yrs | 5.69\% | 876 | Nil | $\checkmark$ | Both | 97\% | No Max | $x$ | $\checkmark$ |
| SCU | Investment Standard Fixed 5 yrs | 5.64\% | 747 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members | nPioneer Banking Investment Fixed 5 yrs: | 5.65\% | Nil | 350/a | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| Suncorp Bank | Home Package Plus Investment Fixed 5: | 5.70\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Westpac | Premier Advantage Investment Fixed 5 yı | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| ANZ | Investment Fixed 5 yrs | 5.99\% | 600 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $x$ | $x$ |
| Austral Mortgage | Investment Advantage Plus Fixed 5 yrs | 5.79\% | 1095 | Nil | $\checkmark$ | Both | 95\% | 5000000 | $\checkmark$ | $\checkmark$ |
| Bank of Melbourne | Advantage Package Investment Fixed 5! | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Advantage Package Investment Fixed 5! | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Bankwest | Investment Fixed 5 yrs | 5.49\% | 355 | 12.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Shareholder Benefits Investment Fixed 5 | 5.69\% | 375 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Citibank | Investment Standard Fixed 5 yrs | 5.69\% | 649 | 8.00/m | $\checkmark$ | Both | 90\% | 4000000 | $x$ | $x$ |
| Commonwealth Bank | Investment Fixed 5 yrs | 5.84\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| CUA | Investment Premium Fixed 5 yrs | 5.79\% | 795 | Nil | $\checkmark$ | Both | 97\% | 5000000 | $\checkmark$ | $\checkmark$ |
| IMB | Platinum Package Investment Fixed 5 yrs | 5.64\% | 323.74 | 395/a | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |

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## Investment 5 Year Fixed

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | $100 \%$ <br> Offset <br> Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Macquarie Bank | Inv Classic P\&I Fixed 5 yrs | 5.69\% | 330 | Nil | $\checkmark$ | P+1 | 90\% | 2000000 | $x$ | $x$ |
| Macquarie Bank | Classic Inv Classic IO Fixed 5 yrs | 5.69\% | 930 | Nil | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| Macquarie Bank | Inv Classic IO Fixed 5 yrs | 5.69\% | 330 | Nil | $\checkmark$ | 10 | 90\% | 2000000 | $x$ | $x$ |
| nab | Inv Standard Fixed 5 yrs | 5.94\% | Nil | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Newcastle Permanent | Premium Plus Package Investment Fixed | 5.69\% | Nil | 350/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| RAMS | Inv Fixed Rate 5 yrs | 5.69\% | 870 | 20.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| SERVICE ONE Members | Investment Fixed 5 yrs | 5.85\% | 750 | 8.00/m | $\checkmark$ | Both | 97\% | No Max | $\checkmark$ | $\checkmark$ |
| St.George Bank | Advantage Package Investment Fixed 5) | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Suncorp Bank | Investment Fixed 5 yrs | 5.85\% | 600 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\times$ |
| *** |  |  |  |  |  |  |  |  |  |  |
| A M O Group | Investment Fixed 5 yrs | 5.78\% | 694 | Nil | $\checkmark$ | Both | 90\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Adelaide Bank | Investment Smartsuite Fixed 5 yrs | 5.79\% | 475 | 10.00/m | $\checkmark$ | Both | 90\% | No Max | $\checkmark$ | $\checkmark$ |
| AMP Bank | Affinity Package Investment Fixed 5 yrs 1 | 5.84\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| AMP Bank | Select Package Investment Fixed 5 yrs 1 | 5.89\% | 895 | Nil | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| Arab Bank Australia | Investment Fixed 5 yrs | 5.79\% | 250 | 8.00/m | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| Aussie Home Loans | Inv Optimizer Fixed 5 yrs | 5.69\% | 700 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Bank of Melbourne | Investment Fixed 5 yrs | 5.84\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BankSA | Investment Fixed 5 yrs | 5.84\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| bcu | Investment Fixed 5 yrs | 5.79\% | 600 | Nil | $x$ | Both | 95\% | 7000000 | $x$ | $x$ |
| Bendigo Bank | Investment Fixed 5 yrs | 5.84\% | 705 | 8.00/m | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |
| Big Sky Building Society | Inv Fixed Rate 5 yrs | 5.99\% | Nil | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| BOQ | Home Loan Privileges Investment Fixed! | 5.69\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| BOQ | Investment Fixed 5 yrs | 5.69\% | 895 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Catalyst Money | Investment Fixed 5 yrs | 5.89\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |

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Home Loan Star Ratings
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## Investment 5 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at 01 March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | $\begin{gathered} \text { Maximum } \\ \text { LVR } \end{gathered}$ | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront <br> (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| Community CPS Australia | Investment Fixed 5 yrs | 5.84\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Community CPS Australia | Investment Parent Fixed 5 yrs | 5.84\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Community CPS Australia | Pinnacle +Plus Pkg Investment Fixed 5 y | 5.69\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Companion CU | Investment Fixed 5 yrs | 5.84\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Companion CU | Investment Parent Fixed 5 yrs | 5.84\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Delphi Bank | Investment Standard Fixed 5 yrs | 6.48\% | 1020 | 6.00/m | $x$ | Both | 90\% | 5000000 | $x$ | $\times$ |
| ECU Australia | Investment Premium Fixed 5 yrs | 5.94\% | 800 | Nil | $\checkmark$ | Both | 95\% | No Max | $\times$ | $\checkmark$ |
| FCCS Credit Union | Investment Value Plus Fixed 5 yrs | 5.95\% | 1025 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Greater Building Society | Inv Standard Fixed 5 yrs | 6.15\% | 790 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Investment Standard Fixed 5 yrs | 5.88\% | 599 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| Heritage Bank | Investment Fixed 5 yrs | 5.75\% | 700 | 5.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Heritage Bank | Professional Package Investment Fixed ¢ | 5.75\% | 100 | 300/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Holiday Coast CU | Inv Fixed N Easy 5 yrs | 5.99\% | 535 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Homeloans | Investment MoniPower Fixed 5 yrs | 5.99\% | 410 | Nil | $\checkmark$ | Both | 95\% | 3500000 | $\checkmark$ | $\checkmark$ |
| HomeSide Lending | Homeplus Package Inv Fixed Rate Intere | 5.84\% | 800 | 10/m | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| HomeSide Lending | Inv Fixed Rate Interest Only 5 yrs | 5.84\% | 200 | 10.00/m | $\checkmark$ | 10 | 90\% | No Max | $x$ | $x$ |
| HSBC | Investment Fixed 5 yrs | 5.69\% | 852.5 | Nil | $\checkmark$ | Both | 90\% | 7500000 | $x$ | $x$ |
| Hume Building Society | Investment Fixed 5 yrs | 5.90\% | 750 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Illawarra CU NSW | Investment Fixed 5 yrs | 5.89\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| IMB | Investment Fixed 5 yrs | 5.74\% | 768.74 | 6.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| ING DIRECT | Investment Fixed 5 yrs | 5.49\% | 719 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| ME Bank | Investment SuperMember Fixed 5 yrs | 5.79\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Choice Package Inv Standard Fixed 5 yrs | 5.84\% | Nil | 395/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Choice Package Inv Tailored Fixed IO 5 y | 5.94\% | Nil | 395/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |

Home Loan Star Ratings
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## Investment 5 Year Fixed

| Company Name | Product | Rate(as at 01 March2013) | Loan Fees (at \$250k) |  | ExtraPaymentsAllowed | Principal+Interest/Interest Only | Maximum LVR | Maximum Loan | 100\%OffsetAvailable | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star \star$ |  |  |  |  |  |  |  |  |  |  |
| nab | Inv Tailored Fixed IO 5 yrs | 6.04\% | Nil | 8.00/m | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Inv Standard Fixed 5 | 5.84\% | Nil | 750/a | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| nab | Private Tailored Pkg Inv Tailored Fixed IC | 5.94\% | Nil | 750/a | $\checkmark$ | 10 | 95\% | No Max | $x$ | $x$ |
| Pacific Mortgage Group | Investment Fixed 5 yrs | 5.80\% | Nil | Nil | $x$ | $\mathrm{P}+1$ | 95\% | 2000000 | $\checkmark$ | $\checkmark$ |
| People's Choice Credit Union Investment Fixed 5 yrs |  | 5.84\% | 900 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| Police Credit | PC Portfolio Inv Fixed 5 yrs 250k+ | 5.89\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| Police Credit | PC Property Investor Inv Fixed 5 yrs 1001 | 5.89\% | Nil | 375/a | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $x$ |
| SGE Credit Union | Investment Standard Fixed 5 yrs | 5.99\% | 500 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| St.George Bank | Investment Fixed 5 yrs | 5.84\% | 700 | 10.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| State Custodians | Inv Standard Fixed 5 yrs | 6.03\% | 550 | 345.00/a | $x$ | Both | 95\% | 1000000 | $x$ | $x$ |
| Summerland CU | Investment Standard Fixed 5 yrs | 5.79\% | 800 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| The Rock Building Soc | Investment Standard Fixed 5 yrs | 5.85\% | 800 | $5.00 / \mathrm{m}$ | $\checkmark$ | Both | 90\% | 3000000 | $x$ | $\checkmark$ |
| UBank | Inv UHomeLoan Fxd (for refinancing) 5 y | 5.61\% | Nil | Nil | $x$ | Both | 80\% | 1000000 | $x$ | $x$ |
| Unicredit-WA | Investment Fixed 5 yrs | 5.70\% | 627.25 | Nil | $x$ | Both | 95\% | No Max | $x$ | $x$ |
| United Community | Investment Fixed 5 yrs | 5.84\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| United Community | Investment Parent Fixed 5 yrs | 5.84\% | 945 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| United Community | Pinnacle +Plus Pkg Investment Fixed 5 y | 5.69\% | Nil | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Banllnterest Only Investment Fixed 5 yrs |  | 5.84\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual BanHInv Basic Fixed 5 yrs |  | 5.84\% | 250 | Nil | $\checkmark$ | $\mathrm{P}+1$ | 95\% | No Max | $x$ | $\checkmark$ |
| Victoria Teachers Mutual Banllnv Offset Fixed 5 yrs |  | 5.84\% | 250 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Fixed 5 yrs | 5.84\% | 795 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Wagga Mutual Credit Un | Investment Parent Fixed 5 yrs | 5.84\% | 945 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Westpac | Investment Fixed 5 yrs | 5.89\% | 600 | 8.00/m | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |

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## Investment 5 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | Maximum Loan | 100\% Offset Available | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| AMP Bank | Investment Fixed 5 yrs | 5.99\% | 895 | 10.00/m | $x$ | Both | 90\% | 2500000 | $x$ | $x$ |
| AMP Bank | Professional Package Investment Fixed 5 | 5.99\% | Nil | 349/a | $x$ | Both | 90\% | 2500000 | $x$ | $x$ |
| Bank of Melbourne | Super Fund Fixed 5 yrs | 6.24\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| BankSA | Super Fund Fixed 5 yrs | 6.24\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |
| Bloom Home Loans | Inv Fixed Saver 5 yrs | 5.94\% | Nil | Nil | $\checkmark$ | Both | 90\% | 2000000 | $x$ | $x$ |
| eMoney | Inv Fixed Home Loan 5 yrs | 5.60\% | 380 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| Encompass Credit Union | Investment Fixed 5 yrs | 6.39\% | 946.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $\checkmark$ |
| FCCS Credit Union | Investment Value Plus IO Fixed 5 yrs | 6.10\% | 1025 | Nil | $\checkmark$ | 10 | 95\% | No Max | $x$ | $\checkmark$ |
| Hemisphere Financial | Investment Alt Doc Fixed 5 yrs | 6.28\% | 599 | Nil | $\checkmark$ | Both | 80\% | 1000000 | $x$ | $\checkmark$ |
| Homeloans | Investment Ultra Fixed 5 yrs | 6.34\% | 560 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| Homeloans | Investment ProSmart Fixed 5 yrs | 6.09\% | 410 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Homestar Finance | Inv Advantage Fixed 5 yrs | 6.20\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $\checkmark$ |
| Horizon Credit Union | Investment Fixed 5 yrs | 6.29\% | 935 | Nil | $\checkmark$ | Both | 95\% | No Max | $\checkmark$ | $\checkmark$ |
| LJ Hooker Finance | Kick-Start Fix Inv 5 yrs | 6.38\% | 350 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $\times$ |
| LJ Hooker Finance | Kick-Start Plus Fix Inv 5 yrs | 6.18\% | 350 | 330.00/a | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| ME Bank | Investment Fixed 5 yrs | 6.29\% | 300 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $x$ |
| MyRate | Investment Fixed 5 yrs | 6.00\% | Nil | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| MyState | Investment Fixed 5 yrs | 5.85\% | 702.5 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $x$ | $x$ |
| People's Choice Credit Union Investment Lite Fixed 5 yrs |  | 5.92\% | 654.5 | Nil | $x$ | Both | 90\% | 1000000 | $x$ | $x$ |
| Police Bank | Investment Home Loan Fixed 5 yrs | 6.40\% | 1045 | Nil | $\checkmark$ | Both | 95\% | No Max | $x$ | $\checkmark$ |
| Police Credit | Inv Fixed 5 yrs | 5.99\% | 666 | Nil | $\checkmark$ | Both | 95\% | 3000000 | $x$ | $x$ |
| RESI Mortgage Corp | Inv Smart Pro Fixed 5 yrs | 6.27\% | 649 | Nil | $x$ | Both | 95\% | 2000000 | $x$ | $x$ |
| RESI Mortgage Corp | Invest Smart Option Fixed Home Loan 5 | 6.49\% | 660 | Nil | $\checkmark$ | Both | 95\% | 2000000 | $x$ | $x$ |
| St.George Bank | Super Fund Fixed 5 yrs | 6.24\% | 1600 | 12.00/m | $\checkmark$ | Both | 80\% | No Max | $x$ | $x$ |

We endeavour to include the majority of product providers in the market and to compare the product features most relevant to consumers in our ratings. This is not always possible and it may be that not every product in the market is included in the rating nor every feature compared that is relevant to you.

## Investment 5 Year Fixed

| Company Name | Product | $\begin{gathered} \text { Rate } \\ \text { (as at } 01 \text { March } \\ \text { 2013) } \end{gathered}$ | Loan Fees (at \$250k) |  | Extra Payments Allowed | Principal+ Interest/ Interest Only | Maximum LVR | MaximumLoan | $\begin{aligned} & \text { 100\% } \\ & \text { Offset } \\ & \text { Available } \end{aligned}$ | Redraw Facility |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Upfront (\$) | Ongoing <br> (\$) |  |  |  |  |  |  |
| $\star \star$ |  |  |  |  |  |  |  |  |  |  |
| TIO Banking | Essentials Home Ln Pkg Investment Essı | 5.79\% | Nil | 399/a | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| TIO Banking | Investment Essentials Fixed 5 yrs | 5.79\% | 1180 | 10.00/m | $x$ | Both | 90\% | No Max | $x$ | $x$ |
| * |  |  |  |  |  |  |  |  |  |  |
| Adelaide Bank | Investment Smartdoc Fixed 5 yrs | 6.79\% | 475 | 10.00/m | $\checkmark$ | Both | 80\% | 2000000 | $\checkmark$ | $\checkmark$ |
| Mortgage HOUSE | Inv Vantage Offset Fixed 5 yrs | 6.83\% | 670 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| RESI Mortgage Corp | Inv Break Thru Fixed 5 yrs | 6.92\% | 689 | Nil | $\checkmark$ | Both | 90\% | 750000 | $x$ | $x$ |
| The Capricornian | Inv Fixed 5 yrs | 7.25\% | 275 | Nil | $\checkmark$ | Both | 95\% | 1000000 | $\checkmark$ | $x$ |
| The Capricornian | My Advantage Inv Fixed 5 yrs 50k+ | 7.10\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 2000000 | $\checkmark$ | $x$ |
| The Capricornian | My First Home Loan Inv Fixed 5 yrs 50k+ | 7.10\% | Nil | 385/a | $\checkmark$ | Both | 95\% | 750000 | $\checkmark$ | $x$ |

## What are the CANSTAR home loan star ratings?

CANSTAR home loan star ratings is a sophisticated and unique ratings methodology that compares both Cost and Features across home loan products. CANSTAR star ratings represent a shortlist of financial products, enabling consumers to narrow their search to products that have been independently assessed and ranked. CANSTAR home loan star ratings is a transparent analysis comparing all types of home loan products.

Ratings range from five to one star. Five-star rated products have been assessed as offering outstanding value to consumers. Rising Stars are products that would be rated 5 -star but have not been in the market for six months; these products will be formally rated in the following report once more historical data is available.

## What types of products are evaluated by CANSTAR home loan star ratings?

The following are assessed in the ratings, in the form of 11 different borrower profiles:

- Standard Residential Home Loans
- Investment Home Loans
- 1, 2, 3 and 5 year Residential Fixed Home Loans
- 1, 2, 3 and 5 year Investment Fixed Home Loans
- Line of Credit

Products specific to certain groups or with restrictions on eligibility are not included in the ratings. Business lending products are rated separately as part of the CANSTAR Business Banking star ratings.

## How are the 'stars’ calculated?

Each home loan reviewed for the CANSTAR home loan star ratings is awarded points for its comparative Pricing and for the array of positive Features attached to the product. Points are aggregated to achieve a Pricing score and a Feature score.

To arrive at the total score CANSTAR applies a weight ( $w$ ) against the Pricing and Feature scores. This weight will vary from profile to profile and will reflect the relative importance of either costs or features in determining the best home loan product. This method can be summarised as:

> TOTAL SCORE = PRICING + FEATURES SCORE


The weights of the following borrowing profiles are as follows:

| Product Category | Price Weighting | Feature Weighting |
| :--- | :---: | :---: |
| Residential Variable | $75 \%$ | $25 \%$ |
| Investment Variable | $80 \%$ | $20 \%$ |
| Residential Fixed Rate | $85 \%$ | $15 \%$ |
| Investment Fixed Rate | $85 \%$ | $15 \%$ |
| Revolving Line of Credit | $60 \%$ | $40 \%$ |

## Price Score

CANSTAR accounts for both current and historical AAPR in the calculation of the PRICING component of each product's overall score. Each of the 6 months is weighted equally to arrive at the average AAPR over the last 6 months.


Pricing Scores are based on the total cost for a scenario of a $\$ 250,000$ loan repaid over 25 years and a $\$ 500,000$ loan repaid over 25 years. Cost includes interest cost, upfront, ongoing and discharge fees. For fixed rate loans, it is assumed that at the end of each fixed interest period the borrower will re-fix their loan for the life of the loan.

## Feature Score

The feature component takes into account over 200 product features and allocated points. These product features are grouped into 19 different categories with weights given to each relevant area. The following table outlines the weightings of each of the feature categories per profile:

|  | Residential Variable | Investment Variable | Residential Fixed | Investment Fixed | Line of Credit | Examples of data captured |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lending Terms | 26\% | 28\% | 26\% | 27\% | 26\% | Max and Min Loan Amounts, LVR, Repayment term options |
| Split loans | 9\% | 9\% | 8\% | 8\% | 8\% | Splitting options inc max and min split numbers |
| Switch fees | 9\% | 9\% | 9\% | 9\% | 7\% | Fees to switch between loan types |
| Additional repayments | 9\% | 5\% | 7\% | 5\% | 0\% | Amount and number of additional repayments |
| Offset facility | 13\% * | 7.5\% | 8\% * | 4\% | 0\% | Availability and access of offset account |
| Transactional home loans | 13\% * | 7.5\% | 8\% * | 4\% | 18\% | Method, size and cost of redraws where available |
| Both offset \& transactional available? | 2\% | 2\% | 2\% | 1\% | - | Bonus awarded if both Offset and Transactional facilities available. |
| Home loan fees | 5\% | 5\% | 5\% | 5\% | 5\% | Refund of fees and arrears fees details |
| Construction loans | 4\% | 5\% | 2\% | 2\% | 1\% | Availability and costs associated with progressive draws |
| Lending areas | 4\% | 4\% | 4\% | 4\% | 4\% | Lending availability in each state |
| Securitylequityl guarantee options | 5\% | 2\% | 3\% | 2\% | 2\% | Conditions of guarantor and security provision |
| Top up loan facilities | 4\% | 4\% | 4\% | 4\% | - | Availability and cost of topping up loan |
| Portability | 3\% | 4\% | 3\% | 3\% | 3\% | Availability and cost of transferring loan |
| Security requirements | 3\% | 4\% | 3\% | 3\% | 4\% | Loan approval requirements e.g. pay slip, overseas income |
| Loan approval | 4\% | 4\% | 4\% | 4\% | 4\% | Channel availability, Approval turnaround etc. |
| Loan purpose | - | - | - | - | 4\% | Available for business, personal or any legal purpose |
| Fixed interest details | - | - | 12\% | 10\% | - | Rate set time, guarantee period, break cost refunds |
| Ability to pre-pay interest | - | - | - | 5\% | - | Can interest be paid in advance? |
| Line of credit details | - | - | - | - | 14\% | Interest paid when in credit details |
|  | 100\% | 100\% | 100\% | 100\% | 100\% |  |

* For Offset and Transactional cateaories. hiaher score of the two is assianed.


## How many products and financial institutions are analysed?

In order to calculate the ratings, CANSTAR analysed 2,823 home loan products from 109 financial institutions in Australia.

## Does CANSTAR rate all products available in the market?

We endeavour to include the majority of product providers in the market and to compare the product features most relevant to consumers in our ratings. However this process is not always possible and it may be that not every product in the market is included in the rating nor every feature compared that is relevant to you.

## How often are all the products reviewed for rating purposes?

All ratings are fully recalculated every six months based on the latest features offered by each provider. CANSTAR also monitors changes on an ongoing basis. The results are published in a variety of mediums (newspapers, magazines, television, websites etc).

## How are the stars awarded?

The total score received for each profile ranks the products. The stars are then awarded based on the distribution of the scores with the objective to award the top $5-10 \%$ of products with the CANSTAR 5 -star rating.


The results are reflected in a consumer-friendly CANSTAR star rating concept, with five stars denoting outstanding value.

## Does CANSTAR rate other product areas?

CANSTAR also rates the suite of banking and insurance products listed below. These star ratings use similar methodologies to guarantee quality, consistency and transparency. The use of similar star ratings logos also builds consumer recognition of quality products across all categories. Please access the CANSTAR website www.canstar.com.au if you would like to view the latest CANSTAR star ratings reports of interest.


- Account based pensions
- Agribusiness
- Business banking
- Business life insurance
- Car insurance
- Credit cards
- Deposit accounts
- Direct life insurance
- Health insurance
- Home \& Contents
- Home loans
- Life Insurance
- Managed investments
- Margin lending
- Online share trading
- Package banking
- Personal loans
- Reward programs
- Superannuation
- Travel insurance


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