#### Report No. 31 April 2013

# HOME LOAN STAR RATINGS

#### IN THIS REPORT: We research & rate:

• 1,278 home loans

CANSTAR

• from 100 lenders

to compile 5-star fixed & variable home loans for residential, as well as investment purposes.

#### **COMPETITION HEATING UP**

With interest rates remaining low and a relatively flat housing market, competition for home loans has heated up over the past 12 months. A total of 133 home loan products have dropped their application fee, bringing the proportion of home loan products with no application fee to 22%.

	2012	2013	Change
Fee	1,023	890	
No fee	126	259	+133

Once the deal is signed, though, the ongoing fees have risen slightly, with average costs over the life of the loan hitting just over \$3,000 for both fixed and variable loans.

	2012	2013
Fixed	\$2,897.16	\$3,056.97
Variable	\$2,971.27	\$3,020.13

# HOW MUCH DOES YOUR MORTGAGE REALLY COST?



With interest rates remaining low and the housing market currently flat overall, many prospective buyers are weighing up their real estate options and for many

people, their home loan is the biggest single debt they will take on in their lives. Paying it off over a very long period of time can hide the true cost of that loan; on a standard 25-year timeframe the interest paid can more than double the cost of the property.



Consider the following example of a \$300,000 home loan on current standard variable interest rates, being paid off over 25 years:

Loan \$	\$300,000
Term of loan	25 years
Interest rate	6.42%*
Monthly repayment	\$2,011
Total Repayment	\$603,195
Total amount of interest	\$303,195
paid	

\*6.42% is the average current standard variable rate of the four major banks.

With so much money at stake, consumers should take the time to find a mortgage that both suits their needs *and* offers fantastic value.

#### BEING MORTGAGE-SAVVY COULD SAVE YOU \$,000s

Choosing the best-value mortgage for your needs and structuring your repayments for the best result can make a significant difference to the lifetime costs of your home loan. Consider the following strategies, all based on the \$300,000 home loan example above:

- A 0.25% reduction on the current standard rates could save homeowners \$10,900 in interest costs.
- A 0.25% reduction on the current standard rates, plus **keeping repayments the same**, could save homeowners a total of \$31,930 in interest costs.
- Dividing the monthly repayment by two and applying this amount to the mortgage each fortnight could save a total of \$80,693 in interest costs.



		Retrosp	ectiv	e look of h	ousir	g prices im	pact	on loan si	zes 8	& repaymer	nts	
State/Torriton/		Dec	:-02			Dec	-12			Difference repayr		Compared to inflation
State/Territory		Average oan size		\$ Loan payment <sup>1</sup>	Ave	rage Loan size	Re	Loan payment <sup>1</sup>	Re	Loan epayment <sup>1</sup>	Loan Repayment	Inflation over 10 years
NSW	\$	212,400	\$	1,426.19	\$	341,800	\$	2,295.06	\$	868.87	61%	31.4%
VIC	\$	175,900	\$	1,181.10	\$	306,500	\$	2,058.03	\$	876.93	74%	31.4%
QLD	\$	152,700	\$	1,025.32	\$	289,900	\$	1,946.57	\$	921.25	90%	31.4%
SA	\$	124,900	\$	838.66	\$	249,400	\$	1,674.63	\$	835.97	100%	31.4%
WA	\$	141,000	\$	946.76	\$	302,500	\$	2,031.17	\$	1,084.41	115%	31.4%
TAS	\$	94,800	\$	636.55	\$	218,100	\$	1,464.46	\$	827.91	130%	31.4%
NT	\$	133,500	\$	896.40	\$	337,000	\$	2,262.83	\$	1,366.43	152%	31.4%
ACT	\$	160,500	\$	1,077.70	\$	350,700	\$	2,354.82	\$	1,277.12	119%	31.4%
Source: www.c	ansta	ar.com.au.ar	nd w	ww.abs.dov	au							

Source: www.canstar.com.au and www.abs.gov.au

<sup>1</sup> Loan Repayment is based on the average loan size taken over 25 years excluding fees. Interest rate taken into account is the current average of the four major banks.

#### WARNING: DON'T OVEREXTEND



While the market is currently flat, the past ten years have nevertheless seen a doubling in the cost of monthly mortgage repayments. This compares to an average wade increase of 54.5% and an overall inflation rate of just 31.4%. In other words, our mortgage commitments are now taking higher а proportion of our income.

This hasn't caused an affordability crisis in Australia thanks largely to our currently-low interest rates. Our standard mortgage interest rates of approximately 6.42% are a great deal lower than the average of 10% that mortgage holders were experiencing in March 1993. Even that was low compared to rates of over 17% in 1989/90!

While significant interest rate rises are not expected in the short-term, some small rises could well be on the cards over the medium term - and the reality is that it takes several years to start making inroads into a new mortgage.

What would be the result? For mortgage holders with a \$300,000 mortgage at current standard variable rates, a 2% rise in interest rates would cost an additional \$400 per month. This additional cost would not be sustainable for some households.

So be realistic about how much you can afford to borrow and pour as much as possible into your loan just in case the economy improves! The extra activity in the residential property market signals the perfect time for new, as well as existing borrowers, to give their home loan and repayment strategy a health check. The potential benefit is tens of thousands of dollars in interest-cost savings.

#### THE STANDOUT PROVIDERS?

To help you compare loans, CANSTAR has looked at 1,278 home loans from 100 lenders across variable, fixed rate and line of credit loans for both residential and investment purposes. Our star ratings are easy to use and give you the ability to narrow down products worth investigating further.



#### **TAKE AN INTEREST!**

A home loan is a long-term debt – but there is money to be saved by reviewing it regularly. Small changes in both your loan conditions and your repayment habits can reap many thousands of dollars reward over the long term. So always take an interest in your mortgage and in the wider home loan market.

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Variable Rate Home Loans													
		Rate	Loan Fees	(at \$250k)		Principal+			100%				
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability		
$\star \star \star \star \star$ outstanding v	value												
ANZ	Breakfree Variable 250-499k	5.70%	Nil	375/a	$\checkmark$	Both	90%	250000	✓	$\checkmark$	$\checkmark$		
Bank of Melbourne	Advantage Package Discount Variable	5.70%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Bank of Melbourne	Advantage Package Variable 250k+	5.70%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
bankmecu	Premium 250-499k	5.64%	595	Nil	$\checkmark$	P+I	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$		
BankSA	Advantage Package Variable 250k+	5.77%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
BOQ	Home Loan Privileges Standard Variabl	5.66%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
BOQ	Shareholder Benefits Standard Variable	5.66%	375	Nil	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Commonwealth Bank	Wealth Package Standard Variable 250	5.60%	200	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
CUA	Rate Breaker	5.42%	195	350.00/a	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$		
eMoney	Full Doc Variable	5.45%	380	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$		
HomeSide Lending	Homeplus Package Homeplus Variable	5.59%	200	10/m	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
IMB	Essentials	5.58%	Nil	Nil	$\checkmark$	Both	80%	75000	$\checkmark$	$\checkmark$	$\checkmark$		
IMB	Platinum Package Variable 250-499k	5.71%	323.74	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
ING DIRECT	Orange Advantage Variable 250-499k 8	5.66%	220	199.00/a	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
loans.com.au	Blackboard Special	5.22%	295	Nil	$\checkmark$	Both	80%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
nab	Choice Package Tailored Variable 250-4	5.58%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
nab	Private Tailored Pkg Tailored Variable 2:	5.58%	Nil	750/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Newcastle Permanent	Discounted Real Deal 3 yrs	5.40%	Nil	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$		
Newcastle Permanent	Premium Plus Package Premium Variat	5.37%	Nil	350/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Pacific Mortgage Group	Variable	5.27%	Nil	Nil	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
Police Credit	PC Portfolio Standard Variable 250k+	5.59%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Police Credit	Premium Home Standard Variable 250k	5.59%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Qantas Staff CU	Step Ahead Variable 250-499k	5.53%	Nil	Nil	$\checkmark$	Both	95%	150000	$\checkmark$	$\checkmark$	×		
Qld Police Credit Union	Classic Plus 250k+	5.54%	Nil	25.00/m	$\checkmark$	Both	97%	100000	$\checkmark$	$\checkmark$	$\checkmark$		
Qld Police Credit Union	Classic Plus Classic Plus 250k+	5.54%	Nil	25/m	$\checkmark$	Both	97%	250000	$\checkmark$	$\checkmark$	$\checkmark$		



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	Va	ariable R	ate H	ome L	oans						
		Rate	Loan Fees	s (at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
★★★★★ outstanding \	value										
Queenslanders CU	Queenslanders Ultimate Home Loan	5.50%	Nil	100.00/a	✓	Both	95%	250000	✓	✓	✓
RAMS	Low Rate Home Loan Introductory 3 yrs	5.54%	870	Nil	$\checkmark$	Both	95%	15000	$\checkmark$	✓	✓
Rate Busters	Ultimate	5.34%	727.5	Nil	$\checkmark$	Both	90%	80000	$\checkmark$	$\checkmark$	$\checkmark$
SERVICE ONE Members Ba	nPioneer Banking Standard Variable 200	5.65%	Nil	350/a	$\checkmark$	Both	97%	200000	$\checkmark$	$\checkmark$	$\checkmark$
St.George Bank	Advantage Package Variable 250k+	5.79%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
State Custodians	Breathe Easy Offset	5.59%	550	Nil	$\checkmark$	Both	95%	100000	$\checkmark$	$\checkmark$	$\checkmark$
State Custodians	Standard Variable Offset	5.44%	550	345.00/a	$\checkmark$	Both	95%	100000	$\checkmark$	$\checkmark$	$\checkmark$
Yellow Brick Road	Gold Pathway Variable	5.64%	250	249.00/a	✓	Both	95%	250000	✓	✓	✓
☆ rising star											
Gateway Credit Union	Premium Variable	5.53%	250	249.00/a	✓	Both	80%	150000	<b>√</b>	✓	✓
****											
AMP Bank	Affinity Package Classic Variable 100k+	5.65%	895	Nil	$\checkmark$	Both	90%	100000	$\checkmark$	✓	√
AMP Bank	Select Package Classic Variable 100k+	5.65%	895	Nil	$\checkmark$	Both	90%	100000	$\checkmark$	$\checkmark$	$\checkmark$
ANZ	Simplicity Plus	5.70%	600	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$
bankmecu	Basic Variable	5.54%	595	Nil	$\checkmark$	P+I	95%	10000	×	$\checkmark$	$\checkmark$
BankSA	Advantage Package Discount Variable	5.77%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
BMC Mortgage	Platinum Pack	5.53%	575	Nil	$\checkmark$	Both	80%	50000	$\checkmark$	$\checkmark$	$\checkmark$
Citibank	Mortgage Plus Offset Variable 150-499ł	5.54%	Nil	350/a	$\checkmark$	Both	80%	150000	$\checkmark$	$\checkmark$	$\checkmark$
Coastline Credit Union	Minimiser Home Loan	5.59%	755	8.00/m	$\checkmark$	P+I	90%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Community CPS Australia	Pinnacle +Plus Pkg Variable 200-299k	5.99%	Nil	Nil	✓	Both	95%	200000	$\checkmark$	$\checkmark$	$\checkmark$
CUA	Discounted Home Loan	5.85%	795	Nil	$\checkmark$	Both	97%	250000	✓	$\checkmark$	✓
ECU Australia	Premium Plus Premium Variable 250-4	5.80%	500	30/m	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
eMoney	Full Doc Variable Pro Pack	5.35%	380	330.00/a	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$
Gateway Credit Union	Low Rate Plus Variable 250k+	5.64%	250	249/a	✓	Both	95%	250000		✓	<pre></pre>



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		Rate	Loan Fees	at \$250k)		Principal+			100%				
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability		
****													
Greater Building Society	Great Rate Variable	5.69%	790	Nil	✓	Both	95%	No min	×	✓	✓		
Greater Building Society	Ultimate Home Loan Package Variable	5.49%	790	325/a	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	✓		
Hemisphere Financial	Home Loan	5.74%	599	Nil	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
Hemisphere Financial	Horizon Loan	5.64%	599	345.00/a	$\checkmark$	Both	95%	150000	$\checkmark$	$\checkmark$	$\checkmark$		
Heritage Bank	Professional Package Variable 150k+	5.73%	100	300/a	$\checkmark$	Both	95%	150000	$\checkmark$	$\checkmark$	✓		
Holiday Coast CU	Home Sweet Home Platinum 200-399k	5.89%	535	320.00/a	$\checkmark$	Both	95%	200000	$\checkmark$	$\checkmark$	✓		
Homeloans	Monipower	5.79%	410	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$		
Illawarra CU NSW	Reward Rate	5.70%	900	Nil	×	P+I	95%	250000	$\checkmark$	$\checkmark$	✓		
IMB	Introductory Variable 1 yr	5.16%	768.75	10.00/m	$\checkmark$	Both	95%	10000	×	$\checkmark$	$\checkmark$		
LJ Hooker Finance	Leveredge	5.65%	275	Nil	$\checkmark$	Both	90%	30000	×	$\checkmark$	$\checkmark$		
Macquarie Credit Union	First Home Buyers 3 yrs	5.43%	590	Nil	$\checkmark$	P+I	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$		
Macquarie Credit Union	Home Loan Variable	5.93%	700	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$		
Mortgage HOUSE	Advantage Variable 10-749k	5.66%	595	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	✓		
Mortgage View	Pro Pack 90%	5.27%	150	Nil	$\checkmark$	Both	90%	150000	$\checkmark$	$\checkmark$	$\checkmark$		
nab	Base Variable Rate Discount	5.73%	Nil	Nil	$\checkmark$	Both	95%	20000	×	$\checkmark$	✓		
Newcastle Permanent	Premium Plus Package Real Deal 50k+	5.65%	Nil	350/a	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$		
Newcastle Permanent	Real Deal	5.65%	Nil	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$		
Police & Nurses Bank	Easypay Plus Easypay Variable 150-49	5.70%	Nil	350/a	$\checkmark$	Both	90%	150000	$\checkmark$	$\checkmark$	✓		
Qantas Staff CU	Home Plus Variable	5.83%	600	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	×		
Qld Police Credit Union	Classic	5.64%	876	Nil	$\checkmark$	Both	97%	50000	×	$\checkmark$	✓		
QT Mutual Bank	Smart Starter Extra Intro Rate Mortgage	4.60%	600	Nil	$\checkmark$	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
QT Mutual Bank	Smart Starter Extra Mortgage Breaker 2	5.72%	600	Nil	$\checkmark$	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
QT Mutual Bank	Teachers' Life Mortgage Breaker 250-4!	5.72%	Nil	25/m	$\checkmark$	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Queenslanders CU	Original Home Loan	5.73%	595	Nil	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
RESI Mortgage Corp	Smart Pro Plus	5.66%	649	330.00/a	✓	Both	95%	30000	×	✓			



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	Va	ariable F	Rate H	ome L	oans						
		Rate	Loan Fees	s (at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
****											
RESI Mortgage Corp	Flexi Options	5.79%	854	Nil	✓	Both	95%	10000	$\checkmark$	✓	✓
Select Credit Union	Super Mortgage Loan	5.79%	Nil	Nil	$\checkmark$	Both	95%	25000	$\checkmark$	$\checkmark$	$\checkmark$
St.George Bank	Advantage Package Discount Variable	5.79%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Suncorp Bank	Home Package Plus Variable 250-499k	5.59%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Teachers Mutual Bank	Rewards Package Solutions Plus Home	5.53%	765	200/a	$\checkmark$	Both	95%	250000	×	$\checkmark$	$\checkmark$
Teachers Mutual Bank	Solutions Plus Home Loan	5.53%	765	200.00/a	$\checkmark$	Both	95%	250000	×	$\checkmark$	$\checkmark$
UBank	UHomeLoan (for refinancing)	5.12%	Nil	Nil	$\checkmark$	Both	80%	100000	×	$\checkmark$	$\checkmark$
Unicredit-WA	Variable	5.55%	627.25	Nil	$\checkmark$	Both	95%	5000	×	$\checkmark$	$\checkmark$
United Community	Pinnacle +Plus Pkg Variable 200-299k	5.99%	Nil	Nil	$\checkmark$	Both	95%	200000	$\checkmark$	$\checkmark$	$\checkmark$
Westpac	Premier Advantage Rocket Repay Hom	5.81%	Nil	395/a	$\checkmark$	Both	97%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Yellow Brick Road	Better Basics	5.68%	725	Nil	✓	Both	95%	50000	×	✓	✓
***											
A M O Group	Variable Home Loan	5.85%	694	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	✓	✓
ADCU	Budget Home Loan	5.79%	892	Nil	$\checkmark$	P+I	95%	100000	×	✓	✓
ADCU	Standard Variable Offset	6.09%	892	Nil	$\checkmark$	P+I	95%	30000	✓	✓	✓
Adelaide Bank	SmartSaver	5.71%	475	Nil	$\checkmark$	Both	90%	10000	×	$\checkmark$	✓
Adelaide Bank	Smartfit Variable	5.81%	475	10.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
AMP Bank	Essential Home Loan	5.53%	295	Nil	$\checkmark$	P+I	90%	40000	×	$\checkmark$	$\checkmark$
AMP Bank	Basic Variable Loan	5.70%	545	Nil	$\checkmark$	Both	90%	40000	$\checkmark$	$\checkmark$	$\checkmark$
AMP Bank	Professional Package Classic Variable :	5.65%	Nil	349/a	$\checkmark$	Both	90%	250000	$\checkmark$	$\checkmark$	$\checkmark$
AMP Bank	Professional Package Intro 1yr Variable	5.50%	Nil	349/a	$\checkmark$	Both	90%	100000	✓	$\checkmark$	$\checkmark$
ANZ	Variable	6.40%	600	5.00/m	$\checkmark$	Both	90%	20000	✓	$\checkmark$	$\checkmark$
Arab Bank Australia	The Basics	5.89%	600	8.00/m	$\checkmark$	P+I	95%	50000	×	$\checkmark$	✓
Austral Mortgage	Advantage Plus 50-499k	5.81%	1095	Nil	$\checkmark$	Both	95%	50000	$\checkmark$	✓	✓



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Variable Rate Home Loans													
		Rate	Loan Fees	(at \$250k)		Principal+			100%				
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available	Redraw Facility	Portability		
***													
Bank of Melbourne	Basic Variable	5.82%	600	Nil	✓	Both	95%	30000	×	✓	√		
Bank of Melbourne	Negotiated Basic Variable	5.73%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	$\checkmark$		
Bank of Melbourne	Discount Variable 1 yr	5.70%	700	10.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
BankSA	Basic Variable	5.89%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	$\checkmark$		
BankSA	Negotiated Basic Variable	5.80%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	✓		
BankSA	Discount Variable 1 yr	5.77%	700	10.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	✓		
Bankstown City CU	Basic Home Loan	5.72%	1290	Nil	×	Both	95%	150000	$\checkmark$	×	✓		
Bankstown City CU	Premium Home Loan	5.87%	1025	Nil	$\checkmark$	Both	97%	25000	$\checkmark$	$\checkmark$	$\checkmark$		
Bankwest	Online Home Loan	5.38%	Nil	Nil	$\checkmark$	Both	80%	100000	×	$\checkmark$	$\checkmark$		
Bankwest	Premium Home Loan	5.79%	355	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$		
Bankwest	Premium Select 200-749k	5.64%	295	Nil	$\checkmark$	Both	95%	200000	$\checkmark$	$\checkmark$	$\checkmark$		
Bankwest	Rate Cutter Home Loan	5.99%	755	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$		
bcu	Discount Variable Rate	5.58%	600	Nil	×	Both	95%	10000	✓	$\checkmark$	×		
bcu	Discount Variable Rate	5.88%	600	Nil	×	Both	95%	10000	$\checkmark$	$\checkmark$	×		
Bendigo Bank	Home Loan Package Plus Variable 250	5.81%	705	8/m	×	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Big Sky Building Society	Basic Choice	5.85%	Nil	10.00/m	$\checkmark$	Both	95%	10000	×	$\checkmark$	$\checkmark$		
Bloom Home Loans	Fee Saver	5.54%	Nil	Nil	$\checkmark$	Both	90%	150000	×	$\checkmark$	$\checkmark$		
BMC Mortgage	Advantedge	5.75%	Nil	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$		
BOQ	Economy	5.93%	995	10.00/m	$\checkmark$	Both	95%	No min	×	$\checkmark$	$\checkmark$		
Catalyst Money	Basic Home Loan	5.58%	900	8.00/m	×	P+I	95%	30000	×	$\checkmark$	$\checkmark$		
Catalyst Money	Reward Rate	5.70%	900	Nil	×	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Citibank	Basic Variable	5.69%	649	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	✓		
Citibank	Mortgage Plus Variable 150-499k	5.54%	Nil	350/a	$\checkmark$	Both	80%	150000	×	$\checkmark$	✓		
Commonwealth Bank	Economiser	5.94%	800	8.00/m	×	Both	95%	10000	×	$\checkmark$	✓		
Commonwealth Bank	Economiser Intro Variable 3 yrs	5.59%	800	Nil	×	Both	95%	10000	×	✓	✓		



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	Va	ariable F	Rate Ho	ome L	oans						
Company Name	Product	Rate (as at 01 March 2013)	Loan Fees Upfront (\$)	(at \$250k) Ongoing (\$)	Split Facility	Principal+ Interest/ Interest Only	Maximum LVR	Minimum Loan	100% Offset Available		Portability
***											
Commonwealth Bank	No Fee Variable Rate	5.70%	Nil	Nil	×	Both	95%	150000	×	√	$\checkmark$
Commonwealth Bank	Rate Saver	5.94%	800	8.00/m	×	Both	95%	10000	×	✓	✓
Commonwealth Bank	Rate Saver Intro Variable 3 yrs	5.59%	800	Nil	×	Both	95%	10000	×	✓	✓
Commonwealth Bank	Discount Intro Variable 1 yr	5.70%	800	8.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	<	✓
Commonwealth Bank	Standard Variable	6.40%	800	8.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	✓	✓
Commonwealth Bank	Wealth Package Discount Intro Variable	5.70%	200	375/a	$\checkmark$	Both	95%	150000	$\checkmark$	$\checkmark$	✓
Community CPS Australia	Basic Variable	5.59%	795	11.00/m	$\checkmark$	P+I	95%	100000	×	$\checkmark$	$\checkmark$
Community CPS Australia	Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Community First CU	True Basic Home Loan	5.73%	1095	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
Community First CU	Accelerator Home Loan Package True	5.84%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Companion CU	Basic Variable	5.59%	795	11.00/m	$\checkmark$	P+I	95%	100000	×	$\checkmark$	$\checkmark$
Companion CU	Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Credit Union SA	First Home Loan	5.87%	Nil	Nil	×	P+I	95%	100000	$\checkmark$	$\checkmark$	$\checkmark$
Credit Union SA	Standard Variable 5-299k	6.22%	843.38	Nil	$\checkmark$	Both	95%	5000	$\checkmark$	$\checkmark$	$\checkmark$
CUA	Basic Variable 250k+	5.67%	795	Nil	$\checkmark$	Both	97%	10000	×	$\checkmark$	$\checkmark$
CUA	Intro Disc Variable 1 yr	5.47%	795	Nil	$\checkmark$	Both	97%	250000	$\checkmark$	$\checkmark$	$\checkmark$
CUA	Intro Variable 1 yr	5.47%	795	Nil	$\checkmark$	Both	97%	10000	$\checkmark$	$\checkmark$	✓
Easy Street Fin Services	Easystreet Basic Var	5.73%	500	Nil	×	P+I	95%	50000	×	<	✓
ECU Australia	Easy Move 1 yr	6.19%	800	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
ECU Australia	Introductory Home Loan 1 yr	5.30%	800	Nil	$\checkmark$	Both	95%	150000	$\checkmark$	✓	✓
ECU Australia	Premium Variable	6.30%	800	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
Encompass Credit Union	1yr Intro Rate Variable 1 yr	5.35%	946.5	Nil	$\checkmark$	Both	90%	10000	×	$\checkmark$	$\checkmark$
Encompass Credit Union	3yr Introductory Variable 3 yrs	5.69%	946.5	Nil	$\checkmark$	Both	90%	10000	×	$\checkmark$	$\checkmark$
Encompass Credit Union	Mortgage Loan	6.05%	946.5	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	✓	$\checkmark$
First Option Credit Union	Packaged Home Loan Mortgage Secure	5.85%	600	375/a		P+I	95%	150000	✓	<pre></pre>	✓



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Variable Rate Home Loans													
		Rate	Loan Fees	at \$250k)		Principal+			100%				
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability		
***													
Firstmac	Home Loan 80	5.86%	820	Nil	$\checkmark$	Both	80%	50000	✓	$\checkmark$	$\checkmark$		
Gateway Credit Union	Low Rate Essentials	5.68%	725	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$		
Gateway Credit Union	Variable	5.99%	725	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$		
Greater Building Society	Variable	6.05%	790	Nil	$\checkmark$	Both	95%	No min	×	$\checkmark$	$\checkmark$		
Hemisphere Financial	Alt Doc Loan	6.14%	599	Nil	$\checkmark$	Both	80%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
Hemisphere Financial	Quickstart Loan	6.04%	599	Nil	$\checkmark$	P+I	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
Heritage Bank	Basic Variable	5.78%	700	Nil	$\checkmark$	Ю	95%	50000	×	$\checkmark$	$\checkmark$		
Heritage Bank	Discount Variable	5.44%	700	Nil	$\checkmark$	Ю	95%	150000	×	$\checkmark$	$\checkmark$		
Heritage Bank	Variable	6.14%	700	5.00/m	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$		
Holiday Coast CU	Home Sweet Home Standard 200-399k	6.14%	535	320.00/a	$\checkmark$	Both	95%	200000	$\checkmark$	$\checkmark$	$\checkmark$		
Holiday Coast CU	Live Life Platinum	6.35%	935	8.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
Holiday Coast CU	Live Life Standard	6.45%	935	8.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
Homeloans	ProSmart	5.93%	410	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$		
Homeloans	Ultra	5.74%	560	Nil	$\checkmark$	Both	95%	30000	×	✓	$\checkmark$		
Homeloans	Ultra Plus Variable	5.59%	560	330.00/a	$\checkmark$	Both	95%	30000	×	✓	$\checkmark$		
HomeSide Lending	Homeplus Variable Rate	6.41%	200	10.00/m	$\checkmark$	Both	95%	No min	$\checkmark$	✓	$\checkmark$		
Homestar Finance	Advantage Variable	5.73%	Nil	Nil	$\checkmark$	Both	95%	150000	×	✓	$\checkmark$		
Homestar Finance	No Fee Offset	5.66%	Nil	Nil	$\checkmark$	Both	90%	250000	$\checkmark$	$\checkmark$	$\checkmark$		
Horizon Credit Union	Basic Home Loan	5.89%	935	5.00/m	$\checkmark$	Both	95%	No min	$\checkmark$	✓	$\checkmark$		
Horizon Credit Union	Classic Home Loan	6.29%	Nil	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	✓	✓		
Horizon Credit Union	Mortgage Breaker	5.89%	935	150.00/a	$\checkmark$	P+I	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$		
Horizon Credit Union	Platinum Loan Package Classic Home I	5.79%	Nil	375/a	$\checkmark$	Both	95%	250000	✓	✓	$\checkmark$		
HSBC	Home Value	5.25%	252.5	Nil	$\checkmark$	Both	90%	100000	×	✓	$\checkmark$		
Hume Building Society	Interest Saver	5.70%	750	Nil	$\checkmark$	Both	95%	50000	×	✓	$\checkmark$		
Hume Building Society	Variable	6.00%	750	Nil	$\checkmark$	Both	97%	No min	✓	$\checkmark$	$\checkmark$		



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Variable Rate Home Loans													
		Rate	Loan Fees	at \$250k)		Principal+			100%				
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability		
***													
Hunter United Credit Un	Basic Variable 250k+	5.89%	930	5.00/m	✓	P+I	80%	No min	×	✓	×		
Hunter United Credit Un	Package Home Loan Variable 250k+	6.05%	Nil	295/a	$\checkmark$	P+I	95%	250000	×	$\checkmark$	×		
Illawarra CU NSW	Basic Home Loan	5.58%	900	8.00/m	×	P+I	95%	30000	×	$\checkmark$	$\checkmark$		
IMB	Variable	6.16%	768.74	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$		
ING DIRECT	Mortgage Simplifier 250-499k 80%	5.66%	220	Nil	$\checkmark$	Both	95%	50000	×	✓	✓		
Intech Credit Union	Classic Home Loan	6.18%	935	Nil	$\checkmark$	Both	95%	30000	$\checkmark$	✓	×		
Liberty Financial	Liberty Sharp	5.59%	995	Nil	×	P+I	95%	100000	×	✓	×		
Liberty Financial	Liberty Free	5.79%	Nil	Nil	$\checkmark$	Both	95%	50000	×	✓	✓		
Liberty Financial	Liberty Star	5.59%	Nil	28.00/m	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$		
LJ Hooker Finance	Kick-Start Plus Var	5.69%	350	330.00/a	$\checkmark$	Both	95%	30000	×	✓	✓		
LJ Hooker Finance	Kick-Start Var	5.75%	350	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	$\checkmark$		
LJ Hooker Finance	Leveredge Plus Var	5.55%	275	330.00/a	$\checkmark$	Both	90%	30000	×	✓	✓		
Macquarie Bank	Classic Classic IO Variable 150-999k	5.44%	930	Nil	$\checkmark$	Ю	80%	150000	×	$\checkmark$	$\checkmark$		
Macquarie Bank	Classic IO Variable 150-999k	5.44%	330	Nil	$\checkmark$	Ю	80%	150000	×	✓	$\checkmark$		
Macquarie Credit Union	Low Rate Home Loan	5.68%	720	Nil	×	P+I	95%	150000	×	$\checkmark$	$\checkmark$		
Macquarie Credit Union	Introductory Rate Home Loan 1 yr	5.43%	700	Nil	×	Both	95%	150000	$\checkmark$	$\checkmark$	$\checkmark$		
ME Bank	Var Super Member	5.88%	300	Nil	$\checkmark$	P+I	95%	40000	×	$\checkmark$	$\checkmark$		
ME Bank	Member Package Ultimate Offset 50k+	5.68%	Nil	395/a	$\checkmark$	P+I	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$		
ME Bank	Ultimate Super Member	6.18%	300	Nil	$\checkmark$	P+I	95%	50000	$\checkmark$	✓	$\checkmark$		
Mortgage HOUSE	Vantage Offset Variable	5.80%	670	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$		
MyRate	Advantage Variable 100-599k	5.67%	Nil	Nil	$\checkmark$	Both	95%	100000	×	✓	$\checkmark$		
nab	Base Variable Rate	6.17%	Nil	Nil	$\checkmark$	Both	95%	20000	×	✓	✓		
nab	Tailored Variable	6.38%	Nil	8.00/m	$\checkmark$	Both	95%	20000	$\checkmark$	✓	$\checkmark$		
Newcastle Permanent	Intro Variable 1 yr	5.35%	Nil	Nil	$\checkmark$	Both	95%	No min	×	✓	✓		
Newcastle Permanent	Premium Plus Package Intro Variable 1	5.35%	Nil	350/a	✓	Both	95%	No min	×	✓	✓		



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	Va	ariable F	Rate Ho	ome L	oans						
Company Name	Product	Rate (as at 01 March 2013)	Loan Fees Upfront	(at \$250k) Ongoing	Split Facility	Principal+ Interest/ Interest	Maximum LVR	Minimum Loan	100% Offset Available	Redraw Facility	Portability
***			(\$)	(\$)		Only			Available	Facility	
Newcastle Permanent	Premium Plus Package Real Options	6.05%	Nil	350/a	$\checkmark$	Both	95%	No min	×	$\checkmark$	$\checkmark$
Newcastle Permanent	Real Options	6.05%	Nil	Nil	$\checkmark$	Both	95%	No min	×	$\checkmark$	$\checkmark$
Newcastle Permanent	Premium Variable	6.27%	Nil	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
Northern Beaches CU	Introductory Home Loan 1 yr	5.54%	1390	Nil	$\checkmark$	P+I	95%	30000	×	$\checkmark$	×
Northern Beaches CU	Minimiser Home Loan	5.74%	915	Nil	$\checkmark$	P+I	95%	100000	×	$\checkmark$	×
Northern Beaches CU	All in One	6.24%	915	Nil	$\checkmark$	P+I	95%	30000	$\checkmark$	$\checkmark$	×
People's Choice Credit Unior	Basic Variable	5.79%	900	8.00/m	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
People's Choice Credit Unior	Lite Basic Variable	5.60%	654.5	Nil	$\checkmark$	Both	90%	30000	×	$\checkmark$	$\checkmark$
Police & Nurses Bank	Dream Home Loan Var	5.79%	650	5.00/m	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$
Police & Nurses Bank	Easypay Variable	6.20%	650	5.00/m	$\checkmark$	Both	90%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Police Credit	12m Discount Variable 1 yr	5.39%	Nil	Nil	$\checkmark$	P+I	95%	120000	×	$\checkmark$	$\checkmark$
Police Credit	24m Discount Variable 2 yrs	5.39%	Nil	Nil	$\checkmark$	P+I	95%	120000	×	$\checkmark$	$\checkmark$
Police Credit	Offset	6.04%	600	Nil	$\checkmark$	P+I	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Police Credit	Standard Variable	5.99%	600	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Qld Police Credit Union	Standard Variable	6.14%	876	Nil	$\checkmark$	Both	97%	50000	×	$\checkmark$	$\checkmark$
Qld Professional CU	Friendly	5.80%	855	10.00/m	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
QT Mutual Bank	Choices Intro Rate Mortgage Breaker 1	5.40%	Nil	395/a	$\checkmark$	P+I	95%	150000	$\checkmark$	$\checkmark$	$\checkmark$
QT Mutual Bank	Choices Mortgage Breaker 250-499k	5.72%	Nil	395/a	$\checkmark$	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
QT Mutual Bank	Teachers' Life Intro Rate Mortgage Brea	5.40%	Nil	25/m	$\checkmark$	P+I	95%	150000	$\checkmark$	$\checkmark$	$\checkmark$
Quay Credit Union	Basic Variable (Refinance only)	5.49%	638	Nil	$\checkmark$	Both	80%	100000	×	$\checkmark$	×
Quay Credit Union	Premium Home Loan (Refinance only)	5.69%	638	Nil	$\checkmark$	Both	80%	100000	$\checkmark$	$\checkmark$	×
RAMS	Full Feature	6.35%	870	Nil	$\checkmark$	Both	95%	15000	$\checkmark$	$\checkmark$	$\checkmark$
Rate Busters	RateBusters 80	5.63%	855	Nil	$\checkmark$	Both	80%	80000	$\checkmark$	$\checkmark$	$\checkmark$
RESI Mortgage Corp	Smart Option Home Loan	5.84%	660	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
RESI Mortgage Corp	Switch n Save Intro Variable 2 yrs	5.56%	649	Nil	✓	Both	95%	30000	×	✓	✓



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	V	ariable F	Rate Ho	ome L	oans						
Company Name	Product	<b>Rate</b> (as at 01 March 2013)	Loan Fees Upfront	(at \$250k) Ongoing	Split	Principal+ Interest/	Maximum		100% Offset		Portability
		2013)	(\$)	(\$)	Facility	Interest Only	LVR	Loan	Available	Facility	
***											
RESI Mortgage Corp	Break Thru Variable	5.89%	689	Nil	✓	Both	80%	50000	✓	✓	✓
SCU	Basic Home Loan	5.73%	747	Nil	✓	P+I	95%	25000	×	✓	✓
SCU	Standard Variable	6.24%	747	Nil	✓	Both	95%	25000	✓	✓	✓
SERVICE ONE Members Ba	nThe Base Variable	5.85%	750	8.00/m	✓	Both	97%	No min	×	×	✓
SERVICE ONE Members Ba	InStandard Variable	6.25%	750	8.00/m	$\checkmark$	Both	97%	No min	✓	$\checkmark$	✓
SGE Credit Union	Affinity Mortgage Breaker Home Loan	6.17%	500	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	×
SGE Credit Union	Affinity Standard Variable HL	6.07%	500	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	×
St.George Bank	Basic Variable	5.91%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	$\checkmark$
St.George Bank	Negotiated Basic Variable	5.82%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	$\checkmark$
Summerland CU	Premium	5.79%	Nil	380.00/a	$\checkmark$	P+I	95%	250000	×	$\checkmark$	$\checkmark$
Suncorp Bank	Back To Basics	5.91%	600	Nil	$\checkmark$	Both	95%	10000	×	$\checkmark$	$\checkmark$
Sutherland Credit Union	Home Basic	5.72%	1055	Nil	×	P+l	95%	250000	×	$\checkmark$	$\checkmark$
Sutherland Credit Union	Home Plus	5.87%	1055	Nil	$\checkmark$	P+I	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
Teachers Mutual Bank	My First Home Loan	5.93%	Nil	Nil	$\checkmark$	P+I	98%	25000	×	$\checkmark$	×
Teachers Mutual Bank	Rewards Package Smart Home Loan 1	5.63%	765	200/a	$\checkmark$	Both	95%	150000	×	$\checkmark$	$\checkmark$
Teachers Mutual Bank	Smart Home Loan	5.63%	765	200.00/a	$\checkmark$	Both	95%	150000	×	$\checkmark$	$\checkmark$
The Capricornian	My Advantage Variable 50k+	6.02%	Nil	385/a	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
The Capricornian	My First Home Loan Variable 50k+	5.62%	Nil	385/a	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
The Mutual	Budget	5.53%	150	Nil	×	P+I	90%	50000	×	$\checkmark$	$\checkmark$
The Rock Building Soc	Advantage+ Variable	5.96%	800	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$
The Rock Building Soc	Rock Star Package Variable 250k+	5.94%	Nil	350.00/a	$\checkmark$	Both	90%	100000	$\checkmark$	$\checkmark$	$\checkmark$
The Rock Building Soc	Rock Star Pkg Variable Special 250k+	5.69%	Nil	350.00/a	$\checkmark$	Both	90%	100000	$\checkmark$	$\checkmark$	$\checkmark$
United Community	Basic Variable	5.59%	795	11.00/m	$\checkmark$	P+I	95%	100000	×	$\checkmark$	$\checkmark$
United Community	Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Victoria Teachers Mutual Bar	nłBasic Variable	5.64%	250	Nil	$\checkmark$	P+I	95%	No min	×	$\checkmark$	$\checkmark$



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	V	ariable F	Rate H	ome L	oans						
		Rate	Loan Fees	(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
***											
Victoria Teachers Mutual Bar	IRewards Package Basic Variable	5.54%	Nil	300/a	$\checkmark$	P+I	95%	No min	×	✓	✓
Victoria Teachers Mutual Bar	NOffset Variable	6.14%	250	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	✓	✓
Victoria Teachers Mutual Bar	Rewards Package Offset Variable	6.04%	Nil	300/a	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
Wagga Mutual Credit Un	Basic Variable	5.59%	795	11.00/m	$\checkmark$	P+I	95%	100000	×	✓	$\checkmark$
Wagga Mutual Credit Un	Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	<	✓
Westpac	Flexi First Option	5.86%	750	Nil	$\checkmark$	Both	97%	25000	×	✓	$\checkmark$
Westpac	Rocket Repay Home Loan	6.51%	750	8.00/m	$\checkmark$	Both	97%	10000	$\checkmark$	✓	$\checkmark$
Yellow Brick Road	Homebase	5.99%	725	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	✓	$\checkmark$
**											
AMP Bank	Classic Variable	6.50%	895	10.00/m	$\checkmark$	Both	90%	40000	$\checkmark$	✓	✓
AMP Bank	Intro 1yr Variable 1 yr	5.50%	295	10.00/m	$\checkmark$	Both	90%	40000	$\checkmark$	$\checkmark$	$\checkmark$
Aussie Home Loans	Optimizer Standard Variable	6.48%	100	Nil	$\checkmark$	Both	95%	100000	×	$\checkmark$	$\checkmark$
Bank of Melbourne	Variable	6.40%	700	10.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
BankSA	Variable	6.47%	700	10.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	✓	$\checkmark$
Bankwest	Lite Home Loan	6.27%	60	Nil	$\checkmark$	Both	95%	20000	×	✓	$\checkmark$
Bankwest	Mortgage Shredder	6.39%	755	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	✓	✓
Bankwest	Mortgage Shredder Intro Variable 1 yr	5.39%	755	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	✓	$\checkmark$
Bankwest	Super Start Home Loan	5.59%	755	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	✓	✓
bcu	Standard Variable	6.28%	600	Nil	×	Both	95%	10000	$\checkmark$	<	×
Beirut Hellenic Bank	Expect More	5.94%	Nil	395.00/a	×	Both	90%	100000	$\checkmark$	✓	$\checkmark$
Bendigo Bank	Home Loan Package Variable 5k+	6.01%	705	8/m	×	P+I	95%	5000	$\checkmark$	$\checkmark$	$\checkmark$
BOQ	First Start 1 yr	5.51%	895	10.00/m	×	Both	95%	5000	$\checkmark$	✓	$\checkmark$
BOQ	Standard Variable	6.51%	895	10.00/m	$\checkmark$	Both	95%	No min	$\checkmark$	✓	✓
CairnsPenny Savings&Loan	Standard Variable	6.00%	660	15.00/q	✓	Both	95%	20000	*	✓	



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		Variable F	Rate H	ome L	oans						
Company Name	Product	Rate (as at 01 March 2013)	Loan Fees Upfront (\$)	(at \$250k) Ongoing (\$)	Split Facility	Principal+ Interest/ Interest Only	Maximum LVR	Minimum Loan	100% Offset Available	Redraw Facility	Portability
**											
Catalyst Money	Variable	6.25%	900	Nil	×	P+l	95%	30000	✓	$\checkmark$	✓
Circle Credit Co-op	Standard Variable	6.25%	500	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	×
Coastline Credit Union	No Fee Home Loan Variable	6.34%	Nil	Nil	✓	P+l	90%	15000	×	$\checkmark$	✓
Coastline Credit Union	Options Home Loan	6.04%	755	8.00/m	$\checkmark$	P+I	90%	100000	×	$\checkmark$	$\checkmark$
Community CPS Australia	Parent Variable	6.29%	945	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	✓
Community First CU	True Value Var Hl	6.34%	1095	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Companion CU	Parent Variable	6.29%	945	Nil	$\checkmark$	Both	95%	10000	✓	✓	✓
Defence Bank	Flexi Choice Variable	6.14%	400	Nil	$\checkmark$	P+I	95%	50000	$\checkmark$	✓	✓
Delphi Bank	Complete	6.40%	770	6.00/m	$\checkmark$	Both	90%	No min	×	✓	$\checkmark$
Delphi Bank	Essential	6.40%	1020	8.00/m	$\checkmark$	Both	90%	30000	×	$\checkmark$	✓
FCCS Credit Union	Rewards	6.24%	750	Nil	$\checkmark$	Both	95%	10000	×	×	$\checkmark$
FCCS Credit Union	Value Plus Variable	6.64%	750	Nil	$\checkmark$	Both	95%	30000	$\checkmark$	$\checkmark$	✓
First Option Credit Union	Mortgage Secured	6.20%	875	Nil	$\checkmark$	P+I	95%	5000	✓	$\checkmark$	×
Greater Building Society	Mortgage Express	6.25%	790	5.00/m	$\checkmark$	P+l	95%	No min	×	$\checkmark$	$\checkmark$
Holiday Coast CU	Keep It Simple Platinum	6.00%	935	Nil	$\checkmark$	Both	95%	50000	×	×	✓
Holiday Coast CU	Keep It Simple Standard	6.20%	935	Nil	$\checkmark$	Both	95%	50000	×	×	$\checkmark$
HSBC	Home Smart	6.45%	852.5	Nil	$\checkmark$	P+l	90%	50000	$\checkmark$	$\checkmark$	$\checkmark$
HSBC	Variable	6.45%	852.5	Nil	$\checkmark$	Both	90%	50000	$\checkmark$	$\checkmark$	$\checkmark$
Hunter United Credit Un	Variable	6.40%	930	5.00/m	$\checkmark$	P+I	95%	No min	×	$\checkmark$	×
Illawarra CU NSW	Variable	6.25%	900	Nil	×	P+I	95%	30000	$\checkmark$	$\checkmark$	$\checkmark$
Macarthur Credit Union	Home Loan	6.25%	1323	Nil	$\checkmark$	Both	95%	No min	×	$\checkmark$	×
Macquarie Bank	Premium Variable	6.45%	330	198.00/a	$\checkmark$	Both	90%	150000	$\checkmark$	$\checkmark$	$\checkmark$
ME Bank	Ultimate Offset	6.63%	300	Nil	$\checkmark$	P+I	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
ME Bank	Variable	6.33%	300	Nil	$\checkmark$	Both	95%	40000	$\checkmark$	$\checkmark$	$\checkmark$
MyState	Essentials	6.02%	702.5	Nil	$\checkmark$	Both	95%	150000	×	$\checkmark$	$\checkmark$



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	Va	ariable F	Rate Ho	ome L	oans						
Company Name	Product	<b>Rate</b> (as at 01 March 2013)	Loan Fees Upfront (\$)	(at \$250k) Ongoing (\$)	Split Facility	Principal+ Interest/ Interest Only	Maximum LVR	Minimum Loan	100% Offset Available	Redraw Facility	Portability
**											
MyState	Variable	6.39%	702.5	Nil	✓	Both	95%	30000	$\checkmark$	✓	✓
People's Choice Credit Unio	n Standard Variable	6.37%	900	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Police Bank	Variable	6.04%	1045	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	×
Qld Professional CU	Variable	6.65%	855	Nil	$\checkmark$	Both	95%	No min	✓	$\checkmark$	$\checkmark$
QT Mutual Bank	Rate Tracker Home Loan Series 3 80%	5.90%	644	Nil	×	P+I	95%	150000	$\checkmark$	$\checkmark$	×
QT Mutual Bank	Intro Rate Mortgage Breaker 1 yr	5.40%	644	Nil	$\checkmark$	P+I	95%	125000	$\checkmark$	$\checkmark$	$\checkmark$
QT Mutual Bank	Mortgage Breaker	6.32%	644	Nil	$\checkmark$	P+I	95%	20000	$\checkmark$	$\checkmark$	✓
Queensland Country Credit	UIUItimate Home Loan Variable Rate 150	5.79%	Nil	330/a	$\checkmark$	Both	90%	150000	×	×	×
Queensland Country Credit		6.29%	950	5.00/m	$\checkmark$	Both	90%	10000	×	×	×
RESI Mortgage Corp	Low Start 1 yr	5.47%	1199	Nil	×	Both	95%	30000	×	✓	✓
SGE Credit Union	Mortgage Secured Loan	6.37%	500	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	×
St.George Bank	Variable	6.49%	700	10.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	✓	✓
Summerland CU	Eco Mortgage Loan	6.14%	600	8.00/m	$\checkmark$	P+I	95%	20000	×	$\checkmark$	✓
Summerland CU	Mortgage Plus Loan	6.46%	800	8.00/m	$\checkmark$	P+I	95%	20000	$\checkmark$	✓	✓
Suncorp Bank	Variable	6.49%	600	10.00/m	$\checkmark$	Both	95%	10000	✓	✓	✓
Sutherland Credit Union	Home In One Loan	6.48%	1055	8.00/a	$\checkmark$	P+I	95%	50000	$\checkmark$	✓	✓
Teachers Mutual Bank	Flexi Choice	6.18%	715	Nil	$\checkmark$	P+I	95%	25000	×	✓	✓
Teachers Mutual Bank	Variable Loan IO	6.18%	715	Nil	$\checkmark$	IO	95%	25000	×	✓	✓
The Capricornian	Variable	6.52%	275	Nil	$\checkmark$	Both	95%	10000	✓	✓	✓
The Mutual	Intro Plus 3 yrs	5.53%	500	Nil	$\checkmark$	P+I	90%	150000	×	$\checkmark$	✓
The Mutual	Premium Variable	6.08%	Nil	Nil	$\checkmark$	Both	95%	20000	✓	✓	✓
The Rock Building Soc	Variable	6.69%	800	5.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	✓
TIO Banking	Essentials Home Ln Pkg Essentials Var	5.91%	Nil	399/a	×	Both	90%	250000	✓	✓	✓
Transport Mutual Credit Unio		5.96%	1010	Nil	×	P+I	95%	100000	$\checkmark$	✓	✓
Transport Mutual Credit Unio		6.21%	1010	Nil	×	P+I	95%	10000	✓	✓	✓



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		Variable F	Rate H	ome L	oans						
		Rate	Loan Fees	at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
**											
United Community	Parent Variable	6.29%	945	Nil	√	Both	95%	10000	✓	$\checkmark$	✓
Wagga Mutual Credit Un	Parent Variable	6.29%	795	Nil	<ul> <li>Image: A start of the start of</li></ul>	Both	95%	10000		✓	✓
*											
Adelaide Bank	Smartdoc Variable	6.91%	475	10.00/m	✓	Both	80%	10000	✓	√	✓
Arab Bank Australia	HeadStart Intro Variable 1 yr	5.29%	600	8.00/m	✓	P+I	95%	50000	×	✓	✓
Arab Bank Australia	Standard Variable	7.00%	250	Nil	✓	Both	95%	50000	×	✓	✓
Beirut Hellenic Bank	Variable	6.88%	990	10.00/m	✓	Both	80%	No min	×	✓	✓
Bendigo Bank	Variable	6.51%	705	8.00/m	×	P+I	95%	5000	✓	✓	✓
Citibank	Variable	6.69%	649	8.00/m	✓	Both	90%	50000	×	$\checkmark$	$\checkmark$
Community CPS Australia	Bridging Home Loan	6.29%	795	Nil	×	Both	85%	10000	×	×	×
Companion CU	Bridging Home Loan	6.29%	795	Nil	×	Both	85%	10000	×	×	×
Hunter United Credit Un	Interest Only 150-499k	6.30%	880	Nil	×	Ю	90%	150000	×	$\checkmark$	×
Summerland CU	Equity Extra	6.79%	800	10.00/m	$\checkmark$	Both	80%	20000	×	$\checkmark$	$\checkmark$
Summerland CU	Home Loan Plus	6.39%	800	8.00/m	$\checkmark$	P+I	95%	20000	×	$\checkmark$	$\checkmark$
TIO Banking	Essentials Variable	6.41%	1180	10.00/m	×	Both	90%	10000	✓	$\checkmark$	$\checkmark$
United Community	Bridging Home Loan	6.29%	795	Nil	×	Both	85%	10000	×	×	×
Wagga Mutual Credit Un	Bridging Home Loan	6.29%	795	Nil	×	Both	85%	10000	×	<b>x</b>	*



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	F	Revolvin	g Line	of Cre	dit					
		Rate	Loan Fees	(at \$250k)	Mandatory				Loan	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Necessary	Interest Capitalisation	Maximum LVR	Maximum Loan	Review Period	Split Facility
★★★★★ outstanding	value									
ANZ	Breakfree Equity Manager 250-499k	5.85%	Nil	375/a	×	✓	90%	500000	N/A	✓
ANZ	Equity Manager	6.55%	600	150.00/a	×	$\checkmark$	90%	No Max	N/A	$\checkmark$
Bank of Melbourne	Advantage Package Portfolio Loan 250k-	5.85%	Nil	395/a	$\checkmark$	$\checkmark$	90%	1000000	N/A	$\checkmark$
BankSA	Advantage Package Portfolio Loan 250k-	5.92%	Nil	395/a	$\checkmark$	$\checkmark$	90%	No Max	N/A	$\checkmark$
Commonwealth Bank	Wealth Package Viridian Line Of Credit 2	5.75%	200	375/a	×	×	90%	500000	а	×
Greater Building Society	Ultimate Home Loan Package Constant (	6.20%	790	325/a	×	$\checkmark$	90%	No Max	а	$\checkmark$
HomeSide Lending	Homeplus Package Peak Performance E	5.86%	200	10/m	×	×	90%	No Max	а	$\checkmark$
nab	Choice Package Flexi Plus 150k+	6.38%	Nil	395/a	×	$\checkmark$	90%	No Max	а	$\checkmark$
nab	Home Equity LOC	5.86%	Nil	8.00/m	×	$\checkmark$	90%	No Max	а	$\checkmark$
nab	Portfolio Facility 250-499k	5.95%	Nil	550.00/a	×	$\checkmark$	90%	No Max	а	$\checkmark$
nab	Portfolio Package Portfolio Facility 250-49	5.95%	Nil	550/a	×	$\checkmark$	90%	500000	а	$\checkmark$
nab	Private Portfolio Portfolio Facility 250-499	5.95%	Nil	750/a	×	$\checkmark$	90%	500000	а	$\checkmark$
Newcastle Permanent	Premium Plus Package Real Equity 250-	5.45%	Nil	350/a	×	$\checkmark$	90%	500000	а	$\checkmark$
Pacific Mortgage Group	Line Of Credit	5.61%	Nil	Nil	×	$\checkmark$	95%	2000000	N/A	$\checkmark$
State Custodians	Line of Credit	5.44%	550	345.00/a	×	✓	90%	1000000	N/A	✓
****										
Aussie Home Loans	Optimizer Line of Credit	5.59%	100	198.00/a	×	×	95%	2000000	N/A	$\checkmark$
BOQ	Home Loan Privileges Come-N-Go Line of	5.86%	Nil	395/a	×	$\checkmark$	90%	1000000	а	$\checkmark$
BOQ	Shareholder Benefits Come-N-Go Line of	5.86%	625	Nil	×	$\checkmark$	90%	1000000	а	$\checkmark$
Community CPS Australia	Pinnacle +Plus Pkg All-In-One Variable 2	6.14%	Nil	Nil	$\checkmark$	$\checkmark$	90%	300000	а	$\checkmark$
eMoney	Line of Credit	5.62%	380	Nil	×	×	90%	1000000	m	$\checkmark$
Gateway Credit Union	Equitismart Home Loan	6.14%	725	Nil	×	$\checkmark$	80%	No Max	N/A	$\checkmark$
Greater Building Society	Constant Credit Equity	6.40%	790	5.00/m	×	$\checkmark$	90%	No Max	а	$\checkmark$
IMB	Platinum Package Equity Line Advantage	5.96%	323.74	395/a	✓	×	90%	No Max	а	✓



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	F	Revolvin	g Line	of Cre	dit					
		Rate	Loan Fees	(at \$250k)	Mandatory				Loan	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Necessary	Interest Capitalisation	Maximum LVR	Maximum Loan	Review Period	Split Facility
****										
LJ Hooker Finance	Leveredge LOC	5.75%	275	Nil	$\checkmark$	×	90%	2000000	N/A	√
Mortgage HOUSE	Equity Gold 20-749k	5.76%	595	150.00/a	$\checkmark$	$\checkmark$	95%	No Max	N/A	$\checkmark$
nab	Flexi Plus	6.53%	Nil	250.00/a	×	$\checkmark$	90%	No Max	а	$\checkmark$
nab	Private Tailored Pkg Flexi Plus 50k+	6.38%	Nil	750/a	×	$\checkmark$	90%	No Max	а	$\checkmark$
Police & Nurses Bank	Easypay Plus Equity Access Account 150	6.20%	Nil	350/a	×	$\checkmark$	90%	500000	а	$\checkmark$
Police Credit	PC Equity Loan Line of Credit 250k+	5.59%	300	375/a	$\checkmark$	×	90%	No Max	N/A	$\checkmark$
Qantas Staff CU	Access Loan	5.83%	600	Nil	×	×	95%	No Max	N/A	$\checkmark$
Select Credit Union	Super Equity Access	6.04%	547	Nil	$\checkmark$	$\checkmark$	95%	No Max	а	$\checkmark$
St.George Bank	Advantage Package Portfolio Loan 250k-	5.94%	Nil	395/a	$\checkmark$	✓	90%	1000000	N/A	$\checkmark$
United Community	Pinnacle +Plus Pkg All-In-One Variable 2	6.14%	Nil	Nil	$\checkmark$	$\checkmark$	90%	300000	а	$\checkmark$
Yellow Brick Road	Wealth Access	6.14%	725	Nil	×	✓	80%	1000000	N/A	✓
***										
A M O Group	Line Of Credit	5.90%	694	150.00/a	×	×	95%	2000000	N/A	√
ADCU	Home Equity Loan	6.34%	892	Nil	$\checkmark$	×	80%	No Max	а	$\checkmark$
AMP Bank	Affinity Package Classic LOC 100k+	5.85%	895	Nil	$\checkmark$	×	90%	No Max	N/A	✓
AMP Bank	Select Package Classic LOC 100k+	5.85%	895	Nil	$\checkmark$	×	90%	No Max	N/A	$\checkmark$
Arab Bank Australia	Line of Credit	7.00%	Nil	150.00/a	×	✓	90%	500000	а	$\checkmark$
Bank of Melbourne	Portfolio Loan	6.55%	800	14.00/m	$\checkmark$	✓	90%	No Max	N/A	$\checkmark$
BankSA	Portfolio Loan	6.62%	800	14.00/m	$\checkmark$	✓	90%	No Max	N/A	$\checkmark$
bcu	All-In-One Discount Variable 250k+	5.58%	600	Nil	×	✓	90%	No Max	N/A	×
bcu	All-In-One Standard Variable	6.28%	600	Nil	×	✓	90%	7000000	N/A	×
Bendigo Bank	Home Equity Loan	6.61%	705	8.00/m	×	×	90%	No Max	N/A	×
Bendigo Bank	Home Loan Package Home Equity Loan	6.11%	705	8/m	×	×	90%	No Max	N/A	×
Bendigo Bank	Home Loan Package Plus Home Equity L	5.91%	705	8/m	*	×	90%	No Max	N/A	×



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	F	Revolvin	g Line	of Cre	dit					
		Rate	Loan Fees	(at \$250k)	Mandatory				Loan	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Necessary	Interest Capitalisation	Maximum LVR	Maximum Loan	Review Period	Split Facility
***										
Big Sky Building Society	Line of Credit	6.35%	610	Nil	√	×	95%	1000000	а	×
BMC Mortgage	Advantedge LOC	6.00%	Nil	Nil	×	×	90%	1000000	N/A	$\checkmark$
BOQ	Come-N-Go Line of Credit	6.86%	895	10.00/m	×	$\checkmark$	90%	No Max	а	$\checkmark$
CairnsPenny Savings&Loan	Line Of Credit	6.00%	760	Nil	×	$\checkmark$	80%	1000000	N/A	×
Citibank	Mortgage Plus Mortgage Power LOC 150	5.69%	Nil	350/a	$\checkmark$	×	80%	500000	N/A	$\checkmark$
Commonwealth Bank	Viridian Line Of Credit	6.55%	800	12.00/m	×	×	90%	No Max	а	×
Commonwealth Bank	CALIA+	7.04%	220	Nil	×	$\checkmark$	80%	No Max	N/A	$\checkmark$
Community CPS Australia	All-In-One Variable	6.44%	795	Nil	$\checkmark$	$\checkmark$	90%	2000000	а	$\checkmark$
Companion CU	All-In-One Variable	6.44%	795	Nil	$\checkmark$	$\checkmark$	90%	2000000	а	$\checkmark$
Credit Union SA	Line of Credit Variable 5-299k	6.32%	843.38	Nil	×	×	90%	No Max	а	$\checkmark$
Delphi Bank	Home Equity	6.55%	1020	8.00/m	×	×	90%	5000000	N/A	$\checkmark$
Encompass Credit Union	Equity Home Loan	6.35%	946.5	Nil	×	×	80%	1000000	N/A	$\checkmark$
Heritage Bank	Living Equity	6.21%	700	8.00/m	$\checkmark$	×	85%	500000	а	×
Heritage Bank	Professional Package Living Equity 150k	5.83%	100	300/a	$\checkmark$	×	85%	No Max	а	×
Homeloans	Ultra Loc	5.94%	560	Nil	×	×	90%	2000000	N/A	$\checkmark$
Homeloans	Ultra Plus Loc	5.79%	560	330.00/a	×	×	90%	2000000	N/A	$\checkmark$
HomeSide Lending	Peak Performance Equity	6.59%	200	70.00/s	×	×	90%	No Max	а	$\checkmark$
HSBC	Home Equity Loan	6.53%	852.5	Nil	$\checkmark$	×	80%	1000000	а	$\checkmark$
Hume Building Society	Transactional Loan	6.10%	750	Nil	$\checkmark$	×	80%	No Max	N/A	$\checkmark$
Hume Building Society	Line Of Credit	6.10%	750	Nil	×	✓	80%	No Max	N/A	$\checkmark$
Hunter United Credit Un	Home Equity	6.64%	930	5.00/m	×	×	80%	No Max	N/A	$\checkmark$
IMB	Equity Line Advantage	6.36%	768.74	Nil	$\checkmark$	×	90%	1000000	а	$\checkmark$
ING DIRECT	Action Equity Loan	6.32%	220	Nil	×	$\checkmark$	90%	2000000	N/A	$\checkmark$
ING DIRECT	Smart Home Loan 250k+	5.82%	719	180.00/a	×	$\checkmark$	90%	2000000	N/A	✓



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	F	Revolvin	g Line	of Cre	dit					
		Rate	Loan Fees	(at \$250k)	Mandatory				Loan	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Necessary	Interest Capitalisation	Maximum LVR	Maximum Loan	Review Period	Split Facility
***										
Intech Credit Union	Mortgage Master	6.44%	935	Nil	✓	×	80%	750000	а	✓
Macquarie Bank	Line of Credit Variable	6.45%	330	Nil	×	✓	90%	2000000	N/A	$\checkmark$
Mortgage HOUSE	Vantage Offset Equity	5.80%	670	Nil	×	×	95%	750000	N/A	$\checkmark$
MyRate	All-In-One Variable 100-599k	6.15%	Nil	Nil	×	✓	95%	2000000	N/A	$\checkmark$
Newcastle Permanent	Real Equity	6.25%	Nil	9.00/m	×	$\checkmark$	90%	No Max	а	$\checkmark$
People's Choice Credit Unio	n Home Loan Package Line of Credit 250k	5.87%	Nil	375/a	×	$\checkmark$	95%	No Max	а	$\checkmark$
Police & Nurses Bank	Equity Access Account	6.70%	650	8.00/m	×	$\checkmark$	90%	No Max	а	$\checkmark$
Police Credit	Line of Credit	5.99%	600	Nil	$\checkmark$	×	90%	1000000	N/A	$\checkmark$
QT Mutual Bank	Choices Home Loan Overdraft 250-499k	5.60%	Nil	395/a	$\checkmark$	×	80%	500000	N/A	$\checkmark$
QT Mutual Bank	Teachers' Life Home Loan Overdraft 250	5.60%	Nil	25/m	$\checkmark$	×	80%	500000	N/A	$\checkmark$
Queenslanders CU	Home Action Account	6.29%	595	8.00/m	×	✓	80%	No Max	а	$\checkmark$
RAMS	Line Of Credit	6.45%	870	20.00/m	×	$\checkmark$	90%	No Max	N/A	$\checkmark$
RESI Mortgage Corp	Line Of Credit	6.27%	649	Nil	×	$\checkmark$	95%	500000	N/A	$\checkmark$
SERVICE ONE Members Ba	anHomePlus Line of Credit	6.60%	750	12.00/m	×	$\checkmark$	80%	No Max	N/A	$\checkmark$
St.George Bank	Portfolio Loan	6.64%	800	14.00/m	$\checkmark$	$\checkmark$	90%	No Max	N/A	$\checkmark$
Suncorp Bank	Equity Home Loan	7.33%	600	10.00/m	×	$\checkmark$	90%	No Max	N/A	$\checkmark$
The Mutual	Express Credit Facility	6.24%	300	10.00/m	×	✓	90%	No Max	а	×
The Rock Building Soc	Rock Star Line of Credit 250k+	5.94%	Nil	350.00/a	$\checkmark$	$\checkmark$	80%	3000000	N/A	$\checkmark$
Unicredit-WA	Equity Access	6.50%	627.25	Nil	×	×	80%	No Max	а	$\checkmark$
United Community	All-In-One Variable	6.44%	795	Nil	$\checkmark$	✓	90%	2000000	а	$\checkmark$
Victoria Teachers Mutual Ba	nlEquity Line of Credit	6.19%	250	150.00/a	×	✓	90%	No Max	а	$\checkmark$
Wagga Mutual Credit Un	All-In-One Variable	6.44%	795	Nil	$\checkmark$	✓	90%	2000000	а	$\checkmark$
Westpac	Equity Access Loan	6.66%	750	10.00/m	×	✓	92%	No Max	S	$\checkmark$
Westpac	Premier Advantage Equity Access Loan 2	5.96%	Nil	395/a	×	✓	92%	No Max	S	$\checkmark$



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	F	Revolvin	g Line	of Cre	dit					
		Rate	Loan Fees	(at \$250k)	Mandatory				Loan	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Necessary	Interest Capitalisation	Maximum LVR	Maximum Loan	Review Period	Split Facility
**										
AMP Bank	Professional Package Classic LOC 250k	5.85%	Nil	349/a	$\checkmark$	×	90%	No Max	N/A	$\checkmark$
Austral Mortgage	Homebuyer Plus LOC	5.91%	1095	150.00/a	$\checkmark$	×	90%	5000000	N/A	$\checkmark$
bankmecu	Home Equity	6.09%	595	12.50/m	$\checkmark$	×	80%	No Max	N/A	×
Bankwest	Equity Access	6.37%	Nil	325.00/a	×	×	90%	No Max	а	×
Catalyst Money	All In One	6.28%	900	Nil	×	×	80%	No Max	N/A	×
Citibank	Mortgage Power LOC	7.06%	649	12.00/m	$\checkmark$	×	90%	1000000	N/A	$\checkmark$
<b>Coastline Credit Union</b>	Home Equity Access 150k+	6.04%	755	5.00/m	×	×	90%	No Max	а	×
CUA	Equity Line of Credit	6.35%	795	Nil	×	×	80%	3000000	N/A	×
Defence Bank	Smart Mover	6.44%	Nil	300.00/a	$\checkmark$	×	80%	1500000	N/A	×
ECU Australia	Mortgage Eliminator	6.30%	800	Nil	✓	✓	95%	No Max	q	$\checkmark$
Horizon Credit Union	Handy Loan	6.29%	835	5.00/m	✓	×	80%	No Max	а	×
Illawarra CU NSW	All In One	6.28%	900	Nil	×	×	80%	No Max	N/A	×
MyState	Cash on Hand Line of Credit	6.39%	702.5	150.00/a	×	✓	80%	No Max	а	×
People's Choice Credit Uni	ion Line of Credit	6.47%	900	8.00/m	×	✓	95%	No Max	а	$\checkmark$
Police Bank	Equity Maximiser Variable	6.10%	1045	7.00/m	✓	×	90%	No Max	а	×
QT Mutual Bank	Choices Home Equity Loan Variable 250-	5.70%	Nil	395/a	×	×	95%	500000	N/A	×
QT Mutual Bank	Teachers' Life Home Equity Loan Variable	5.70%	Nil	25/m	×	×	95%	500000	N/A	×
QT Mutual Bank	Choices Home Equity Overdraft Variable	5.90%	Nil	395/a	✓	×	80%	500000	N/A	×
QT Mutual Bank	Teachers' Life Home Equity Overdraft Va	5.90%	Nil	25/m	✓	×	80%	500000	N/A	×
QT Mutual Bank	Home Loan Overdraft	6.52%	644	Nil	✓	×	80%	No Max	N/A	$\checkmark$
Queensland Country Credi	t ULine of Credit	6.69%	500	100.00/a	×	✓	80%	No Max	а	$\checkmark$
Queensland Country Credi	t UlUltimate Home Loan Line of Credit 150k-	6.19%	Nil	330/a	×	✓	80%	No Max	а	$\checkmark$
SCU	Home Equity Overdraft	6.44%	747	100.00/a	×	×	95%	No Max	N/A	$\checkmark$
The Capricornian	Mortgageline	6.66%	275	Nil	×	$\checkmark$	95%	1000000	N/A	$\checkmark$



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		Revolvin	g Line	of Cre	dit					
		Rate	Loan Fees	s (at \$250k)	Mandatory				Loan	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Necessary	Interest Capitalisation	Maximum LVR	Maximum Loan	Review Period	Split Facility
**										
The Capricornian	My Advantage Mortgageline 50k+	6.47%	Nil	385/a	×	✓	95%	2000000	N/A	√
The Rock Building Soc	Line of Credit Variable	6.69%	800	12.00/m	✓	×	80%	3000000	N/A	$\checkmark$
Transport Mutual Credit Un	ionHome Equity	6.27%	1010	Nil	×	×	80%	824109	N/A	×
Unicredit-WA	Mortgage Secured Personal Loan	5.55%	627.25	Nil	×	×	95%	No Max	N/A	×
*										
AMP Bank	Classic LOC	6.70%	895	10.00/m	$\checkmark$	×	90%	2000000	N/A	✓
Beirut Hellenic Bank	Equity Maximiser	8.48%	990	10.00/m	×	×	80%	No Max	а	×
Qld Professional CU	Amortising Equity Variable	7.20%	855	Nil	×	×	90%	No Max	N/A	×
QT Mutual Bank	Home Equity Loan Variable	6.62%	600	Nil	×	×	95%	No Max	N/A	×
QT Mutual Bank	Home Equity Overdraft Variable	6.82%	600	Nil	$\checkmark$	×	80%	No Max	N/A	×



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	F	Resident	ial 1 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
★★★★★ outstanding	value									
A M O Group	Residential Fixed 1 yr	4.98%	694	Nil	$\checkmark$	Both	95%	2000000	$\checkmark$	$\checkmark$
Adelaide Bank	Smartsuite Fixed ** 1 yr	5.19%	475	10.00/m	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
ANZ	Breakfree Residential 1yr Fixed 1 yr 150k	5.19%	Nil	375/a	$\checkmark$	Both	90%	No Max	$\checkmark$	×
Austral Mortgage	Advantage Plus Fixed 1 yr	5.19%	1095	Nil	$\checkmark$	Both	95%	5000000	$\checkmark$	$\checkmark$
CUA	Residential Fixed 1 yr	5.10%	795	Nil	$\checkmark$	Both	97%	5000000	×	×
CUA	Residential Premium Fixed 1 yr	5.35%	795	Nil	$\checkmark$	Both	97%	5000000	$\checkmark$	$\checkmark$
HomeSide Lending	Homeplus Fixed Rate 1 yr	5.09%	200	10.00/m	$\checkmark$	Both	95%	No Max	×	×
HomeSide Lending	Homeplus Package Homeplus Fixed Rate	5.09%	800	10/m	$\checkmark$	Both	95%	No Max	×	×
ME Bank	Super Member Fixed 1 yr	5.19%	300	Nil	$\checkmark$	P+I	95%	No Max	×	×
Mortgage HOUSE	Advantage Fixed 1 yr 10-749k	5.09%	595	Nil	$\checkmark$	Both	95%	2500000	$\checkmark$	$\checkmark$
Newcastle Permanent	Premium Plus Package Residential Fixed	4.94%	Nil	350/a	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Residential Fixed 1 yr	4.94%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	×
QId Police Credit Union	Residential Fixed 1 yr	4.99%	876	Nil	$\checkmark$	Both	97%	No Max	×	$\checkmark$
SERVICE ONE Members Ba	anPioneer Banking Residential Fixed 1 yr 2	5.15%	Nil	350/a	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
UBank	UHomeLoan Fixed (for refinancing) 1 yr	4.83%	Nil	Nil	×	Both	80%	1000000	×	×
****										
ANZ	Residential 1yr Fixed 1 yr	5.34%	600	10.00/m	$\checkmark$	Both	90%	No Max	$\checkmark$	×
Bank of Melbourne	Advantage Package Residential Fixed 1	5.15%	Nil	395/a	$\checkmark$	Both	95%	No Max	x	$\checkmark$
BankSA	Advantage Package Residential Fixed 1	5.15%	Nil	395/a	$\checkmark$	Both	95%	No Max	x	$\checkmark$
BOQ	Shareholder Benefits Residential 1yr Fixe	4.99%	375	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Catalyst Money	Residential Fixed 1 yr	5.39%	900	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Community CPS Australia	Pinnacle +Plus Pkg Residential Fixed 1 y	4.99%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Greater Building Society	Great Rate Fixed 1 yr	5.19%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Standard Fixed 1 yr	5.23%	599	Nil	✓	Both	95%	1000000	×	✓



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	F	Resident	ial 1 Y	ear Fix	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
****										
Homeloans	MoniPower Fixed 1 yr	5.29%	410	Nil	$\checkmark$	Both	95%	3500000	$\checkmark$	$\checkmark$
Illawarra CU NSW	Residential Fixed 1 yr	5.39%	900	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
loans.com.au	Dream Loan Express - Fixed P&I 1 yr	4.89%	295	Nil	$\checkmark$	P+I	80%	2000000	×	×
Macquarie Bank	Premium Fixed 1 yr	4.95%	330	198.00/a	$\checkmark$	Both	90%	2000000	×	×
nab	Choice Package Standard Fixed 1 yr 150	5.09%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
nab	Standard Fixed 1 yr	5.19%	Nil	8.00/m	$\checkmark$	Both	95%	No Max	×	×
People's Choice Credit Un	nion Lite Fixed 1 yr	5.14%	654.5	Nil	×	Both	90%	1000000	×	×
Police Credit	PC Portfolio Fixed 1 yr 250k+	5.19%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
SCU	Residential Fixed 1 yr	5.15%	747	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
St.George Bank	Advantage Package Residential Fixed 1	5.15%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Teachers Mutual Bank	Option Fixed 1 yr	4.99%	715	Nil	×	P+I	95%	5000000	×	×
United Community	Pinnacle +Plus Pkg Residential Fixed 1 y	4.99%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual E	3anlOffset Fixed 1 yr	5.24%	250	Nil	✓	Both	95%	No Max		
***										
AMP Bank	Affinity Package Residential Fixed 1 yr 10	4.84%	895	Nil	×	Both	90%	No Max	×	×
AMP Bank	Residential Fixed 1 yr	4.99%	545	Nil	×	Both	90%	2000000	×	×
AMP Bank	Select Package Residential Fixed 1 yr 10	4.89%	545	Nil	×	Both	90%	No Max	×	×
Aussie Home Loans	Optimizer Fixed 1 yr	4.95%	100	Nil	$\checkmark$	Both	95%	2000000	×	×
Bank of Melbourne	Residential Fixed 1 yr	5.30%	700	10.00/m	$\checkmark$	Both	95%	1000000	×	$\checkmark$
bankmecu	Residential Fixed 1 yr	5.29%	595	Nil	$\checkmark$	P+I	95%	No Max	×	×
BankSA	Residential Fixed 1 yr	5.30%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bankwest	Residential Fixed 1 yr	5.39%	355	12.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bcu	Residential Fixed 1 yr	5.04%	600	Nil	×	Both	95%	7000000	×	×
Bendigo Bank	Residential Fixed 1 yr	5.39%	705	8.00/m	$\checkmark$	P+I	95%	No Max	×	$\checkmark$



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	F	Resident	ial 1 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Big Sky Building Society	Fixed Rate 1 yr	5.69%	Nil	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bloom Home Loans	Fixed Saver 1 yr	5.24%	Nil	Nil	$\checkmark$	Both	90%	2000000	×	×
BOQ	Home Loan Privileges Residential 1yr Fix	4.99%	Nil	395/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
BOQ	Residential 1yr Fixed 1 yr	4.99%	895	10.00/m	$\checkmark$	Both	95%	No Max	✓	×
Citibank	Standard Fixed 1 yr	5.19%	649	8.00/m	$\checkmark$	Both	90%	4000000	×	×
Coastline Credit Union	Residential Fixed 1 yr	5.09%	755	Nil	$\checkmark$	P+I	90%	No Max	×	$\checkmark$
Commonwealth Bank	Residential Fixed 1 yr	5.34%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Commonwealth Bank	Wealth Package Residential Fixed 1 yr 15	5.19%	200	375/a	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Parent Fixed 1 yr	5.14%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Community CPS Australia	Residential Fixed 1 yr	5.14%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Community First CU	True Fixed 1 yr	5.49%	1095	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Companion CU	Parent Fixed 1 yr	5.14%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Companion CU	Residential Fixed 1 yr	5.14%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
ECU Australia	Premium Fixed 1 yr	5.54%	800	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
<b>Encompass Credit Union</b>	Residential Fixed 1 yr	5.39%	946.5	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Hemisphere Financial	Quickstart Fixed 1 yr	5.53%	599	Nil	$\checkmark$	P+I	95%	1000000	×	$\checkmark$
Heritage Bank	Professional Package Residential Fixed 1	5.25%	100	300/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Residential Fixed 1 yr	5.25%	700	5.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Holiday Coast CU	Fixed N Easy 1 yr	5.09%	535	Nil	$\checkmark$	Both	95%	No Max	×	×
Homeloans	Ultra Fixed 1 yr	5.39%	560	Nil	×	Both	95%	2000000	×	×
Homestar Finance	Advantage Fixed 1 yr	5.70%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Horizon Credit Union	Residential Fixed 1 yr	5.39%	935	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
HSBC	Residential Fixed 1 yr	5.49%	852.5	Nil	$\checkmark$	Both	90%	7500000	×	×
Hume Building Society	Residential Fixed 1 yr	5.40%	750	Nil	$\checkmark$	Both	95%	No Max	×	×



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	F	Resident	ial 1 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
IMB	Platinum Package Residential Fixed 1 yr	5.14%	323.74	395/a	$\checkmark$	Both	95%	No Max	x	$\checkmark$
IMB	Residential Fixed 1 yr	5.24%	768.74	6.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
ING DIRECT	Residential Fixed 1 yr	5.19%	719	Nil	$\checkmark$	Both	95%	2000000	×	×
Liberty Financial	Liberty Fixed 1 yr	5.44%	330	28.00/m	$\checkmark$	Both	95%	1000000	×	×
LJ Hooker Finance	Leveredge Fix 1 yr	5.11%	275	Nil	×	P+I	90%	2000000	×	×
Macquarie Bank	Classic Classic IO Fixed 1 yr	4.95%	930	Nil	$\checkmark$	IO	90%	No Max	×	×
Macquarie Bank	Classic IO Fixed 1 yr	4.95%	330	Nil	$\checkmark$	IO	90%	2000000	×	×
Macquarie Bank	Classic P&I Fixed 1 yr	4.95%	330	Nil	$\checkmark$	P+I	90%	2000000	×	×
nab	Choice Package Tailored Fixed IO 1 yr 1	5.19%	Nil	395/a	$\checkmark$	IO	95%	No Max	×	×
nab	Private Tailored Pkg Standard Fixed 1 yr	5.09%	Nil	750/a	$\checkmark$	Both	95%	No Max	×	×
nab	Private Tailored Pkg Tailored Fixed IO 1 y	5.19%	Nil	750/a	$\checkmark$	IO	95%	No Max	×	×
nab	Tailored Fixed IO 1 yr	5.29%	Nil	8.00/m	$\checkmark$	IO	95%	No Max	×	×
People's Choice Credit Uni	ion Residential Fixed 1 yr	5.44%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Police Credit	Fixed 1 yr	5.29%	666	Nil	$\checkmark$	Both	95%	3000000	×	×
Qantas Staff CU	Options Fixed 1 yr	5.29%	600	Nil	$\checkmark$	Both	95%	No Max	×	×
QT Mutual Bank	Choices Residential Fixed 1 yr 20k+	5.29%	Nil	395/a	$\checkmark$	P+I	95%	No Max	×	×
QT Mutual Bank	Residential Fixed 1 yr	5.39%	644	Nil	$\checkmark$	P+I	95%	No Max	×	×
Queensland Country Credi	it UiFixed Rate 1 yr	5.39%	950	5.00/m	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
Queensland Country Credi	t UIUItimate Home Loan Fixed Rate 1 yr 150	5.39%	Nil	330/a	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
RAMS	Fixed Rate 1 yr	4.99%	870	20.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
RESI Mortgage Corp	Smart Pro Fixed 1 yr	5.19%	649	Nil	×	Both	95%	2000000	×	×
SERVICE ONE Members E	BanResidential Fixed 1 yr	5.35%	750	8.00/m	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
SGE Credit Union	Residential Fixed 1 yr	5.19%	500	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Residential Fixed 1 yr	5.30%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$



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		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Suncorp Bank	Home Package Plus Residential Fixed 1	5.15%	Nil	375/a	$\checkmark$	Both	95%	No Max	×	×
Suncorp Bank	Residential Fixed 1 yr	5.30%	600	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Teachers Mutual Bank	Standard Fixed IO 1 yr	4.99%	715	Nil	×	IO	95%	5000000	×	×
The Mutual	Premium Fixed 1 yr	4.99%	300	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
The Rock Building Soc	Residential Fixed 1 yr	5.30%	800	5.00/m	$\checkmark$	Both	95%	3000000	×	$\checkmark$
United Community	Parent Fixed 1 yr	5.14%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
United Community	Residential Fixed 1 yr	5.14%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Victoria Teachers Mutual Bar	hłBasic Fixed 1 yr	5.24%	250	Nil	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Wagga Mutual Credit Un	Parent Fixed 1 yr	5.14%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Wagga Mutual Credit Un	Residential Fixed 1 yr	5.14%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Westpac	Fixed Options 1 yr	5.44%	600	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Westpac	Premier Advantage Fixed Options 1 yr 15	5.24%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
**										
AMP Bank	Professional Package Residential Fixed 2	4.99%	Nil	349/a	×	Both	90%	2000000	×	×
Arab Bank Australia	Residential Fixed 1 yr	4.99%	250	8.00/m	×	Both	95%	No Max	×	×
Beirut Hellenic Bank	Residential Fixed 1 yr	5.30%	990	10.00/m	$\checkmark$	Both	80%	No Max	×	×
CairnsPenny Savings&Loan	Standard Fixed 1 yr	5.75%	660	15.00/q	$\checkmark$	P+I	95%	1000000	×	$\checkmark$
Credit Union SA	Standard 1yr Fixed 1 yr	5.54%	343.38	Nil	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
Delphi Bank	Standard Fixed 1 yr	5.85%	1020	6.00/m	×	Both	90%	5000000	×	×
FCCS Credit Union	Value Plus Fixed 1 yr	5.45%	1025	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
FCCS Credit Union	Value Plus IO Fixed 1 yr	5.60%	1025	Nil	$\checkmark$	IO	95%	No Max	×	$\checkmark$
Gateway Credit Union	Low Rate Plus Residential Fixed 1 yr 250	5.39%	250	249/a	$\checkmark$	Both	95%	No Max	×	×
Gateway Credit Union	Residential Fixed 1 yr	5.49%	725	Nil	$\checkmark$	Both	95%	No Max	×	×
Greater Building Society	Standard Fixed 1 yr	5.55%	790	Nil	<b></b>	Both	95%	No Max	×	✓



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	F	Resident	ial 1 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
Hemisphere Financial	Alt Doc Fixed 1 yr	5.63%	599	Nil	×	Both	80%	1000000	×	$\checkmark$
Homeloans	ProSmart Fixed 1 yr	5.64%	410	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
LJ Hooker Finance	Kick-Start Plus Fix 1 yr	5.68%	350	330.00/a	×	Both	95%	2000000	×	×
LJ Hooker Finance	Leveredge Plus Fix 1 yr	4.99%	275	330.00/a	×	P+I	90%	2000000	×	×
LJ Hooker Finance	Kick-Start Fix 1 yr	5.88%	350	Nil	$\checkmark$	Both	95%	2000000	×	×
Macarthur Credit Union	Standard Fixed 1 yr	5.75%	1323	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
ME Bank	Residential Fixed 1 yr	5.69%	300	Nil	×	P+I	95%	No Max	×	×
MyRate	Residential Fixed 1 yr	5.40%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	×
MyState	Residential Fixed 1 yr	5.30%	702.5	Nil	$\checkmark$	Both	95%	1000000	×	×
Quay Credit Union	Residential Fixed (Refinance only) 1 yr	5.49%	638	Nil	$\checkmark$	P+I	80%	1500000	×	×
State Custodians	Standard Fixed 1 yr	5.42%	550	345.00/a	×	Both	95%	1000000	×	×
Summerland CU	Standard Fixed 1 yr	5.49%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
TIO Banking	Essentials Fixed 1 yr	5.25%	1180	10.00/m	$\checkmark$	Both	90%	No Max	×	×
TIO Banking	Essentials Home Ln Pkg Essentials Fixed	5.25%	Nil	399/a	$\checkmark$	Both	90%	No Max	×	×
Unicredit-WA	Residential Fixed 1 yr	5.55%	627.25	Nil	×	Both	95%	No Max	×	×
Yellow Brick Road	Futureproof Fixed 1 yr	5.59%	725	Nil	$\checkmark$	Both	95%	2000000	×	×
Yellow Brick Road	Gold Pathway Fixed 1 yr	5.49%	250	249.00/a	✓	Both	95%	2000000	×	×
*										
Adelaide Bank	Smartdoc Fixed 1 yr	6.19%	475	10.00/m	$\checkmark$	Both	80%	2000000	$\checkmark$	$\checkmark$
First Option Credit Union	Packaged Home Loan Residential Fixed	5.95%	875	375/a	✓	P+I	95%	1000000	✓	$\checkmark$
First Option Credit Union	Residential Fixed 1 yr	6.20%	875	Nil	$\checkmark$	P+I	95%	1000000	✓	$\checkmark$
Mortgage HOUSE	Vantage Offset Fixed 1 yr	6.03%	670	Nil	$\checkmark$	Both	90%	750000	✓	×
Northern Beaches CU	Interest Only Fixed 1 yr	6.24%	915	Nil	$\checkmark$	IO	95%	No Max	×	×
RESI Mortgage Corp	Break Thru Fixed 1 yr	6.12%	689	Nil		Both	90%	750000	×	×



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		Resident	ial 1 Yo	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan		Redraw Facility
*										
RESI Mortgage Corp	Smart Option Fixed Home Loan 1 yr	5.99%	660	Nil	$\checkmark$	Both	95%	2000000	×	×
Transport Mutual Credit Uni	onResidential Fixed 1 yr	6.19%	1010	Nil	$\checkmark$	P+I	95%	824109	×	$\checkmark$



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	F	Resident	ial 2 Ye	ear Fix	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
★★★★★ outstanding	g value									
A M O Group	Residential Fixed 2 yrs	4.98%	694	Nil	$\checkmark$	Both	95%	2000000	$\checkmark$	$\checkmark$
BOQ	Shareholder Benefits Residential Fixed 2	5.19%	375	Nil	$\checkmark$	Both	95%	No Max	×	×
CUA	Residential Fixed 2 yrs	5.10%	795	Nil	$\checkmark$	Both	97%	5000000	×	×
CUA	Residential Premium Fixed 2 yrs	5.35%	795	Nil	$\checkmark$	Both	97%	5000000	$\checkmark$	$\checkmark$
eMoney	Fixed Home Loan 2 yrs	5.10%	380	Nil	×	Both	90%	1000000	×	×
HomeSide Lending	Homeplus Fixed Rate 2 yrs	4.99%	200	10.00/m	$\checkmark$	Both	95%	No Max	×	×
HomeSide Lending	Homeplus Package Homeplus Fixed Rate	4.99%	800	10/m	$\checkmark$	Both	95%	No Max	×	×
Mortgage HOUSE	Advantage Fixed 2 yrs 10-749k	5.19%	595	Nil	$\checkmark$	Both	95%	2500000	$\checkmark$	$\checkmark$
nab	Standard Fixed 2 yrs	5.09%	Nil	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Premium Plus Package Residential Fixed	4.94%	Nil	350/a	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Residential Fixed 2 yrs	4.94%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	×
Pacific Mortgage Group	Residential Fixed 2 yrs	4.97%	Nil	Nil	×	P+I	95%	2000000	$\checkmark$	$\checkmark$
<b>QId Police Credit Union</b>	Residential Fixed 2 yrs	5.09%	876	Nil	$\checkmark$	Both	97%	No Max	×	$\checkmark$
SCU	Residential Fixed 2 yrs	4.99%	747	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members E	3anPioneer Banking Residential Fixed 2 yrs 2	4.95%	Nil	350/a	✓	Both	97%	No Max	<pre></pre>	✓
****										
ANZ	Breakfree Residential Fixed 2 yrs 150k+	4.99%	Nil	375/a	$\checkmark$	Both	90%	No Max	×	x
Austral Mortgage	Advantage Plus Fixed 2 yrs	5.29%	1095	Nil	$\checkmark$	Both	95%	5000000	$\checkmark$	$\checkmark$
Bank of Melbourne	Advantage Package Residential Fixed 2	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BankSA	Advantage Package Residential Fixed 2		Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bankwest	Residential Fixed 2 yrs	4.99%	355	12.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Residential Fixed 2 yrs	5.19%	895	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Catalyst Money	Residential Fixed 2 yrs	5.39%	900	Nil	$\checkmark$	Both	95%	No Max	×	✓
Commonwealth Bank	Wealth Package Residential Fixed 2 yrs	4.99%	200	375/a		Both	95%	No Max	×	×



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	F	Resident	ial 2 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
****										
Community CPS Australia	Pinnacle +Plus Pkg Residential Fixed 2 y	5.14%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Greater Building Society	Great Rate Fixed 2 yrs	5.19%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Illawarra CU NSW	Residential Fixed 2 yrs	5.39%	900	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Platinum Package Residential Fixed 2 yrs	4.89%	323.74	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Residential Fixed 2 yrs	4.99%	768.74	6.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
nab	Choice Package Standard Fixed 2 yrs 15	4.99%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
People's Choice Credit Unio	n Lite Fixed 2 yrs	5.14%	654.5	Nil	×	Both	90%	1000000	×	×
SERVICE ONE Members Ba	anResidential Fixed 2 yrs	5.15%	750	8.00/m	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
St.George Bank	Advantage Package Residential Fixed 2	4.99%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
United Community	Pinnacle +Plus Pkg Residential Fixed 2 y	5.14%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual Bar	nlOffset Fixed 2 yrs	5.34%	250	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Westpac	Premier Advantage Fixed Options 2 yrs 1	5.29%	Nil	395/a	✓	Both	95%	No Max	<b>x</b>	✓
***										
Adelaide Bank	Smartsuite Fixed ** 2 yrs	5.29%	475	10.00/m	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
AMP Bank	Affinity Package Residential Fixed 2 yrs 1	4.84%	895	Nil	×	Both	90%	No Max	×	×
AMP Bank	Residential Fixed 2 yrs	4.99%	545	Nil	×	Both	90%	2000000	×	×
AMP Bank	Select Package Residential Fixed 2 yrs 1	4.89%	545	Nil	×	Both	90%	No Max	×	×
ANZ	Residential Fixed 2 yrs	5.14%	600	10.00/m	$\checkmark$	Both	90%	No Max	×	×
Aussie Home Loans	Optimizer Fixed 2 yrs	5.39%	100	Nil	$\checkmark$	Both	95%	2000000	×	×
Bank of Melbourne	Residential Fixed 2 yrs	5.44%	700	10.00/m	$\checkmark$	Both	95%	1000000	×	$\checkmark$
bankmecu	Residential Fixed 2 yrs	5.14%	595	Nil	$\checkmark$	P+I	95%	No Max	×	×
BankSA	Residential Fixed 2 yrs	5.44%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bcu	Residential Fixed 2 yrs	5.14%	600	Nil	×	Both	95%	7000000	×	×
Bendigo Bank	Residential Fixed 2 yrs	5.29%	705	8.00/m	<u> </u>	P+I	95%	No Max	×	✓



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	F	Resident	ial 2 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Big Sky Building Society	Fixed Rate 2 yrs	5.59%	Nil	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bloom Home Loans	Fixed Saver 2 yrs	5.24%	Nil	Nil	$\checkmark$	Both	90%	2000000	×	×
BOQ	Home Loan Privileges Residential Fixed 2	5.19%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
Citibank	Standard Fixed 2 yrs	5.19%	649	8.00/m	$\checkmark$	Both	90%	4000000	×	×
Coastline Credit Union	Residential Fixed 2 yrs	5.09%	755	Nil	$\checkmark$	P+I	90%	No Max	×	$\checkmark$
Commonwealth Bank	Residential Fixed 2 yrs	5.14%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Parent Fixed 2 yrs	5.29%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Community CPS Australia	Residential Fixed 2 yrs	5.29%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Community First CU	True Fixed 2 yrs	5.39%	1095	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Companion CU	Parent Fixed 2 yrs	5.29%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Companion CU	Residential Fixed 2 yrs	5.29%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Easy Street Fin Services	Easy Street Fixed 2 yrs	5.39%	500	Nil	$\checkmark$	P+I	95%	1000000	$\checkmark$	$\checkmark$
ECU Australia	Premium Fixed 2 yrs	5.69%	800	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
<b>Encompass Credit Union</b>	Residential Fixed 2 yrs	5.39%	946.5	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Greater Building Society	Ultimate Home Loan Package Standard F	4.99%	790	325/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Standard Fixed 2 yrs	5.36%	599	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Heritage Bank	Professional Package Residential Fixed 2	5.29%	100	300/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Residential Fixed 2 yrs	5.29%	700	5.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Holiday Coast CU	Fixed N Easy 2 yrs	5.09%	535	Nil	$\checkmark$	Both	95%	No Max	×	×
Homeloans	MoniPower Fixed 2 yrs	5.39%	410	Nil	$\checkmark$	Both	95%	3500000	$\checkmark$	$\checkmark$
Homestar Finance	Advantage Fixed 2 yrs	5.70%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
HSBC	Residential Fixed 2 yrs	5.49%	852.5	Nil	$\checkmark$	Both	90%	7500000	×	×
Hume Building Society	Residential Fixed 2 yrs	5.40%	750	Nil	$\checkmark$	Both	95%	No Max	×	×
ING DIRECT	Residential Fixed 2 yrs	4.99%	719	Nil	$\checkmark$	Both	95%	2000000	×	×



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	F	Resident	ial 2 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Liberty Financial	Liberty Fixed 2 yrs	5.54%	330	28.00/m	$\checkmark$	Both	95%	1000000	×	×
LJ Hooker Finance	Leveredge Fix 2 yrs	5.11%	275	Nil	×	P+I	90%	2000000	×	×
LJ Hooker Finance	Leveredge Plus Fix 2 yrs	4.99%	275	330.00/a	×	P+I	90%	2000000	×	×
Macquarie Bank	Classic Classic IO Fixed 2 yrs	5.39%	930	Nil	$\checkmark$	IO	90%	No Max	×	×
Macquarie Bank	Classic IO Fixed 2 yrs	5.39%	330	Nil	$\checkmark$	IO	90%	2000000	×	×
Macquarie Bank	Classic P&I Fixed 2 yrs	5.39%	330	Nil	$\checkmark$	P+I	90%	2000000	×	×
Macquarie Bank	Premium Fixed 2 yrs	5.39%	330	198.00/a	$\checkmark$	Both	90%	2000000	×	×
nab	Choice Package Tailored Fixed IO 2 yrs 1	5.09%	Nil	395/a	$\checkmark$	IO	95%	No Max	×	×
nab	Private Tailored Pkg Standard Fixed 2 yrs	4.99%	Nil	750/a	$\checkmark$	Both	95%	No Max	×	×
nab	Private Tailored Pkg Tailored Fixed IO 2 y	5.09%	Nil	750/a	$\checkmark$	IO	95%	No Max	×	×
nab	Tailored Fixed IO 2 yrs	5.19%	Nil	8.00/m	$\checkmark$	IO	95%	No Max	×	×
People's Choice Credit Uni	on Residential Fixed 2 yrs	5.29%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Police Credit	Fixed 2 yrs	5.39%	666	Nil	$\checkmark$	Both	95%	3000000	×	×
Police Credit	PC Portfolio Fixed 2 yrs 250k+	5.29%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Qantas Staff CU	Options Fixed 2 yrs	5.39%	600	Nil	$\checkmark$	Both	95%	No Max	×	×
QT Mutual Bank	Choices Residential Fixed 2 yrs 20k+	5.29%	Nil	395/a	$\checkmark$	P+I	95%	No Max	×	×
QT Mutual Bank	Residential Fixed 2 yrs	5.39%	644	Nil	$\checkmark$	P+I	95%	No Max	×	×
Queensland Country Credi	t UlFixed Rate 2 yrs	5.34%	950	5.00/m	$\checkmark$	Both	90%	No Max	✓	$\checkmark$
Queensland Country Credi	t UIUItimate Home Loan Fixed Rate 2 yrs 150	5.34%	Nil	330/a	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
RAMS	Fixed Rate 2 yrs	5.25%	870	20.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
RESI Mortgage Corp	Smart Pro Fixed 2 yrs	5.64%	649	Nil	×	Both	95%	2000000	×	×
SGE Credit Union	Residential Fixed 2 yrs	5.34%	500	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Residential Fixed 2 yrs	5.14%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Suncorp Bank	Home Package Plus Residential Fixed 2	5.25%	Nil	375/a	$\checkmark$	Both	95%	No Max	×	×



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	F	Resident	ial 2 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Suncorp Bank	Residential Fixed 2 yrs	5.40%	600	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Teachers Mutual Bank	Option Fixed 2 yrs	4.89%	715	Nil	×	P+I	95%	5000000	×	×
Teachers Mutual Bank	Standard Fixed IO 2 yrs	4.89%	715	Nil	×	IO	95%	5000000	×	×
The Mutual	Premium Fixed 2 yrs	5.09%	300	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
The Rock Building Soc	Residential Fixed 2 yrs	5.30%	800	5.00/m	$\checkmark$	Both	95%	3000000	×	$\checkmark$
Unicredit-WA	Residential Fixed 2 yrs	5.15%	627.25	Nil	×	Both	95%	No Max	×	×
United Community	Parent Fixed 2 yrs	5.29%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
United Community	Residential Fixed 2 yrs	5.29%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Victoria Teachers Mutual Bar	hłBasic Fixed 2 yrs	5.34%	250	Nil	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Wagga Mutual Credit Un	Parent Fixed 2 yrs	5.29%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Wagga Mutual Credit Un	Residential Fixed 2 yrs	5.29%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Westpac	Fixed Options 2 yrs	5.49%	600	8.00/m	✓	Both	95%	No Max	×	✓
**										
AMP Bank	Professional Package Residential Fixed 2	4.99%	Nil	349/a	×	Both	90%	2000000	×	×
Arab Bank Australia	Residential Fixed 2 yrs	4.99%	250	8.00/m	×	Both	95%	No Max	×	×
CairnsPenny Savings&Loan	Standard Fixed 2 yrs	5.75%	660	15.00/q	$\checkmark$	P+I	95%	1000000	×	$\checkmark$
Credit Union SA	Standard Fixed 2 yrs	5.59%	843.38	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Delphi Bank	Standard Fixed 2 yrs	5.97%	1020	6.00/m	×	Both	90%	5000000	×	×
FCCS Credit Union	Value Plus Fixed 2 yrs	5.35%	1025	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
FCCS Credit Union	Value Plus IO Fixed 2 yrs	5.50%	1025	Nil	$\checkmark$	IO	95%	No Max	×	$\checkmark$
Gateway Credit Union	Low Rate Plus Residential Fixed 2 yrs 25	5.44%	250	249/a	$\checkmark$	Both	95%	No Max	×	×
Gateway Credit Union	Residential Fixed 2 yrs	5.54%	725	Nil	$\checkmark$	Both	95%	No Max	×	×
Greater Building Society	Standard Fixed 2 yrs	5.55%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Alt Doc Fixed 2 yrs	5.76%	599	Nil	×	Both	80%	1000000	×	<ul> <li>Image: A start of the start of</li></ul>



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Residential 2 Year Fixed										
Company Name	Product	Rate (as at 01 March 2013)	Loan Fees (at \$250k)		Extra	Principal+			100%	
			Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
Hemisphere Financial	Quickstart Fixed 2 yrs	5.66%	599	Nil	$\checkmark$	P+I	95%	1000000	×	$\checkmark$
Homeloans	Ultra Fixed 2 yrs	5.39%	560	Nil	×	Both	95%	2000000	×	×
Homeloans	ProSmart Fixed 2 yrs	5.44%	410	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Horizon Credit Union	Residential Fixed 2 yrs	5.59%	935	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Hunter United Credit Un	Fixed 2 yrs	5.45%	930	5.00/m	$\checkmark$	P+I	95%	No Max	×	×
LJ Hooker Finance	Kick-Start Plus Fix 2 yrs	5.68%	350	330.00/a	×	Both	95%	2000000	×	×
LJ Hooker Finance	Kick-Start Fix 2 yrs	5.88%	350	Nil	$\checkmark$	Both	95%	2000000	×	×
Macarthur Credit Union	Standard Fixed 2 yrs	5.75%	1323	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Mortgage HOUSE	Vantage Offset Fixed 2 yrs	6.13%	670	Nil	$\checkmark$	Both	90%	750000	$\checkmark$	×
MyRate	Residential Fixed 2 yrs	5.40%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	×
MyState	Residential Fixed 2 yrs	5.30%	702.5	Nil	$\checkmark$	Both	95%	1000000	×	×
State Custodians	Standard Fixed 2 yrs	5.53%	550	345.00/a	×	Both	95%	1000000	×	×
Summerland CU	Standard Fixed 2 yrs	5.49%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
TIO Banking	Essentials Fixed 2 yrs	5.54%	1180	10.00/m	$\checkmark$	Both	90%	No Max	×	×
TIO Banking	Essentials Home Ln Pkg Essentials Fixed	5.54%	Nil	399/a	$\checkmark$	Both	90%	No Max	×	×
Yellow Brick Road	Futureproof Fixed 2 yrs	5.69%	725	Nil	$\checkmark$	Both	95%	2000000	×	×
Yellow Brick Road	Gold Pathway Fixed 2 yrs	5.59%	250	249.00/a		Both	95%	2000000	×	*
*										
Adelaide Bank	Smartdoc Fixed 2 yrs	6.29%	475	10.00/m	$\checkmark$	Both	80%	2000000	$\checkmark$	✓
Beirut Hellenic Bank	Residential Fixed 2 yrs	5.40%	990	10.00/m	$\checkmark$	Both	80%	No Max	×	×
Defence Bank	Flexi Choice Fixed 2 yrs	5.99%	400	Nil	×	P+I	95%	1500000	×	×
First Option Credit Union	Packaged Home Loan Residential Fixed	6.05%	875	375/a	$\checkmark$	P+I	95%	1000000	✓	$\checkmark$
First Option Credit Union	Residential Fixed 2 yrs	6.30%	875	Nil	$\checkmark$	P+I	95%	1000000	✓	$\checkmark$
Quay Credit Union	Residential Fixed (Refinance only) 2 yrs	5.69%	638	Nil	$\checkmark$	P+I	80%	1500000	×	×



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Residential 2 Year Fixed											
Company Name	Product	Rate (as at 01 March 2013)	Loan Fees (at \$250k)			Principal+			100%		
			Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility	
*											
RESI Mortgage Corp	Break Thru Fixed 2 yrs	5.79%	689	Nil	$\checkmark$	Both	90%	750000	×	×	
RESI Mortgage Corp	Smart Option Fixed Home Loan 2 yrs	5.99%	660	Nil	$\checkmark$	Both	95%	2000000	×	×	



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	F	Resident	ial 3 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
★★★★★ outstanding	value									
A M O Group	Residential Fixed 3 yrs	5.33%	694	Nil	$\checkmark$	Both	95%	2000000	$\checkmark$	$\checkmark$
BOQ	Shareholder Benefits Residential Fixed 3	5.29%	375	Nil	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Pinnacle +Plus Pkg Residential Fixed 3 y	5.29%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
CUA	Residential Fixed 3 yrs	5.10%	795	Nil	$\checkmark$	Both	97%	5000000	×	×
CUA	Residential Premium Fixed 3 yrs	5.35%	795	Nil	$\checkmark$	Both	97%	5000000	$\checkmark$	$\checkmark$
HomeSide Lending	Homeplus Fixed Rate 3 yrs	5.29%	200	10.00/m	$\checkmark$	Both	95%	No Max	×	×
HomeSide Lending	Homeplus Package Homeplus Fixed Rate	5.29%	800	10/m	$\checkmark$	Both	95%	No Max	×	×
ME Bank	Super Member Fixed 3 yrs	4.99%	300	Nil	$\checkmark$	P+I	95%	No Max	×	×
Newcastle Permanent	Residential Fixed 3 yrs	5.24%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	×
Pacific Mortgage Group	Residential Fixed 3 yrs	5.19%	Nil	Nil	×	P+I	95%	2000000	$\checkmark$	$\checkmark$
<b>QId Police Credit Union</b>	Residential Fixed 3 yrs	5.19%	876	Nil	$\checkmark$	Both	97%	No Max	×	$\checkmark$
SCU	Residential Fixed 3 yrs	5.24%	747	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members Ba	anPioneer Banking Residential Fixed 3 yrs 2	5.25%	Nil	350/a	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
UBank	UHomeLoan Fixed (for refinancing) 3 yrs	5.13%	Nil	Nil	×	Both	80%	1000000	×	×
United Community	Pinnacle +Plus Pkg Residential Fixed 3 y	5.29%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
****										
AMP Bank	Affinity Package Residential Fixed 3 yrs 1	5.04%	895	Nil	×	Both	90%	No Max	×	×
ANZ	Breakfree Residential Fixed 3 yrs 150k+	5.29%	Nil	375/a	$\checkmark$	Both	90%	No Max	×	×
Bank of Melbourne	Advantage Package Residential Fixed 3	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BankSA	Advantage Package Residential Fixed 3	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bankwest	Residential Fixed 3 yrs	5.19%	355	12.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Residential Fixed 3 yrs	5.29%	895	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Community First CU	True Fixed 3 yrs	5.39%	1095	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Encompass Credit Union	Residential Fixed 3 yrs	5.39%	946.5	Nil		Both	95%	1000000	× · · · · · · · · · · · · · · · · · · ·	



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	F	Resident	ial 3 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
****										
Greater Building Society	Great Rate Fixed 3 yrs	5.44%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Platinum Package Residential Fixed 3 yrs	5.14%	323.74	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Residential Fixed 3 yrs	5.24%	768.74	6.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Macquarie Bank	Premium Fixed 3 yrs	5.39%	330	198.00/a	$\checkmark$	Both	90%	2000000	×	×
Mortgage HOUSE	Advantage Fixed 3 yrs 10-749k	5.34%	595	Nil	$\checkmark$	Both	95%	2500000	$\checkmark$	$\checkmark$
nab	Choice Package Standard Fixed 3 yrs 15	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
nab	Standard Fixed 3 yrs	5.39%	Nil	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Premium Plus Package Residential Fixed	5.24%	Nil	350/a	$\checkmark$	Both	95%	No Max	×	×
RAMS	Fixed Rate 3 yrs	5.29%	870	20.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Select Credit Union	Super Mortgage Fixed 3 yrs	5.49%	547	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members B	anResidential Fixed 3 yrs	5.45%	750	8.00/m	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
St.George Bank	Advantage Package Residential Fixed 3	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Unicredit-WA	Residential Fixed 3 yrs	5.25%	627.25	Nil	×	Both	95%	No Max	×	×
Victoria Teachers Mutual Ba	InlOffset Fixed 3 yrs	5.49%	250	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Westpac	Premier Advantage Fixed Options 3 yrs 1	5.29%	Nil	395/a	✓	Both	95%	No Max	<b>x</b>	✓
***										
Adelaide Bank	Smartsuite Fixed ** 3 yrs	5.44%	475	10.00/m	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
AMP Bank	Professional Package Residential Fixed 3	5.19%	Nil	349/a	×	Both	90%	2000000	×	×
AMP Bank	Residential Fixed 3 yrs	5.19%	545	Nil	×	Both	90%	2000000	×	×
AMP Bank	Select Package Residential Fixed 3 yrs 1	5.09%	545	Nil	×	Both	90%	No Max	×	×
ANZ	Residential Fixed 3 yrs	5.44%	600	10.00/m	$\checkmark$	Both	90%	No Max	×	×
Aussie Home Loans	Optimizer Fixed 3 yrs	5.39%	100	Nil	$\checkmark$	Both	95%	2000000	×	×
Austral Mortgage	Advantage Plus Fixed 3 yrs	5.44%	1095	Nil	$\checkmark$	Both	95%	5000000	$\checkmark$	$\checkmark$
Bank of Melbourne	Residential Fixed 3 yrs	5.44%	700	10.00/m	· · · · · · · · · · · · · ·	Both	95%	1000000	× · · · · · · · · · · · · · · · · · · ·	✓



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	F	Resident	ial 3 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
bankmecu	Residential Fixed 3 yrs	5.44%	595	Nil	$\checkmark$	P+I	95%	No Max	×	×
BankSA	Residential Fixed 3 yrs	5.44%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bcu	Residential Fixed 3 yrs	5.34%	600	Nil	×	Both	95%	7000000	×	×
Bendigo Bank	Residential Fixed 3 yrs	5.44%	705	8.00/m	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Big Sky Building Society	Fixed Rate 3 yrs	5.59%	Nil	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Home Loan Privileges Residential Fixed 3	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
Catalyst Money	Residential Fixed 3 yrs	5.39%	900	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Citibank	Mortgage Plus Standard Fixed 3 yrs 150k	5.29%	649	350/a	$\checkmark$	Both	90%	4000000	×	×
Citibank	Standard Fixed 3 yrs	5.29%	649	8.00/m	$\checkmark$	Both	90%	4000000	×	×
Commonwealth Bank	Residential Fixed 3 yrs	5.44%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Commonwealth Bank	Wealth Package Residential Fixed 3 yrs	5.29%	200	375/a	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Parent Fixed 3 yrs	5.44%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Community CPS Australia	Residential Fixed 3 yrs	5.44%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Companion CU	Parent Fixed 3 yrs	5.44%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Companion CU	Residential Fixed 3 yrs	5.44%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Credit Union SA	Standard Fixed 3 yrs	5.59%	843.38	Nil	$\checkmark$	Both	95%	No Max	✓	$\checkmark$
Easy Street Fin Services	Easy Street Fixed 3 yrs	5.39%	500	Nil	$\checkmark$	P+I	95%	1000000	✓	$\checkmark$
ECU Australia	Premium Fixed 3 yrs	5.69%	800	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
eMoney	Fixed Home Loan 3 yrs	5.25%	380	Nil	×	Both	90%	1000000	×	×
Greater Building Society	Ultimate Home Loan Package Standard F	5.24%	790	325/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Standard Fixed 3 yrs	5.53%	599	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Heritage Bank	Professional Package Residential Fixed 3	5.45%	100	300/a	✓	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Residential Fixed 3 yrs	5.45%	700	5.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Homeloans	MoniPower Fixed 3 yrs	5.54%	410	Nil	✓	Both	95%	3500000	✓	$\checkmark$



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	F	Resident	ial 3 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
HSBC	Residential Fixed 3 yrs	5.39%	852.5	Nil	$\checkmark$	Both	90%	7500000	×	×
Hume Building Society	Residential Fixed 3 yrs	5.40%	750	Nil	$\checkmark$	Both	95%	No Max	×	×
Illawarra CU NSW	Residential Fixed 3 yrs	5.39%	900	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
ING DIRECT	Residential Fixed 3 yrs	5.19%	719	Nil	$\checkmark$	Both	95%	2000000	×	×
Liberty Financial	Liberty Fixed 3 yrs	5.74%	330	28.00/m	$\checkmark$	Both	95%	1000000	×	×
LJ Hooker Finance	Leveredge Fix 3 yrs	5.41%	275	Nil	×	P+I	90%	2000000	×	×
LJ Hooker Finance	Leveredge Plus Fix 3 yrs	5.31%	275	330.00/a	×	P+I	90%	2000000	×	×
Macquarie Bank	Classic Classic IO Fixed 3 yrs	5.39%	930	Nil	$\checkmark$	IO	90%	No Max	×	×
Macquarie Bank	Classic IO Fixed 3 yrs	5.39%	330	Nil	$\checkmark$	IO	90%	2000000	×	×
Macquarie Bank	Classic P&I Fixed 3 yrs	5.39%	330	Nil	$\checkmark$	P+I	90%	2000000	×	×
nab	Choice Package Tailored Fixed IO 3 yrs 1	5.39%	Nil	395/a	$\checkmark$	IO	95%	No Max	×	×
nab	Private Tailored Pkg Standard Fixed 3 yrs	5.29%	Nil	750/a	$\checkmark$	Both	95%	No Max	×	×
nab	Private Tailored Pkg Tailored Fixed IO 3 y	5.39%	Nil	750/a	$\checkmark$	IO	95%	No Max	×	×
nab	Tailored Fixed IO 3 yrs	5.49%	Nil	8.00/m	$\checkmark$	IO	95%	No Max	×	×
Northern Beaches CU	Fixed Rate 3 yrs	5.45%	1390	Nil	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
People's Choice Credit Uni	on Lite Fixed 3 yrs	5.60%	654.5	Nil	×	Both	90%	1000000	×	×
People's Choice Credit Uni	on Home Loan Package Residential Fixed 3	5.29%	150	375/a	$\checkmark$	Both	95%	No Max	×	×
People's Choice Credit Uni	on Residential Fixed 3 yrs	5.44%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Police & Nurses Bank	Residential Fixed 3 yrs	5.29%	650	5.00/m	×	Both	90%	No Max	×	×
Police Credit	Fixed 3 yrs	5.49%	666	Nil	$\checkmark$	Both	95%	3000000	×	×
Police Credit	PC Portfolio Fixed 3 yrs 250k+	5.39%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Qantas Staff CU	Options Fixed 3 yrs	5.59%	600	Nil	$\checkmark$	Both	95%	No Max	×	×
QT Mutual Bank	Choices Residential Fixed 3 yrs 20k+	5.44%	Nil	395/a	$\checkmark$	P+I	95%	No Max	×	×
QT Mutual Bank	Residential Fixed 3 yrs	5.54%	644	Nil	$\checkmark$	P+I	95%	No Max	×	×



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	F	Resident	ial 3 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
RESI Mortgage Corp	FlexiFix 3 yrs	5.32%	649	Nil	×	Both	95%	2000000	×	×
RESI Mortgage Corp	FlexiFix Plus 3 yrs	5.22%	649	330.00/a	×	Both	95%	2000000	×	×
RESI Mortgage Corp	Smart Pro 3yr Fixed 3 yrs	5.32%	649	Nil	×	Both	95%	2000000	×	×
St.George Bank	Residential Fixed 3 yrs	5.44%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Suncorp Bank	Home Package Plus Residential Fixed 3	5.25%	Nil	375/a	$\checkmark$	Both	95%	No Max	×	×
Suncorp Bank	Residential Fixed 3 yrs	5.40%	600	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Teachers Mutual Bank	Option Fixed 3 yrs	4.99%	715	Nil	×	P+I	95%	5000000	×	×
Teachers Mutual Bank	Standard Fixed IO 3 yrs	4.99%	715	Nil	×	IO	95%	5000000	×	×
The Mutual	Premium Fixed 3 yrs	5.29%	300	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
The Rock Building Soc	Residential Fixed 3 yrs	5.40%	800	5.00/m	$\checkmark$	Both	95%	3000000	×	$\checkmark$
TIO Banking	Essentials Fixed 3 yrs	5.39%	1180	10.00/m	$\checkmark$	Both	90%	No Max	×	×
TIO Banking	Essentials Home Ln Pkg Essentials Fixed	5.39%	Nil	399/a	$\checkmark$	Both	90%	No Max	×	×
United Community	Parent Fixed 3 yrs	5.44%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
United Community	Residential Fixed 3 yrs	5.44%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Victoria Teachers Mutual Bar	hłBasic Fixed 3 yrs	5.49%	250	Nil	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Wagga Mutual Credit Un	Parent Fixed 3 yrs	5.44%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Wagga Mutual Credit Un	Residential Fixed 3 yrs	5.44%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Westpac	Fixed Options 3 yrs	5.49%	600	8.00/m	✓	Both	95%	No Max	×	$\checkmark$
**										
Arab Bank Australia	Residential Fixed 3 yrs	5.29%	250	8.00/m	×	Both	95%	No Max	×	×
Bloom Home Loans	Fixed Saver 3 yrs	5.49%	Nil	Nil	$\checkmark$	Both	90%	2000000	×	×
CairnsPenny Savings&Loan	Standard Fixed 3 yrs	5.95%	660	15.00/q	$\checkmark$	P+I	95%	1000000	×	$\checkmark$
Defence Bank	Flexi Choice Fixed 3 yrs	5.99%	400	Nil	×	P+I	95%	1500000	×	×
Delphi Bank	Standard Fixed 3 yrs	6.14%	1020	6.00/m	×	Both	90%	5000000	×	×



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	F	Resident	ial 3 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
FCCS Credit Union	Value Plus Fixed 3 yrs	5.50%	1025	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
FCCS Credit Union	Value Plus IO Fixed 3 yrs	5.65%	1025	Nil	$\checkmark$	IO	95%	No Max	×	$\checkmark$
Gateway Credit Union	Low Rate Plus Residential Fixed 3 yrs 25	5.49%	250	249/a	$\checkmark$	Both	95%	No Max	×	×
Gateway Credit Union	Residential Fixed 3 yrs	5.59%	725	Nil	$\checkmark$	Both	95%	No Max	×	×
Greater Building Society	Standard Fixed 3 yrs	5.80%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Alt Doc Fixed 3 yrs	5.93%	599	Nil	×	Both	80%	1000000	×	$\checkmark$
Hemisphere Financial	Quickstart Fixed 3 yrs	5.83%	599	Nil	$\checkmark$	P+I	95%	1000000	×	$\checkmark$
Holiday Coast CU	Fixed N Easy 3 yrs	5.25%	535	Nil	$\checkmark$	Both	95%	No Max	×	×
Homeloans	Ultra Fixed 3 yrs	5.69%	560	Nil	×	Both	95%	2000000	×	×
Homeloans	ProSmart Fixed 3 yrs	5.69%	410	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Homestar Finance	Advantage Fixed 3 yrs	5.80%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Horizon Credit Union	Residential Fixed 3 yrs	5.69%	935	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
LJ Hooker Finance	Kick-Start Plus Fix 3 yrs	5.78%	350	330.00/a	×	Both	95%	2000000	×	×
LJ Hooker Finance	Kick-Start Fix 3 yrs	5.98%	350	Nil	$\checkmark$	Both	95%	2000000	×	×
ME Bank	Residential Fixed 3 yrs	5.49%	300	Nil	×	P+I	95%	No Max	×	×
Mortgage HOUSE	Vantage Offset Fixed 3 yrs	5.65%	670	Nil	$\checkmark$	Both	90%	750000	$\checkmark$	×
MyRate	Residential Fixed 3 yrs	5.65%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	×
MyState	Residential Fixed 3 yrs	5.40%	702.5	Nil	$\checkmark$	Both	95%	1000000	×	×
Police Bank	Home Loan Fixed 3 yrs	5.30%	1045	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
RESI Mortgage Corp	Smart Option Fixed Home Loan 3 yrs	6.04%	660	Nil	$\checkmark$	Both	95%	2000000	×	×
SGE Credit Union	Residential Fixed 3 yrs	5.54%	500	Nil	$\checkmark$	Both	95%	2000000	×	×
State Custodians	Standard Fixed 3 yrs	5.59%	550	345.00/a	×	Both	95%	1000000	×	×
Summerland CU	Standard Fixed 3 yrs	5.39%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Yellow Brick Road	Futureproof Fixed 3 yrs	5.74%	725	Nil	$\checkmark$	Both	95%	2000000	×	×



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	F	Resident	ial 3 Yo	ear Fix	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
Yellow Brick Road	Gold Pathway Fixed 3 yrs	5.64%	250	249.00/a	✓	Both	95%	2000000	×	×
*										
Adelaide Bank	Smartdoc Fixed 3 yrs	6.44%	475	10.00/m	$\checkmark$	Both	80%	2000000	$\checkmark$	$\checkmark$
Beirut Hellenic Bank	Residential Fixed 3 yrs	5.55%	990	10.00/m	$\checkmark$	Both	80%	No Max	×	×
First Option Credit Union	Packaged Home Loan Residential Fixed	6.15%	875	375/a	$\checkmark$	P+I	95%	1000000	$\checkmark$	$\checkmark$
First Option Credit Union	Residential Fixed 3 yrs	6.40%	875	Nil	$\checkmark$	P+I	95%	1000000	$\checkmark$	$\checkmark$
RESI Mortgage Corp	Break Thru Fixed 3 yrs	6.37%	689	Nil	$\checkmark$	Both	90%	750000	×	×
The Capricornian	Fixed 3 yrs	6.55%	275	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	×
The Capricornian	My Advantage Fixed 3 yrs 50k+	6.40%	Nil	385/a	$\checkmark$	Both	95%	2000000	$\checkmark$	×
The Capricornian	My First Home Loan Fixed 3 yrs 50k+	6.40%	Nil	385/a	$\checkmark$	Both	95%	750000	$\checkmark$	×



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	F	Resident	ial 5 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
★★★★★ outstanding	value									
A M O Group	Residential Fixed 5 yrs	5.78%	694	Nil	$\checkmark$	Both	95%	2000000	$\checkmark$	$\checkmark$
CUA	Residential Fixed 5 yrs	5.54%	795	Nil	$\checkmark$	Both	97%	5000000	×	×
CUA	Residential Premium Fixed 5 yrs	5.79%	795	Nil	$\checkmark$	Both	97%	5000000	$\checkmark$	$\checkmark$
Greater Building Society	Great Rate Fixed 5 yrs	5.79%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Greater Building Society	Ultimate Home Loan Package Standard F	5.59%	790	325/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Mortgage HOUSE	Advantage Fixed 5 yrs 10-749k	5.69%	595	Nil	$\checkmark$	Both	95%	2500000	$\checkmark$	$\checkmark$
Newcastle Permanent	Premium Plus Package Residential Fixed	5.69%	Nil	350/a	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Residential Fixed 5 yrs	5.69%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	×
Qld Police Credit Union	Residential Fixed 5 yrs	5.69%	876	Nil	$\checkmark$	Both	97%	No Max	×	$\checkmark$
SCU	Residential Fixed 5 yrs	5.64%	747	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members Ba	anPioneer Banking Residential Fixed 5 yrs 2	5.65%	Nil	350/a	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
Westpac	Premier Advantage Fixed Options 5 yrs 1	5.69%	Nil	395/a	✓	Both	95%	No Max	×	$\checkmark$
****										
ANZ	Breakfree Residential Fixed 5 yrs 150k+	5.84%	Nil	375/a	$\checkmark$	Both	90%	No Max	×	×
Austral Mortgage	Advantage Plus Fixed 5 yrs	5.79%	1095	Nil	✓	Both	95%	5000000	✓	$\checkmark$
Bank of Melbourne	Advantage Package Residential Fixed 5	5.69%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BankSA	Advantage Package Residential Fixed 5	5.69%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Shareholder Benefits Residential Fixed 5	5.69%	375	Nil	$\checkmark$	Both	95%	No Max	×	×
Citibank	Standard Fixed 5 yrs	5.69%	649	8.00/m	$\checkmark$	Both	90%	4000000	×	×
Commonwealth Bank	Wealth Package Residential Fixed 5 yrs 1	5.69%	200	375/a	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Pinnacle +Plus Pkg Residential Fixed 5 y	5.69%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Residential Fixed 5 yrs	5.75%	700	5.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Platinum Package Residential Fixed 5 yrs	5.64%	323.74	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Residential Fixed 5 yrs	5.74%	768.74	6.00/m		Both	95%	No Max	×	✓



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	F	Resident	ial 5 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
****										
Macquarie Bank	Premium Fixed 5 yrs	5.69%	330	198.00/a	$\checkmark$	Both	90%	2000000	×	×
RAMS	Fixed Rate 5 yrs	5.69%	870	20.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
St.George Bank	Advantage Package Residential Fixed 5	5.69%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Suncorp Bank	Home Package Plus Residential Fixed 5	5.70%	Nil	375/a	$\checkmark$	Both	95%	No Max	×	×
Suncorp Bank	Residential Fixed 5 yrs	5.85%	600	10.00/m	$\checkmark$	Both	95%	No Max	×	×
United Community	Pinnacle +Plus Pkg Residential Fixed 5 y	5.69%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual Ba	nЮffset Fixed 5 yrs	5.84%	250	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
***										
Adelaide Bank	Smartsuite Fixed ** 5 yrs	5.79%	475	10.00/m	✓	Both	95%	No Max		✓
AMP Bank	Affinity Package Residential Fixed 5 yrs 1	5.84%	895	Nil	*	Both	90%	No Max	×	×
AMP Bank	Select Package Residential Fixed 5 yrs 1	5.89%	545	Nil	<b>x</b>	Both	90%	No Max	×	×
ANZ	Residential Fixed 5 yrs	5.99%	600	10.00/m	✓	Both	90%	No Max	×	×
Aussie Home Loans	Optimizer Fixed 5 yrs	5.69%	100	Nil	$\checkmark$	Both	95%	2000000	×	×
Bank of Melbourne	Residential Fixed 5 yrs	5.84%	700	10.00/m	$\checkmark$	Both	95%	1000000	×	$\checkmark$
BankSA	Residential Fixed 5 yrs	5.84%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bankwest	Residential Fixed 5 yrs	5.49%	355	12.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bcu	Residential Fixed 5 yrs	5.79%	600	Nil	×	Both	95%	7000000	×	×
Bendigo Bank	Residential Fixed 5 yrs	5.84%	705	8.00/m	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Big Sky Building Society	Fixed Rate 5 yrs	5.99%	Nil	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Home Loan Privileges Residential Fixed	5.69%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
BOQ	Residential Fixed 5 yrs	5.69%	895	10.00/m	✓	Both	95%	No Max	×	×
Catalyst Money	Residential Fixed 5 yrs	5.89%	900	Nil	✓	Both	95%	No Max	×	✓
Commonwealth Bank	Residential Fixed 5 yrs	5.84%	800	8.00/m	✓	Both	95%	No Max	×	×
Community CPS Australia	Parent Fixed 5 yrs	5.84%	945	Nil	<b>√</b>	Both	95%	1000000	×	✓



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	F	Resident	ial 5 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Community CPS Australia	Residential Fixed 5 yrs	5.84%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Companion CU	Parent Fixed 5 yrs	5.84%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Companion CU	Residential Fixed 5 yrs	5.84%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Delphi Bank	Standard Fixed 5 yrs	6.48%	1020	6.00/m	×	Both	90%	5000000	×	×
ECU Australia	Premium Fixed 5 yrs	5.94%	800	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
FCCS Credit Union	Value Plus Fixed 5 yrs	5.95%	1025	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Greater Building Society	Standard Fixed 5 yrs	6.15%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Quickstart Fixed 5 yrs	6.18%	599	Nil	$\checkmark$	P+I	95%	1000000	×	$\checkmark$
Hemisphere Financial	Standard Fixed 5 yrs	5.88%	599	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Heritage Bank	Professional Package Residential Fixed 5	5.75%	100	300/a	✓	Both	95%	No Max	×	✓
Holiday Coast CU	Fixed N Easy 5 yrs	5.99%	535	Nil	$\checkmark$	Both	95%	No Max	×	×
Homeloans	MoniPower Fixed 5 yrs	5.99%	410	Nil	$\checkmark$	Both	95%	3500000	$\checkmark$	$\checkmark$
HomeSide Lending	Homeplus Fixed Rate 5 yrs	5.84%	200	10.00/m	✓	Both	95%	No Max	×	×
HomeSide Lending	Homeplus Package Homeplus Fixed Rate	5.84%	800	10/m	✓	Both	95%	No Max	×	×
HSBC	Residential Fixed 5 yrs	5.69%	852.5	Nil	$\checkmark$	Both	90%	7500000	×	×
Hume Building Society	Residential Fixed 5 yrs	5.90%	750	Nil	$\checkmark$	Both	95%	No Max	×	×
Illawarra CU NSW	Residential Fixed 5 yrs	5.89%	900	Nil	$\checkmark$	Both	95%	No Max	×	✓
ING DIRECT	Residential Fixed 5 yrs	5.49%	719	Nil	✓	Both	95%	2000000	×	×
Macquarie Bank	Classic Classic IO Fixed 5 yrs	5.69%	930	Nil	✓	IO	90%	No Max	<b>x</b>	×
Macquarie Bank	Classic IO Fixed 5 yrs	5.69%	330	Nil	✓	IO	90%	2000000	<b>x</b>	×
Macquarie Bank	Classic P&I Fixed 5 yrs	5.69%	330	Nil	✓	P+I	90%	2000000	<b>x</b>	×
ME Bank	Super Member Fixed 5 yrs	5.79%	300	Nil	✓	P+I	95%	No Max	<b>x</b>	×
nab	Choice Package Standard Fixed 5 yrs 15	5.84%	Nil	395/a	✓	Both	95%	No Max	<b>x</b>	×
nab	Choice Package Tailored Fixed IO 5 yrs 1	5.94%	Nil	395/a	✓	IO	95%	No Max	×	×



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	F	Resident	ial 5 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
nab	Private Tailored Pkg Standard Fixed 5 yrs	5.84%	Nil	750/a	$\checkmark$	Both	95%	No Max	×	×
nab	Private Tailored Pkg Tailored Fixed IO 5 y	5.94%	Nil	750/a	$\checkmark$	IO	95%	No Max	×	×
nab	Standard Fixed 5 yrs	5.94%	Nil	8.00/m	$\checkmark$	Both	95%	No Max	×	×
nab	Tailored Fixed IO 5 yrs	6.04%	Nil	8.00/m	$\checkmark$	IO	95%	No Max	×	×
Pacific Mortgage Group	Residential Fixed 5 yrs	5.80%	Nil	Nil	×	P+I	95%	2000000	$\checkmark$	$\checkmark$
People's Choice Credit Unior	Residential Fixed 5 yrs	5.84%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Police & Nurses Bank	Residential Fixed 5yr 5 yrs	5.80%	650	5.00/m	×	Both	90%	No Max	×	×
Police Credit	PC Portfolio Fixed 5 yrs 250k+	5.89%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
SERVICE ONE Members Ba	nResidential Fixed 5 yrs	5.85%	750	8.00/m	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
SGE Credit Union	Residential Fixed 5 yrs	5.99%	500	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Residential Fixed 5 yrs	5.84%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Summerland CU	Standard Fixed 5 yrs	5.79%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
The Rock Building Soc	Residential Fixed 5 yrs	5.85%	800	5.00/m	$\checkmark$	Both	95%	3000000	×	$\checkmark$
UBank	UHomeLoan Fixed (for refinancing) 5 yrs	5.61%	Nil	Nil	×	Both	80%	1000000	×	×
Unicredit-WA	Residential Fixed 5 yrs	5.70%	627.25	Nil	×	Both	95%	No Max	×	×
United Community	Parent Fixed 5 yrs	5.84%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
United Community	Residential Fixed 5 yrs	5.84%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Victoria Teachers Mutual Bar	HBasic Fixed 5 yrs	5.84%	250	Nil	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Wagga Mutual Credit Un	Parent Fixed 5 yrs	5.84%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Wagga Mutual Credit Un	Residential Fixed 5 yrs	5.84%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Westpac	Fixed Options 5 yrs	5.89%	600	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
**										
AMP Bank	Professional Package Residential Fixed 5	5.99%	Nil	349/a	×	Both	90%	2000000	×	×
AMP Bank	Residential Fixed 5 yrs	5.99%	545	Nil	×	Both	90%	2000000	×	×
your guide to product	excellence									

Report Date: March, 2013 (All information correct as at 01 March 2012)



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	F	Resident	ial 5 Ye	ear Fix	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
Arab Bank Australia	Residential Fixed 5 yrs	5.79%	250	8.00/m	×	Both	95%	No Max	×	×
Bloom Home Loans	Fixed Saver 5 yrs	5.94%	Nil	Nil	$\checkmark$	Both	90%	2000000	×	×
eMoney	Fixed Home Loan 5 yrs	5.60%	380	Nil	×	Both	90%	1000000	×	×
Encompass Credit Union	Residential Fixed 5 yrs	6.39%	946.5	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
FCCS Credit Union	Value Plus IO Fixed 5 yrs	6.10%	1025	Nil	$\checkmark$	IO	95%	No Max	×	$\checkmark$
Hemisphere Financial	Alt Doc Fixed 5 yrs	6.28%	599	Nil	×	Both	80%	1000000	×	$\checkmark$
Homeloans	Ultra Fixed 5 yrs	6.34%	560	Nil	×	Both	95%	2000000	×	×
Homeloans	ProSmart Fixed 5 yrs	6.09%	410	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Homestar Finance	Advantage Fixed 5 yrs	6.20%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Horizon Credit Union	Residential Fixed 5 yrs	6.29%	935	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
LJ Hooker Finance	Kick-Start Plus Fix 5 yrs	6.18%	350	330.00/a	×	Both	95%	2000000	×	×
LJ Hooker Finance	Kick-Start Fix 5 yrs	6.38%	350	Nil	$\checkmark$	Both	95%	2000000	×	×
ME Bank	Residential Fixed 5 yrs	6.29%	300	Nil	×	P+I	95%	No Max	×	×
MyRate	Residential Fixed 5 yrs	6.00%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	×
MyState	Residential Fixed 5 yrs	5.85%	702.5	Nil	$\checkmark$	Both	95%	1000000	×	×
People's Choice Credit Union	n Lite Fixed 5 yrs	5.92%	654.5	Nil	×	Both	90%	1000000	×	×
Police Bank	Home Loan Fixed 5 yrs	6.40%	1045	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Police Credit	Fixed 5 yrs	5.99%	666	Nil	$\checkmark$	Both	95%	3000000	×	×
RESI Mortgage Corp	Smart Pro Fixed 5 yrs	6.27%	649	Nil	×	Both	95%	2000000	×	×
RESI Mortgage Corp	Smart Option Fixed Home Loan 5 yrs	6.49%	660	Nil	$\checkmark$	Both	95%	2000000	×	×
State Custodians	Standard Fixed 5 yrs	6.03%	550	345.00/a	×	Both	95%	1000000	×	×
TIO Banking	Essentials Fixed 5 yrs	5.79%	1180	10.00/m	$\checkmark$	Both	90%	No Max	×	×
TIO Banking	Essentials Home Ln Pkg Essentials Fixed	5.79%	Nil	399/a	✓	Both	90%	No Max	×	×

 $\star$ 



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Residential 5 Year Fixed												
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%			
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility		
*												
Adelaide Bank	Smartdoc Fixed 5 yrs	6.79%	475	10.00/m	$\checkmark$	Both	80%	2000000	$\checkmark$	$\checkmark$		
Mortgage HOUSE	Vantage Offset Fixed 5 yrs	6.83%	670	Nil	$\checkmark$	Both	90%	750000	$\checkmark$	×		
RESI Mortgage Corp	Break Thru Fixed 5 yrs	6.92%	689	Nil	$\checkmark$	Both	90%	750000	×	×		
The Capricornian	Fixed 5 yrs	7.25%	275	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	×		
The Capricornian	My Advantage Fixed 5 yrs 50k+	7.10%	Nil	385/a	$\checkmark$	Both	95%	2000000	$\checkmark$	×		
The Capricornian	My First Home Loan Fixed 5 yrs 50k+	7.10%	Nil	385/a	$\checkmark$	Both	95%	750000	$\checkmark$	×		



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	Variable	Rate In	vestn	nent H	ome l	Loans					
		Rate	Loan Fees	(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available	Redraw Facility	Portability
★★★★★ outstanding	value										
ANZ	Breakfree Investment Variable 250-499I	5.70%	Nil	375/a	✓	Both	90%	250000	✓	✓	$\checkmark$
Bank of Melbourne	Advantage Package Investment Discou	5.70%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
Bank of Melbourne	Advantage Package Investment Variabl	5.70%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
bankmecu	Inv Premium 250-499k	5.64%	595	Nil	$\checkmark$	P+I	95%	10000	$\checkmark$	$\checkmark$	✓
BOQ	Home Loan Privileges Investment Stand	5.66%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
BOQ	Shareholder Benefits Investment Stand	5.66%	375	Nil	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
Citibank	Mortgage Plus Investment Offset Variab	5.54%	Nil	350/a	$\checkmark$	Both	80%	150000	$\checkmark$	$\checkmark$	✓
Commonwealth Bank	Wealth Package Inv Standard Variable :	5.60%	200	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
CUA	Investment Rate Breaker	5.42%	195	350.00/a	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	✓
Greater Building Society	Ultimate Home Loan Package Inv Varia	5.49%	790	325/a	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	✓
HomeSide Lending	Homeplus Package Homeplus Investme	5.59%	200	10/m	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
IMB	Investment Budget Loan	5.53%	323.74	10.00/m	$\checkmark$	Both	80%	75000	×	$\checkmark$	✓
IMB	Investment Essentials	5.58%	Nil	Nil	$\checkmark$	Both	80%	75000	$\checkmark$	$\checkmark$	✓
ING DIRECT	Inv Orange Advantage Variable 250-49	5.66%	220	199.00/a	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	✓
loans.com.au	Investment Blackboard Special	5.22%	295	Nil	$\checkmark$	Both	80%	50000	$\checkmark$	$\checkmark$	✓
Mortgage HOUSE	Inv Advantage Variable 10-749k	5.66%	595	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	✓
nab	Choice Package Inv Tailored Variable 2	5.58%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
nab	Private Tailored Pkg Inv Tailored Variabl	5.58%	Nil	750/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
Newcastle Permanent	Investment Discounted Real Deal 3 yrs	5.40%	Nil	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	✓
Newcastle Permanent	Premium Plus Package Investment Pre	5.37%	Nil	350/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
Pacific Mortgage Group	Investment Variable	5.27%	Nil	Nil	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	✓
Police Credit	PC Diversified Investor Inv Standard Va	5.59%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
Police Credit	PC Portfolio Inv Standard Variable 250k	5.59%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Police Credit	PC Property Investor Inv Standard Varia	5.59%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Police Credit	Premium Home Inv Standard Variable 2	5.59%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Qantas Staff CU	Inv Step Ahead Variable 250-499k	5.53%	Nil	Nil	✓	Both	95%	150000	✓	✓	×



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	Variable	Rate In	vestm	nent Ho	ome l	Loans					
		Rate	Loan Fees	(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
**** outstanding	value										
Qld Police Credit Union	Classic Plus Inv Classic Plus 250k+	5.54%	Nil	25/m	✓	Both	97%	250000	✓	✓	~
Qld Police Credit Union	Inv Classic Plus 250k+	5.54%	Nil	25.00/m	$\checkmark$	Both	97%	100000	$\checkmark$	$\checkmark$	$\checkmark$
RAMS	Inv Low Rate Home Loan Introductory 3	5.54%	870	Nil	$\checkmark$	Both	95%	15000	$\checkmark$	$\checkmark$	$\checkmark$
Rate Busters	Investment Ultimate	5.34%	727.5	Nil	$\checkmark$	Both	90%	80000	$\checkmark$	$\checkmark$	$\checkmark$
SERVICE ONE Members Ba	anPioneer Banking Investment Standard \	5.65%	Nil	350/a	$\checkmark$	Both	97%	200000	$\checkmark$	$\checkmark$	$\checkmark$
State Custodians	Inv Breathe Easy Offset	5.59%	550	Nil	$\checkmark$	Both	95%	100000	$\checkmark$	$\checkmark$	$\checkmark$
State Custodians	Inv Standard Variable Offset	5.44%	550	345.00/a	$\checkmark$	Both	95%	100000	$\checkmark$	$\checkmark$	$\checkmark$
☆ rising star											
Gateway Credit Union	Inv Premium Variable	5.53%	250	249.00/a	✓	Both	80%	150000	✓	√	✓
Queenslanders CU	Interest Only 250k+	5.50%	Nil	100.00/a	✓	Both	95%	No min	✓	✓	✓
****											
AMP Bank	Affinity Package Investment Classic Var	5.65%	895	Nil	$\checkmark$	Both	90%	100000	$\checkmark$	✓	✓
AMP Bank	Professional Package Investment Intro	5.50%	Nil	349/a	$\checkmark$	Both	90%	100000	$\checkmark$	$\checkmark$	$\checkmark$
AMP Bank	Select Package Investment Classic Vari	5.65%	895	Nil	$\checkmark$	Both	90%	100000	$\checkmark$	$\checkmark$	✓
ANZ	Investment Simplicity Plus	5.70%	600	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$
Austral Mortgage	Investment Advantage Plus 50-499k	5.81%	1095	Nil	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
bankmecu	Inv Basic Variable	5.54%	595	Nil	$\checkmark$	P+I	95%	10000	×	$\checkmark$	$\checkmark$
BankSA	Advantage Package Inv Discount Varial	5.77%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
BankSA	Advantage Package Investment Variabl	5.77%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
Bankwest	Inv Online Home Loan	5.38%	Nil	Nil	$\checkmark$	Both	80%	100000	×	$\checkmark$	$\checkmark$
CUA	Investment Discount Home Loan	5.85%	795	Nil	$\checkmark$	Both	97%	250000	✓	✓	$\checkmark$
CUA	Investment Intro Disc Variable 1 yr	5.47%	795	Nil	$\checkmark$	Both	97%	250000	✓	✓	$\checkmark$
CUA	Investment Intro Variable 1 yr	5.47%	795	Nil	$\checkmark$	Both	97%	10000	$\checkmark$	✓	$\checkmark$
eMoney	Inv Full Doc Variable	5.45%	380	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$



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		Rate		(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
****											
eMoney	Inv Full Doc Variable Pro Pack	5.35%	380	330.00/a	✓	Both	90%	50000	×	✓	✓
Gateway Credit Union	Low Rate Plus Investment Variable 250	5.64%	250	249/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	✓
Hemisphere Financial	Investment Home Loan	5.74%	599	Nil	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
Hemisphere Financial	Investment Horizon Loan	5.64%	599	345.00/a	$\checkmark$	Both	95%	150000	$\checkmark$	$\checkmark$	✓
Heritage Bank	Investment Discount Variable	5.44%	700	Nil	$\checkmark$	IO	95%	150000	×	$\checkmark$	$\checkmark$
Heritage Bank	Professional Package Investment Varial	5.73%	100	300/a	$\checkmark$	Both	95%	150000	$\checkmark$	$\checkmark$	✓
Homeloans	Investment Monipower	5.79%	410	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Homestar Finance	Inv No Fee Offset	5.66%	Nil	Nil	$\checkmark$	Both	90%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Illawarra CU NSW	Investment Reward Rate	5.70%	900	8.00/m	×	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
IMB	Platinum Package Investment Variable :	5.71%	323.74	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Macquarie Bank	Classic Inv Classic IO Variable 150-999	5.44%	930	Nil	$\checkmark$	IO	80%	150000	×	$\checkmark$	$\checkmark$
Macquarie Credit Union	Inv Property Variable	5.93%	700	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Newcastle Permanent	Investment Real Deal	5.65%	Nil	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
Newcastle Permanent	Premium Plus Package Investment Rea	5.65%	Nil	350/a	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
Qantas Staff CU	Inv Home Plus Variable	5.83%	600	Nil	$\checkmark$	P+I	95%	No min	$\checkmark$	$\checkmark$	×
QId Police Credit Union	Inv Classic	5.64%	876	Nil	$\checkmark$	Both	97%	50000	×	$\checkmark$	$\checkmark$
QT Mutual Bank	Smart Starter Extra Inv Intro Rate Mortg	4.60%	600	Nil	$\checkmark$	P+I	95%	250000	$\checkmark$	×	$\checkmark$
RAMS	Investor Home Loan	5.60%	870	20.00/m	$\checkmark$	IO	95%	15000	$\checkmark$	$\checkmark$	$\checkmark$
Rate Busters	Investment RateBusters 80	5.63%	855	Nil	$\checkmark$	Both	80%	80000	$\checkmark$	<	$\checkmark$
RESI Mortgage Corp	Inv Smart Pro Plus	5.66%	649	330.00/a	$\checkmark$	Both	95%	30000	×	$\checkmark$	$\checkmark$
RESI Mortgage Corp	Investment Flexi Options	5.79%	854	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Select Credit Union	Super Investment Loan	5.79%	Nil	Nil	$\checkmark$	Both	95%	25000	$\checkmark$	✓	✓
St.George Bank	Advantage Package Investment Discou	5.79%	Nil	395/a	$\checkmark$	Both	95%	250000	$\checkmark$	✓	$\checkmark$
St.George Bank	Advantage Package Investment Variabl	5.79%	Nil	395/a	$\checkmark$	Both	95%	250000	✓	✓	✓
Suncorp Bank	Home Package Plus Investment Variabl	5.59%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	✓	✓
Teachers Mutual Bank	Inv Solutions Plus Home Loan	5.53%	765	200.00/a	✓	Both	95%	250000	×	✓	



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	Variable	e Rate In	vestn	nent H	ome l	Loans					
		Rate	Loan Fees	(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
****											
Teachers Mutual Bank	Rewards Package Inv Solutions Plus He	5.53%	765	200/a	✓	Both	95%	250000	×	✓	√
The Capricornian	My First Home Loan Inv Variable 50k+	5.62%	Nil	385/a	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	✓
UBank	Inv UHomeLoan (for refinancing)	5.12%	Nil	Nil	$\checkmark$	Both	80%	100000	×	$\checkmark$	✓
Unicredit-WA	Investment Variable	5.55%	627.25	Nil	$\checkmark$	Both	95%	5000	×	$\checkmark$	✓
Westpac	Premier Advantage Rocket Investment I	5.81%	Nil	395/a	$\checkmark$	Both	97%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Yellow Brick Road	Investment Better Basics	5.68%	725	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	✓
Yellow Brick Road	Inv Gold Pathway Variable	5.64%	250	249.00/a	$\checkmark$	Both	90%	250000	$\checkmark$	$\checkmark$	✓
***											
A M O Group	Investment Variable	5.85%	694	Nil	$\checkmark$	Both	90%	50000	$\checkmark$	$\checkmark$	✓
ADCU	Investment Home Loan	6.09%	892	Nil	$\checkmark$	Both	95%	30000	$\checkmark$	$\checkmark$	$\checkmark$
Adelaide Bank	Investment SmartSaver	5.71%	475	Nil	$\checkmark$	Both	90%	10000	×	$\checkmark$	$\checkmark$
Adelaide Bank	Investment Smartfit Variable	5.81%	475	10.00/m	$\checkmark$	Both	90%	10000	$\checkmark$	$\checkmark$	$\checkmark$
AMP Bank	Investment Essential Home Loan	5.53%	295	Nil	$\checkmark$	P+I	90%	40000	×	$\checkmark$	✓
AMP Bank	Investment Basic Variable Loan	5.70%	545	Nil	$\checkmark$	Both	90%	40000	$\checkmark$	$\checkmark$	✓
AMP Bank	Professional Package Investment Class	5.65%	Nil	349/a	$\checkmark$	Both	90%	250000	$\checkmark$	$\checkmark$	✓
ANZ	Investment Variable	6.40%	600	5.00/m	$\checkmark$	Both	90%	20000	$\checkmark$	$\checkmark$	✓
Arab Bank Australia	Inv The Basics	5.89%	600	8.00/m	$\checkmark$	P+I	95%	50000	×	$\checkmark$	✓
Bank of Melbourne	Inv Negotiated Basic Variable	5.73%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	✓
Bank of Melbourne	Investment Basic Variable	5.82%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	✓
BankSA	Inv Basic Variable	5.89%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	✓
BankSA	Inv Negotiated Basic	5.80%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	✓
Bankstown City CU	Inv Basic Home Loan	5.72%	1290	Nil	×	Both	95%	150000	$\checkmark$	×	$\checkmark$
Bankstown City CU	Property Manager	5.87%	1025	Nil	×	Both	97%	25000	$\checkmark$	$\checkmark$	✓
Bankwest	Inv Premium Home Loan	5.79%	355	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Bankwest	Inv Rate Cutter Home Loan	5.99%	755	Nil	<ul> <li>Image: A second s</li></ul>	Both	95%	20000	✓		✓ 



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	Variable	e Rate In	vestr	nent H	ome l	Loans					
		Rate		(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Facility In	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
***											
Bankwest	Investment Premium Select 200-749k	5.64%	295	Nil	✓	Both	95%	200000	✓	✓	✓
bcu	Inv Discount Variable Rate	5.58%	600	Nil	×	Both	95%	10000	$\checkmark$	$\checkmark$	×
bcu	Inv Discount Variable Rate	5.88%	600	Nil	×	Both	95%	10000	$\checkmark$	$\checkmark$	×
Bendigo Bank	Home Loan Package Investment Variab	6.01%	705	8/m	×	P+I	95%	5000	$\checkmark$	$\checkmark$	$\checkmark$
Bendigo Bank	Home Loan Package Plus Investment V	5.81%	705	8/m	×	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Big Sky Building Society	Inv Basic Choice	5.85%	Nil	10.00/m	$\checkmark$	Both	95%	10000	×	$\checkmark$	$\checkmark$
Bloom Home Loans	Inv Fee Saver	5.54%	Nil	Nil	$\checkmark$	Both	90%	150000	×	✓	✓
BMC Mortgage	Inv Advantedge	5.75%	Nil	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$
BMC Mortgage	Inv Platinum Pack	5.53%	575	Nil	$\checkmark$	Both	80%	50000	$\checkmark$	$\checkmark$	×
BOQ	Investment Economy	5.93%	995	10.00/m	$\checkmark$	Both	95%	No min	×	$\checkmark$	$\checkmark$
Catalyst Money	Basic Home Loan Investment	5.58%	900	8.00/m	×	P+I	95%	30000	×	$\checkmark$	$\checkmark$
Catalyst Money	Investment Reward Rate	5.70%	900	8.00/m	×	P+I	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Citibank	Investment Basic Variable	5.69%	649	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$
Citibank	Mortgage Plus Investment Variable 150	5.54%	Nil	350/a	$\checkmark$	Both	80%	150000	×	$\checkmark$	$\checkmark$
Commonwealth Bank	Inv Economiser	5.94%	800	8.00/m	×	Both	95%	10000	×	$\checkmark$	✓
Commonwealth Bank	Inv Economiser Intro Variable 3 yrs	5.59%	800	Nil	×	Both	95%	10000	×	$\checkmark$	$\checkmark$
Commonwealth Bank	Inv No Fee Variable Rate	5.70%	Nil	Nil	×	Both	95%	150000	×	✓	✓
Commonwealth Bank	Inv Rate Saver	5.94%	800	8.00/m	×	Both	95%	10000	×	$\checkmark$	$\checkmark$
Commonwealth Bank	Inv Rate Saver Intro Variable 3 yrs	5.59%	800	Nil	×	Both	95%	10000	×	$\checkmark$	✓
Commonwealth Bank	Inv Discount Intro Variable 1 yr	5.70%	800	8.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Commonwealth Bank	Inv Standard Variable	6.40%	800	8.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Commonwealth Bank	Wealth Package Inv Discount Intro Varia	5.70%	200	375/a	$\checkmark$	Both	95%	150000	$\checkmark$	✓	✓
Community CPS Australia	Investment Basic Variable	5.59%	795	11.00/m	$\checkmark$	P+I	95%	100000	×	$\checkmark$	$\checkmark$
Community CPS Australia	Investment Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	✓
Community CPS Australia	Pinnacle +Plus Pkg Investment Variable	5.99%	Nil	Nil	$\checkmark$	Both	95%	200000	$\checkmark$	$\checkmark$	✓
Community First CU	True Basic Home Loan Investment	5.73%	1095	Nil	<ul> <li>Image: A start of the start of</li></ul>	Both	95%	50000	×	✓	✓



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	Variable	e Rate In	vestn	nent H	ome l	Loans					
		Rate	Loan Fees	s (at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
***											
Community First CU	Accelerator Home Loan Package Invest	5.84%	Nil	395/a	✓	Both	95%	250000	$\checkmark$	✓	$\checkmark$
Companion CU	Investment Basic Variable	5.59%	795	11.00/m	$\checkmark$	P+I	95%	100000	×	$\checkmark$	$\checkmark$
Companion CU	Investment Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Credit Union SA	Investment First Home Loan	5.87%	Nil	Nil	×	Both	90%	100000	$\checkmark$	✓	✓
Credit Union SA	Investment Standard Variable 5-299k	6.22%	843.38	Nil	$\checkmark$	Both	90%	5000	$\checkmark$	$\checkmark$	$\checkmark$
CUA	Investment Basic Variable 250k+	5.67%	795	Nil	$\checkmark$	Both	97%	10000	×	✓	✓
Easy Street Fin Services	Investment Easystreet Basic Var	5.73%	500	Nil	$\checkmark$	P+I	95%	50000	×	$\checkmark$	$\checkmark$
ECU Australia	Investment Introductory Home Loan 1 y	5.30%	800	Nil	$\checkmark$	Both	95%	150000	$\checkmark$	$\checkmark$	$\checkmark$
ECU Australia	Investment Premium Variable	6.30%	800	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
ECU Australia	Premium Plus Investment Premium Var	5.80%	500	30/m	$\checkmark$	Both	95%	250000	$\checkmark$	$\checkmark$	$\checkmark$
Encompass Credit Union	Investment Mortgage Loan	6.05%	946.5	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
First Option Credit Union	Investment Mortgage Secured	6.20%	875	Nil	$\checkmark$	Both	95%	5000	$\checkmark$	$\checkmark$	×
First Option Credit Union	Packaged Home Loan Investment Morte	5.85%	600	375/a	$\checkmark$	Both	95%	150000	$\checkmark$	$\checkmark$	$\checkmark$
Firstmac	Inv Home Loan 80	5.86%	820	Nil	$\checkmark$	Both	80%	50000	$\checkmark$	$\checkmark$	$\checkmark$
Gateway Credit Union	Inv Low Rate Essentials	5.68%	725	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	✓
Gateway Credit Union	Investment Variable	5.99%	725	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Greater Building Society	Inv Great Rate Variable	5.69%	790	Nil	$\checkmark$	Both	95%	No min	×	$\checkmark$	$\checkmark$
Greater Building Society	Inv Variable	6.05%	790	Nil	$\checkmark$	Both	95%	No min	×	$\checkmark$	$\checkmark$
Hemisphere Financial	Investment Alt Doc Loan	6.14%	599	Nil	$\checkmark$	Both	80%	50000	$\checkmark$	$\checkmark$	$\checkmark$
Heritage Bank	Investment Basic Variable	5.78%	700	Nil	$\checkmark$	IO	95%	50000	×	$\checkmark$	✓
Heritage Bank	Investment Variable	6.14%	700	5.00/m	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Holiday Coast CU	Inv Live Life Platinum	6.35%	935	8.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	✓	$\checkmark$
Homeloans	Inv Ultra Plus Variable	5.59%	560	330.00/a	$\checkmark$	Both	95%	30000	×	✓	$\checkmark$
Homeloans	Investment ProSmart	5.93%	410	Nil	$\checkmark$	Both	95%	50000	×	✓	$\checkmark$
Homeloans	Investment Ultra	5.74%	560	Nil	$\checkmark$	Both	95%	30000	×	✓	$\checkmark$
HomeSide Lending	Homeplus Investment Variable	6.41%	200	10.00/m	$\checkmark$	Both	95%	No min	$\checkmark$	✓	$\checkmark$



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		Rate		(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)		Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
***											
Homestar Finance	Inv Advantage Variable	5.73%	Nil	Nil	✓	Both	95%	250000	×	✓	$\checkmark$
Horizon Credit Union	Investment Basic Home Loan	5.89%	935	5.00/m	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Horizon Credit Union	Investment Classic Home Loan	6.29%	835	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
Horizon Credit Union	Platinum Loan Package Investment Cla	5.79%	Nil	375/a	$\checkmark$	Both	95%	250000	$\checkmark$	✓	✓
HSBC	Investment Home Value	5.25%	252.5	Nil	$\checkmark$	Both	90%	100000	×	$\checkmark$	$\checkmark$
Hume Building Society	Investment Interest Saver	5.70%	750	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
Hume Building Society	Investment Variable	6.00%	750	Nil	$\checkmark$	Both	97%	No min	$\checkmark$	$\checkmark$	$\checkmark$
Hunter United Credit Un	Inv Basic Variable 250k+	5.89%	930	5.00/m	$\checkmark$	P+I	80%	No min	×	$\checkmark$	×
Illawarra CU NSW	Basic Home Loan Investment	5.58%	900	8.00/m	×	P+I	95%	30000	×	$\checkmark$	$\checkmark$
IMB	Inv Introductory Variable 1 yr	5.16%	768.75	10.00/m	$\checkmark$	Both	95%	1000	×	$\checkmark$	$\checkmark$
IMB	Investment Variable	6.16%	768.74	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
ING DIRECT	Inv Mortgage Simplifier 250-499k 80%	5.66%	220	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
Liberty Financial	Inv Liberty Sharp	5.59%	995	Nil	×	P+I	95%	100000	×	$\checkmark$	×
Liberty Financial	Inv Liberty Free	5.79%	Nil	Nil	$\checkmark$	Both	95%	50000	×	✓	✓
Liberty Financial	Inv Liberty Star	5.59%	Nil	28.00/m	$\checkmark$	Both	95%	50000	×	$\checkmark$	✓
LJ Hooker Finance	Kick-Start Plus Var Inv	5.69%	350	330.00/a	$\checkmark$	Both	95%	30000	×	$\checkmark$	$\checkmark$
LJ Hooker Finance	Kick-Start Var Inv	5.75%	350	Nil	$\checkmark$	Both	95%	30000	×	✓	✓
LJ Hooker Finance	Leveredge Inv	5.65%	275	Nil	$\checkmark$	Both	90%	30000	×	$\checkmark$	✓
LJ Hooker Finance	Leveredge Plus Var Inv	5.55%	275	330.00/a	$\checkmark$	Both	90%	30000	×	✓	✓
Macquarie Bank	Inv Classic IO Variable 150-999k	5.44%	330	Nil	$\checkmark$	IO	80%	150000	×	✓	✓
Macquarie Credit Union	Inv Introductory Rate Home Loan 1 yr	5.43%	700	Nil	×	Both	95%	150000	×	$\checkmark$	✓
Macquarie Credit Union	Inv Low Rate Home Loan	5.68%	720	Nil	×	P+I	95%	150000	×	✓	✓
ME Bank	Investment Var Supermember	5.88%	300	Nil	$\checkmark$	P+I	95%	40000	×	✓	✓
ME Bank	Member Package Investment Interest C		Nil	395/a	$\checkmark$	Both	95%	40000	×	✓	✓
ME Bank	Investment Ultimate Supermember	6.18%	300	Nil	$\checkmark$	P+I	95%	50000	✓	$\checkmark$	✓
ME Bank	Member Package Investment Ultimate (		Nil	395/a	✓	P+I	95%	50000	$\checkmark$	√	



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	Variable	e Rate In			ome	LOANS					
Company Name	Product (a	Rate (as at 01 March 2013)	Loan Fees Upfront (\$)	(at \$250k) Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	100% Offset Available		Portability
***											
Mortgage HOUSE	Inv Vantage Offset Variable	5.80%	670	Nil	✓	Both	95%	10000	$\checkmark$	✓	✓
MyRate	Inv Advantage Variable 100-599k	5.67%	Nil	Nil	$\checkmark$	Both	95%	100000	×	$\checkmark$	✓
nab	Inv Base Variable Rate	6.17%	Nil	Nil	$\checkmark$	Both	95%	20000	×	✓	$\checkmark$
nab	Inv Base Variable Rate Discount	5.73%	Nil	Nil	✓	Both	95%	20000	×	✓	✓
nab	Inv Tailored Variable	6.38%	Nil	8.00/m	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Newcastle Permanent	Investment Intro Variable 1 yr	5.35%	Nil	Nil	$\checkmark$	Both	95%	No min	×	✓	$\checkmark$
Newcastle Permanent	Investment Real Options	6.05%	Nil	Nil	$\checkmark$	Both	95%	No min	×	✓	$\checkmark$
Newcastle Permanent	Premium Plus Package Investment Intro	5.35%	Nil	350/a	$\checkmark$	Both	95%	No min	×	✓	$\checkmark$
Newcastle Permanent	Premium Plus Package Investment Rea	6.05%	Nil	350/a	$\checkmark$	Both	95%	No min	×	$\checkmark$	$\checkmark$
Newcastle Permanent	Investment Premium Variable	6.27%	Nil	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	✓	✓
Northern Beaches CU	Investment Introductory Home Loan 1 y	5.54%	1390	Nil	$\checkmark$	P+I	95%	30000	×	$\checkmark$	×
Northern Beaches CU	Investment Minimiser Home Loan	5.74%	915	Nil	$\checkmark$	P+I	95%	100000	×	✓	×
Northern Beaches CU	Investment All in One	6.24%	915	Nil	$\checkmark$	P+I	95%	30000	$\checkmark$	$\checkmark$	×
People's Choice Credit Unior	n Investment Basic Variable	5.79%	900	8.00/m	$\checkmark$	Both	95%	50000	×	✓	✓
People's Choice Credit Unior	n Investment Lite Basic Variable	5.60%	654.5	Nil	$\checkmark$	Both	90%	30000	×	$\checkmark$	✓
	n Home Loan Package Investment Stand	5.77%	Nil	375/a	$\checkmark$	Both	95%	250000	✓	✓	✓
Police Credit	Inv 12m Discount Variable 1 yr	5.39%	Nil	Nil	✓	P+I	95%	120000	×	✓	✓
Police Credit	Inv 24m Discount Variable 2 yrs	5.39%	Nil	Nil	$\checkmark$	P+I	95%	120000	×	$\checkmark$	✓
Police Credit	Inv Standard Variable	5.99%	600	Nil	$\checkmark$	Both	95%	10000	✓	✓	✓
Police Credit	Investment Offset	6.04%	600	Nil	$\checkmark$	P+I	95%	20000	✓	✓	✓
Qantas Staff CU	Inv Options Variable IO	5.83%	600	Nil	$\checkmark$	Both	95%	No min	×	×	×
Qld Police Credit Union	Inv Standard Variable	6.14%	876	Nil	$\checkmark$	Both	97%	50000	×	✓	✓
Qld Professional CU	Inv Friendly	5.80%	855	10.00/m	$\checkmark$	Both	90%	No min	$\checkmark$	✓	✓
QT Mutual Bank	Choices Inv Intro Rate Mortgage Breake	5.40%	Nil	395/a	$\checkmark$	P+I	95%	150000	✓	×	✓
QT Mutual Bank	Choices Investment Mortgage Breaker :	5.72%	Nil	395/a	$\checkmark$	P+I	95%	250000	$\checkmark$	×	✓
QT Mutual Bank	Smart Starter Extra Investment Mortgag		600	Nil	$\checkmark$	P+I	95%	250000	✓	×	✓



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	Variable	e Rate In	vestn	nent H	ome l	Loans					
		Rate	Loan Fees	s (at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)		Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available	Redraw Facility	Portability	
***											
QT Mutual Bank	Teachers' Life Inv Intro Rate Mortgage E	5.40%	Nil	25/m	$\checkmark$	P+l	95%	150000	$\checkmark$	×	$\checkmark$
QT Mutual Bank	Teachers' Life Investment Mortgage Bre	5.72%	Nil	25/m	$\checkmark$	P+I	95%	250000	$\checkmark$	×	$\checkmark$
Quay Credit Union	Invest Basic Var (Refinance only)	5.49%	638	Nil	$\checkmark$	Both	80%	100000	×	$\checkmark$	×
Quay Credit Union	Investment Premium (Refinance only)	5.69%	638	Nil	$\checkmark$	Both	80%	100000	$\checkmark$	$\checkmark$	×
Queensland Country Credit	Ulltimate Home Loan Investment Variab	5.79%	Nil	330/a	$\checkmark$	Both	90%	150000	×	×	×
Queenslanders CU	Inv Original Home Loan	5.73%	595	Nil	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
RAMS	Inv Full Feature	6.35%	870	Nil	$\checkmark$	Both	95%	15000	$\checkmark$	✓	$\checkmark$
RESI Mortgage Corp	Inv Smart Pro	5.76%	649	Nil	$\checkmark$	Both	95%	30000	×	✓	$\checkmark$
RESI Mortgage Corp	Inv Switch n Save Intro Var 2 yrs	5.56%	649	Nil	$\checkmark$	Both	95%	30000	×	<	$\checkmark$
RESI Mortgage Corp	Invest Smart Option Home Loan	5.84%	660	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
RESI Mortgage Corp	Inv Break Thru Variable	5.89%	689	Nil	$\checkmark$	Both	80%	50000	$\checkmark$	<	$\checkmark$
SCU	Investment Basic Home Loan	5.73%	747	Nil	$\checkmark$	P+I	95%	25000	×	$\checkmark$	$\checkmark$
SCU	Inv Standard Variable	6.24%	747	Nil	$\checkmark$	Both	95%	25000	$\checkmark$	$\checkmark$	$\checkmark$
SERVICE ONE Members Ba	anInvestment Standard Variable	6.25%	750	8.00/m	$\checkmark$	Both	97%	No min	$\checkmark$	✓	$\checkmark$
SGE Credit Union	Inv Affinity Mortgage Breaker HL	6.17%	500	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	✓	×
SGE Credit Union	Inv Affinity Standard Variable HL	6.07%	500	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	×
St.George Bank	Inv Negotiated Basic Variable	5.82%	600	Nil	$\checkmark$	Both	95%	30000	×	✓	$\checkmark$
St.George Bank	Investment Basic Variable	5.91%	600	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	$\checkmark$
Summerland CU	Inv Premium	5.79%	Nil	380.00/a	$\checkmark$	P+l	95%	250000	×	<	$\checkmark$
Suncorp Bank	Investment Back To Basics	5.91%	600	Nil	$\checkmark$	Both	95%	10000	×	✓	$\checkmark$
Sutherland Credit Union	Investment Home Basic	5.72%	1055	Nil	×	P+I	95%	250000	×	$\checkmark$	$\checkmark$
Sutherland Credit Union	Investment Home Plus	5.87%	1055	Nil	$\checkmark$	P+l	95%	50000	$\checkmark$	✓	$\checkmark$
Teachers Mutual Bank	Inv Smart Home Loan	5.63%	765	200.00/a	$\checkmark$	Both	95%	150000	×	✓	$\checkmark$
Teachers Mutual Bank	Rewards Package Inv Smart Home Loa	5.63%	765	200/a	$\checkmark$	Both	95%	150000	×	✓	$\checkmark$
The Capricornian	My Advantage Inv Variable 50k+	6.02%	Nil	385/a	$\checkmark$	Both	95%	50000	$\checkmark$	✓	$\checkmark$
The Mutual	Inv Mutual	5.73%	300	Nil	×	Both	90%	50000	×	✓	$\checkmark$



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	Variable	e Rate In	vestr	nent Ho	ome l	oans					
		Rate	Loan Fees	(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
***											
The Mutual	Inv Intro Plus 3 yrs	5.53%	500	Nil	✓	P+I	90%	150000	✓	✓	√
The Rock Building Soc	Investment Advantage Variable	5.96%	800	Nil	$\checkmark$	Both	90%	50000	×	$\checkmark$	✓
The Rock Building Soc	Inv Rock Star Package Variable 250k+	5.94%	Nil	350.00/a	$\checkmark$	Both	90%	100000	$\checkmark$	$\checkmark$	✓
The Rock Building Soc	Inv Rock Star Pkg Variable Special 250	5.69%	Nil	350.00/a	$\checkmark$	Both	90%	100000	$\checkmark$	$\checkmark$	✓
TIO Banking	Essentials Home Ln Pkg Investment Es	5.91%	Nil	399/a	×	P+I	90%	250000	$\checkmark$	$\checkmark$	✓
United Community	Investment Basic Variable	5.59%	795	11.00/m	$\checkmark$	P+I	95%	100000	×	$\checkmark$	✓
United Community	Investment Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
United Community	Pinnacle +Plus Pkg Investment Variable	5.99%	Nil	Nil	$\checkmark$	Both	95%	200000	$\checkmark$	$\checkmark$	✓
Victoria Teachers Mutual Ba	nlInterest Only Investment Variable	5.94%	250	Nil	$\checkmark$	IO	95%	No min	×	$\checkmark$	$\checkmark$
Victoria Teachers Mutual Ba	nłInv Basic Variable	5.64%	250	Nil	$\checkmark$	P+I	95%	No min	×	$\checkmark$	$\checkmark$
Victoria Teachers Mutual Ba	nlRewards Package Inv Basic Variable	5.54%	Nil	300/a	$\checkmark$	P+I	95%	No min	×	$\checkmark$	$\checkmark$
Victoria Teachers Mutual Ba	nllnv Offset Variable	6.14%	250	Nil	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	✓
Victoria Teachers Mutual Ba	nlRewards Package Inv Offset Variable	6.04%	Nil	300/a	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
Wagga Mutual Credit Un	Investment Basic Variable	5.59%	795	11.00/m	$\checkmark$	P+I	95%	100000	×	$\checkmark$	$\checkmark$
Wagga Mutual Credit Un	Investment Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Westpac	Investment Flexi First Option	5.86%	750	Nil	$\checkmark$	Both	97%	25000	×	$\checkmark$	✓
Yellow Brick Road	Inv Homebase	5.99%	725	Nil		Both	90%	20000	✓	✓	✓
**											
ADCU	Interest Only Loan	6.09%	892	Nil	$\checkmark$	Ю	95%	30000	×	×	✓
AMP Bank	Investment Classic Variable	6.50%	895	10.00/m	$\checkmark$	Both	90%	40000	$\checkmark$	$\checkmark$	✓
AMP Bank	Investment Intro 1yr Variable 1 yr	5.50%	295	10.00/m	$\checkmark$	Both	90%	40000	$\checkmark$	$\checkmark$	$\checkmark$
Bank of Melbourne	Investment Discount Variable 1 yr	5.70%	700	10.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
Bank of Melbourne	Investment Variable	6.40%	700	10.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
BankSA	Inv Discount Variable 1 yr	5.77%	700	10.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
BankSA	Investment Variable	6.47%	700	10.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$



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	Variabl	e Rate In	vestr	nent H	ome l	Loans					
		Rate		(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)		Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability	
**											
Bankwest	Inv Lite Home Loan	6.27%	60	Nil	✓	Both	95%	20000	×	√	√
Bankwest	Inv Mortgage Shredder	6.39%	755	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	✓
Bankwest	Inv Mortgage Shredder Intro Var 1 yr	5.39%	755	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Bankwest	Inv Super Start Home Loan	5.59%	755	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
bcu	Inv Standard Variable	6.28%	600	Nil	×	Both	95%	10000	$\checkmark$	$\checkmark$	×
Beirut Hellenic Bank	Inv Expect More	5.94%	Nil	395.00/a	×	Both	90%	100000	$\checkmark$	$\checkmark$	$\checkmark$
Bendigo Bank	Investment Variable	6.51%	705	8.00/m	×	P+I	95%	5000	$\checkmark$	$\checkmark$	✓
BOQ	Investment Standard Variable	6.51%	895	10.00/m	$\checkmark$	Both	95%	No min	$\checkmark$	$\checkmark$	$\checkmark$
CairnsPenny Savings&Loan	Inv Standard Variable	6.00%	660	15.00/q	$\checkmark$	Both	95%	20000	×	$\checkmark$	$\checkmark$
Catalyst Money	Investment Variable	6.25%	900	8.00/m	×	P+I	95%	30000	$\checkmark$	$\checkmark$	$\checkmark$
Circle Credit Co-op	Inv Standard Variable	6.25%	500	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	×
Citibank	Investment Offset Variable	6.69%	649	8.00/m	$\checkmark$	Both	90%	50000	$\checkmark$	$\checkmark$	✓
Coastline Credit Union	Investment Options Home Loan	6.04%	755	8.00/m	$\checkmark$	P+I	90%	100000	×	$\checkmark$	$\checkmark$
Community CPS Australia	Investment Parent Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	✓	✓
Community First CU	Investment True Value Var HI	6.34%	1095	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	✓
Companion CU	Investment Parent Variable	6.29%	945	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Delphi Bank	Investment Complete	6.40%	770	6.00/m	$\checkmark$	Both	90%	No min	×	$\checkmark$	✓
Delphi Bank	Investment Essential	6.40%	1020	8.00/m	$\checkmark$	Both	90%	30000	×	$\checkmark$	$\checkmark$
ECU Australia	Investment Easy Move 1 yr	6.19%	800	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
FCCS Credit Union	Investment Rewards	6.24%	750	Nil	$\checkmark$	Both	95%	10000	×	×	✓
FCCS Credit Union	Investment Value Plus Variable	6.64%	750	Nil	$\checkmark$	Both	95%	30000	$\checkmark$	$\checkmark$	$\checkmark$
Holiday Coast CU	Inv Keep It Simple Platinum	6.00%	935	Nil	$\checkmark$	Both	95%	50000	×	×	$\checkmark$
Holiday Coast CU	Inv Keep It Simple Standard	6.20%	935	Nil	$\checkmark$	Both	95%	50000	×	×	✓
Holiday Coast CU	Inv Live Life Standard	6.45%	935	8.00/m	$\checkmark$	Both	95%	50000	$\checkmark$	✓	✓
HSBC	Investment Home Smart	6.45%	852.5	Nil	$\checkmark$	P+I	90%	50000	$\checkmark$	$\checkmark$	$\checkmark$
HSBC	Investment Variable	6.45%	852.5	Nil	$\checkmark$	Both	90%	50000	$\checkmark$	$\checkmark$	✓



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		Rate	Loan Fees	(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
**											
Hunter United Credit Un	Inv Interest Only 150-499k	6.30%	880	Nil	×	IO	90%	150000	×	✓	×
Hunter United Credit Un	Investment Variable	6.40%	930	5.00/m	$\checkmark$	P+I	95%	No min	×	$\checkmark$	×
Hunter United Credit Un	Package Home Loan Investment Variab	6.05%	Nil	295/a	$\checkmark$	P+I	95%	250000	×	$\checkmark$	×
Illawarra CU NSW	Investment Variable	6.25%	900	8.00/m	×	P+I	95%	30000	$\checkmark$	$\checkmark$	✓
Intech Credit Union	Investment Loan	6.18%	935	Nil	$\checkmark$	IO	95%	30000	$\checkmark$	×	×
Macarthur Credit Union	Property Investment Loan	6.25%	1323	Nil	$\checkmark$	Both	95%	No min	×	$\checkmark$	×
Macquarie Bank	Inv Premium Variable	6.45%	330	198.00/a	$\checkmark$	Both	90%	150000	$\checkmark$	$\checkmark$	$\checkmark$
ME Bank	Investment Interest Only Loan	6.33%	300	Nil	$\checkmark$	Both	95%	40000	×	$\checkmark$	$\checkmark$
ME Bank	Investment Variable	6.33%	300	Nil	$\checkmark$	Both	95%	40000	×	$\checkmark$	$\checkmark$
ME Bank	Investment Ultimate Offset	6.63%	300	Nil	$\checkmark$	P+I	95%	50000	$\checkmark$	$\checkmark$	$\checkmark$
MyState	Investment Essentials	6.02%	702.5	Nil	$\checkmark$	Both	95%	150000	×	$\checkmark$	$\checkmark$
MyState	Residential Investment	6.39%	702.5	Nil	$\checkmark$	Both	95%	30000	$\checkmark$	$\checkmark$	$\checkmark$
People's Choice Credit Unior	Investment Standard Variable	6.37%	900	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	$\checkmark$
Police Bank	Investment Variable	6.04%	1045	Nil	$\checkmark$	Both	90%	30000	×	✓	×
QT Mutual Bank	Investment Rate Tracker HL Series 3 8(	5.90%	644	Nil	×	P+I	95%	150000	$\checkmark$	×	×
QT Mutual Bank	Inv Intro Rate Mortgage Breaker 1 yr	5.40%	644	Nil	$\checkmark$	P+I	95%	125000	$\checkmark$	×	$\checkmark$
QT Mutual Bank	Investment Mortgage Breaker	6.32%	644	Nil	$\checkmark$	P+I	95%	20000	$\checkmark$	×	$\checkmark$
Queensland Country Credit L	JInvestment Variable Rate	6.29%	950	5.00/m	$\checkmark$	Both	90%	10000	×	×	×
RESI Mortgage Corp	Inv Low Start 1 yr	5.47%	1199	Nil	×	Both	95%	30000	×	$\checkmark$	$\checkmark$
RESI Mortgage Corp	Inv Complete Home Loan	6.27%	649	Nil	$\checkmark$	Both	95%	30000	×	$\checkmark$	✓
SGE Credit Union	Investment Mortgage Secured Ln	6.37%	500	Nil	$\checkmark$	Both	95%	20000	$\checkmark$	$\checkmark$	×
St.George Bank	Investment Discount Variable 1 yr	5.79%	700	10.00/m	$\checkmark$	Both	95%	50000	✓	✓	$\checkmark$
St.George Bank	Investment Variable	6.49%	700	10.00/m	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Summerland CU	Investment Eco Mortgage Loan	6.14%	600	8.00/m	✓	P+I	95%	20000	×	✓	✓
Suncorp Bank	Investment Variable	6.49%	600	10.00/m	✓	Both	95%	10000	✓	✓	✓
Sutherland Credit Union	Investment Home In One	6.48%	1055	8.00/a	$\checkmark$	P+I	95%	50000	· · · · · · · · · · · · · · · · · · ·	$\checkmark$	· · · · · · · · · · · · · · · · · · ·



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	Variat	ole Rate In	vestm	ent H	ome l	Loans					
		Rate	Loan Fees	(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available	Redraw Facility	Portability
**											
Teachers Mutual Bank	Inv Flexi Choice	6.18%	715	Nil	$\checkmark$	P+I	95%	25000	×	√	✓
Teachers Mutual Bank	Inv Variable IO	6.18%	715	Nil	$\checkmark$	IO	95%	25000	×	$\checkmark$	$\checkmark$
The Capricornian	Inv Variable	6.52%	275	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
The Mutual	Inv Premium Variable	6.08%	300	Nil	×	Both	95%	20000	$\checkmark$	✓	$\checkmark$
The Rock Building Soc	Investment Variable	6.69%	800	5.00/m	$\checkmark$	Both	90%	50000	$\checkmark$	$\checkmark$	$\checkmark$
Transport Mutual Credit Un	ionInvestment Basic Variable	5.96%	1010	Nil	×	P+I	95%	100000	$\checkmark$	$\checkmark$	$\checkmark$
Transport Mutual Credit Un	ionInvestment Variable	6.21%	1010	Nil	×	P+I	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
United Community	Investment Parent Variable	6.29%	945	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	$\checkmark$	$\checkmark$
Wagga Mutual Credit Un	Investment Parent Variable	6.29%	795	Nil	$\checkmark$	Both	95%	10000	$\checkmark$	✓	$\checkmark$
Westpac	Rocket Investment Loan	6.51%	750	8.00/m	$\checkmark$	Both	97%	10000	$\checkmark$	$\checkmark$	$\checkmark$
*											
Adelaide Bank	Investment Smartdoc Variable	6.91%	475	10.00/m	✓	Both	80%	10000	✓	✓	✓
Arab Bank Australia	Inv HeadStart Intro Variable 1 yr	5.29%	600	8.00/m	$\checkmark$	P+I	95%	50000	×	$\checkmark$	$\checkmark$
Arab Bank Australia	Inv Standard Variable	7.00%	250	Nil	$\checkmark$	Both	95%	50000	×	$\checkmark$	$\checkmark$
Aussie Home Loans	Inv Optimizer Standard Variable	6.48%	100	Nil	$\checkmark$	Both	95%	100000	×	$\checkmark$	$\checkmark$
Bank of Melbourne	Super Fund Variable	6.40%	1600	12.00/m	$\checkmark$	Both	80%	100000	$\checkmark$	×	$\checkmark$
BankSA	Super Fund Variable	6.47%	1600	12.00/m	$\checkmark$	Both	80%	100000	$\checkmark$	×	$\checkmark$
Beirut Hellenic Bank	Investment Variable	6.88%	990	10.00/m	$\checkmark$	Both	80%	No min	×	✓	$\checkmark$
Citibank	Investment Variable	6.69%	649	8.00/m	$\checkmark$	Both	90%	50000	×	$\checkmark$	$\checkmark$
Coastline Credit Union	Investment Variable	6.34%	755	Nil	$\checkmark$	P+I	90%	15000	×	✓	$\checkmark$
Horizon Credit Union	Investment Real Estate	6.99%	835	Nil	$\checkmark$	P+I	95%	10000	×	$\checkmark$	$\checkmark$
Qld Professional CU	Inv Variable	6.65%	855	Nil	$\checkmark$	Both	90%	No min	$\checkmark$	$\checkmark$	$\checkmark$
St.George Bank	Super Fund Variable	6.49%	1600	12.00/m	$\checkmark$	Both	80%	100000	$\checkmark$	×	$\checkmark$
Summerland CU	Investment Equity Extra	6.79%	800	10.00/m	$\checkmark$	Both	80%	20000	×	$\checkmark$	$\checkmark$
Summerland CU	Investment Mortgage Investment	6.39%	800	8.00/m	$\checkmark$	Both	95%	20000	×	$\checkmark$	$\checkmark$



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	Variable	e Rate In	vestm	ent H	ome	Loans					
			Loan Fees	(at \$250k)		Principal+			100%		
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Split Facility	Interest/ Interest Only	Maximum LVR	Minimum Loan	Offset Available		Portability
*											
TIO Banking	Investment Essentials Variable	6.41%	1180	10.00/m	×	P+l	90%	10000	$\checkmark$	$\checkmark$	$\checkmark$



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	Ir	nvestme	nt 1 Ye	ear Fixe	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
★★★★★ outstanding \	/alue									
A M O Group	Investment Fixed 1 yr	4.98%	694	Nil	$\checkmark$	Both	90%	2000000	$\checkmark$	$\checkmark$
ANZ	Breakfree Investment 1yr Fixed 1 yr 150k	5.19%	Nil	375/a	$\checkmark$	Both	90%	No Max	$\checkmark$	×
Austral Mortgage	Investment Advantage Plus Fixed 1 yr	5.19%	1095	Nil	$\checkmark$	Both	95%	5000000	$\checkmark$	$\checkmark$
CUA	Investment Fixed 1 yr	5.10%	795	Nil	$\checkmark$	Both	97%	5000000	×	×
HomeSide Lending	Homeplus Package Inv Fixed Rate Intere	5.09%	800	10/m	$\checkmark$	IO	90%	No Max	×	×
HomeSide Lending	Inv Fixed Rate Interest Only 1 yr	5.09%	200	10.00/m	$\checkmark$	IO	90%	No Max	×	×
Macquarie Bank	Inv Premium Fixed 1 yr	4.95%	330	198.00/a	$\checkmark$	Both	90%	2000000	$\checkmark$	×
Mortgage HOUSE	Inv Advantage Fixed 1 yr 10-749k	5.09%	595	Nil	$\checkmark$	Both	95%	2500000	$\checkmark$	$\checkmark$
nab	Choice Package Inv Standard Fixed 1 yr	5.09%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
nab	Inv Standard Fixed 1 yr	5.19%	Nil	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Investment Fixed 1 yr	4.94%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Premium Plus Package Investment Fixed	4.94%	Nil	350/a	$\checkmark$	Both	95%	No Max	×	×
<b>QId Police Credit Union</b>	Investment Fixed 1 yr	4.99%	876	Nil	$\checkmark$	Both	97%	No Max	×	$\checkmark$
SERVICE ONE Members B	anPioneer Banking Investment Fixed 1 yr 20	5.15%	Nil	350/a	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
UBank	Inv UHomeLoan Fxd (for refinancing) 1 y	4.83%	Nil	Nil	×	Both	80%	1000000	×	×
****										
Adelaide Bank	Investment Smartsuite Fixed 1 yr	5.19%	475	10.00/m	$\checkmark$	Both	90%	No Max	√	$\checkmark$
ANZ	Investment 1yr Fixed 1 yr	5.34%	600	10.00/m	$\checkmark$	Both	90%	No Max	$\checkmark$	×
Bank of Melbourne	Advantage Package Investment Fixed 1	5.15%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BankSA	Advantage Package Investment Fixed 1	5.15%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Shareholder Benefits Investment 1yr Fixe	4.99%	375	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Community CPS Australia	Pinnacle +Plus Pkg Investment Fixed 1 y	4.99%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
CUA	Investment Premium Fixed 1 yr	5.35%	795	Nil	$\checkmark$	Both	97%	5000000	$\checkmark$	$\checkmark$
Hemisphere Financial	Investment Standard Fixed 1 yr	5.23%	599	Nil	✓	Both	95%	1000000	×	✓



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	li	nvestme	nt 1 Ye	ear Fixe	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
****						·				
Homeloans	Investment MoniPower Fixed 1 yr	5.29%	410	Nil	$\checkmark$	Both	95%	3500000	$\checkmark$	$\checkmark$
Macquarie Bank	Inv Classic P&I Fixed 1 yr	4.95%	330	Nil	$\checkmark$	P+I	90%	2000000	×	×
Macquarie Bank	Classic Inv Classic IO Fixed 1 yr	4.95%	930	Nil	$\checkmark$	IO	90%	No Max	×	×
Macquarie Bank	Inv Classic IO Fixed 1 yr	4.95%	330	Nil	$\checkmark$	IO	90%	2000000	×	×
ME Bank	Investment SuperMember Fixed 1 yr	5.19%	300	Nil	$\checkmark$	Both	95%	No Max	×	×
nab	Choice Package Inv Tailored Fixed IO 1 y	5.19%	Nil	395/a	$\checkmark$	IO	95%	No Max	×	×
nab	Inv Tailored Fixed IO 1 yr	5.29%	Nil	8.00/m	$\checkmark$	IO	95%	No Max	×	×
People's Choice Credit Un	ion Investment Lite Fixed 1 yr	5.14%	654.5	Nil	×	Both	90%	1000000	×	×
SCU	Investment Standard Fixed 1 yr	5.15%	747	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members	BanInvestment Fixed 1 yr	5.35%	750	8.00/m	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
St.George Bank	Advantage Package Investment Fixed 1	5.15%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Teachers Mutual Bank	Inv Option Fixed 1 yr	4.99%	715	Nil	×	P+I	95%	5000000	×	×
United Community	Pinnacle +Plus Pkg Investment Fixed 1 y	4.99%	Nil	Nil	✓	Both	95%	No Max	×	$\checkmark$
***										
AMP Bank	Affinity Package Investment Fixed 1 yr 10	4.84%	895	Nil	×	Both	90%	No Max	×	×
AMP Bank	Select Package Investment Fixed 1 yr 10	4.89%	895	Nil	×	Both	90%	No Max	×	×
Aussie Home Loans	Inv Optimizer Fixed 1 yr	4.95%	700	Nil	$\checkmark$	Both	95%	2000000	×	×
Bank of Melbourne	Investment Fixed 1 yr	5.30%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bankmecu	Inv Fixed 1 yr	5.29%	595	Nil	$\checkmark$	P+I	95%	No Max	×	×
BankSA	Investment Fixed 1 yr	5.30%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bankwest	Investment Fixed 1 yr	5.39%	355	12.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bcu	Investment Fixed 1 yr	5.04%	600	Nil	×	Both	95%	7000000	×	×
Bendigo Bank	Investment Fixed 1 yr	5.39%	705	8.00/m	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Bloom Home Loans	Inv Fixed Saver 1 yr	5.24%	Nil	Nil	$\checkmark$	Both	90%	2000000	×	×



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	Ir	vestme	nt 1 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
BOQ	Home Loan Privileges Investment 1yr Fix	4.99%	Nil	395/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
BOQ	Investment 1yr Fixed 1 yr	4.99%	895	10.00/m	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Catalyst Money	Investment Fixed 1 yr	5.39%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Citibank	Investment Standard Fixed 1 yr	5.19%	649	8.00/m	$\checkmark$	Both	90%	4000000	×	×
Coastline Credit Union	Investment Fixed 1 yr	5.14%	755	Nil	$\checkmark$	P+I	90%	No Max	×	$\checkmark$
Commonwealth Bank	Investment Fixed 1 yr	5.34%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Commonwealth Bank	Wealth Package Investment Fixed 1 yr 15	5.19%	200	375/a	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Investment Fixed 1 yr	5.14%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Community CPS Australia	Investment Parent Fixed 1 yr	5.14%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Community First CU	Investment True Fixed 1 yr	5.49%	1095	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Companion CU	Investment Fixed 1 yr	5.14%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Companion CU	Investment Parent Fixed 1 yr	5.14%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Credit Union SA	Investment Standard 1yr Fixed 1 yr	5.54%	343.38	Nil	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
Delphi Bank	Investment Standard Fixed 1 yr	5.85%	1020	6.00/m	×	Both	90%	5000000	×	×
ECU Australia	Investment Premium Fixed 1 yr	5.54%	800	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Encompass Credit Union	Investment Fixed 1 yr	5.39%	946.5	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
FCCS Credit Union	Investment Value Plus Fixed 1 yr	5.45%	1025	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Gateway Credit Union	Investment Fixed 1 yr	5.49%	725	Nil	$\checkmark$	Both	95%	No Max	×	×
Gateway Credit Union	Low Rate Plus Investment Fixed 1 yr 250	5.39%	250	249/a	$\checkmark$	Both	95%	No Max	×	×
Greater Building Society	Inv Great Rate Fixed 1 yr	5.19%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Investment Fixed 1 yr	5.25%	700	5.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Professional Package Investment Fixed 1	5.25%	100	300/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Holiday Coast CU	Inv Fixed N Easy 1 yr	5.09%	535	Nil	$\checkmark$	Both	95%	No Max	×	×
Homeloans	Investment Ultra Fixed 1 yr	5.39%	560	Nil	×	Both	95%	2000000	×	×



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	lı	nvestme	nt 1 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
HSBC	Investment Fixed 1 yr	5.49%	852.5	Nil	$\checkmark$	Both	90%	7500000	×	×
Hume Building Society	Investment Fixed 1 yr	5.40%	750	Nil	$\checkmark$	Both	95%	No Max	×	×
Illawarra CU NSW	Investment Fixed 1 yr	5.39%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Investment Fixed 1 yr	5.24%	768.74	6.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Platinum Package Investment Fixed 1 yr	5.14%	323.74	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
ING DIRECT	Investment Fixed 1 yr	5.19%	719	Nil	$\checkmark$	Both	95%	2000000	×	×
Liberty Financial	Inv Liberty Fixed 1 yr	5.44%	330	28.00/m	$\checkmark$	Both	95%	1000000	×	×
LJ Hooker Finance	Leveredge Fix Inv 1 yr	5.11%	275	Nil	×	P+I	90%	2000000	×	×
LJ Hooker Finance	Leveredge Plus Fix Inv 1 yr	4.99%	275	330.00/a	×	P+I	90%	2000000	×	×
loans.com.au	Inv Dream Loan Express - Fixed P&I 1 yr	4.89%	295	Nil	$\checkmark$	P+I	80%	2000000	×	×
nab	Private Tailored Pkg Inv Standard Fixed 1	5.09%	Nil	750/a	$\checkmark$	Both	95%	No Max	×	×
nab	Private Tailored Pkg Inv Tailored Fixed IC	5.19%	Nil	750/a	$\checkmark$	Ю	95%	No Max	×	×
People's Choice Credit Uni	on Investment Fixed 1 yr	5.44%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Police Credit	Inv Fixed 1 yr	5.29%	666	Nil	$\checkmark$	Both	95%	3000000	×	×
Police Credit	PC Portfolio Inv Fixed 1 yr 250k+	5.19%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Police Credit	PC Property Investor Inv Fixed 1 yr 100k	5.19%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
QT Mutual Bank	Choices Investment Fixed 1 yr 20k+	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
QT Mutual Bank	Investment Fixed 1 yr	5.39%	644	Nil	$\checkmark$	Both	95%	No Max	×	×
Queensland Country Credi	t Ullnvestment Fixed Rate 1 yr	5.39%	950	5.00/m	$\checkmark$	Both	90%	No Max	×	$\checkmark$
Queensland Country Credi	t U/Ultimate Home Loan Investment Fixed Ra	5.39%	Nil	330/a	$\checkmark$	Both	90%	No Max	×	$\checkmark$
RAMS	Inv Fixed Rate 1 yr	4.99%	870	20.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
RESI Mortgage Corp	Inv Smart Pro Fixed 1 yr	5.19%	649	Nil	×	Both	95%	2000000	×	×
SGE Credit Union	Investment Standard Fixed 1 yr	5.19%	500	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Investment Fixed 1 yr	5.30%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$



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	lı	nvestme	nt 1 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Suncorp Bank	Home Package Plus Investment Fixed 1	5.15%	Nil	375/a	$\checkmark$	Both	95%	No Max	×	×
Suncorp Bank	Investment Fixed 1 yr	5.30%	600	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Teachers Mutual Bank	Inv Standard Fixed IO 1 yr	4.99%	715	Nil	×	IO	95%	5000000	×	×
The Mutual	Inv Premium Fixed 1 yr	4.99%	300	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
The Rock Building Soc	Investment Standard Fixed 1 yr	5.30%	800	5.00/m	$\checkmark$	Both	90%	3000000	×	$\checkmark$
Unicredit-WA	Investment Fixed 1 yr	5.55%	627.25	Nil	×	Both	95%	No Max	×	×
United Community	Investment Fixed 1 yr	5.14%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
United Community	Investment Parent Fixed 1 yr	5.14%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Victoria Teachers Mutual Bar	hlinterest Only Investment Fixed 1 yr	5.24%	250	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual Bar	hlinv Basic Fixed 1 yr	5.24%	250	Nil	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual Bar	hllnv Offset Fixed 1 yr	5.24%	250	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Wagga Mutual Credit Un	Investment Fixed 1 yr	5.14%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Wagga Mutual Credit Un	Investment Parent Fixed 1 yr	5.14%	945	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Westpac	Investment Fixed 1 yr	5.44%	600	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Westpac	Premier Advantage Investment Fixed 1 y	5.24%	Nil	395/a	✓	Both	95%	No Max	×	✓
**										
AMP Bank	Investment Fixed 1 yr	4.99%	895	10.00/m	×	Both	90%	2500000	×	×
AMP Bank	Professional Package Investment Fixed 1	4.99%	Nil	349/a	×	Both	90%	2500000	×	×
Arab Bank Australia	Investment Fixed 1 yr	4.99%	250	8.00/m	×	Both	95%	No Max	×	×
Bank of Melbourne	Super Fund Fixed 1 yr	5.70%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
BankSA	Super Fund Fixed 1 yr	5.70%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
Beirut Hellenic Bank	Investment Fixed 1 yr	5.30%	990	10.00/m	$\checkmark$	Both	80%	No Max	×	×
Big Sky Building Society	Inv Fixed Rate 1 yr	5.69%	Nil	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
CairnsPenny Savings&Loan	Inv Standard Fixed 1 yr	5.75%	660	15.00/q		Both	95%	1000000	×	<b>√</b>



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		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
FCCS Credit Union	Investment Value Plus IO Fixed 1 yr	5.60%	1025	Nil	$\checkmark$	IO	95%	No Max	×	$\checkmark$
First Option Credit Union	Packaged Home Loan Investment Standa	5.95%	875	375/a	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Greater Building Society	Inv Standard Fixed 1 yr	5.55%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Investment Alt Doc Fixed 1 yr	5.63%	599	Nil	$\checkmark$	Both	80%	1000000	×	$\checkmark$
Homeloans	Investment ProSmart Fixed 1 yr	5.64%	410	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Homestar Finance	Inv Advantage Fixed 1 yr	5.70%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Horizon Credit Union	Investment Fixed 1 yr	5.39%	935	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
LJ Hooker Finance	Kick-Start Fix Inv 1 yr	5.88%	350	Nil	×	Both	95%	2000000	×	×
LJ Hooker Finance	Kick-Start Plus Fix Inv 1 yr	5.68%	350	330.00/a	×	Both	95%	2000000	×	×
Macarthur Credit Union	Investment Standard Fixed 1 yr	5.75%	1323	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
ME Bank	Investment Fixed 1 yr	5.69%	300	Nil	✓	Both	95%	No Max	×	×
MyRate	Investment Fixed 1 yr	5.40%	Nil	Nil	✓	Both	95%	2000000	×	×
MyState	Investment Fixed 1 yr	5.30%	702.5	Nil	✓	Both	95%	1000000	×	×
Qantas Staff CU	Inv Options Fixed IO 1 yr	5.29%	600	Nil	✓	Both	95%	No Max	×	×
Quay Credit Union	Investment Fixed (Refinance only) 1 yr	5.49%	638	Nil	✓	P+I	80%	1500000	×	×
St.George Bank	Super Fund Fixed 1 yr	5.70%	1600	12.00/m	✓	Both	80%	No Max	×	×
State Custodians	Inv Standard Fixed 1 yr	5.42%	550	345.00/a	×	Both	95%	1000000	×	×
Summerland CU	Investment Standard Fixed 1 yr	5.49%	800	8.00/m	✓	Both	95%	No Max	×	×
TIO Banking	Essentials Home Ln Pkg Investment Esse	5.25%	Nil	399/a	×	Both	90%	No Max	×	×
TIO Banking	Investment Essentials Fixed 1 yr	5.25%	1180	10.00/m	×	Both	90%	No Max	×	×
Yellow Brick Road	Inv Futureproof Fixed 1 yr	5.59%	725	Nil	✓	Both	90%	2000000	×	×
Yellow Brick Road	Inv Gold Pathway Fixed 1 yr	5.49%	250	249.00/a	✓	Both	90%	2000000	×	×
*										
Adelaide Bank	Investment Smartdoc Fixed 1 yr	6.19%	475	10.00/m	✓	Both	80%	2000000	$\checkmark$	✓



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	li li	nvestme	nt 1 Ye	ear Fixe	ed					
		Rate	Loan Fees	; (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
*										
First Option Credit Union	Investment Standard Fixed 1 yr	6.20%	875	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Mortgage HOUSE	Inv Vantage Offset Fixed 1 yr	6.03%	670	Nil	$\checkmark$	Both	90%	750000	×	×
Northern Beaches CU	Investment Interest Only Fixed 1 yr	6.24%	915	Nil	$\checkmark$	Ю	95%	No Max	×	×
<b>RESI Mortgage Corp</b>	Inv Break Thru Fixed 1 yr	6.12%	689	Nil	$\checkmark$	Both	90%	750000	×	×
RESI Mortgage Corp	Invest Smart Option Fixed Home Loan 1	5.99%	660	Nil	$\checkmark$	Both	95%	2000000	×	×
Transport Mutual Credit Uni	orInvestment Fixed 1 yr	6.19%	1010	Nil	$\checkmark$	P+I	95%	824109	×	$\checkmark$



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	lı.	nvestme	nt 2 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**** outstanding	/alue									
A M O Group	Investment Fixed 2 yrs	4.98%	694	Nil	$\checkmark$	Both	90%	2000000	$\checkmark$	$\checkmark$
ANZ	Breakfree Investment Fixed 2 yrs 150k+	4.99%	Nil	375/a	$\checkmark$	Both	90%	No Max	×	×
BOQ	Shareholder Benefits Investment Fixed 2	5.19%	375	Nil	$\checkmark$	Both	95%	No Max	×	×
CUA	Investment Fixed 2 yrs	5.10%	795	Nil	$\checkmark$	Both	97%	5000000	×	×
CUA	Investment Premium Fixed 2 yrs	5.35%	795	Nil	$\checkmark$	Both	97%	5000000	$\checkmark$	$\checkmark$
eMoney	Inv Fixed Home Loan 2 yrs	5.10%	380	Nil	×	Both	90%	1000000	×	×
HomeSide Lending	Homeplus Package Inv Fixed Rate Intere	4.99%	800	10/m	$\checkmark$	IO	90%	No Max	×	×
HomeSide Lending	Inv Fixed Rate Interest Only 2 yrs	4.99%	200	10.00/m	$\checkmark$	IO	90%	No Max	×	×
nab	Choice Package Inv Standard Fixed 2 yrs	4.99%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
nab	Inv Standard Fixed 2 yrs	5.09%	Nil	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Investment Fixed 2 yrs	4.94%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	×
Pacific Mortgage Group	Investment Fixed 2 yrs	4.97%	Nil	Nil	×	P+I	95%	2000000	$\checkmark$	$\checkmark$
<b>Qld Police Credit Union</b>	Investment Fixed 2 yrs	5.09%	876	Nil	$\checkmark$	Both	97%	No Max	×	$\checkmark$
SERVICE ONE Members B	anPioneer Banking Investment Fixed 2 yrs 2	4.95%	Nil	350/a	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
****										
Bank of Melbourne	Advantage Package Investment Fixed 2	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BankSA	Advantage Package Investment Fixed 2	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bankwest	Investment Fixed 2 yrs	4.99%	355	12.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Home Loan Privileges Investment Fixed 2	5.19%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
BOQ	Investment Fixed 2 yrs	5.19%	895	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Commonwealth Bank	Wealth Package Investment Fixed 2 yrs	4.99%	200	375/a	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Pinnacle +Plus Pkg Investment Fixed 2 y		Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Investment Fixed 2 yrs	4.99%	768.74	6.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Platinum Package Investment Fixed 2 yrs	4.89%	323.74	395/a		Both	95%	No Max	×	<ul> <li>Image: A state of the state of</li></ul>



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	Ir	nvestme	nt 2 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
****										
Macquarie Bank	Inv Premium Fixed 2 yrs	5.39%	330	198.00/a	$\checkmark$	Both	90%	2000000	$\checkmark$	×
Mortgage HOUSE	Inv Advantage Fixed 2 yrs 10-749k	5.19%	595	Nil	$\checkmark$	Both	95%	2500000	$\checkmark$	$\checkmark$
nab	Choice Package Inv Tailored Fixed IO 2 y	5.09%	Nil	395/a	$\checkmark$	IO	95%	No Max	×	×
nab	Inv Tailored Fixed IO 2 yrs	5.19%	Nil	8.00/m	$\checkmark$	IO	95%	No Max	×	×
Newcastle Permanent	Premium Plus Package Investment Fixed	4.94%	Nil	350/a	$\checkmark$	Both	95%	No Max	×	×
People's Choice Credit Union	n Investment Lite Fixed 2 yrs	5.14%	654.5	Nil	×	Both	90%	1000000	×	x
SCU	Investment Standard Fixed 2 yrs	4.99%	747	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members Ba	InInvestment Fixed 2 yrs	5.15%	750	8.00/m	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
St.George Bank	Advantage Package Investment Fixed 2 y	4.99%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Unicredit-WA	Investment Fixed 2 yrs	5.15%	627.25	Nil	×	Both	95%	No Max	×	×
United Community	Pinnacle +Plus Pkg Investment Fixed 2 y	5.14%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual Bar	nłlnv Offset Fixed 2 yrs	5.34%	250	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Westpac	Premier Advantage Investment Fixed 2 yr	5.29%	Nil	395/a		Both	95%	No Max	×	$\checkmark$
***										
Adelaide Bank	Investment Smartsuite Fixed 2 yrs	5.29%	475	10.00/m	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
AMP Bank	Affinity Package Investment Fixed 2 yrs 1	4.84%	895	Nil	×	Both	90%	No Max	×	×
AMP Bank	Investment Fixed 2 yrs	4.99%	895	10.00/m	×	Both	90%	2500000	×	×
AMP Bank	Select Package Investment Fixed 2 yrs 1	4.89%	895	Nil	×	Both	90%	No Max	×	×
ANZ	Investment Fixed 2 yrs	5.14%	600	10.00/m	$\checkmark$	Both	90%	No Max	×	×
Aussie Home Loans	Inv Optimizer Fixed 2 yrs	5.39%	700	Nil	$\checkmark$	Both	95%	2000000	×	×
Austral Mortgage	Investment Advantage Plus Fixed 2 yrs	5.29%	1095	Nil	$\checkmark$	Both	95%	5000000	$\checkmark$	$\checkmark$
Bank of Melbourne	Investment Fixed 2 yrs	5.44%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bankmecu	Inv Fixed 2 yrs	5.14%	595	Nil	$\checkmark$	P+I	95%	No Max	×	×
BankSA	Investment Fixed 2 yrs	5.44%	700	10.00/m		Both	95%	No Max	× · · · · · · · · · · · · · · · · · · ·	✓



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	Ir	nvestme	nt 2 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										•
bcu	Investment Fixed 2 yrs	5.14%	600	Nil	×	Both	95%	7000000	×	×
Bendigo Bank	Investment Fixed 2 yrs	5.29%	705	8.00/m	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Big Sky Building Society	Inv Fixed Rate 2 yrs	5.59%	Nil	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bloom Home Loans	Inv Fixed Saver 2 yrs	5.24%	Nil	Nil	$\checkmark$	Both	90%	2000000	×	×
Catalyst Money	Investment Fixed 2 yrs	5.39%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Citibank	Investment Standard Fixed 2 yrs	5.19%	649	8.00/m	$\checkmark$	Both	90%	4000000	×	×
Coastline Credit Union	Investment Fixed 2 yrs	5.14%	755	Nil	$\checkmark$	P+I	90%	No Max	×	$\checkmark$
Commonwealth Bank	Investment Fixed 2 yrs	5.14%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Investment Fixed 2 yrs	5.29%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Community CPS Australia	Investment Parent Fixed 2 yrs	5.29%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Community First CU	Investment True Fixed 2 yrs	5.39%	1095	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Companion CU	Investment Fixed 2 yrs	5.29%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Companion CU	Investment Parent Fixed 2 yrs	5.29%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Credit Union SA	Investment Standard Fixed 2 yrs	5.59%	843.38	Nil	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
Easy Street Fin Services	Investment Easy Street Fixed 2 yrs	5.39%	500	Nil	$\checkmark$	P+I	95%	1000000	$\checkmark$	$\checkmark$
ECU Australia	Investment Premium Fixed 2 yrs	5.69%	800	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Encompass Credit Union	Investment Fixed 2 yrs	5.39%	946.5	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
FCCS Credit Union	Investment Value Plus Fixed 2 yrs	5.35%	1025	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Greater Building Society	Inv Great Rate Fixed 2 yrs	5.19%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Greater Building Society	Ultimate Home Loan Package Inv Standa	4.99%	790	325/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Investment Standard Fixed 2 yrs	5.36%	599	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Heritage Bank	Investment Fixed 2 yrs	5.29%	700	5.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Professional Package Investment Fixed 2	5.29%	100	300/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Homeloans	Investment Ultra Fixed 2 yrs	5.39%	560	Nil	×	Both	95%	2000000	×	×



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	lr	nvestme	nt 2 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Homeloans	Investment MoniPower Fixed 2 yrs	5.39%	410	Nil	$\checkmark$	Both	95%	3500000	$\checkmark$	$\checkmark$
HSBC	Investment Fixed 2 yrs	5.49%	852.5	Nil	$\checkmark$	Both	90%	7500000	×	×
Hume Building Society	Investment Fixed 2 yrs	5.40%	750	Nil	$\checkmark$	Both	95%	No Max	×	×
Illawarra CU NSW	Investment Fixed 2 yrs	5.39%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
ING DIRECT	Investment Fixed 2 yrs	4.99%	719	Nil	$\checkmark$	Both	95%	2000000	×	×
Liberty Financial	Inv Liberty Fixed 2 yrs	5.54%	330	28.00/m	$\checkmark$	Both	95%	1000000	×	×
LJ Hooker Finance	Leveredge Fix Inv 2 yrs	5.11%	275	Nil	×	P+I	90%	2000000	×	×
LJ Hooker Finance	Leveredge Plus Fix Inv 2 yrs	4.99%	275	330.00/a	×	P+I	90%	2000000	×	×
Macquarie Bank	Inv Classic P&I Fixed 2 yrs	5.39%	330	Nil	$\checkmark$	P+I	90%	2000000	×	×
Macquarie Bank	Classic Inv Classic IO Fixed 2 yrs	5.39%	930	Nil	$\checkmark$	IO	90%	No Max	×	×
Macquarie Bank	Inv Classic IO Fixed 2 yrs	5.39%	330	Nil	$\checkmark$	IO	90%	2000000	×	×
nab	Private Tailored Pkg Inv Standard Fixed 2	4.99%	Nil	750/a	$\checkmark$	Both	95%	No Max	×	×
nab	Private Tailored Pkg Inv Tailored Fixed IC	5.09%	Nil	750/a	$\checkmark$	IO	95%	No Max	×	×
People's Choice Credit Unio	on Investment Fixed 2 yrs	5.29%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Police Credit	Inv Fixed 2 yrs	5.39%	666	Nil	$\checkmark$	Both	95%	3000000	×	×
Police Credit	PC Portfolio Inv Fixed 2 yrs 250k+	5.29%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Police Credit	PC Property Investor Inv Fixed 2 yrs 100	5.29%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Qantas Staff CU	Inv Options Fixed IO 2 yrs	5.39%	600	Nil	$\checkmark$	Both	95%	No Max	×	×
QT Mutual Bank	Choices Investment Fixed 2 yrs 20k+	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
QT Mutual Bank	Investment Fixed 2 yrs	5.39%	644	Nil	$\checkmark$	Both	95%	No Max	×	×
Queensland Country Credit	Ullnvestment Fixed Rate 2 yrs	5.34%	950	5.00/m	$\checkmark$	Both	90%	No Max	×	$\checkmark$
	UIUItimate Home Loan Investment Fixed Ra	5.34%	Nil	330/a	$\checkmark$	Both	90%	No Max	×	$\checkmark$
RAMS	Inv Fixed Rate 2 yrs	5.25%	870	20.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
RESI Mortgage Corp	Inv Smart Pro Fixed 2 yrs	5.64%	649	Nil	×	Both	95%	2000000	×	×



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	li	nvestme	nt 2 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
SGE Credit Union	Investment Standard Fixed 2 yrs	5.34%	500	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Investment Fixed 2 yrs	5.14%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Suncorp Bank	Home Package Plus Investment Fixed 2	5.25%	Nil	375/a	$\checkmark$	Both	95%	No Max	×	×
Suncorp Bank	Investment Fixed 2 yrs	5.40%	600	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Teachers Mutual Bank	Inv Option Fixed 2 yrs	4.89%	715	Nil	×	P+I	95%	5000000	×	×
Teachers Mutual Bank	Inv Standard Fixed IO 2 yrs	4.89%	715	Nil	×	Ю	95%	5000000	×	×
The Mutual	Inv Premium Fixed 2 yrs	5.09%	300	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
The Rock Building Soc	Investment Standard Fixed 2 yrs	5.30%	800	5.00/m	$\checkmark$	Both	90%	3000000	×	$\checkmark$
United Community	Investment Fixed 2 yrs	5.29%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
United Community	Investment Parent Fixed 2 yrs	5.29%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Victoria Teachers Mutual Bar	hInterest Only Investment Fixed 2 yrs	5.34%	250	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual Bar	hlinv Basic Fixed 2 yrs	5.34%	250	Nil	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Wagga Mutual Credit Un	Investment Fixed 2 yrs	5.29%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Wagga Mutual Credit Un	Investment Parent Fixed 2 yrs	5.29%	945	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Westpac	Investment Fixed 2 yrs	5.49%	600	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
**										
AMP Bank	Professional Package Investment Fixed 2	4.99%	Nil	349/a	×	Both	90%	2500000	×	×
Arab Bank Australia	Investment Fixed 2 yrs	4.99%	250	8.00/m	×	Both	95%	No Max	×	×
Bank of Melbourne	Super Fund Fixed 2 yrs	5.84%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
BankSA	Super Fund Fixed 2 yrs	5.84%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
Beirut Hellenic Bank	Investment Fixed 2 yrs	5.40%	990	10.00/m	$\checkmark$	Both	80%	No Max	×	×
CairnsPenny Savings&Loan	Inv Standard Fixed 2 yrs	5.75%	660	15.00/q	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Delphi Bank	Investment Standard Fixed 2 yrs	5.97%	1020	6.00/m	×	Both	90%	5000000	×	×
FCCS Credit Union	Investment Value Plus IO Fixed 2 yrs	5.50%	1025	Nil		Ю	95%	No Max	×	



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		Rate	Loan Fees	; (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
Gateway Credit Union	Investment Fixed 2 yrs	5.54%	725	Nil	$\checkmark$	Both	95%	No Max	×	×
Gateway Credit Union	Low Rate Plus Investment Fixed 2 yrs 25	5.44%	250	249/a	$\checkmark$	Both	95%	No Max	×	×
Greater Building Society	Inv Standard Fixed 2 yrs	5.55%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Investment Alt Doc Fixed 2 yrs	5.76%	599	Nil	$\checkmark$	Both	80%	1000000	×	$\checkmark$
Holiday Coast CU	Inv Fixed N Easy 2 yrs	5.09%	535	Nil	$\checkmark$	Both	95%	No Max	×	×
Homeloans	Investment ProSmart Fixed 2 yrs	5.44%	410	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Homestar Finance	Inv Advantage Fixed 2 yrs	5.70%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Horizon Credit Union	Investment Fixed 2 yrs	5.59%	935	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Hunter United Credit Un	Inv Fixed 2 yrs	5.45%	930	5.00/m	$\checkmark$	P+I	95%	No Max	×	×
LJ Hooker Finance	Kick-Start Fix Inv 2 yrs	5.88%	350	Nil	×	Both	95%	2000000	×	×
LJ Hooker Finance	Kick-Start Plus Fix Inv 2 yrs	5.68%	350	330.00/a	×	Both	95%	2000000	×	×
Macarthur Credit Union	Investment Standard Fixed 2 yrs	5.75%	1323	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Mortgage HOUSE	Inv Vantage Offset Fixed 2 yrs	6.13%	670	Nil	$\checkmark$	Both	90%	750000	×	×
MyRate	Investment Fixed 2 yrs	5.40%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	×
MyState	Investment Fixed 2 yrs	5.30%	702.5	Nil	$\checkmark$	Both	95%	1000000	×	×
St.George Bank	Super Fund Fixed 2 yrs	5.54%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
State Custodians	Inv Standard Fixed 2 yrs	5.53%	550	345.00/a	×	Both	95%	1000000	×	×
Summerland CU	Investment Standard Fixed 2 yrs	5.49%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
TIO Banking	Essentials Home Ln Pkg Investment Esse	5.54%	Nil	399/a	×	Both	90%	No Max	×	×
TIO Banking	Investment Essentials Fixed 2 yrs	5.54%	1180	10.00/m	×	Both	90%	No Max	×	×
Yellow Brick Road	Inv Futureproof Fixed 2 yrs	5.69%	725	Nil	✓	Both	90%	2000000	×	×
Yellow Brick Road	Inv Gold Pathway Fixed 2 yrs	5.59%	250	249.00/a	$\checkmark$	Both	90%	2000000	×	×
*										
Adelaide Bank	Investment Smartdoc Fixed 2 yrs	6.29%	475	10.00/m	$\checkmark$	Both	80%	2000000	$\checkmark$	$\checkmark$



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	Ir	nvestme	nt 2 Ye	ear Fixe	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
*										
First Option Credit Union	Investment Standard Fixed 2 yrs	6.30%	875	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
First Option Credit Union	Packaged Home Loan Investment Standa	6.05%	875	375/a	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Quay Credit Union	Investment Fixed (Refinance only) 2 yrs	5.69%	638	Nil	$\checkmark$	P+I	80%	1500000	×	x
<b>RESI Mortgage Corp</b>	Inv Break Thru Fixed 2 yrs	5.79%	689	Nil	$\checkmark$	Both	90%	750000	×	x
RESI Mortgage Corp	Invest Smart Option Fixed Home Loan 2	5.99%	660	Nil	$\checkmark$	Both	95%	2000000	×	×



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	Ir	nvestme	nt 3 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**** outstanding v	ralue									
A M O Group	Investment Fixed 3 yrs	5.33%	694	Nil	$\checkmark$	Both	90%	2000000	$\checkmark$	$\checkmark$
ANZ	Breakfree Investment Fixed 3 yrs 150k+	5.29%	Nil	375/a	$\checkmark$	Both	90%	No Max	×	×
BOQ	Shareholder Benefits Investment Fixed 3	5.29%	375	Nil	$\checkmark$	Both	95%	No Max	×	×
CUA	Investment Fixed 3 yrs	5.10%	795	Nil	$\checkmark$	Both	97%	5000000	×	×
CUA	Investment Premium Fixed 3 yrs	5.35%	795	Nil	$\checkmark$	Both	97%	5000000	$\checkmark$	$\checkmark$
HomeSide Lending	Inv Fixed Rate Interest Only 3 yrs	5.29%	200	10.00/m	$\checkmark$	IO	90%	No Max	×	×
Macquarie Bank	Inv Premium Fixed 3 yrs	5.39%	330	198.00/a	$\checkmark$	Both	90%	2000000	$\checkmark$	×
ME Bank	Investment SuperMember Fixed 3 yrs	4.99%	300	Nil	$\checkmark$	Both	95%	No Max	×	×
nab	Choice Package Inv Standard Fixed 3 yrs	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
nab	Inv Standard Fixed 3 yrs	5.39%	Nil	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Investment Fixed 3 yrs	5.24%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	×
Pacific Mortgage Group	Investment Fixed 3 yrs	5.19%	Nil	Nil	×	P+I	95%	2000000	$\checkmark$	$\checkmark$
<b>Qld Police Credit Union</b>	Investment Fixed 3 yrs	5.19%	876	Nil	$\checkmark$	Both	97%	No Max	×	$\checkmark$
SERVICE ONE Members Ba	anPioneer Banking Investment Fixed 3 yrs 2	5.25%	Nil	350/a	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
UBank	Inv UHomeLoan Fxd (for refinancing) 3 y	5.13%	Nil	Nil	<b>×</b>	Both	80%	1000000	×	×
****										
AMP Bank	Affinity Package Investment Fixed 3 yrs 1	5.04%	895	Nil	×	Both	90%	No Max	×	x
Bank of Melbourne	Advantage Package Investment Fixed 3	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BankSA	Advantage Package Investment Fixed 3	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bankwest	Investment Fixed 3 yrs	5.19%	355	12.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Investment Fixed 3 yrs	5.29%	895	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Pinnacle +Plus Pkg Investment Fixed 3 y	5.29%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Community First CU	Investment True Fixed 3 yrs	5.39%	1095	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Easy Street Fin Services	Investment Easy Street Fixed 3 yrs	5.39%	500	Nil		P+I	95%	1000000	<b>~</b>	$\checkmark$



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	Ir	nvestme	nt 3 Ye	ar Fixe	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
****										
HomeSide Lending	Homeplus Package Inv Fixed Rate Intere	5.29%	800	10/m	$\checkmark$	IO	90%	No Max	×	×
IMB	Platinum Package Investment Fixed 3 yrs	5.14%	323.74	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Mortgage HOUSE	Inv Advantage Fixed 3 yrs 10-749k	5.34%	595	Nil	$\checkmark$	Both	95%	2500000	$\checkmark$	$\checkmark$
nab	Inv Tailored Fixed IO 3 yrs	5.49%	Nil	8.00/m	$\checkmark$	IO	95%	No Max	×	×
Newcastle Permanent	Premium Plus Package Investment Fixed	5.24%	Nil	350/a	$\checkmark$	Both	95%	No Max	×	×
RAMS	Inv Fixed Rate 3 yrs	5.29%	870	20.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
RESI Mortgage Corp	Inv FlexiFix 3 yrs	5.32%	649	Nil	×	Both	95%	2000000	×	×
SCU	Investment Standard Fixed 3 yrs	5.24%	747	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members	BanInvestment Fixed 3 yrs	5.45%	750	8.00/m	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
St.George Bank	Advantage Package Investment Fixed 3 y	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Unicredit-WA	Investment Fixed 3 yrs	5.25%	627.25	Nil	×	Both	95%	No Max	×	×
United Community	Pinnacle +Plus Pkg Investment Fixed 3 y	5.29%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual E	BanlInv Offset Fixed 3 yrs	5.49%	250	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Westpac	Premier Advantage Investment Fixed 3 yr	5.29%	Nil	395/a	✓	Both	95%	No Max	×	$\checkmark$
***										
Adelaide Bank	Investment Smartsuite Fixed 3 yrs	5.44%	475	10.00/m	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
AMP Bank	Investment Fixed 3 yrs	5.19%	895	10.00/m	×	Both	90%	2500000	×	×
AMP Bank	Professional Package Investment Fixed 3	5.19%	Nil	349/a	×	Both	90%	2500000	×	×
AMP Bank	Select Package Investment Fixed 3 yrs 1	5.09%	895	Nil	×	Both	90%	No Max	×	×
ANZ	Investment Fixed 3 yrs	5.44%	600	10.00/m	$\checkmark$	Both	90%	No Max	×	×
Aussie Home Loans	Inv Optimizer Fixed 3 yrs	5.39%	700	Nil	$\checkmark$	Both	95%	2000000	×	×
Austral Mortgage	Investment Advantage Plus Fixed 3 yrs	5.44%	1095	Nil	$\checkmark$	Both	95%	5000000	$\checkmark$	$\checkmark$
Bank of Melbourne	Investment Fixed 3 yrs	5.44%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bankmecu	Inv Fixed 3 yrs	5.44%	595	Nil	$\checkmark$	P+I	95%	No Max	×	×



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	Ir	nvestme	nt 3 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
BankSA	Investment Fixed 3 yrs	5.44%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bcu	Investment Fixed 3 yrs	5.34%	600	Nil	×	Both	95%	7000000	×	×
Bendigo Bank	Investment Fixed 3 yrs	5.44%	705	8.00/m	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Big Sky Building Society	Inv Fixed Rate 3 yrs	5.59%	Nil	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Home Loan Privileges Investment Fixed 3	5.29%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	x
Catalyst Money	Investment Fixed 3 yrs	5.39%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Citibank	Investment Standard Fixed 3 yrs	5.29%	649	8.00/m	$\checkmark$	Both	90%	4000000	×	x
Citibank	Mortgage Plus Investment Standard Fixe	5.29%	649	350/a	$\checkmark$	Both	90%	4000000	×	×
Commonwealth Bank	Investment Fixed 3 yrs	5.44%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Commonwealth Bank	Wealth Package Investment Fixed 3 yrs 1	5.29%	200	375/a	$\checkmark$	Both	95%	No Max	×	×
Community CPS Australia	Investment Fixed 3 yrs	5.44%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Community CPS Australia	Investment Parent Fixed 3 yrs	5.44%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Companion CU	Investment Fixed 3 yrs	5.44%	795	Nil	$\checkmark$	Both	95%	2000000	×	✓
Companion CU	Investment Parent Fixed 3 yrs	5.44%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Credit Union SA	Investment Standard Fixed 3 yrs	5.59%	843.38	Nil	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
ECU Australia	Investment Premium Fixed 3 yrs	5.69%	800	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
eMoney	Inv Fixed Home Loan 3 yrs	5.25%	380	Nil	×	Both	90%	1000000	×	×
Encompass Credit Union	Investment Fixed 3 yrs	5.39%	946.5	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
FCCS Credit Union	Investment Value Plus Fixed 3 yrs	5.50%	1025	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Greater Building Society	Inv Great Rate Fixed 3 yrs	5.44%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Greater Building Society	Ultimate Home Loan Package Inv Standa	5.24%	790	325/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Investment Standard Fixed 3 yrs	5.53%	599	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Heritage Bank	Investment Fixed 3 yrs	5.45%	700	5.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Professional Package Investment Fixed 3	5.45%	100	300/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$



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	lı	nvestme	nt 3 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Holiday Coast CU	Inv Fixed N Easy 3 yrs	5.25%	535	Nil	$\checkmark$	Both	95%	No Max	×	×
Homeloans	Investment MoniPower Fixed 3 yrs	5.54%	410	Nil	$\checkmark$	Both	95%	3500000	$\checkmark$	$\checkmark$
HSBC	Investment Fixed 3 yrs	5.39%	852.5	Nil	$\checkmark$	Both	90%	7500000	×	×
Hume Building Society	Investment Fixed 3 yrs	5.40%	750	Nil	$\checkmark$	Both	95%	No Max	×	×
Illawarra CU NSW	Investment Fixed 3 yrs	5.39%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Investment Fixed 3 yrs	5.24%	768.74	6.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
ING DIRECT	Investment Fixed 3 yrs	5.19%	719	Nil	$\checkmark$	Both	95%	2000000	×	×
Liberty Financial	Inv Liberty Fixed 3 yrs	5.74%	330	28.00/m	$\checkmark$	Both	95%	1000000	×	×
LJ Hooker Finance	Leveredge Fix Inv 3 yrs	5.41%	275	Nil	×	P+I	90%	2000000	×	×
LJ Hooker Finance	Leveredge Plus Fix Inv 3 yrs	5.31%	275	330.00/a	×	P+l	90%	2000000	×	×
Macquarie Bank	Inv Classic P&I Fixed 3 yrs	5.39%	330	Nil	$\checkmark$	P+I	90%	2000000	×	×
Macquarie Bank	Classic Inv Classic IO Fixed 3 yrs	5.39%	930	Nil	$\checkmark$	Ю	90%	No Max	×	×
Macquarie Bank	Inv Classic IO Fixed 3 yrs	5.39%	330	Nil	$\checkmark$	IO	90%	2000000	×	×
nab	Choice Package Inv Tailored Fixed IO 3 y	5.39%	Nil	395/a	$\checkmark$	Ю	95%	No Max	×	×
nab	Private Tailored Pkg Inv Standard Fixed 3	5.29%	Nil	750/a	$\checkmark$	Both	95%	No Max	×	×
nab	Private Tailored Pkg Inv Tailored Fixed IC	5.39%	Nil	750/a	$\checkmark$	Ю	95%	No Max	×	×
Northern Beaches CU	Investment Fixed Rate 3 yrs	5.45%	1390	Nil	$\checkmark$	P+I	95%	No Max	×	✓
People's Choice Credit Uni	ion Investment Lite Fixed 3 yrs	5.60%	654.5	Nil	×	Both	90%	1000000	×	×
People's Choice Credit Uni	ion Investment Fixed 3 yrs	5.44%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Police Credit	Inv Fixed 3 yrs	5.49%	666	Nil	$\checkmark$	Both	95%	3000000	×	×
Police Credit	PC Portfolio Inv Fixed 3 yrs 250k+	5.39%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Police Credit	PC Property Investor Inv Fixed 3 yrs 100	5.39%	Nil	375/a	$\checkmark$	Both	95%	No Max	$\checkmark$	×
Qantas Staff CU	Inv Options Fixed IO 3 yrs	5.59%	600	Nil	$\checkmark$	Both	95%	No Max	×	×
QT Mutual Bank	Choices Investment Fixed 3 yrs 20k+	5.44%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×



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	Ir	nvestme	nt 3 Ye	ar Fixe	ed					
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
QT Mutual Bank	Investment Fixed 3 yrs	5.54%	644	Nil	$\checkmark$	Both	95%	No Max	×	×
<b>RESI Mortgage Corp</b>	Inv FlexiFix Plus 3 yrs	5.22%	649	330.00/a	×	Both	95%	2000000	×	×
RESI Mortgage Corp	Inv Smart Pro 3yr Fixed 3 yrs	5.32%	649	Nil	×	Both	95%	2000000	×	×
Select Credit Union	Investment Super Loan Fixed 3 yrs	5.49%	547	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SGE Credit Union	Investment Standard Fixed 3 yrs	5.54%	500	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Investment Fixed 3 yrs	5.44%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Suncorp Bank	Home Package Plus Investment Fixed 3	5.25%	Nil	375/a	$\checkmark$	Both	95%	No Max	×	×
Suncorp Bank	Investment Fixed 3 yrs	5.40%	600	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Teachers Mutual Bank	Inv Option Fixed 3 yrs	4.99%	715	Nil	×	P+I	95%	5000000	×	×
Teachers Mutual Bank	Inv Standard Fixed IO 3 yrs	4.99%	715	Nil	×	IO	95%	5000000	×	×
The Mutual	Inv Premium Fixed 3 yrs	5.29%	300	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
The Rock Building Soc	Investment Standard Fixed 3 yrs	5.40%	800	5.00/m	$\checkmark$	Both	90%	3000000	×	$\checkmark$
TIO Banking	Investment Essentials Fixed 3 yrs	5.39%	1180	10.00/m	×	Both	90%	No Max	×	×
United Community	Investment Fixed 3 yrs	5.44%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
United Community	Investment Parent Fixed 3 yrs	5.44%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Victoria Teachers Mutual Ba	anlInterest Only Investment Fixed 3 yrs	5.49%	250	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Victoria Teachers Mutual Ba	anlInv Basic Fixed 3 yrs	5.49%	250	Nil	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Wagga Mutual Credit Un	Investment Fixed 3 yrs	5.44%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Wagga Mutual Credit Un	Investment Parent Fixed 3 yrs	5.44%	945	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Westpac	Investment Fixed 3 yrs	5.49%	600	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
**										
Arab Bank Australia	Investment Fixed 3 yrs	5.29%	250	8.00/m	×	Both	95%	No Max	×	×
Bank of Melbourne	Super Fund Fixed 3 yrs	5.84%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
BankSA	Super Fund Fixed 3 yrs	5.84%	1600	12.00/m	✓	Both	80%	No Max	×	×



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	Ir	nvestme	nt 3 Ye	ear Fixe	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
Beirut Hellenic Bank	Investment Fixed 3 yrs	5.55%	990	10.00/m	$\checkmark$	Both	80%	No Max	×	×
Bloom Home Loans	Inv Fixed Saver 3 yrs	5.49%	Nil	Nil	$\checkmark$	Both	90%	2000000	×	×
CairnsPenny Savings&Loan	Inv Standard Fixed 3 yrs	5.95%	660	15.00/q	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Delphi Bank	Investment Standard Fixed 3 yrs	6.14%	1020	6.00/m	×	Both	90%	5000000	×	×
FCCS Credit Union	Investment Value Plus IO Fixed 3 yrs	5.65%	1025	Nil	$\checkmark$	IO	95%	No Max	×	$\checkmark$
Gateway Credit Union	Investment Fixed 3 yrs	5.59%	725	Nil	$\checkmark$	Both	95%	No Max	×	×
Gateway Credit Union	Low Rate Plus Investment Fixed 3 yrs 25	5.49%	250	249/a	✓	Both	95%	No Max	×	×
Greater Building Society	Inv Standard Fixed 3 yrs	5.80%	790	Nil	$\checkmark$	Both	95%	No Max	×	✓
Hemisphere Financial	Investment Alt Doc Fixed 3 yrs	5.93%	599	Nil	$\checkmark$	Both	80%	1000000	×	✓
Homeloans	Investment Ultra Fixed 3 yrs	5.69%	560	Nil	×	Both	95%	2000000	×	×
Homeloans	Investment ProSmart Fixed 3 yrs	5.69%	410	Nil	✓	Both	95%	2000000	×	$\checkmark$
Homestar Finance	Inv Advantage Fixed 3 yrs	5.80%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Horizon Credit Union	Investment Fixed 3 yrs	5.69%	935	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
LJ Hooker Finance	Kick-Start Fix Inv 3 yrs	5.98%	350	Nil	×	Both	95%	2000000	×	×
LJ Hooker Finance	Kick-Start Plus Fix Inv 3 yrs	5.78%	350	330.00/a	×	Both	95%	2000000	×	×
ME Bank	Investment Fixed 3 yrs	5.49%	300	Nil	$\checkmark$	Both	95%	No Max	×	×
MyRate	Investment Fixed 3 yrs	5.65%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	×
MyState	Investment Fixed 3 yrs	5.40%	702.5	Nil	$\checkmark$	Both	95%	1000000	×	×
Police Bank	Investment Home Loan Fixed 3 yrs	5.30%	1045	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
RESI Mortgage Corp	Invest Smart Option Fixed Home Loan 3	6.04%	660	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Super Fund Fixed 3 yrs	5.84%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
State Custodians	Inv Standard Fixed 3 yrs	5.59%	550	345.00/a	×	Both	95%	1000000	×	×
Summerland CU	Investment Standard Fixed 3 yrs	5.39%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
TIO Banking	Essentials Home Ln Pkg Investment Esse	5.39%	Nil	399/a	×	Both	90%	No Max	×	×



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	lı.	nvestme	nt 3 Ye	ear Fixe	ed					
		Rate	Loan Fees	s (at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
Yellow Brick Road	Inv Futureproof Fixed 3 yrs	5.74%	725	Nil	$\checkmark$	Both	90%	2000000	×	×
Yellow Brick Road	Inv Gold Pathway Fixed 3 yrs	5.64%	250	249.00/a	$\checkmark$	Both	90%	2000000	×	×
*										
Adelaide Bank	Investment Smartdoc Fixed 3 yrs	6.44%	475	10.00/m	$\checkmark$	Both	80%	2000000	$\checkmark$	$\checkmark$
First Option Credit Union	Investment Standard Fixed 3 yrs	6.40%	875	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
First Option Credit Union	Packaged Home Loan Investment Standa	6.15%	875	375/a	$\checkmark$	Both	95%	1000000	$\checkmark$	$\checkmark$
Mortgage HOUSE	Inv Vantage Offset Fixed 3 yrs	5.65%	670	Nil	$\checkmark$	Both	90%	750000	×	×
<b>RESI Mortgage Corp</b>	Inv Break Thru Fixed 3 yrs	6.37%	689	Nil	$\checkmark$	Both	90%	750000	×	×
The Capricornian	Inv Fixed 3 yrs	6.55%	275	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	×
The Capricornian	My Advantage Inv Fixed 3 yrs 50k+	6.40%	Nil	385/a	$\checkmark$	Both	95%	2000000	$\checkmark$	×
The Capricornian	My First Home Loan Inv Fixed 3 yrs 50k+	6.40%	Nil	385/a	✓	Both	95%	750000	✓	×



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	Ir	vestme	nt 5 Ye	ar Fixe	ed					
		Rate			Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
★★★★★ outstanding	/alue									
ANZ	Breakfree Investment Fixed 5 yrs 150k+	5.84%	Nil	375/a	$\checkmark$	Both	90%	No Max	×	×
Commonwealth Bank	Wealth Package Investment Fixed 5 yrs 1	5.69%	200	375/a	$\checkmark$	Both	95%	No Max	×	×
CUA	Investment Fixed 5 yrs	5.54%	795	Nil	$\checkmark$	Both	97%	5000000	×	×
Greater Building Society	Inv Great Rate Fixed 5 yrs	5.79%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Greater Building Society	Ultimate Home Loan Package Inv Standa	5.59%	790	325/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Macquarie Bank	Inv Premium Fixed 5 yrs	5.69%	330	198.00/a	$\checkmark$	Both	90%	2000000	$\checkmark$	×
Mortgage HOUSE	Inv Advantage Fixed 5 yrs 10-749k	5.69%	595	Nil	$\checkmark$	Both	95%	2500000	$\checkmark$	$\checkmark$
Newcastle Permanent	Investment Fixed 5 yrs	5.69%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	×
Qld Police Credit Union	Investment Fixed 5 yrs	5.69%	876	Nil	$\checkmark$	Both	97%	No Max	×	$\checkmark$
SCU	Investment Standard Fixed 5 yrs	5.64%	747	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members B	anPioneer Banking Investment Fixed 5 yrs 2	5.65%	Nil	350/a	$\checkmark$	Both	97%	No Max	$\checkmark$	$\checkmark$
Suncorp Bank	Home Package Plus Investment Fixed 5	5.70%	Nil	375/a	$\checkmark$	Both	95%	No Max	×	×
Westpac	Premier Advantage Investment Fixed 5 y	5.69%	Nil	395/a	✓	Both	95%	No Max	×	✓
****										
ANZ	Investment Fixed 5 yrs	5.99%	600	10.00/m	$\checkmark$	Both	90%	No Max	×	×
Austral Mortgage	Investment Advantage Plus Fixed 5 yrs	5.79%	1095	Nil	$\checkmark$	Both	95%	5000000	$\checkmark$	$\checkmark$
Bank of Melbourne	Advantage Package Investment Fixed 5 y	5.69%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BankSA	Advantage Package Investment Fixed 5 y	5.69%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Bankwest	Investment Fixed 5 yrs	5.49%	355	12.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Shareholder Benefits Investment Fixed 5	5.69%	375	Nil	$\checkmark$	Both	95%	No Max	×	×
Citibank	Investment Standard Fixed 5 yrs	5.69%	649	8.00/m	$\checkmark$	Both	90%	4000000	×	×
Commonwealth Bank	Investment Fixed 5 yrs	5.84%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
CUA	Investment Premium Fixed 5 yrs	5.79%	795	Nil	$\checkmark$	Both	97%	5000000	$\checkmark$	$\checkmark$
ІМВ	Platinum Package Investment Fixed 5 yrs	5.64%	323.74	395/a		Both	95%	No Max	× · · · · · · · · · · · · · · · · · · ·	<b>~</b>



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	Ir	nvestme	nt 5 Ye	ar Fixe	ed					
		Rate	Loan Fees (at \$25		Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
****										
Macquarie Bank	Inv Classic P&I Fixed 5 yrs	5.69%	330	Nil	$\checkmark$	P+I	90%	2000000	×	×
Macquarie Bank	Classic Inv Classic IO Fixed 5 yrs	5.69%	930	Nil	$\checkmark$	Ю	90%	No Max	×	×
Macquarie Bank	Inv Classic IO Fixed 5 yrs	5.69%	330	Nil	$\checkmark$	IO	90%	2000000	×	×
nab	Inv Standard Fixed 5 yrs	5.94%	Nil	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Newcastle Permanent	Premium Plus Package Investment Fixed	5.69%	Nil	350/a	$\checkmark$	Both	95%	No Max	×	×
RAMS	Inv Fixed Rate 5 yrs	5.69%	870	20.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
SERVICE ONE Members BanInvestment Fixed 5 yrs		5.85%	750	8.00/m	$\checkmark$	Both	97%	No Max	$\checkmark$	✓
St.George Bank	Advantage Package Investment Fixed 5 y	5.69%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	✓
Suncorp Bank	Investment Fixed 5 yrs	5.85%	600	10.00/m	✓	Both	95%	No Max	×	×
***										
A M O Group	Investment Fixed 5 yrs	5.78%	694	Nil	$\checkmark$	Both	90%	2000000	$\checkmark$	$\checkmark$
Adelaide Bank	Investment Smartsuite Fixed 5 yrs	5.79%	475	10.00/m	$\checkmark$	Both	90%	No Max	$\checkmark$	$\checkmark$
AMP Bank	Affinity Package Investment Fixed 5 yrs 1	5.84%	895	Nil	×	Both	90%	No Max	×	×
AMP Bank	Select Package Investment Fixed 5 yrs 1	5.89%	895	Nil	×	Both	90%	No Max	×	×
Arab Bank Australia	Investment Fixed 5 yrs	5.79%	250	8.00/m	×	Both	95%	No Max	×	×
Aussie Home Loans	Inv Optimizer Fixed 5 yrs	5.69%	700	Nil	$\checkmark$	Both	95%	2000000	×	×
Bank of Melbourne	Investment Fixed 5 yrs	5.84%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BankSA	Investment Fixed 5 yrs	5.84%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
bcu	Investment Fixed 5 yrs	5.79%	600	Nil	×	Both	95%	7000000	×	×
Bendigo Bank	Investment Fixed 5 yrs	5.84%	705	8.00/m	$\checkmark$	P+I	95%	No Max	×	$\checkmark$
Big Sky Building Society	Inv Fixed Rate 5 yrs	5.99%	Nil	10.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
BOQ	Home Loan Privileges Investment Fixed &	5.69%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
BOQ	Investment Fixed 5 yrs	5.69%	895	10.00/m	$\checkmark$	Both	95%	No Max	×	×
Catalyst Money	Investment Fixed 5 yrs	5.89%	900	8.00/m		Both	95%	No Max	×	✓



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Investment 5 Year Fixed										
		Rate	Loan Fees (at \$250k)		Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
Community CPS Australia	Investment Fixed 5 yrs	5.84%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Community CPS Australia	Investment Parent Fixed 5 yrs	5.84%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Community CPS Australia	Pinnacle +Plus Pkg Investment Fixed 5 y	5.69%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Companion CU	Investment Fixed 5 yrs	5.84%	795	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Companion CU	Investment Parent Fixed 5 yrs	5.84%	945	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Delphi Bank	Investment Standard Fixed 5 yrs	6.48%	1020	6.00/m	×	Both	90%	5000000	×	×
ECU Australia	Investment Premium Fixed 5 yrs	5.94%	800	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
FCCS Credit Union	Investment Value Plus Fixed 5 yrs	5.95%	1025	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Greater Building Society	Inv Standard Fixed 5 yrs	6.15%	790	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Hemisphere Financial	Investment Standard Fixed 5 yrs	5.88%	599	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
Heritage Bank	Investment Fixed 5 yrs	5.75%	700	5.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Heritage Bank	Professional Package Investment Fixed 5	5.75%	100	300/a	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Holiday Coast CU	Inv Fixed N Easy 5 yrs	5.99%	535	Nil	$\checkmark$	Both	95%	No Max	×	×
Homeloans	Investment MoniPower Fixed 5 yrs	5.99%	410	Nil	$\checkmark$	Both	95%	3500000	$\checkmark$	$\checkmark$
HomeSide Lending	Homeplus Package Inv Fixed Rate Intere	5.84%	800	10/m	$\checkmark$	IO	90%	No Max	×	×
HomeSide Lending	Inv Fixed Rate Interest Only 5 yrs	5.84%	200	10.00/m	$\checkmark$	IO	90%	No Max	×	×
HSBC	Investment Fixed 5 yrs	5.69%	852.5	Nil	$\checkmark$	Both	90%	7500000	×	×
Hume Building Society	Investment Fixed 5 yrs	5.90%	750	Nil	$\checkmark$	Both	95%	No Max	×	×
Illawarra CU NSW	Investment Fixed 5 yrs	5.89%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
IMB	Investment Fixed 5 yrs	5.74%	768.74	6.00/m	$\checkmark$	Both	95%	No Max	×	$\checkmark$
ING DIRECT	Investment Fixed 5 yrs	5.49%	719	Nil	$\checkmark$	Both	95%	2000000	×	×
ME Bank	Investment SuperMember Fixed 5 yrs	5.79%	300	Nil	$\checkmark$	Both	95%	No Max	×	×
nab	Choice Package Inv Standard Fixed 5 yrs	5.84%	Nil	395/a	$\checkmark$	Both	95%	No Max	×	×
nab	Choice Package Inv Tailored Fixed IO 5 y	5.94%	Nil	395/a	$\checkmark$	IO	95%	No Max	×	×



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	Ir	nvestme	nt 5 Ye	ar Fixe	ed					
		Rate	Loan Fees (at \$250k)		Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
***										
nab	Inv Tailored Fixed IO 5 yrs	6.04%	Nil	8.00/m	$\checkmark$	Ю	95%	No Max	×	×
nab	Private Tailored Pkg Inv Standard Fixed 5	5.84%	Nil	750/a	$\checkmark$	Both	95%	No Max	×	×
nab	Private Tailored Pkg Inv Tailored Fixed IO	5.94%	Nil	750/a	$\checkmark$	Ю	95%	No Max	×	×
Pacific Mortgage Group	Investment Fixed 5 yrs	5.80%	Nil	Nil	×	P+I	95%	2000000	✓	✓
People's Choice Credit Unior	n Investment Fixed 5 yrs	5.84%	900	8.00/m	$\checkmark$	Both	95%	No Max	×	×
Police Credit	PC Portfolio Inv Fixed 5 yrs 250k+	5.89%	Nil	375/a	$\checkmark$	Both	95%	No Max	✓	×
Police Credit	PC Property Investor Inv Fixed 5 yrs 100	5.89%	Nil	375/a	$\checkmark$	Both	95%	No Max	✓	×
SGE Credit Union	Investment Standard Fixed 5 yrs	5.99%	500	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Investment Fixed 5 yrs	5.84%	700	10.00/m	$\checkmark$	Both	95%	No Max	×	✓
State Custodians	Inv Standard Fixed 5 yrs	6.03%	550	345.00/a	×	Both	95%	1000000	×	×
Summerland CU	Investment Standard Fixed 5 yrs	5.79%	800	8.00/m	$\checkmark$	Both	95%	No Max	×	×
The Rock Building Soc	Investment Standard Fixed 5 yrs	5.85%	800	5.00/m	$\checkmark$	Both	90%	3000000	×	✓
UBank	Inv UHomeLoan Fxd (for refinancing) 5 y	5.61%	Nil	Nil	×	Both	80%	1000000	×	×
Unicredit-WA	Investment Fixed 5 yrs	5.70%	627.25	Nil	×	Both	95%	No Max	×	×
United Community	Investment Fixed 5 yrs	5.84%	795	Nil	✓	Both	95%	2000000	×	✓
United Community	Investment Parent Fixed 5 yrs	5.84%	945	Nil	✓	Both	95%	1000000	×	✓
United Community	Pinnacle +Plus Pkg Investment Fixed 5 y	5.69%	Nil	Nil	$\checkmark$	Both	95%	No Max	×	✓
Victoria Teachers Mutual Bar	hlinterest Only Investment Fixed 5 yrs	5.84%	250	Nil	$\checkmark$	Both	95%	No Max	×	✓
Victoria Teachers Mutual Bar	hllnv Basic Fixed 5 yrs	5.84%	250	Nil	$\checkmark$	P+I	95%	No Max	×	✓
Victoria Teachers Mutual BanlInv Offset Fixed 5 yrs		5.84%	250	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
Wagga Mutual Credit Un	Investment Fixed 5 yrs	5.84%	795	Nil	$\checkmark$	Both	95%	2000000	<b>x</b>	✓
Wagga Mutual Credit Un	Investment Parent Fixed 5 yrs	5.84%	945	Nil	$\checkmark$	Both	95%	2000000	×	✓
Westpac	Investment Fixed 5 yrs	5.89%	600	8.00/m	✓	Both	95%	No Max	<b>x</b>	<b>√</b>

 $\star\star$ 



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Investment 5 Year Fixed										
		Rate	Loan Fees	(at \$250k)	Extra	Principal+			100%	
Company Name	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)	Payments Allowed	Interest/ Interest Only	Maximum LVR	Maximum Loan	Offset Available	Redraw Facility
**										
AMP Bank	Investment Fixed 5 yrs	5.99%	895	10.00/m	×	Both	90%	2500000	×	×
AMP Bank	Professional Package Investment Fixed 5	5.99%	Nil	349/a	×	Both	90%	2500000	×	×
Bank of Melbourne	Super Fund Fixed 5 yrs	6.24%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
BankSA	Super Fund Fixed 5 yrs	6.24%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×
Bloom Home Loans	Inv Fixed Saver 5 yrs	5.94%	Nil	Nil	$\checkmark$	Both	90%	2000000	×	×
eMoney	Inv Fixed Home Loan 5 yrs	5.60%	380	Nil	×	Both	90%	1000000	×	×
Encompass Credit Union	Investment Fixed 5 yrs	6.39%	946.5	Nil	$\checkmark$	Both	95%	1000000	×	$\checkmark$
FCCS Credit Union	Investment Value Plus IO Fixed 5 yrs	6.10%	1025	Nil	$\checkmark$	IO	95%	No Max	×	$\checkmark$
Hemisphere Financial	Investment Alt Doc Fixed 5 yrs	6.28%	599	Nil	$\checkmark$	Both	80%	1000000	×	$\checkmark$
Homeloans	Investment Ultra Fixed 5 yrs	6.34%	560	Nil	×	Both	95%	2000000	×	×
Homeloans	Investment ProSmart Fixed 5 yrs	6.09%	410	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Homestar Finance	Inv Advantage Fixed 5 yrs	6.20%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	$\checkmark$
Horizon Credit Union	Investment Fixed 5 yrs	6.29%	935	Nil	$\checkmark$	Both	95%	No Max	$\checkmark$	$\checkmark$
LJ Hooker Finance	Kick-Start Fix Inv 5 yrs	6.38%	350	Nil	×	Both	95%	2000000	×	×
LJ Hooker Finance	Kick-Start Plus Fix Inv 5 yrs	6.18%	350	330.00/a	×	Both	95%	2000000	×	×
ME Bank	Investment Fixed 5 yrs	6.29%	300	Nil	$\checkmark$	Both	95%	No Max	×	×
MyRate	Investment Fixed 5 yrs	6.00%	Nil	Nil	$\checkmark$	Both	95%	2000000	×	×
MyState	Investment Fixed 5 yrs	5.85%	702.5	Nil	$\checkmark$	Both	95%	1000000	×	×
People's Choice Credit Unic	on Investment Lite Fixed 5 yrs	5.92%	654.5	Nil	×	Both	90%	1000000	×	×
Police Bank	Investment Home Loan Fixed 5 yrs	6.40%	1045	Nil	$\checkmark$	Both	95%	No Max	×	$\checkmark$
Police Credit	Inv Fixed 5 yrs	5.99%	666	Nil	$\checkmark$	Both	95%	3000000	×	×
RESI Mortgage Corp	Inv Smart Pro Fixed 5 yrs	6.27%	649	Nil	×	Both	95%	2000000	×	×
RESI Mortgage Corp	Invest Smart Option Fixed Home Loan 5	6.49%	660	Nil	$\checkmark$	Both	95%	2000000	×	×
St.George Bank	Super Fund Fixed 5 yrs	6.24%	1600	12.00/m	$\checkmark$	Both	80%	No Max	×	×



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Investment 5 Year Fixed											
Company Name		Rate	Loan Fees	(at \$250k)	Extra Payments Allowed	Principal+ Interest/ Interest Only	Maximum LVR	Maximum Loan	100% Offset Available		
	Product	(as at 01 March 2013)	Upfront (\$)	Ongoing (\$)						Redraw Facility	
**											
TIO Banking	Essentials Home Ln Pkg Investment Esse	5.79%	Nil	399/a	×	Both	90%	No Max	×	×	
TIO Banking	Investment Essentials Fixed 5 yrs	5.79%	1180	10.00/m	×	Both	90%	No Max	×	×	
*											
Adelaide Bank	Investment Smartdoc Fixed 5 yrs	6.79%	475	10.00/m	$\checkmark$	Both	80%	2000000	$\checkmark$	$\checkmark$	
Mortgage HOUSE	Inv Vantage Offset Fixed 5 yrs	6.83%	670	Nil	$\checkmark$	Both	90%	750000	×	×	
RESI Mortgage Corp	Inv Break Thru Fixed 5 yrs	6.92%	689	Nil	$\checkmark$	Both	90%	750000	×	×	
The Capricornian	Inv Fixed 5 yrs	7.25%	275	Nil	$\checkmark$	Both	95%	1000000	$\checkmark$	×	
The Capricornian	My Advantage Inv Fixed 5 yrs 50k+	7.10%	Nil	385/a	$\checkmark$	Both	95%	2000000	$\checkmark$	×	
The Capricornian	My First Home Loan Inv Fixed 5 yrs 50k+	7.10%	Nil	385/a	$\checkmark$	Both	95%	750000	✓	×	

### METHODOLOGY

# HOME LOAN STAR RATINGS

#### What are the CANSTAR home loan star ratings?

CANSTAR *home loan star ratings* is a sophisticated and unique ratings methodology that compares both Cost and Features across home loan products. CANSTAR star ratings represent a shortlist of financial products, enabling consumers to narrow their search to products that have been independently assessed and ranked. CANSTAR *home loan star ratings* is a transparent analysis comparing all types of home loan products.

Ratings range from five to one star. Five-star rated products have been assessed as offering outstanding value to consumers. Rising Stars are products that would be rated 5-star but have not been in the market for six months; these products will be formally rated in the following report once more historical data is available.

#### What types of products are evaluated by CANSTAR home loan star ratings?

The following are assessed in the ratings, in the form of 11 different borrower profiles:

- Standard Residential Home Loans
- Investment Home Loans
- 1, 2, 3 and 5 year Residential Fixed Home Loans
- 1, 2, 3 and 5 year Investment Fixed Home Loans
- Line of Credit

CANSTAR

Products specific to certain groups or with restrictions on eligibility are not included in the ratings. Business lending products are rated separately as part of the CANSTAR *Business Banking star ratings*.



#### How are the 'stars' calculated?

Each home loan reviewed for the CANSTAR *home loan star ratings* is awarded points for its comparative Pricing and for the array of positive Features attached to the product. Points are aggregated to achieve a Pricing score and a Feature score.

To arrive at the total score CANSTAR applies a weight (w) against the Pricing and Feature scores. This weight will vary from profile to profile and will reflect the relative importance of either costs or features in determining the best home loan product. This method can be summarised as:



#### TOTAL SCORE = PRICING + FEATURES SCORE

The weights of the following borrowing profiles are as follows:

Product Category	Price Weighting	Feature Weighting
Residential Variable	75%	25%
Investment Variable	80%	20%
Residential Fixed Rate	85%	15%
Investment Fixed Rate	85%	15%
Revolving Line of Credit	60%	40%

#### **Price Score**

CANSTAR accounts for both current and historical AAPR in the calculation of the PRICING component of each product's overall score. Each of the 6 months is weighted equally to arrive at the average AAPR over the last 6 months.



Pricing Scores are based on the total cost for a scenario of a \$250,000 loan repaid over 25 years and a \$500,000 loan repaid over 25 years. Cost includes interest cost, upfront, ongoing and discharge fees. For fixed rate loans, it is assumed that at the end of each fixed interest period the borrower will re-fix their loan for the life of the loan.

#### **Feature Score**

The feature component takes into account over 200 product features and allocated points. These product features are grouped into 19 different categories with weights given to each relevant area. The following table outlines the weightings of each of the feature categories per profile:

	Residential Variable	Investment Variable	Residential Fixed	Investment Fixed	Line of Credit	Examples of data captured
Lending Terms	26%	28%	26%	27%	26%	Max and Min Loan Amounts, LVR, Repayment term options
Split loans	9%	9%	8%	8%	8%	Splitting options inc max and min split numbers
Switch fees	9%	9%	9%	9%	7%	Fees to switch between loan types
Additional repayments	9%	5%	7%	5%	0%	Amount and number of additional repayments
Offset facility	13% *	7.5%	8% *	4%	0%	Availability and access of offset account
Transactional home loans	13% *	7.5%	8% *	4%	18%	Method, size and cost of redraws where available
Both offset & transactional available?	2%	2%	2%	1%	-	Bonus awarded if both Offset and Transactional facilities available.
Home loan fees	5%	5%	5%	5%	5%	Refund of fees and arrears fees details
Construction loans	4%	5%	2%	2%	1%	Availability and costs associated with progressive draws
Lending areas	4%	4%	4%	4%	4%	Lending availability in each state
Security/equity/ guarantee options	5%	2%	3%	2%	2%	Conditions of guarantor and security provision
Top up loan facilities	4%	4%	4%	4%	-	Availability and cost of topping up loan
Portability	3%	4%	3%	3%	3%	Availability and cost of transferring loan
Security requirements	3%	4%	3%	3%	4%	Loan approval requirements e.g. pay slip, overseas income
Loan approval	4%	4%	4%	4%	4%	Channel availability, Approval turnaround etc.
Loan purpose	-	-	-	-	4%	Available for business, personal or any legal purpose
Fixed interest details	-	-	12%	10%	-	Rate set time, guarantee period, break cost refunds
Ability to pre-pay interest	-	-	-	5%	-	Can interest be paid in advance?
Line of credit details	-	-	-	-	14%	Interest paid when in credit details
	100%	100%	100%	100%	100%	

\* For Offset and Transactional categories. higher score of the two is assigned.

#### How many products and financial institutions are analysed?

In order to calculate the ratings, CANSTAR analysed 2,823 home loan products from 109 financial institutions in Australia.

#### Does CANSTAR rate all products available in the market?

We endeavour to include the majority of product providers in the market and to compare the product features most relevant to consumers in our ratings. However this process is not always possible and it may be that not every product in the market is included in the rating nor every feature compared that is relevant to you.

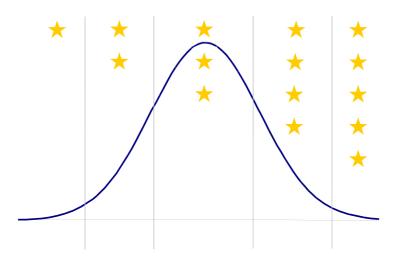


#### How often are all the products reviewed for rating purposes?

All ratings are fully recalculated every six months based on the latest features offered by each provider. CANSTAR also monitors changes on an ongoing basis. The results are published in a variety of mediums (newspapers, magazines, television, websites etc).

#### How are the stars awarded?

The total score received for each profile ranks the products. The stars are then awarded based on the distribution of the scores with the objective to award the top 5-10% of products with the CANSTAR 5-star rating.



The results are reflected in a consumer-friendly CANSTAR star rating concept, with five stars denoting outstanding value.

#### Does CANSTAR rate other product areas?

CANSTAR also rates the suite of banking and insurance products listed below. These star ratings use similar methodologies to guarantee quality, consistency and transparency. The use of similar star ratings logos also builds consumer recognition of quality products across all categories. Please access the CANSTAR website www.canstar.com.au if you would like to view the latest CANSTAR star ratings reports of interest.



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