

Report No. 8

September 2008

IN THIS REPORT WE EXPLORE ...

- ★ 428 deposit accounts
- ★ Turmoil in the markets from the sideline
- ★ Term deposit rates on a ten-year high
- New award: Look west for best value savings
- ★ Latest advances: Technology & innovation
- New products of note
- ★ Horses for courses



TURMOIL IN THE MARKETS FROM THE SIDELINE

The past six months has seen the sub-prime crisis, the collapse of some of the biggest names in world finance and the failure of a myriad of smaller players. World stock markets have tumbled, and the news this week of Lehman Brothers' bankruptcy has set off another plunge in world stock markets and released another wave of pessimism. So is now the time to be on the sidelines, away from the volatility of the stock market and in the relatively stable environment of savings? There is some good news on this front. Banks, building societies and credit unions are chasing your money. Deposit rates are as high as they have been in years, and new product innovations are coming onto the market to make saving easier.

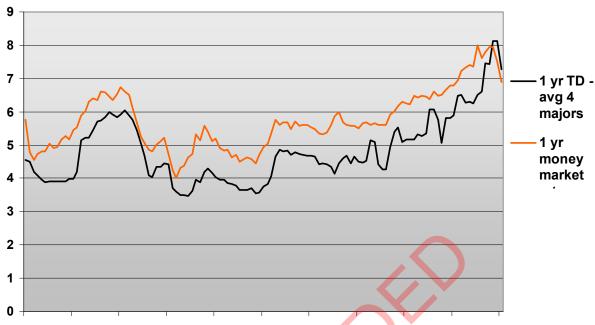
TERM DEPOSIT RATES ON A TEN-YEAR HIGH

The past six months have seen deposit rates climb to the some of the highest levels in the past decade. Behind the surge has been the somewhat rare occurrence of several RBA cash rate increases combined with banks' hunger for retail deposits to feed their loan activities in the wake of more expensive wholesale money. Competition for a bigger share of the consumer's savings has been fierce, with rates on offer for both savings accounts and term deposits tipping over the 8% mark. That's over and above the cash rate. Even the recent RBA cash rate drop and the inevitable flattening of deposit rates that followed has not closed this profitable savings avenue completely. Rates remain at impressive levels and savers can still benefit by locking in some great term deposit rates.

The chart below tracks the average 1 year term deposit rates from the four major banks, compared to the 1 year money market rate, an indicator of the cost of funding for banks. The graph shows not only that rates are at their highest in the past decade, but also that for the first time in the last 10 years term deposit rates have overtaken the money market rate over the last six months. This negative margin is firm evidence that the banks are aggressively competing for their share of household deposits, with the average Australian saver the clear winner in the situation.



Term Deposit rates vs Money Market rate



Sep-98 Sep-99 Sep-00 Sep-01 Sep-02 Sep-03 Sep-04 Sep-05 Sep-06 Sep-07 Sep-08

Source: CANNEX Sept, 2008

LOOK WEST FOR BEST VALUE SAVINGS BankWest – Best Value Australia - Savings

With these high saving rates in mind, CANNEX has introduced a new award – Best Value Australia - Savings. This award aims to recognise the institution that has offered consistently high rates and impressive products across a range of savings products. Points were scored from the Online Savers and Cash Manager star ratings profile, as well as a range of term deposits. Average rates over the last 6 months for three, six and 12 month term deposits were analysed, with points given for credit rating as well. With these products considered, CANNEX congratulates Bankwest, the inaugural winner. Bankwest has led the way over the past 6 months with consistently high savings rates



Best Value Australia Savings

across the board. At their peak, Bankwest's term deposit rates reached 8.70%, 1.45% higher than the RBA cash rate. These impressive fixed deposit rates, combined with their Telenet Saver online savings account, and Gold Cash Management Account, provide customers with several options to make the most of the current savings environment.

LATEST ADVANCES: TECHNOLOGY AND INNOVATION

Recent years have seen banking move into brave new territory, with many consumers embracing new technology and making the most of the numerous methods now available for day-to-day banking. Several institutions such as ANZ and nab have taken this to the next level, with mobile phone (sms) banking. With mobile phones continuing to develop at a phenomenal rate in this country, mobile phone banking allows customers access to certain banking features such as checking balances, viewing transaction history, and transferring between linked accounts. With mobile phones an essential part of everyday living for most people, the ability to control their finances on the run will be a welcome addition to their banking options. Just as internet banking had teething problems convincing many customers it was safe, sms banking will



need to prove itself. But with lessons learnt developing internet banking, sms banking may grow to become everyone's favourite sidekick to internet banking.

With technology comes innovation and there have been many innovative products introduced to the market in recent times. With banking fees an ever popular media topic, consumers are the winners with several institutions making efforts to limit the actual fees paid by customers. The biggest fee on most transaction accounts will be the fee for overdrawing an account. This can be as high as \$50. Credit unions have led the way in the past with many offering a grace period to fix the bill when an account becomes negative. Bankwest offers a similar feature called their "safety net facility" which allows customers to overdraw by up to \$100 before the excess fee is applied. These fees can also be avoided by nab's clear banking approach which avoids allowing an account to overdraw where possible, and doesn't charge a fee if it does. Bank of Queensland's Reverse Charges Account takes a new approach to fees, rewarding customers with no monthly fee and \$2 cash back for keeping \$2000 in their account.

NEW PRODUCTS OF NOTE

We have noted many new products in the market place over the past six months, adding to the already competitive deposit product market. Illawarra-based building society, IMB Limited has recently released a competitive new transaction account, the Everyday Unlimited account. This account has minimal fees, only charging for other institution's ATMs and GiroPost transactions, with the \$6 monthly fee waived when \$2000 is kept in the account. The deal is even sweeter for those who live outside the Illawarra area who pay no transaction fees in Australia whatsoever. A number of credit unions offer a relationship balance discount on fees, recognising all customer balances across deposits and loans.

One Direct, with its reputation as an online mortgage provider, has recently launched an Online High Interest Savings account, currently offering 7.50%. Could this step hint at One Direct building on its mortgage success and moving towards becoming a full service online bank?

Other institutions with competitive new products awarded with CANNEX rising stars include AMP Banking, FCCS Credit Union, Laiki Bank, and myState Financial.

HORSES FOR COURSES

With a multitude of deposit accounts available to customers in Australia, there is an account available for every situation. By following the following four simple steps, it is possible to minimize fees and maximize interest.

- 1. Find the ideal accounts. Most people will require a variety of different features from their combination of deposit accounts, and linking several accounts is the best way to achieve this variety. The easiest way to pay too much in fees is to do all of your banking from one single, less than ideal, account.
- 2. Choose your transactor. The starting point for a good combination of deposit accounts is a low fee transaction account. Despite having low or no interest, this account is invaluable because if you get the right one for your needs you can find yourself with easy access to your funds without paying the world in fees. Be realistic about your transacting behaviour. If you are forever swiping your card you may be best paying a monthly fee to maximize your free transactions. Others may suit a no frills transaction account and just pay for what they use. If you have a regular salary to deposit, make the most of it many institutions will waive the monthly fee if you deposit a certain amount each month, giving you the best of both worlds.



3. Choose your saver. Now that you have minimized the fees you are paying, the key is to find the perfect savings account. In the current market, for most people this will mean an online saver. This is a simple account that is linked to your transaction account and managed over the internet. Rates around 7% are common and reach to just over 8%.

Things to look for will be minimal fees, and if you go for the same institution as your transaction account you will be able to move money around instantaneously, allowing you to keep as much as possible in the account earning high interest, while allowing you to access it straight away in an emergency. This is where packaging a transaction and savings account from the one institution has real benefits – earn maximum interest and maintain instant access.

4. Need an incentive? The access benefits of an online saver are great for those that trust themselves with it. But for some people, the instant, consequence-free access can be too good to be true. If you find yourself regularly dipping into your savings for non-essentials, a bonus saver account or a term deposit may be a smart addition to your deposit account combo. If you already have a lump sum and need a short term way to keep your hands off it, a term deposit can earn you the maximum possible interest and stop you eroding the balance. If you are trying to get ahead in your savings but can't seem to get off the mark, a bonus saver may be the way to go. These accounts pay bonus interest if certain transaction criteria is met, for example, no withdrawals and at least one deposit within each month. The conditions vary between accounts but generally the sacrificing of interest for the month if conditions are broken is a good incentive to keep money going into the account, and, more importantly, staying in the account.

These four steps aim to help cut through the mountain for deposit products on the market. The CANNEX deposit account star ratings include seven profiles that will help identify the best value products to follow these steps.

Deposit products were rated across four savings and three transaction profiles:



Online Saver

As the name suggests, an online account is managed via the internet only, with no branch access. Funds are generally accessed by transferring to a linked account.

Bonus Saver

These accounts reward regular savers and often penalize for withdrawing money. Great incentive for those who struggle to stick to a regular savings plan.

Cash Manager

Good base accounts to house significant amounts of money at decent interest on higher balances. Can move money around through internet, phone or branch access.

Junior Saver

Simple savings accounts for children. They feature low fees and branch access.





Electronic Transactor

These accounts suit people who bank frequently through electronic methods such as ATM, phone and internet. Average of 25 transactions per month.

Low Transactor – Full Service

Suitable for people who prefer a wider range of transaction types such as branch, ATM, cheque, phone and internet. Average of 10 transactions per month.

• High Transactor - Full Service

Suitable for people who prefer a wider range of transaction types such as branch, ATM, cheque, phone and internet. Average of 35 transactions per month.

Each profile outlines the best combination of rates, fees, features, access and credit rating. For more information on the weightings, accounts balances, and customer transaction behaviour used for each profile, see the methodology section at the end of this report.

DISCLAIMER

To the extent that any CANNEX data, ratings or commentary constitutes general advice, this advice has been prepared by CANNEX (Aust) Pty Ltd ABN 21 053 646 165 AFSL 312804 and does not take into account your individual investment objectives, financial circumstances or needs. Information provided does not constitute financial, taxation or other professional advice and should not be relied upon as such. CANNEX recommends that, before you make any financial decision, you seek professional advice from a suitably qualified adviser. A Product Disclosure Statement relating to the product should also be obtained and considered before making any decision about whether to acquire the product. CANNEX acknowledges that past performance is not a reliable indicator of future performance. Please refer to CANNEX's FSG for more information at www.cannex.com.au.



Online Saver										
Company	Product	Account Keeping Fees, (\$)	Min opening balance	Phone banking	ATM Facility	Direct Credit	BPay	Institution Standard and Poor Rating	Interest rate, % \$25,000	
****	"superior value"									
BankWest	TeleNet Saver	Nil	No min	V	×	~	×	AA-	8.50%	
Commonwealth Bank	NetBank Saver	Nil	No min	~	×	✓	×	AA	7.00%	
dragondirect	directsaver Account	Nil	No min	~	×	✓	×	A+	8.10%	
Greater Building Society	Bonus Saver Account	Nil	No min	~	×	~	×	BBB+	8.00%	
HSBC	Serious Saver Account	Nil	No min	~	×	X	×	AA	7.50%	
IMB Limited	Reward Saver	Nil	1.00	~	~		/	BBB	8.10%	
nab	iSaver	Nil	No min	•	×	~	×	AA	7.05%	
Newcastle Permanent	Rapid Saver	Nil	1.00	~	x	V	~	BBB+	8.00%	
NSW Teachers CU	Online Savings Account	Nil	No min	•	x	V	×	Not rated	8.00%	
RaboPlus	Savings Account	Nil	1.00	×	×	V	×	AAA	7.30%	
SUNCORP	Everyday Options Sub-Ac	Nil	No min	•	x	~	~	A+	7.15%	
Westpac	Reward Saver	Nil	No min	V	V	✓	~	AA	7.40%	
Westpac	eSaver	Nil	No min	~	×	×	~	AA	7.05%	
***	"excellent value"									
AMP Banking	eASYSAVER Account	Nil	No min	V	×	V	×	A-	8.25%	
ANZ	V2 Plus	Nil	5000.00	~	~	~	~	AA	6.25%	
Arab Bank Australia	Cash Management Accou	5.00m	1000.00	×	~	~	~	A-	6.85%	
Bank of Queensland	WebSavings Account	Nil	1.00	~	×	~	~	BBB+	7.15%	
BankSA	Express Saver Account	N/A	No min	~	×	~	×	A+	7.00%	
Capricornia CU	E \$aver Account S29	5.00m	1.00	~	×	~	~	Not rated	7.35%	
Citibank	Citibank Plus Link Svgs	Nil	5000.00	~	×	×	×	AA+	7.00%	
Coastline Credit Union	e-Saver \$35	Nil	No min	~	×	~	~	Not rated	8.00%	
dragondirect	DIY Super directsaver	Nil	No min	~	×	✓	×	A+	8.10%	
Gateway Credit Union	eMax Saver	Nil	No min	~	×	~	~	Not rated	7.50%	
ING Direct	Savings Maximiser	Nil	No min	~	×	~	×	AA	8.00%	
Members Equity Bank	ME Online Savings Acct	Nil	No min	~	×	~	×	BBB	7.50%	
Members Equity Bank	InterestME Savings Ac	Nil	No min	~	~	✓	~	BBB	7.00%	
nab	Smart Reward Saver	3.00m	No min	~	×	✓	~	AA	6.61%	
NSW Teachers CU	Cash Management AC S	Nil	No min	~	×	~	×	Not rated	7.05%	
NSW Teachers CU	Edvest Cash Mgement S	Nil	No min	~	×	~	×	Not rated	7.10%	
Qantas Staff CU	Qsaver	Nil	No min	~	×	~	~	Not rated		
Qld Professional CU	Netsaver Account S50	Nil	No min	~	×	~	×	Not rated		
Railways Credit Union	Express Saver (S50)	Nil	No min	~	×	×	×	Not rated	7.50%	
StGeorge Qld/Vic/Tas/W		Nil	1.00	~	~	~	~	A+	6.70%	
Suncorp Direct	eOptions	Nil	No min	~	×	~	~	A+	7.10%	
United Credit Union	Double Interest Saver Ac	Nil	No min	✓	~	•	~	Not rated	7.30%	

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		On	line S	Saver					rativ
Company	Product	Account Keeping Fees, (\$)	Min opening balance	Phone banking	ATM Facility	Direct Credit	BPay	Institution Standard and Poor Rating	Interest rate, % \$25,000
***	"strong value"								
Austral Credit Union	Net Saver S40	Nil	5000.00	~	×	V	~	Not rated	7.00%
Australian Central CU	e-savings Account	Nil	2000.00	~	×	✓	×	Not rated	6.80%
Australian Defence CU	Star Saver Direct Ac S20	Nil	No min	~	×	✓	~	Not rated	7.05%
Bank of Cyprus Australia	Midas Account	Nil	10.00	×	×	V	~	Not rated	7.50%
Community CPS Australi	monEsaver Internet Acc	N/A	1000.00	~	×		~	Not rated	6.90%
Companion CU	Savings Direct Acc S16	Nil	No min	~	×	V	\ \	Not rated	6.80%
Credit Union Australia	eSaver	Nil	No min	~	x	~	V	Not rated	7.15%
Dnister Ukrainian Credit	iSaver Account	Nil	No min	~	X	V	~	Not rated	7.00%
Easy Street Fin Services	Easy Savings Account	Nil	No min	×	X	V	×	Not rated	7.25%
ECU Australia	e-Saver	Nil	11.00	×	x	V	~	Not rated	7.00%
Elders ERBonline	ERBonline Savings	Nil	No min	•	x	✓	~	BBB-	7.25%
Family First CU	Family e-Saver S8	Nil	2000.00	~	×	✓	×	Not rated	7.00%
FCCS Credit Union	Online Saver Account S70	N/A	1.00	~	×	×	~	Not rated	7.00%
Heritage Building Soc	on-line s@ver	Nil	5000.00	V	×	✓	×	BBB+	7.10%
Horizon Credit Union	HorizonDirect S10	Nil	No min	×	×	✓	×	Not rated	7.10%
Hume Building Society	iSave	Nil	No min	~	×	✓	~	Not rated	7.10%
Hunter United Credit Un	e-ZYNET Direct	Nil	No min	~	×	✓	×	Not rated	7.00%
Illawarra CU NSW	iQSaver	Nil	No min	~	×	✓	×	Not rated	6.90%
Industries Mutual CU	E-Savings	Nil	No min	~	×	✓	~	Not rated	7.25%
Macquarie Credit Union	Money Market Account S1	Nil	1.00	~	×	✓	~	Not rated	7.00%
Maleny & District Commu	E-Saver Account	Nil	No min	~	×	✓	×	Not rated	7.10%
Maritime Mining & Power	Premium Savings Account	Nil	No min	~	×	✓	×	Not rated	7.20%
mecu	Community Access Accou	Nil	1.00	~	×	✓	~	Not rated	7.15%
mecu	Cyber Saver	Nil	No min	×	×	✓	×	Not rated	7.15%
nab	Margin Ln Cash Mment A/	Nil	No min	~	~	✓	×	AA	5.89%
Police & Nurses Credit	CashSaver Account	Nil	No min	~	×	✓	×	Not rated	7.00%
Police Credit	Easylnvest - At Call S7	Nil	No min	~	×	✓	~	Not rated	7.15%
Powerstate Credit Union	i-Plus S8	Nil	No min	×	×	✓	×	Not rated	7.00%
Qld Teachers CU	eSave	Nil	No min	~	×	✓	~	Not rated	7.00%
Satisfac Credit Union	Maxinet Savings S11	Nil	No min	~	×	✓	×	Not rated	7.05%
Savings & Loans Cred U	Online Saver	Nil	2.00	~	×	~	~	Not rated	7.15%
Select Credit Union	Direct Account 020	N/A	1.00	~	×	~	×	Not rated	7.25%
Unicom Credit Union	iQSaver	Nil	1.00	~	×	~	×	Not rated	6.90%
Victoria Teachers CU	Online Saver	Nil	No min	~	×	•	•	Not rated	7.00%
**	"average value"								
Adelaide Bank	Cash Management Plus	6.00m	5000.00	V	~	~	~	BBB+	5.40%
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	Online Saver									
Company	Product	Account Keeping Fees, (\$)	Min opening balance	Phone banking	ATM Facility	Direct Credit	BPay	Institution Standard and Poor Rating	Interest rate, % \$25,000	
**	"average value"									
Alliance One CreditUnion	eSmart Internet Account	Nil	No min	~	×	~	~	Not rated	6.75%	
AMP Banking	Cash Management Accou	Nil	1000.00	~	~	~	~	A-	6.75%	
ANZ	Progress Saver	Nil	10.00	~	~	~	~	AA	5.66%	
B & E	iCash Management	Nil	1.00	~	×	~	~	Not rated	6.70%	
Bananacoast Community	Incentive Savings AC S7	6.00m	5000.00	~	~	-	~	Not rated	5.85%	
Bananacoast Community	55 Plus Account S49	6.00m	5000.00	~	~	×	V	Not rated	5.90%	
Bank of Queensland	Bonus Interest Saver Ac	Nil	1.00	~	/	~	~	BBB+	5.15%	
BankSA	Power Saver Account	Nil	No min	~	~	V	~	A+	5.75%	
Bankstown City CU	Money Max Gold	5.00m	1.00	•	x	V	~	Not rated	6.40%	
BankWest	Instant Saver	3.00m	No min	V /	~	~	~	AA-	4.75%	
BankWest	Gold Cash Management	Nil	5000.00	•		✓	~	AA-	5.75%	
Bendigo Bank	Money Extra CMA	Nil	2000.00	~	×	~	~	BBB+	5.45%	
Coastline Credit Union	Bonus Reward Saver S2	5.00m	500.00	V	×	~	~	Not rated	7.00%	
Commonwealth Securitie	Direct Invest AC CDIA	Nil	5000.00	V	~	~	~	AA	5.10%	
Defence Force CU	I-Saver Account	Nil	No min	V	×	~	~	Not rated	7.00%	
Dnister Ukrainian Credit	Bonus Saver	Nil	No min	~	×	~	~	Not rated	6.25%	
ECU Australia	Smart Saver S10	Nil	11.00	~	×	✓	~	Not rated	6.15%	
Encompass Credit Union	Emoney Account S30	N/A	No min	~	×	~	~	Not rated	6.50%	
·	Cash Management Acc S	Nil	5000.00	~	×	✓	~	Not rated	6.50%	
•	Cash Management Accou	NiJ	1.00	~	×	~	~	BBB+	6.00%	
Holiday Coast CU	i-Saver Account_ S21	Nil	No min	~	×	~	×	Not rated	6.50%	
HSBC	On-line Savings Account	Nil	2000.00	~	~	~	~	AA	5.40%	
	Cash Management Accou	5.00m	5000.00	~	~	V	~	Not rated		
Hunter United Credit Un		5m	No min	V	×	~	×	Not rated		
La Trobe Country Credit		Nil	No min	~	×	V	×	Not rated	6.50%	
,	Cash Management Ac S5	Nil	No min	~	×	V	V	Not rated		
mecu	Incentive Saver Account	Nil	No min	V	×	V	V	Not rated		
mecu	CMA - High Yield Account		5000.00	V	×	V	×	Not rated		
Nurses First	CashSaver Account	Nil	No min	~	×	~	×	Not rated		
Police Credit	14 Day Notice S14	Nil	5000.00	~	×	×	×	Not rated		
Police CU NSW	Market Linked AC S15	Nil	5000.00	~	×	v	~	Not rated		
Police CU NSW	Online SuperSaver Acc S	Nil	No min	~	×	~	~	Not rated		
Qantas Staff CU	At Call Deposits	Nil	No min	~	~	~	~	Not rated		
Qld Police Credit Union	Netlink Direct Ac S20	Nil	No min	~	×	×	~	Not rated		
				~	×	~	~			
Satisfac Credit Union	Premium-at-Call S43	Nil	25000.00		×	×	×	Not rated		
SGE Credit Union	Inetsaver	Nil	No min	~	^	^	^	Not rated	6.00%	

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		Or	iline S	aver					rating
Company	Product	Account Keeping Fees, (\$)	Min opening balance	Phone banking	ATM Facility	Direct Credit	BPay	Institution Standard and Poor Rating	Interest rate, % \$25,000
**	"average value"								
St George Bank	Power Saver Account	Nil	1.00	~	V	~	~	A+	5.75%
Uni Credit Union	iSaver	Nil	No min	×	×	×	×	Not rated	6.80%
Victoria Teachers CU	Home Bonus Saver Acc S	Nil	No min	~	×	~	~	Not rated	6.05%
Warwick Credit Union	Cash Manager Online	Nil	No min	~	×	~	•	Not rated	6.00%
*	"satisfactory value	e"							
Bananacoast Community	Community Saver Ac S6	Nil	No min	~	×	~	V	Not rated	5.50%
Bank of Queensland	Cash Management Accou	5.00m	5000.00	~	/	/	~	BBB+	5.65%
BankSA	Incentive Saver Account	Nil	No min	~	V	•	~	A+	4.51%
Bendigo Bank	Classic Savings Account	Nil	500.00	V .	×	~	~	BBB+	4.70%
Bendigo Bank	Networth Cash Managem	Nil	5000.00	V		~	~	BBB+	4.95%
Capricornia CU	Cash Management Accou	7.50m	1.00	V	V	✓	~	Not rated	5.20%
Circle Credit Co-op	30 Days Notice Wdl S8	Nil	500.00	~	×	~	×	Not rated	5.15%
Citibank	Ultimate Saver	Nil	No min	V	~	~	~	AA+	8.00%
Community CPS Australi	Cash Management Accou	Nil	1000.00	V	✓	✓	~	Not rated	5.00%
Community CPS Australi	Alliance Account	Nil	1.00	V	✓	✓	~	Not rated	5.00%
Credit Union Australia	Cash Management Ac	Nil	No min	~	~	~	~	Not rated	4.80%
Elders Rural Bank	Gold Cash Management	5.00m	5000.00	~	✓	~	~	BBB-	6.00%
FCCS Credit Union	Access Saver Account S6	Nil	1.00	~	×	✓	×	Not rated	6.00%
Gateway Credit Union	Christmas Club Account	Nil	No min	~	×	~	~	Not rated	5.30%
Gateway Credit Union	Everyday Savings Accoun	Nil	No min	~	✓	~	~	Not rated	5.25%
HSBC	Cash Management Accou	10.00m	10000.00	~	✓	✓	~	AA	4.90%
Illawarra CU NSW	CU+saver	Nil	1.00	~	×	~	×	Not rated	5.05%
Karpaty Credit Union	E Saver	Nil	No min	~	×	✓	~	Not rated	6.50%
Lysaght Credit Union	Notice Of Withdrawal	Nil	No min	~	×	~	~	Not rated	6.50%
Maitland Mutual BS	Cash Management Acct S	Nil	500.00	~	×	~	~	Not Rated	6.00%
Newcastle Permanent	Money Management Acct	Nil	5001.00	~	×	✓	~	BBB+	5.75%
Nurses First	SwiftSaver Account	Nil	No min	~	×	~	~	Not rated	5.50%
Orange Credit Union	Golden Account S10	Nil	5000.00	~	×	~	×	Not rated	5.50%
Orange Credit Union	Christmas Club S4	Nil	No min	~	×	~	×	Not rated	5.20%
Police & Nurses Credit	FairSaver Account	2.95m	No min	~	~	~	~	Not rated	5.00%
Police CU NSW	Christmas Club S3	Nil	No min	~	×	~	×	Not rated	5.00%
Police CU SA	iSavings	Nil	No min	~	×	~	~	Not rated	5.50%
Qld Teachers CU	Cash Management Accou	Nil	5000.00	~	~	~	✓	Not rated	5.00%
Satisfac Credit Union	Bonus Savings Account S	Nil	No min	~	×	~	×	Not rated	5.15%
St George Bank	Incentive Saver Account	Nil	1.00	~	~	~	✓	A+	4.51%
Sydney Credit Union	Motivator Savings	Nil	No min	~	×	~	~	Not rated	5.04%

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Online Saver											
Company	Product	Account Keeping Fees, (\$)	Min opening balance	Phone banking	ATM Facility	Direct Credit	BPay	Institution Standard and Poor Rating	Interest rate, % \$25,000		
*	"satisfactory value	e"									
Transcomm Credit Co-O	Cash Management AC	Nil	5000.00	×	×	V	×	Not rated	5.25%		
Unicom Credit Union	CU+saver	Nil	1.00	~	×	✓	×	Not rated	5.05%		
Victoria Teachers CU	Cash Management AC S	Nil	5000.00	~	×	✓	~	Not rated	5.35%		
Wagga Mutual Credit Un	Cash Management S2	Nil	5000.00	~	×	✓	•	Not rated	4.75%		
Wagga Mutual Credit Un	Community Sponsorship	Nil	1.00	~	×	-	×	Not rated	4.75%		
Warwick Credit Union	Cash Manager Plus	Nil	No min	~	×		/	Not rated	5.50%		
	"rising star"										
FCCS Credit Union	Superfund Maximiser	Nil	No min	V	X	~	~	Not rated	8.00%		
Laiki Bank	Smart Net	Nil	No min	×	x	~	~	Not rated	7.25%		
myState Financial	Online Savings Account	Nil	No min	~		✓	~	Not rated	6.75%		



Cash Manager										
Company	Product	Account Keeping Fees, (\$)	Min opening balance	Phone banking	Internet Facility	Direct Credit	BPay	Institution Standard and Poor Rating	Interest rate % \$25,000	
****	"superior value"									
ANZ	V2 Plus	Nil	5000.00	~	~	✓	~	AA	6.25%	
Bank of Queensland	Cash Management Accou	5.00m	5000.00	•	•	•	~	BBB+	5.65%	
Capricornia CU	E \$aver Account S29	5.00m	1.00	•	•	•	~	Not rated	7.35%	
Commonwealth Bank	Cash Investment Account	5.00m	10000.00	•	~	✓	~	AA	6.25%	
Companion CU	Savings Direct Acc S16	Nil	No min	~	~	✓	~	Not rated	6.80%	
Sateway Credit Union	eMax Saver	Nil	No min	~	~	V	~	Not rated	7.50%	
necu	Community Access Accou	Nil	1.00	~	~	~	~	Not rated	7.15%	
nab	Investment Cash Manager	10.00m	10000.00	~	'	· /	~	AA	6.00%	
StGeorge Qld/Vic/Tas/W	Power Saver Account	Nil	1.00	•	•		~	A+	6.70%	
Jnited Credit Union	Double Interest Saver Ac	Nil	No min	~	~	V	~	Not rated	7.30%	
/ictoria Teachers CU	Online Saver	Nil	No min	~	~	V	~	Not rated	7.00%	
Vestpac	Cash Manager	5.00m	No min	V	~	•	•	AA	5.80%	
***	"excellent value"			X						
Iliance One CreditUnion	eSmart Internet Account	Nil	No min	~	V	V	~	Not rated	6.75%	
Sananacoast Community	55 Plus Account S49	6.00m	5000.00	•	~	✓	~	Not rated	5.90%	
Sananacoast Community	Incentive Savings AC S7	6.00m	5000.00	~	~	✓	~	Not rated	5.85%	
BankSA	Power Saver Account	Nil	No min	~	•	✓	~	A+	5.75%	
BankWest	Gold Cash Management	Nil	5000.00	~	•	✓	~	AA-	5.75%	
Bendigo Bank	Networth Cash Managem	Nil	5000.00	~	•	✓	~	BBB+	4.95%	
Commonwealth Securitie	Direct Invest AC CDIA	Nil	5000.00	~	•	✓	~	AA	5.10%	
ECU Australia	Smart Saver S10	Nil	11.00	~	•	✓	~	Not rated	6.15%	
Gateway Credit Union	Everyday Savings Accoun	Nil	No min	~	•	✓	~	Not rated	5.25%	
Greater Building Society	Cash Management Accou	Nil	1.00	~	~	✓	~	BBB+	6.00%	
Home Building Society	Home Cash Maximiser	Nil	No min	~	~	✓	~	BBB	5.65%	
Hunter United Credit Un	Cash Management Accou	5.00m	5000.00	~	~	✓	~	Not rated	6.00%	
Newcastle Permanent	Money Management Acct	Nil	5001.00	~	~	✓	~	BBB+	5.75%	
Qantas Staff CU	At Call Deposits	Nil	No min	~	~	✓	~	Not rated	5.75%	
Qld Teachers CU	Cash Management Accou	Nil	5000.00	~	~	✓	~	Not rated	5.00%	
St George Bank	Power Saver Account	Nil	1.00	•	•	~	•	A+	5.75%	
***	"strong value"									
Adelaide Bank	Cash Management Plus	6.00m	5000.00	~	V	~	/	BBB+	5.40%	
NZ	Premium Cash Magmnt A	Nil	10000.00	•	~	•	~	AA	6.25%	
BankSA	Investment Cash Account	6.00m	10000.00	~	~	~	~	A+	3.70%	
BankWest	Instant Saver	3.00m	No min	~	~	✓	•	AA-	4.75%	
Bendigo Bank	Classic Savings Account	Nil	500.00	~	~	~	~	BBB+	4.70%	
Bendigo Bank	Money Extra CMA	Nil	2000.00	~	~	~	•	BBB+	5.45%	
Capricornia CU	Cash Management Accou	7.50m	1.00	~	~	✓	~	Not rated	5.20%	
Community CPS Australi	_	Nil	1.00	~	~	~	~	Not rated	5.00%	
•	Cash Management Accou	Nil	1000.00	~	•	~	•	Not rated	5.00%	
-										

Sept 2008. All rates current at Aug 28th, 2008

Cash Manager - Page 1 of 3



		Ca	sh Mar	nager					
Company	Product	Account Keeping Fees, (\$)	Min opening balance	Phone banking	Internet Facility	Direct Credit	BPay	Institution Standard and Poor Rating	Interest rate % \$25,000
***	"strong value"								
Credit Union Australia	Cash Management Ac	Nil	No min	~	~	'	~	Not rated	4.80%
Credit Union Australia	eSaver	Nil	No min	•	•	•	•	Not rated	7.15%
amily First CU	Community Care Acct S	Nil	1.00	~	~	•	~	Not rated	5.00%
amily First CU	Cash Management AC	Nil	1.00	~	~	•	~	Not rated	5.00%
Sateway Credit Union	Christmas Club Account	Nil	No min	•	~	✓	~	Not rated	5.30%
Heritage Building Soc	Professional Investor	Nil	5000.00	•	~	V	~	BBB+	3.50%
ISBC	On-line Savings Account	Nil	2000.00	•	~	V	~	AA	5.40%
ISBC	Cash Management Accou	10.00m	10000.00	~	V	· /	~	AA	4.90%
MB Limited	Cash Management Ac S	Nil	5000.00	~	•		~	BBB	4.65%
Macquarie Credit Union	Money Market Account S1	Nil	1.00	~	~	V	~	Not rated	7.00%
Maitland Mutual BS	Cash Management Acct S	Nil	500.00	· /	~	V	~	Not Rated	6.00%
Maritime Mining & Power	Cash Management Ac S5	Nil	No min	•	~	•	~	Not rated	6.00%
Police CU NSW	Market Linked AC S15	Nil	5000.00	V	V	✓	~	Not rated	6.40%
Police CU SA	iSavings	Nil	No min	~	~	✓	~	Not rated	5.50%
Owerstate Credit Union	Cash Management S1	Nil	No min		•	✓	~	Not rated	4.20%
Queenslanders CU	MoneyMaker Account S5	Nil	1.00	~	~	✓	~	Not rated	5.00%
Savings & Loans Cred U	Cash Manager Account	Nil	No min	~	~	✓	~	Not rated	4.25%
St George Bank	Investment Cash Account	6.00m	10000.00	~	~	✓	~	A+	3.70%
StGeorge Qld/Vic/Tas/W	Investment Cash Account	6.00m	10000.00	~	~	✓	~	A+	3.70%
SUNCORP	Cash Management Accou	5.00m	No min	~	~	✓	~	A+	2.45%
/ictoria Teachers CU	Cash Management AC S	Nil	5000.00	~	~	~	~	Not rated	5.35%
Varwick Credit Union	Cash Manager Plus	Nil	No min	•	•	~	~	Not rated	5.50%
k ★	"average value"								
ABS Building Society	Cash Management S9	Nil	5000.00	~	V	~	~	Not rated	4.50%
delaide Bank	24Hr Call Money Market	Nil	100000.00	~	~	✓	~	BBB+	3.75%
Austral Credit Union	Cash Management S1	Nil	5000.00	~	~	✓	~	Not rated	4.25%
Credit Union Australia	Platinum Plus	Nil	No min	~	~	✓	~	Not rated	4.85%
lume Building Society	Cash Management S8	Nil	5000.00	~	~	~	~	Not rated	3.65%
Police & Nurses Credit	FairSaver Account	2.95m	No min	~	~	✓	•	Not rated	5.00%
Police Credit	Investment - At Call S2	Nil	No min	~	~	✓	•	Not rated	5.00%
Qld Police Credit Union	Cash Management Accou	Nil	5000.00	~	~	~	•	Not rated	4.50%
Vagga Mutual Credit Un	-	Nil	5000.00	•	•	~	~	Not rated	4.75%
★	"satisfactory value	e"							
3 & E	Pension Saver S8	Nil	10.00	~	V	✓	~	Not rated	3.00%
Encompass Credit Union		Nil	No min	~	~	~	•	Not rated	3.50%
·	Cash Management Accou	Nil	No min	~	~	✓	•	Not rated	4.25%
llawarra CU NSW	Cash Management Accou	Nil	500.00	~	~	~	~	Not rated	3.25%
Macquarie Credit Union	Investment Account S10	Nil	500.00	~	~	✓	~	Not rated	4.25%
Police & Nurses Credit	Cash Management Ac S	5.00m	2000.00	V	~	/	~	Not rated	2.50%

Sept 2008. All rates current at Aug 28th, 2008

Cash Manager - Page 2 of 3



Cash Manager											
Company	Product		Account Keeping Fees, (\$)	Min opening balance	Phone banking	Internet Facility	Direct Credit	BPay	Institution Standard and Poor Rating	Interest rate, % \$25,000	
*	"satisfact	ory valu	e"								
Police CU SA	Cash Manager	ment Accou	Nil	No min	~	~	~	~	Not rated	3.00%	
RTA Staff CU	Redi-Fund	S7	Nil	5000.00	~	•	~	~	Not rated	3.75%	
SERVICE ONE Member	ers Money Manage	ement	Nil	2000.00	~	~	~	~	Not rated	4.00%	
Unicom Credit Union	Cash Manager	ment Accou	Nil	500.00	~	~	~	✓	Not rated	3.25%	





Electronic Transactor										
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate % \$1,000	
****	"superior value"									
ANZ	Progress Saver	Nil	V	×	0.50	0.50	2.50	~	5.66%	
ANZ	Access Advantage	5.00m	×	×	Nil	Nil	Nil	✓	0.00%	
ANZ	Equity Manager Account	Nil	~	×	0.50	0.50	2.50	~	0.00%	
Bank of Queensland	Ultimate Sav Ac-Daily	5.00m	~	×	0.65	0.65	2.00	~	0.01%	
Bank of Queensland	Reverse Charges Account	4.00m	~	~	Nil	Nil	Nil	~	0.01%	
BankWest	Hero Transaction Account	Nil	~	×	Nil	Nil	Nil	~	5.00%	
Bendigo Bank	Shareholder Account	Nil	×	~	0.70	0.70	1.75	~	3.10%	
Commonwealth Bank	Cash Investment Account	5.00m	~	×	0.50	0.50	2.00	~	0.01%	
Commonwealth Bank	Streamline Unlimited	6.00m	×	×	Nil	Nil	Nil	~	0.01%	
Commonwealth Bank	Streamline e-Access	4.00m	×	x	Nil	Nil	2.00	~	0.01%	
Commonwealth Bank	AwardSaver Account	Nil	~	×	0.50	0.50	2.00	~	3.01%	
nab	Gold Banking	12.00m	×	×	Nil	Nil	Nil	~	0.01%	
nab	eBanking	4.00m	×	x	Nil	Nil	3.00	✓	0.01%	
nab	Classic Banking	5.00m	X	×	Nil	Nil	Nil	~	0.01%	
SUNCORP	Everyday Saver	3.00m	×	×	Nil	Nil	2.50	~	3.01%	
SUNCORP	Everyday Options	5.00m	×	×	Nil	Nil	Nil	✓	0.01%	
SUNCORP	Everyday Saver-Basic Opt	Nil	×	×	Nil	Nil	2.50	✓	3.01%	
Westpac	Classic Plus	10.00m	V	×	0.60	0.60	2.50	~	0.00%	
Westpac	Cash Manager	5.00m	×	×	0.50	0.50	2.50	~	0.00%	
***	"excellent value"									
ANZ	Basic Account	Nil	×	×	Nil	Nil	Nil	~	0.00%	
ANZ	Premium Cash Magmnt A	Nil	~	×	0.50	0.50	2.50	~	0.00%	
ANZ	V2 Plus	Nil	~	×	0.50	0.50	2.50	~	0.00%	
ANZ	Access Select	2.00m	~	×	0.50	0.50	2.50	~	0.00%	
Austral Credit Union	Daily Acc/Spec Sav S1/S2	5.00m	~	×	Nil	0.50	3.00	~	0.05%	
Bananacoast Community	Savings Account S1	6.00m	~	~	0.50	Nil	Nil	~	0.05%	
BankSA	Freedom Account	7.00m	~	×	0.60	0.60	2.50	~	0.01%	
BankWest	Instant Saver	3.00m	~	×	Nil	0.65	5.00	×	4.75%	
BankWest	Lite Transaction Account	5.00m	×	×	Nil	Nil	Nil	✓	0.01%	
BankWest	Lite Trans - Direct Opt	2.99m	×	×	Nil	Nil	3.00	~	0.01%	
Bendigo Bank	Ultimate Account	Nil	×	~	0.70	0.70	1.75	~	0.05%	
Bendigo Bank	Networth Cash Managem	Nil	×	~	0.70	0.70	1.75	~	0.35%	
Capricornia CU	Cash Management Accou	7.50m	~	~	0.50	0.50	2.00	~	3.75%	
·	Access Savings AccountS	Nil	×	V	1.00	0.60	2.50	~	0.15%	
Community CPS Australi	S .	Nil	×	~	1.00	0.60	2.50	~	3.15%	
,										



Electronic Transactor									
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate % \$1,000
***	"excellent value"								
Credit Union Australia	Freedom Plus	Nil	~	×	1.50	0.60	2.00	~	1.25%
Greater Building Society	Access Account	Nil	×	~	0.50	0.40	1.00	•	0.25%
Heritage Building Soc	Professional Investor	Nil	~	~	0.55	0.50	1.25	•	0.00%
Heritage Building Soc	Money Manager Account	Nil	~	~	0.55	0.50	1.25	~	0.25%
Holiday Coast CU	Save More Savings A/c S	Nil	~	×	1.00	1.00	1.00	•	0.00%
HSBC	On-line Savings Account	Nil	~	×	Nil	Nil	5.00	~	0.50%
Hunter United Credit Un	On Call	5.00m	×	~	Nil	Nil	Nil	~	0.10%
Hunter United Credit Un	Cash Management Accou	5.00m	×	~	Nil	Nil	Nil	•	0.00%
Hunter United Credit Un	Cheque	5.00m	×	~	Nil	Nil	Nil	~	0.10%
Illawarra CU NSW	Access Account	3.00m	×	V	0.75	1.00	0.75	~	0.05%
Intech Credit Union	Access Saving Account S	Nil	×	•	Nil	0.60	1.50	~	0.10%
nab	Concession Card Account	Nil	×	×	Nil	Nil	Nil	•	0.00%
nab	Investment Cash Manager	10.00m	V	×	0.60	0.60	3.00	•	0.00%
nab	Community Fee Saver Ac	Nil	X	×	Nil	Nil	Nil	•	0.00%
Newcastle Permanent	Club Account	Nil	V	×	0.50	0.40	1.50	~	0.00%
Police & Nurses Credit	FairSaver Account	2.95m	×	×	Nil	Nil	1.95	~	5.00%
Police Credit	Mulitpack - At Call S1	Nil		×	Nil	Nil	Nil	~	0.10%
Police CU SA	Cash Management Accou	Nil	V	~	0.70	0.75	0.75	~	0.00%
Qantas Staff CU	At Call Deposits	Nil	V	×	2.00	Nil	2.00	~	0.50%
RTA Staff CU	Multi-Access Account S4	Nil	~	×	1.50	1.50	1.50	~	0.05%
SERVICE ONE Members	s Day to Day Account	4.00m	~	×	1.00	1.00	1.00	~	0.10%
St George Bank	Complete Freedom	7.00m	×	×	Nil	Nil	Nil	~	0.00%
St George Bank	Simply Freedom	6.00m	×	×	Nil	Nil	Nil	~	0.00%
St George Bank	Incentive Saver Account	Nil	~	×	1.00	1.00	3.00	~	4.51%
St George Bank	Investment Cash Account	6.00m	~	×	0.60	0.60	2.50	~	0.00%
St George Bank	Express Freedom	5.00m	×	×	Nil	Nil	5.00	~	0.00%
SUNCORP	Cash Management Accou	5.00m	×	×	Nil	Nil	Nil	~	0.01%
Unicom Credit Union	Access Account	Nil	V	×	1.50	Nil	1.50	~	0.05%
Westpac	Choice	5.00m	V	×	Nil	Nil	Nil	~	0.00%
Westpac	Basic Account	Nil	×	×	Nil	Nil	Nil	~	0.00%
Westpac	Choice eAccount	3.00m	×	×	Nil	Nil	3.00	~	0.00%
***	"strong value"								
AMP Banking	Transact Account	8.00m	V	×	Nil	0.65	N/A	~	0.45%
ANZ	Everyday Visa Debit	6.00m	×	×	Nil	Nil	Nil	~	0.00%
Arab Bank Australia	Statement Savings Acc	5.00m	~	×	1.50	0.60	Nil	×	0.00%
Australian Central CU	My Account	Nil	~	×	1.00	1.00	2.50	~	0.05%



Electronic Transactor									
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate, % \$1,000
***	"strong value"								
Australian Defence CU	Access Savings S1	Nil	'	V	Nil	0.65	Nil	~	0.10%
B & E	Pension Saver S8	Nil	~	×	Nil	0.60	2.50	~	0.10%
B & E	Easi Saver S20	Nil	~	×	Nil	0.60	2.50	~	0.10%
B & E	Extra Saver S12	Nil	~	×	Nil	0.60	2.50	~	0.10%
Bananacoast Community	Incentive Savings AC S7	6.00m	~	~	0.50	Nil	Nil	~	0.00%
Bananacoast Community	55 Plus Account S49	6.00m	~	~	0.50	Nil	Nil	~	0.00%
Bank of Queensland	Cash Management Accou	5.00m	~	×	0.65	0.65	2.00	×	0.01%
BankSA	Investment Cash Account	6.00m	•	×	0.60	0.60	2.50	~	0.00%
BankSA	Express Freedom	5.00m	×	×	Nil	Nil	5.00	~	0.00%
BankSA	Incentive Saver Account	Nil	~	×	1.00	1.00	3.00	~	4.51%
Circle Credit Co-op	Super S Account S6	Nil	~	×	1.80	0.50	Nil	~	0.05%
Citibank	Cash Management Accou	5.00m	~	X	2.00	Nil	2.00	~	0.10%
Citibank	Ultimate Saver	Nil	~	×	Nil	Nil	N/A	~	0.00%
Coastline Credit Union	Access Account S30	4.00m	X	×	Nil	Nil	Nil	~	0.10%
Commonwealth Securitie	Direct Invest AC CDIA	Nil	~	×	Nil	0.30	Nil	~	0.00%
Community CPS Australi	Cash Management Accou	Nil	x	~	1.00	0.60	2.50	~	0.15%
Credit Union Australia	Platinum Plus	Nil	•	×	1.50	0.60	2.00	~	1.75%
Credit Union Australia	Prime Access	Nil	~	×	1.50	0.60	2.00	~	0.10%
Credit Union Australia	Cash Management Ac	Nil	~	×	1.50	0.60	2.00	~	0.80%
ECU Australia	Everyday Access S1	5.00a	~	×	1.00	0.60	2.00	~	0.10%
Elders Rural Bank	Everyday Ac-Electronic	5.00m	×	×	Nil	Nil	N/A	~	0.05%
Elders Rural Bank	Everyday Acct-All Access	7.00m	×	×	Nil	Nil	N/A	~	0.05%
Elders Rural Bank	Everyday Community Acct	Nil	~	×	1.00	1.00	N/A	~	0.35%
Encompass Credit Union	Access Plus S1	Nil	×	~	1.50	0.75	0.75	~	0.01%
Family First CU	Cash Management AC	Nil	×	~	0.75	0.75	2.00	~	0.00%
Heritage Building Soc	Simply Access S1	Nil	~	×	Nil	0.50	Nil	~	0.10%
Heritage Building Soc	Simply Access Special S1	Nil	~	×	Nil	1.00	Nil	~	0.10%
Holiday Coast CU	Community Support AC S	Nil	~	×	0.80	0.80	0.80	~	0.25%
Horizon Credit Union	Special Purpose S2/4/5	Nil	~	~	1.50	1.00	1.50	~	0.10%
Horizon Credit Union	RediSavings S1	Nil	~	~	1.50	1.00	1.50	~	0.10%
HSBC	Savings Cheque Account	7.50m	~	×	2.00	2.00	3.00	~	0.50%
Hume Building Society	Youth Extra S5	Nil	×	×	Nil	Nil	Nil	×	0.25%
Hume Building Society	All Purpose S10	Nil	~	×	Nil	0.25	1.00	×	0.25%
Hume Building Society	Cash Management S8	Nil	~	×	Nil	0.25	1.00	×	0.00%
IMB Limited	Reward Saver	Nil	×	~	0.70	0.85	2.25	~	3.10%
IMB Limited	Cash Management Ac S	Nil	×	~	0.70	0.85	2.25	~	0.00%
IMB Limited	Every Day Account S4	Nil	×	~	0.70	0.85	2.25	~	0.10%



Electronic Transactor										
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate, % \$1,000	
***	"strong value"									
Macquarie Credit Union	Cheque/Card Account S	Nil	•	×	1.50	0.50	1.50	~	0.10%	
Maritime Mining & Power	Access Account S1	Nil	~	×	1.95	1.95	Nil	•	0.40%	
Maroondah Credit Union	Access Account S1	Nil	~	×	1.50	0.50	1.50	•	0.25%	
mecu	Access Account S1	Nil	×	~	1.00	0.60	2.50	~	1.00%	
myState Financial	Access 2 Account	Nil	~	×	0.75	0.75	2.50	•	0.10%	
Newcastle Permanent	Statement Savings Acc	Nil	~	×	0.50	0.40	1.50	•	0.10%	
Orana Credit Union	Redi Access	Nil	~	×	1.50	0.80	3.00	×	0.00%	
Police & Nurses Credit	Cash Management Ac S	5.00m	~	~	Nil	1.25	3.00	•	1.00%	
Police CU NSW	Easy Access S1	Nil	~	×	Nil	0.55	2.00	~	0.25%	
Police CU SA	Redi Access Account S1	Nil	~		0.70	0.75	0.75	~	0.05%	
Powerstate Credit Union	Choice Account S1-S7	Nil	×	~	1.00	1.00	1.00	~	0.05%	
Powerstate Credit Union	Cash Management S1	Nil	×		1.00	1.00	1.00	~	1.10%	
Qld Teachers CU	Cash Management Accou	Nil	×	~	1.25	0.60	2.00	~	0.01%	
Qld Teachers CU	Special Savings AC	Nil	X		1.25	0.60	2.00	~	0.01%	
Qld Teachers CU	Current Account	Nil	X	~	1.25	0.60	2.00	~	0.01%	
Savings & Loans Cred U	Visa Savings Account	Nil	X	~	1.00	1.00	3.00	~	0.05%	
Savings & Loans Cred U	Cash Manager Account	Nil	X	~	1.00	1.00	3.00	~	0.00%	
Select Credit Union	Transaction Account 001	2.00m	/	~	Nil	0.75	Nil	~	0.25%	
SERVICE ONE Members	s Saving Investment AC	4.00m	'	×	1.00	1.00	1.00	~	0.10%	
St George Bank	Concession Account	Nil	~	×	0.60	0.60	2.50	~	0.00%	
TAFE & Community CU	Access Account S1,2,3&4	Nil	•	×	Nil	0.70	Nil	~	0.25%	
United Credit Union	Cash Management AC	Nil	×	•	Nil	0.75	1.75	~	0.00%	
University Credit Soc	Visa Access S5	2.00m	•	×	1.00	0.60	Nil	~	0.05%	
Victoria Teachers CU	On Call Savings S1	Nil	•	×	1.80	0.30	1.00	~	0.05%	
Wagga Mutual Credit Un	Working S1	1.00m	×	~	1.00	1.00	1.50	~	0.10%	
**	"average value"									
B & E	Basic Saver S1	Nil	/	×	Nil	0.60	2.50	×	0.10%	
BankSA	Simply Freedom	6.00m	×	×	Nil	Nil	Nil	~	0.00%	
BankSA	Complete Freedom	7.00m	×	×	Nil	Nil	Nil	•	0.00%	
BankSA	Concession Account	Nil	•	×	0.60	0.60	2.50	~	0.00%	
Capricornia CU	Personal Banking Account	5.00m	×	~	0.50	0.50	2.00	~	0.00%	
Citibank	Citibank Plus Trans Acc	5.00m	×	×	Nil	Nil	N/A	~	0.00%	
Community First CU	Access Account S7	Nil	×	~	1.25	0.75	2.50	~	0.00%	
Defence Force CU	National Access Account	Nil	•	×	1.50	0.50	Nil	~	0.10%	
Family First CU	Ordinary Savings AC S1	Nil	×	~	0.75	0.75	2.00	~	0.25%	
Industries Mutual CU	Visa	Nil	×	~	2.00	0.80	2.00	•	0.50%	



Electronic Transactor											
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate, % \$1,000		
**	"average value"										
myState Financial	Access Account	Nil	~	×	0.75	0.75	2.50	V	0.05%		
Railways Credit Union	Everyday Saver S22	Nil	×	×	1.30	0.75	1.30	~	1.00%		
Uni Credit Union	Access Account	Nil	~	×	1.00	0.60	1.70	~	0.05%		
United Credit Union	Access Plus S13	Nil	×	~	Nil	0.75	1.75	×	0.05%		
United Credit Union	Double Interest Saver Ac	Nil	~	×	Nil	0.75	1.75	×	4.75%		
Wagga Mutual Credit Un	CommumitySupport Tran	Nil	×	~	1.00	1.00	1.50	×	1.25%		
Westpac	Reward Saver	Nil	×	×	2.50	2.50	2.50	~	7.40%		
*	"satisfactory valu	e"									
ABS Building Society	Home Equity Invest S2	Nil	'	×	1.50	0.60	2.00	×	0.10%		
Alliance One CreditUnion	Everyday Account	Nil	•	X	1.00	1.75	1.75	~	0.20%		
Bankstown City CU	Money Manager	5.00m	×	x	2.00	0.50	2.00	~	1.00%		
Elders Rural Bank	Gold Cash Management	5.00m	~	×	1.50	Nil	N/A	~	0.00%		
First Choice CreditUnion	Cash Management Accou	Nil	V	×	1.50	1.50	Nil	×	0.00%		
Macarthur Credit Union	Savings	Nil	V	×	1.25	1.25	Nil	~	0.10%		
Maitland Mutual BS	Express Account S5 S45	Nil	V	×	1.00	0.60	1.00	~	0.10%		
New England CU NSW	Access Acount S1	10.00a	~	×	1.00	0.60	2.00	~	0.25%		
Orange Credit Union	All Purpose Savings S1	Nil	V	×	0.50	0.50	1.00	×	1.40%		
Qld Police Credit Union	On Call Savings Account	Nil	V	×	2.00	2.00	2.00	~	0.15%		
Railways Credit Union	Everyday Saver S1	Nil	×	×	1.30	0.75	1.30	~	1.00%		
Satisfac Credit Union	Everyday Transaction	Nil	~	×	Nil	1.50	Nil	~	0.00%		
Savings & Loans Cred U	At Call Account	Nil	×	~	1.00	1.00	3.00	×	0.05%		
Savings & Loans Cred U	Cheque Savings Account	Nil	×	~	1.00	1.00	3.00	×	0.05%		
SGE Credit Union	Access Account (S1)	Nil	~	×	2.00	1.00	3.00	~	0.00%		
StGeorge Qld/Vic/Tas/W	Simply Freedom	6.00m	•	×	Nil	Nil	Nil	~	0.00%		
StGeorge Qld/Vic/Tas/W	Complete Freedom	7.00m	×	×	Nil	Nil	Nil	~	0.00%		
StGeorge Qld/Vic/Tas/W	Express Freedom	5.00m	×	×	Nil	Nil	5.00	~	0.00%		
StGeorge Qld/Vic/Tas/W	Investment Cash Account	6.00m	~	×	0.60	0.60	2.50	~	0.00%		
Uni Credit Union	Cash Management Accou	N/A	×	×	1.70	0.65	1.70	~	0.00%		
	"rising star"										
AMP Banking	eASYTransact	5.00m	~	×	Nil	Nil	N/A	V	0.00%		
nab	Clear Banking	6.00m	×	×	Nil	Nil	Nil	✓	0.00%		



High Transactor - Full Service										
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate % \$1,000	
****	"superior value"									
ANZ	Access Advantage	5.00m	×	×	Nil	Nil	Nil	~	0.00%	
ANZ	Equity Manager Account	Nil	•	×	0.50	0.50	2.50	~	0.00%	
Bank of Queensland	Reverse Charges Account	4.00m	•	~	Nil	Nil	Nil	✓	0.01%	
BankWest	Hero Transaction Account	Nil	•	×	Nil	Nil	Nil	✓	5.00%	
BankWest	Lite Transaction Account	5.00m	×	×	Nil	Nil	Nil	~	0.01%	
Commonwealth Bank	Cash Investment Account	5.00m	~	×	0.50	0.50	2.00	✓	0.01%	
Commonwealth Bank	Streamline e-Access	4.00m	×	×	Nil	Nil	2.00	~	0.01%	
Commonwealth Bank	Streamline Unlimited	6.00m	×	×	Nil	Nil	Nil	~	0.01%	
HSBC	Premier CMA	N/A	×	×	Nil	Nil	Nil	~	6.50%	
nab	Classic Banking	5.00m	×	×	Nil	Nil	Nil	~	0.01%	
nab	Gold Banking	12.00m	×	x	Nil	Nil	Nil	~	0.01%	
nab	Community Fee Saver Ac	Nil	×	X	Nil	Nil	Nil	~	0.00%	
Police Credit	Mulitpack - At Call S1	Nil	~	×	Nil	Nil	Nil	~	0.10%	
SUNCORP	Everyday Options	5.00m	×	×	Nil	Nil	Nil	~	0.01%	
SUNCORP	Cash Management Accou	5.00m	×	×	Nil	Nil	Nil	~	0.01%	
Westpac	Choice	5.00m		×	Nil	Nil	Nil	~	0.00%	
Westpac	Classic Plus	10.00m		×	0.60	0.60	2.50	•	0.00%	
***	"excellent value"									
ANZ	Premium Cash Magmnt A	Nil	V	×	0.50	0.50	2.50	~	0.00%	
Bananacoast Community	Incentive Savings AC S7	6 .00m	~	~	0.50	Nil	Nil	~	0.00%	
Bananacoast Community	Savings Account S1	6.00m	~	~	0.50	Nil	Nil	~	0.05%	
Bananacoast Community	55 Plus Account S49	6.00m	~	~	0.50	Nil	Nil	~	0.00%	
Bank of Queensland	Ultimate Sav Ac-Daily	5.00m	~	×	0.65	0.65	2.00	✓	0.01%	
BankSA	Freedom Account	7.00m	~	×	0.60	0.60	2.50	~	0.01%	
BankWest	Lite Trans - Direct Opt	2.99m	×	×	Nil	Nil	3.00	~	0.01%	
Bendigo Bank	Networth Cash Managem	Nil	×	~	0.70	0.70	1.75	~	0.35%	
Bendigo Bank	Ultimate Account	Nil	×	~	0.70	0.70	1.75	~	0.05%	
Capricornia CU	Cash Management Accou	7.50m	~	~	0.50	0.50	2.00	~	3.75%	
Citibank	Cash Management Accou	5.00m	~	×	2.00	Nil	2.00	~	0.10%	
Community CPS Australi	· ·	Nil	×	~	1.00	0.60	2.50	V	0.15%	
Credit Union Australia	Freedom Plus	Nil	~	×	1.50	0.60	2.00	V	1.25%	
Greater Building Society	Access Account	Nil	×	~	0.50	0.40	1.00	~	0.25%	
Heritage Building Soc	Simply Access Special S1	Nil	~	×	Nil	1.00	Nil	~	0.10%	
Heritage Building Soc	Money Manager Account	Nil	~	 V	0.55	0.50	1.25	~	0.10%	
Heritage Building Soc	Professional Investor	Nil	~	~	0.55	0.50	1.25	~	0.23%	
Holiday Coast CU	Save More Savings A/c S	Nil	~	×	1.00	1.00	1.00	~	0.00%	
	_	Nil	<i>-</i>	,				~		
Horizon Credit Union	Special Purpose S2/4/5		.,	~	1.50	1.00	1.50		0.10%	
Horizon Credit Union	RediSavings S1	Nil	v		1.50	1.00	1.50	<i>V</i>	0.10%	
HSBC	Power Vantage CMA	20.00m	×	X	Nil	Nil	Nil	~	6.00%	



High Transactor - Full Service										
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate, % \$1,000	
***	"excellent value"									
Hunter United Credit Un	Cheque	5.00m	×	~	Nil	Nil	Nil	~	0.10%	
Hunter United Credit Un	On Call	5.00m	×	~	Nil	Nil	Nil	~	0.10%	
Hunter United Credit Un	Cash Management Accou	5.00m	×	~	Nil	Nil	Nil	~	0.00%	
Illawarra CU NSW	Access Account	3.00m	×	~	0.75	1.00	0.75	~	0.05%	
Intech Credit Union	Access Saving Account S	Nil	×	~	Nil	0.60	1.50	~	0.10%	
Maroondah Credit Union	Access Account S1	Nil	~	×	1.50	0.50	1.50	~	0.25%	
nab	Investment Cash Manager	10.00m	~	×	0.60	0.60	3.00	~	0.00%	
nab	eBanking	4.00m	×	×	Nil	Nil	3.00	~	0.01%	
Newcastle Permanent	Statement Savings Acc	Nil	~	×	0.50	0.40	1.50	~	0.10%	
Newcastle Permanent	Club Account	Nil	~	×	0.50	0.40	1.50	~	0.00%	
Police & Nurses Credit	FairSaver Account	2.95m	×	×	Nil	Nil	1.95	~	5.00%	
Police CU SA	Cash Management Accou	Nil	~	•	0.70	0.75	0.75	~	0.00%	
Qantas Staff CU	At Call Deposits	Nil	~	X	2.00	Nil	2.00	~	0.50%	
Select Credit Union	Transaction Account 001	2.00m	-		Nil	0.75	Nil	~	0.25%	
SERVICE ONE Members	Day to Day Account	4.00m	~	x	1.00	1.00	1.00	~	0.10%	
St George Bank	Complete Freedom	7.00m	×	×	Nil	Nil	Nil	~	0.00%	
St George Bank	Simply Freedom	6.00m	X	×	Nil	Nil	Nil	~	0.00%	
Unicom Credit Union	Access Account	Nil	~	×	1.50	Nil	1.50	~	0.05%	
University Credit Soc	Visa Access S5	2.00m		×	1.00	0.60	Nil	~	0.05%	
Westpac	Cash Manager	5.00m	×	×	0.50	0.50	2.50	~	0.00%	
***	"strong value"									
ANZ	Access Select	2.00m	~	×	0.50	0.50	2.50	~	0.00%	
Austral Credit Union	Daily Acc/Spec Sav S1/S2	5.00m	~	×	Nil	0.50	3.00	~	0.05%	
Australian Central CU	My Account	Nil	~	×	1.00	1.00	2.50	~	0.05%	
B & E	Pension Saver S8	Nil	~	×	Nil	0.60	2.50	~	0.10%	
B & E	Extra Saver S12	Nil	~	×	Nil	0.60	2.50	~	0.10%	
Bank of Queensland	Cash Management Accou	5.00m	~	×	0.65	0.65	2.00	×	0.01%	
BankSA	Complete Freedom	7.00m	×	×	Nil	Nil	Nil	~	0.00%	
BankSA	Simply Freedom	6.00m	×	×	Nil	Nil	Nil	~	0.00%	
Circle Credit Co-op	Super S Account S6	Nil	~	×	1.80	0.50	Nil	~	0.05%	
Coastline Credit Union	Access Account S30	4.00m	×	×	Nil	Nil	Nil	~	0.10%	
Community CPS Australi	Access Savings AccountS	Nil	×	~	1.00	0.60	2.50	~	0.15%	
Community CPS Australi	Bonus Saver Account	Nil	×	~	1.00	0.60	2.50	~	3.15%	
Credit Union Australia	Cash Management Ac	Nil	~	×	1.50	0.60	2.00	~	0.80%	
Credit Union Australia	Platinum Plus	Nil	~	×	1.50	0.60	2.00	~	1.75%	
Defence Force CU	National Access Account	Nil	•	×	1.50	0.50	Nil	~	0.10%	
Heritage Building Soc	Simply Access S1	Nil	•	×	Nil	0.50	Nil	~	0.10%	
Holiday Coast CU	Community Support AC S	Nil	~	×	0.80	0.80	0.80	~	0.25%	
HSBC	On-line Savings Account	Nil	~	×	Nil	Nil	5.00	~	0.50%	
Hume Building Society	Cash Management S8	Nil	~	×	Nil	0.25	1.00	×	0.00%	



High Transactor - Full Service										
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rat % \$1,000	
***	"strong value"									
MB Limited	Reward Saver	Nil	×	~	0.70	0.85	2.25	V	3.10%	
Macquarie Credit Union	Cheque/Card Account S	Nil	~	×	1.50	0.50	1.50	~	0.10%	
Orana Credit Union	Redi Access	Nil	~	×	1.50	0.80	3.00	×	0.00%	
Police CU NSW	Easy Access S1	Nil	~	×	Nil	0.55	2.00	~	0.25%	
Police CU SA	Redi Access Account S1	Nil	~	~	0.70	0.75	0.75	~	0.05%	
Powerstate Credit Union	Choice Account S1-S7	Nil	×	~	1.00	1.00	1.00	~	0.05%	
Powerstate Credit Union	Cash Management S1	Nil	×	~	1.00	1.00	1.00	✓	1.10%	
Railways Credit Union	Everyday Saver S22	Nil	×	×	1.30	0.75	1.30	~	1.00%	
RTA Staff CU	Multi-Access Account S4	Nil	~	×	1.50	1.50	1.50	~	0.05%	
St George Bank	Investment Cash Account	6.00m	~	×	0.60	0.60	2.50	~	0.00%	
Victoria Teachers CU	On Call Savings S1	Nil	~	x	1.80	0.30	1.00	~	0.05%	
Westpac	Choice eAccount	3.00m	×	×	Nil	Nil	3.00	~	0.00%	
* *	"average value"			-						
Alliance One CreditUnion	Everyday Account	Nil	V	X	1.00	1.75	1.75	~	0.20%	
Australian Defence CU	Access Savings S1	Nil		V	Nil	0.65	Nil	~	0.10%	
3 & E	Easi Saver S20	Nil	~	×	Nil	0.60	2.50	~	0.10%	
BankSA	Investment Cash Account	6.00m	~	×	0.60	0.60	2.50	~	0.00%	
Community CPS Australi	Cash Management Accou	Nil	×	~	1.00	0.60	2.50	~	0.15%	
Credit Union Australia	Prime Access	Nil	~	×	1.50	0.60	2.00	~	0.10%	
Encompass Credit Union	Access Plus S1	Nil	×	~	1.50	0.75	0.75	✓	0.01%	
First Choice CreditUnion	Cash Management Accou	Nil	~	×	1.50	1.50	Nil	×	0.00%	
HSBC	Savings Cheque Account	7.50m	~	×	2.00	2.00	3.00	~	0.50%	
Hume Building Society	All Purpose S10	Nil	~	×	Nil	0.25	1.00	×	0.25%	
MB Limited	Cash Management Ac S	Nil	×	~	0.70	0.85	2.25	~	0.00%	
MB Limited	Every Day Account S4	Nil	×	~	0.70	0.85	2.25	~	0.10%	
ndustries Mutual CU	Visa	Nil	×	~	2.00	0.80	2.00	~	0.50%	
necu	Access Account S1	Nil	×	~	1.00	0.60	2.50	~	1.00%	
nyState Financial	Access 2 Account	Nil	~	×	0.75	0.75	2.50	~	0.10%	
nyState Financial	Access Account	Nil	~	×	0.75	0.75	2.50	~	0.05%	
Orange Credit Union	All Purpose Savings S1	Nil	~	×	0.50	0.50	1.00	×	1.40%	
Satisfac Credit Union	Everyday Transaction	Nil	~	×	Nil	1.50	Nil	~	0.00%	
StGeorge Qld/Vic/Tas/W		7.00m	×	×	Nil	Nil	Nil	~	0.00%	
TAFE & Community CU	Access Account \$1,2,3&4	Nil	~	×	Nil	0.70	Nil	~	0.25%	
United Credit Union	Cash Management AC	Nil	×	V	Nil	0.75	1.75	V	0.00%	
Wagga Mutual Credit Un		1.00m	×	~	1.00	1.00	1.50	~	0.10%	
*	"satisfactory value	e"								
Bankstown City CU	Money Manager	5.00m	×	×	2.00	0.50	2.00	V	1.00%	
Capricornia CU	Personal Banking Account	5.00m	×	~	0.50	0.50	2.00	~	0.00%	
•	U									



1.25%

									rativ
	Higl	n Trans	actor	- Full	Servic	e			
Company	Product	Account Keeping Fees,	Free Transaction	Rebate on fees	Own ATM withdrawal	Eftpos fee, (\$)	Branch withdrawal	International ATM	Interest rate, % \$1,000
		(\$)			fee, (\$)		fee, (\$)		
*	"satisfactory valu	e"							
First Choice CreditUnion	On Call Savings Account	Nil	~	×	1.50	1.50	Nil	×	0.10%
Macarthur Credit Union	Savings	Nil	~	×	1.25	1.25	Nil	~	0.10%
New England CU NSW	Access Acount S1	10.00a	~	×	1.00	0.60	2.00	~	0.25%
Qld Police Credit Union	On Call Savings Account	Nil	~	×	2.00	2.00	2.00	~	0.15%
Qld Teachers CU	Cash Management Accou	Nil	×	~	1.25	0.60	2.00	~	0.01%
Qld Teachers CU	Special Savings AC	Nil	×	~	1.25	0.60	2.00	~	0.01%
Qld Teachers CU	Current Account	Nil	×	~	1.25	0.60	2.00	~	0.01%
Railways Credit Union	Everyday Saver S1	Nil	×	×	1.30	0.75	1.30	~	1.00%
Savings & Loans Cred U	Visa Savings Account	Nil	×	~	1.00	1.00	3.00	~	0.05%
Savings & Loans Cred U	Cash Manager Account	Nil	×	~	1.00	1.00	3.00	~	0.00%
StGeorge Qld/Vic/Tas/W	Simply Freedom	6.00m	~	×	Nil	Nil	Nil	~	0.00%
United Credit Union	Access Plus S13	Nil	×	~	Nil	0.75	1.75	×	0.05%

Wagga Mutual Credit Un CommunitySupport Tran

1.00

1.50



Bonus Saver											
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate, % \$1,000		
****	"superior value"										
Greater Building Society	Bonus Saver Account	Nil	'	×	N/A	N/A	N/A	×	8.00%		
Newcastle Permanent	Rapid Saver	Nil	•	×	N/A	N/A	1.50	×	8.00%		
Westpac	Reward Saver	Nil	×	×	2.50	2.50	2.50	~	7.40%		
***	"excellent value"										
ANZ	Progress Saver	Nil	~	×	0.50	0.50	2.50	V	5.66%		
Coastline Credit Union	Bonus Reward Saver S2	5.00m	~	×	N/A	N/A	2.00	×	7.00%		
Dnister Ukrainian Credit	Bonus Saver	Nil	•	~	N/A	N/A	1.00	×	6.25%		
nab	Smart Reward Saver	3.00m	~	×	N/A	N/A	Nil	×	6.61%		
Powerstate Credit Union	i-Plus S8	Nil	×	×	N/A	N/A	10.00	×	1.05%		
Satisfac Credit Union	Maxinet Savings S11	Nil	×	×	N/A	N/A	N/A	×	6.55%		
***	"strong value"			CX							
Bank of Queensland	Bonus Interest Saver Ac	Nil	~	×	0.65	0.65	2.00	~	4.75%		
Illawarra CU NSW	CU+saver	Nil	X	V	N/A	N/A	0.75	×	5.05%		
IMB Limited	Reward Saver	Nil	X _	~	0.70	0.85	2.25	~	3.10%		
mecu	Incentive Saver Account	Nil	X	~	N/A	N/A	2.50	×	5.50%		
United Credit Union	Double Interest Saver Ac	Nil		×	Nil	0.75	1.75	×	4.75%		
Victoria Teachers CU	Home Bonus Saver Acc S	Nil	x	×	N/A	N/A	Nil	×	6.00%		
**	"average value"		•								
BankSA	Incentive Saver Account	Nil	~	×	1.00	1.00	3.00	V	4.51%		
Commonwealth Bank	AwardSaver Account	Nil	~	×	0.50	0.50	2.00	~	3.01%		
Satisfac Credit Union	Bonus Savings Account S	Nil	×	×	N/A	N/A	Nil	×	4.15%		
St George Bank	Incentive Saver Account	Nil	~	×	1.00	1.00	3.00	~	4.51%		
Unicom Credit Union	CU+saver	Nil	~	×	N/A	N/A	1.50	×	5.05%		
Wagga Mutual Credit Un	Community Sponsorship	Nil	×	~	N/A	N/A	1.50	×	4.75%		
*	"satisfactory valu	e"									
Community CPS Australi	Bonus Saver Account	Nil	×	V	1.00	0.60	2.50	V	3.15%		
Defence Force CU	Max-E Saver Ac	Nil	×	×	N/A	N/A	Nil	×	4.00%		
Powerstate Credit Union	Christmas Club AC S15	Nil	×	~	1.00	1.00	Nil	~	3.05%		
Savings & Loans Cred U	Premium Saver	Nil	×	~	N/A	N/A	3.00	×	3.80%		
SUNCORP	Everyday Saver-Basic Opt	: Nil	×	×	Nil	Nil	2.50	✓	3.01%		



Low Transactor - Full Service										
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate % \$1,000	
****	"superior value"									
ANZ	Access Advantage	5.00m	×	×	Nil	Nil	Nil	~	0.00%	
ANZ	Equity Manager Account	Nil	~	×	0.50	0.50	2.50	~	0.00%	
ANZ	Premium Cash Magmnt A	Nil	~	×	0.50	0.50	2.50	~	0.00%	
Bank of Queensland	Reverse Charges Account	4.00m	~	~	Nil	Nil	Nil	~	0.01%	
Bank of Queensland	Ultimate Sav Ac-Daily	5.00m	~	×	0.65	0.65	2.00	~	0.01%	
BankWest	Hero Transaction Account	Nil	~	×	Nil	Nil	Nil	~	5.00%	
Bendigo Bank	Ultimate Account	Nil	×	~	0.70	0.70	1.75	~	0.05%	
Bendigo Bank	Networth Cash Managem	Nil	×	~	0.70	0.70	1.75	~	0.35%	
Commonwealth Bank	Streamline Unlimited	6.00m	×	×	Nil	Nil	Nil	~	0.01%	
Commonwealth Bank	Streamline e-Access	4.00m	×	×	Nil	Nil	2.00	~	0.01%	
Community CPS Australi	Alliance Account	Nil	×	~	1.00	0.60	2.50	~	0.15%	
Heritage Building Soc	Money Manager Account	Nil	~		0.55	0.50	1.25	~	0.25%	
HSBC	Premier CMA	N/A	×	×	Nil	Nil	Nil	~	6.50%	
nab	Classic Banking	5.00m	X	×	Nil	Nil	Nil	~	0.01%	
nab	Community Fee Saver Ac	Nil	×	×	Nil	Nil	Nil	~	0.00%	
Police Credit	Mulitpack - At Call S1	Nil	~	×	Nil	Nil	Nil	~	0.10%	
Police CU SA	Cash Management Accou	Nil	•	~	0.70	0.75	0.75	~	0.00%	
Qantas Staff CU	At Call Deposits	Nil	V	×	2.00	Nil	2.00	✓	0.50%	
SUNCORP	Everyday Options	5.00m	×	×	Nil	Nil	Nil	~	0.01%	
Jnicom Credit Union	Access Account	Nil	•	×	1.50	Nil	1.50	~	0.05%	
***	"excellent value"									
Australian Central CU	My Account	Nil	~	×	1.00	1.00	2.50	~	0.05%	
3 & E	Pension Saver S8	Nil	~	×	Nil	0.60	2.50	~	0.10%	
BankSA	Freedom Account	7.00m	~	×	0.60	0.60	2.50	✓	0.01%	
BankWest	Lite Transaction Account	5.00m	×	×	Nil	Nil	Nil	~	0.01%	
Capricornia CU	Cash Management Accou	7.50m	~	•	0.50	0.50	2.00	✓	3.75%	
Circle Credit Co-op	Super S Account S6	Nil	~	×	1.80	0.50	Nil	✓	0.05%	
Commonwealth Bank	Cash Investment Account	5.00m	~	×	0.50	0.50	2.00	~	0.01%	
Community CPS Australi	Bonus Saver Account	Nil	×	~	1.00	0.60	2.50	~	3.15%	
Community CPS Australi	Access Savings AccountS	Nil	×	~	1.00	0.60	2.50	~	0.15%	
Credit Union Australia	Freedom Plus	Nil	•	×	1.50	0.60	2.00	~	1.25%	
Encompass Credit Union	Access Plus S1	Nil	×	~	1.50	0.75	0.75	~	0.01%	
Greater Building Society	Access Account	Nil	×	~	0.50	0.40	1.00	~	0.25%	
Heritage Building Soc	Simply Access Special S1	Nil	~	×	Nil	1.00	Nil	~	0.10%	
Heritage Building Soc	Professional Investor	Nil	~	~	0.55	0.50	1.25	~	0.00%	
Heritage Building Soc	Simply Access S1	Nil	~	×	Nil	0.50	Nil	~	0.10%	



	Low	/ Trans	actor	- Full	Servic	е			rativis
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate, % \$1,000
***	"excellent value"								
Holiday Coast CU	Community Support AC S	Nil	~	×	0.80	0.80	0.80	~	0.25%
Holiday Coast CU	Save More Savings A/c S	Nil	~	×	1.00	1.00	1.00	~	0.00%
Horizon Credit Union	Special Purpose S2/4/5	Nil	~	~	1.50	1.00	1.50	~	0.10%
Horizon Credit Union	RediSavings S1	Nil	~	~	1.50	1.00	1.50	~	0.10%
HSBC	Savings Cheque Account	7.50m	~	×	2.00	2.00	3.00	~	0.50%
Hunter United Credit Un	Cash Management Accou	5.00m	×	~	Nil	Nil	Nil	~	0.00%
Hunter United Credit Un	Cheque	5.00m	×	~	Nil	Nil	Nil	~	0.10%
Hunter United Credit Un	On Call	5.00m	×	~	Nil	Nil	Nil	~	0.10%
Illawarra CU NSW	Access Account	3.00m	×	~	0.75	1.00	0.75	✓	0.05%
Intech Credit Union	Access Saving Account S	Nil	×	/	Nil	0.60	1.50	✓	0.10%
Macquarie Credit Union	Cheque/Card Account S	Nil	~	×	1.50	0.50	1.50	✓	0.10%
Maroondah Credit Union	Access Account S1	Nil	~	X	1.50	0.50	1.50	✓	0.25%
nab	Gold Banking	12.00m	×	×	Nil	Nil	Nil	✓	0.01%
nab	eBanking	4.00m	X	×	Nil	Nil	3.00	✓	0.01%
Newcastle Permanent	Statement Savings Acc	Nil	V_	×	0.50	0.40	1.50	✓	0.10%
Newcastle Permanent	Club Account	Nil		×	0.50	0.40	1.50	~	0.00%
Orana Credit Union	Redi Access	Nil	•	×	1.50	0.80	3.00	×	0.00%
Police CU SA	Redi Access Account S1	Nil	V	~	0.70	0.75	0.75	✓	0.05%
Powerstate Credit Union	Cash Management S1	Nil	×	~	1.00	1.00	1.00	~	1.10%
Powerstate Credit Union	Choice Account S1-S7	Nil	×	~	1.00	1.00	1.00	~	0.05%
RTA Staff CU	Multi-Access Account S4	Nil	~	×	1.50	1.50	1.50	~	0.05%
Select Credit Union	Transaction Account 001	2.00m	~	~	Nil	0.75	Nil	✓	0.25%
SERVICE ONE Members	s Day to Day Account	4.00m	~	×	1.00	1.00	1.00	~	0.10%
SUNCORP	Cash Management Accou	5.00m	×	×	Nil	Nil	Nil	~	0.01%
University Credit Soc	Visa Access S5	2.00m	~	×	1.00	0.60	Nil	~	0.05%
Victoria Teachers CU	On Call Savings S1	Nil	~	×	1.80	0.30	1.00	~	0.05%
Westpac	Cash Manager	5.00m	×	×	0.50	0.50	2.50	~	0.00%
Westpac	Choice	5.00m	~	×	Nil	Nil	Nil	~	0.00%
Westpac	Classic Plus	10.00m	•	×	0.60	0.60	2.50	~	0.00%
***	"strong value"								
Alliance One CreditUnior	Everyday Account	Nil	~	×	1.00	1.75	1.75	~	0.20%
ANZ	Access Select	2.00m	~	×	0.50	0.50	2.50	~	0.00%
Austral Credit Union	Daily Acc/Spec Sav S1/S2	5.00m	~	×	Nil	0.50	3.00	~	0.05%
Australian Defence CU	Access Savings S1	Nil	~	~	Nil	0.65	Nil	~	0.10%
B & E	Extra Saver S12	Nil	~	×	Nil	0.60	2.50	~	0.10%
B & E	Easi Saver S20	Nil	~	×	Nil	0.60	2.50	~	0.10%



Low Transactor - Full Service										
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate, % \$1,000	
***	"strong value"									
Bananacoast Community	55 Plus Account S49	6.00m	~	~	0.50	Nil	Nil	~	0.00%	
Bananacoast Community	Incentive Savings AC S7	6.00m	~	~	0.50	Nil	Nil	~	0.00%	
Bananacoast Community	Savings Account S1	6.00m	~	~	0.50	Nil	Nil	~	0.05%	
BankWest	Lite Trans - Direct Opt	2.99m	×	×	Nil	Nil	3.00	~	0.01%	
Citibank	Cash Management Accou	5.00m	~	×	2.00	Nil	2.00	~	0.10%	
Credit Union Australia	Platinum Plus	Nil	~	×	1.50	0.60	2.00	~	1.75%	
Credit Union Australia	Prime Access	Nil	~	×	1.50	0.60	2.00	~	0.10%	
Credit Union Australia	Cash Management Ac	Nil	~	×	1.50	0.60	2.00	~	0.80%	
Defence Force CU	National Access Account	Nil	~	×	1.50	0.50	Nil	~	0.10%	
First Choice CreditUnion	Cash Management Accou	Nil	~	×	1.50	1.50	Nil	×	0.00%	
HSBC	On-line Savings Account	Nil	~	×	Nil	Nil	5.00	~	0.50%	
Hume Building Society	All Purpose S10	Nil	~	×	Nil	0.25	1.00	×	0.25%	
Hume Building Society	Cash Management S8	Nil	V	×	Nil	0.25	1.00	×	0.00%	
IMB Limited	Reward Saver	Nil	X	V	0.70	0.85	2.25	~	3.10%	
Industries Mutual CU	Visa	Nil	×	~	2.00	0.80	2.00	~	0.50%	
Macarthur Credit Union	Savings	Nil	~	×	1.25	1.25	Nil	~	0.10%	
mecu	Access Account S1	Nil	×	~	1.00	0.60	2.50	~	1.00%	
myState Financial	Access Account	Nil	~	×	0.75	0.75	2.50	~	0.05%	
myState Financial	Access 2 Account	Nil	~	×	0.75	0.75	2.50	~	0.10%	
nab	Investment Cash Manager	10.00m	~	×	0.60	0.60	3.00	~	0.00%	
Orange Credit Union	All Purpose Savings S1	Nil	~	×	0.50	0.50	1.00	×	1.40%	
Police & Nurses Credit	FairSaver Account	2.95m	×	×	Nil	Nil	1.95	~	5.00%	
Police CU NSW	Easy Access S1	Nil	~	×	Nil	0.55	2.00	~	0.25%	
Qld Police Credit Union	On Call Savings Account	Nil	~	×	2.00	2.00	2.00	~	0.15%	
Satisfac Credit Union	Everyday Transaction	Nil	~	×	Nil	1.50	Nil	~	0.00%	
St George Bank	Simply Freedom	6.00m	×	×	Nil	Nil	Nil	~	0.00%	
St George Bank	Complete Freedom	7.00m	×	×	Nil	Nil	Nil	~	0.00%	
St George Bank	Investment Cash Account	6.00m	~	×	0.60	0.60	2.50	~	0.00%	
TAFE & Community CU	Access Account S1,2,3&4	Nil	~	×	Nil	0.70	Nil	~	0.25%	
**	"average value"									
Bank of Queensland	Cash Management Accou	5.00m	~	×	0.65	0.65	2.00	×	0.01%	
Coastline Credit Union	Access Account S30	4.00m	×	×	Nil	Nil	Nil	~	0.10%	
Community CPS Australi	Cash Management Accou	Nil	×	~	1.00	0.60	2.50	~	0.15%	
ECU Australia	Everyday Access S1	5.00a	~	×	1.00	0.60	2.00	~	0.10%	
First Choice CreditUnion	On Call Savings Account	Nil	~	×	1.50	1.50	Nil	×	0.10%	
IMB Limited	Every Day Account S4	Nil	×	•	0.70	0.85	2.25	•	0.10%	



								4,	rating
	Low	<i>I</i> Trans	actor	- Full	Servic	e			
Company	Product	Account Keeping Fees, (\$)	Free Transaction	Rebate on fees	Own ATM withdrawal fee, (\$)	Eftpos fee, (\$)	Branch withdrawal fee, (\$)	International ATM	Interest rate, % \$1,000
**	"average value"								
Police & Nurses Credit	Cash Management Ac S	5.00m	V	~	Nil	1.25	3.00	~	1.00%
Qld Teachers CU	Current Account	Nil	×	~	1.25	0.60	2.00	~	0.01%
Qld Teachers CU	Cash Management Accou	Nil	×	~	1.25	0.60	2.00	~	0.01%
Railways Credit Union	Everyday Saver S22	Nil	×	×	1.30	0.75	1.30	~	1.00%
Savings & Loans Cred U	Cash Manager Account	Nil	×	~	1.00	1.00	3.00	~	0.00%
Savings & Loans Cred U	Visa Savings Account	Nil	×	~	1.00	1.00	3.00	~	0.05%
United Credit Union	Cash Management AC	Nil	×	~	Nil	0.75	1.75	~	0.00%
Westpac	Choice eAccount	3.00m	×	×	Nil	Nil	3.00	~	0.00%
*	"satisfactory value	e"							
BankSA	Complete Freedom	7.00m	×	×	Nil	Nil	Nil	~	0.00%
BankSA	Investment Cash Account	6.00m	~	X	0.60	0.60	2.50	~	0.00%
BankSA	Simply Freedom	6.00m	×	X	Nil	Nil	Nil	~	0.00%
Capricornia CU	Personal Banking Account	5.00m	x	~	0.50	0.50	2.00	~	0.00%
Holiday Coast CU	Percentage Plus AC S17	Nil	~	×	2.00	2.00	2.00	~	0.00%
IMB Limited	Cash Management Ac S	Nil	×	~	0.70	0.85	2.25	~	0.00%
Industries Mutual CU	Access	Nil	X	~	2.00	0.80	2.00	~	0.00%
Maitland Mutual BS	Express Account S5 S45	Nil	V	×	1.00	0.60	1.00	~	0.10%
Qld Teachers CU	Special Savings AC	Nil	×	~	1.25	0.60	2.00	~	0.01%
Railways Credit Union	Everyday Saver S1	Nil	×	×	1.30	0.75	1.30	~	1.00%
Savings & Loans Cred U	Cheque Savings Account	Nil	×	~	1.00	1.00	3.00	×	0.05%
Savings & Loans Cred U	At Call Account	Nil	×	~	1.00	1.00	3.00	×	0.05%
SGE Credit Union	Access Account (S1)	Nil	•	×	2.00	1.00	3.00	~	0.00%
United Credit Union	Access Plus S13	Nil	×	~	Nil	0.75	1.75	×	0.05%
Wagga Mutual Credit Un	CommumitySupport Tran	Nil	×	~	1.00	1.00	1.50	×	1.25%
Wagga Mutual Credit Un	Working S1	1.00m	×	~	1.00	1.00	1.50	~	0.10%



Junior Saver											
Company	Product	Account Keeping Fees,	Free Transaction	Own ATM withdrawal fee, (\$)	Min opening deposit, (\$)	Branch withdrawal	SP	Interes	st rate		
		(\$)		iee, (φ)		fee, (\$)		\$500	\$5,000		
****	"superior value"										
ANZ	Progress Saver for Kids	Nil	~	Nil	10.00	Nil	AA	5.66%	5.66%		
BankWest	Kids' Bonus Saver	Nil	~	N/A	No min	Nil	AA-	10.01%	0.00%		
BankWest	Children's Savings Accnt	Nil	~	N/A	No min	Nil	AA-	4.00%	5.00%		
Gateway Credit Union	Dollaroo Jnr Savr	Nil	~	N/A	No min	Nil	Not rated	5.50%	5.50%		
mecu	mysaver	Nil	~	1.00	No min	2.50	Not rated	7.00%	7.00%		
nab	Smart Junior Saver	Nil	~	N/A	No min	Nil	AA	6.35%	6.35%		
Victoria Teachers CU	First Saver	Nil	•	Nil	No min	Nil	Not rated	5.50%	7.00%		
***	"excellent value"										
Alliance One CreditUnion	Young Achiever Account	Nil	~	N/A	No min	Nil	Not rated	4.50%	4.50%		
Commonwealth Bank	Youthsaver Account	Nil	~	Nil	No min	Nil	AA	3.01%	3.01%		
Karpaty Credit Union	Club 18 S4	Nil	~	N/A	No min	Nil	Not rated	4.30%	4.30%		
New England CU NSW	Youth Account	Nil	~	1.00	No min	2.00	Not rated	4.00%	4.00%		
Orange Credit Union	Super Saver S50	Nil	~	N/A	No min	1.00	Not rated	5.00%	5.00%		
Police Credit	Little Coppers Club S3	Nil	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	N/A	No min	Nil	Not rated	4.00%	4.00%		
***	"strong value"										
Australian Central CU	Future Saver Account	Nil	V	N/A	No min	2.50	Not rated	3.05%	3.10%		
Bendigo Bank	Piggy Bank Account	Nil	~	N/A	1.00	Nil	BBB+	2.20%	2.20%		
Hume Building Society	Clancy Koala S2	Nil	~	N/A	1.00	Nil	Not rated	3.75%	3.75%		
IMB Limited	Balance+ Account	Nil	~	Nil	1.00	Nil	BBB	3.10%	3.25%		
IMB Limited	Zoo Account	Nil	~	N/A	1.00	Nil	BBB	3.10%	3.25%		
Maitland Mutual BS	Young Endeavour S12	Nil	~	N/A	No min	Nil	Not Rated	4.00%	4.00%		
Maroondah Credit Union	Super Savers Club \$10	Nil	~	N/A	No min	Nil	Not rated	3.20%	3.20%		
Savings & Loans Cred U	Treasure Chest	Nil	~	N/A	No min	2.50	Not rated	3.80%	3.95%		
SUNCORP	Everyday Saver-Under 18	Nil	•	Nil	No min	2.50	A+	3.01%	3.01%		
**	"average value"										
Australian Defence CU	Children's Savings Acc	Nil	~	Nil	No min	Nil	Not rated	1.50%	2.00%		
Community CPS Australi	Bonus Saver Acct (Youth)	Nil	~	1.00	No min	2.50	Not rated	3.15%	3.65%		
Fire Services CU	Sunny Squirrel Sav S11	Nil	~	N/A	No min	Nil	Not rated	2.20%	2.20%		
La Trobe Country Credit	Young Savers Account	Nil	~	N/A	No min	1.75	Not rated	2.50%	2.50%		
myState Financial	Youth Account	Nil	~	Nil	No min	2.50	Not rated	3.50%	3.50%		
NSW Teachers CU	Under 18 Account S99	Nil	~	Nil	No min	Nil	Not rated	1.75%	1.75%		
Qld Police Credit Union	Junior Savers	Nil	~	Nil	No min	Nil	Not rated	2.00%	2.00%		
TAFE & Community CU	Total Freedom Account	Nil	~	Nil	No min	Nil	Not rated	2.00%	2.00%		
TAFE & Community CU	Super Saver Account	Nil	~	N/A	No min	Nil	Not rated	2.00%	2.00%		



Junior Saver											
Company	Product	Account Keeping Fees,	Free Transaction	Own ATM withdrawal	Min opening deposit, (\$)	Branch withdrawal	SP	Intere	st rate		
		(\$)		fee, (\$)		fee, (\$)		\$500	\$5,000		
*	"satisfactory valu	ue"									
Austral Credit Union	Super Saver/B.U. S15/S	1 Nil	V	Nil	No min	3.00	Not rated	1.50%	1.50%		
Community CPS Australi	BU Savings Account	Nil	~	1.00	No min	2.50	Not rated	2.00%	2.00%		
Community CPS Australi	Junior Savers Club S12	Nil	~	1.00	No min	2.50	Not rated	2.00%	2.00%		
Community First CU	Pocket Power	Nil	~	N/A	No min	Nil	Not rated	0.50%	2.00%		
FCCS Credit Union	Junior Saver AC S50	Nil	•	N/A	1.00	Nil	Not rated	1.00%	1.00%		
Greater Building Society	Little Bucks	Nil	~	0.50	1.00	1.00	BBB+	0.50%	1.00%		
Horizon Credit Union	Teen Saver S18	Nil	•	1.50	No min	1.50	Not rated	0.50%	0.50%		
Illawarra CU NSW	JuniorSaver	Nil	~	N/A	1.00	Nil	Not rated	0.25%	3.00%		
Orana Credit Union	Super Saver Bug Accour	nt Nil	~	N/A	No min	Nil	Not rated	1.00%	1.00%		
Unicom Credit Union	JuniorSaver	Nil	•	N/A	1.00	Nil	Not rated	0.25%	3.00%		
University Credit Soc	Super Savers S7	Nil	•	N/A	No min	5.00	Not rated	1.00%	3.00%		
Victoria Teachers CU	First Access	Nil	•	Nil	No min	Nil	Not rated	0.75%	0.75%		
	"rising star"										
Laiki Bank	Space Zone	Nil	V	N/A	No min	Nil	Not rated	5.10%	5.10%		



CANNEX deposit star ratings - methodology

What is the CANNEX deposit star ratings?

CANNEX deposit star ratings is a sophisticated rating methodology, unique to CANNEX, that compares deposit products in Australia. CANNEX star rated products represent a short list of financial products. This short list narrows the search for consumers to products that have been independently assessed and ranked. All star rated deposit accounts rated from one to five achieved a grade suitable for consumers to consider with qualities ranging from "Superior" to "Satisfactory". The CANNEX deposit star ratings is a transparent analysis comparing all types of deposit accounts for an array of characteristics such as:

Interest Rates

Fees

Free transactions

Accessibility

Rebates

Features

The results are reflected in a consumer-friendly *5-star* concept. The *star ratings* from the **CANNEX** *deposit star ratings* are described as follows:

Superior ProductExcellent ProductStrong Product

** Average Product

★ Satisfactory Product

Rising Star

Only the top 75% of the deposit accounts examined actually receive a star rating between 1 and 5. Rising Stars are those products that would be rated 3-star or higher but have not been in the market for over six months. Rising Star products will be formally rated in the next rating period once more historical data is available.

What types of products are evaluated by CANNEX deposit account star ratings?

The following account types are assessed in the ratings:

- Personal transaction accounts
- Savings and investment accounts
- High yield accounts
- Childrens' accounts

What is the CANNEX Best Value Australia: Savings award?

CANNEX has introduced this new award to recognise the institution that provides customers with consistently high rates and quality products across a range of key savings areas. The award combines the star ratings scores for the online saver and cash manager profiles, as well as term deposit rates over the past 6 months. Term deposit scoring was calculated on the following weighted terms:

3 month, +/- 14 days (20%)
6 month, +/- 14 days (40%)

• 12 month, +/- 14 days (40%)

To account for special rates close to these terms, the maximum rate was taken from 14 days either side of each term. This was done under the assumption that customers looking for a specific term would be attracted to a higher rate on a slightly shorter or longer term if available. The rates were averaged over the past 6 months to measure consistency. Standard & Poors credit rating was also considered, weighted at 5%.

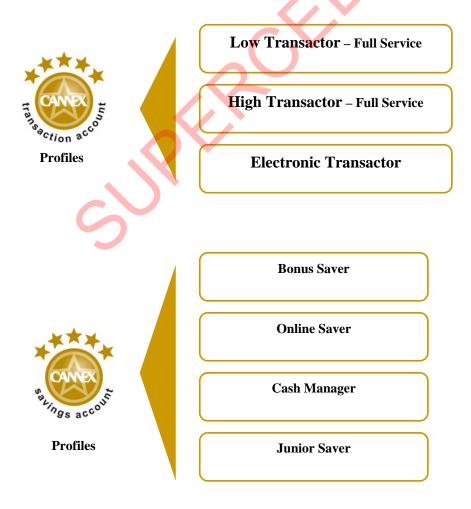


Best Value Australia: Savings award weightings



How are the CANNEX deposit account star ratings structured?

CANNEX recognises that deposit account users have different needs in terms of saving and transacting. Hence the CANNEX *deposit account star ratings* methodology has been designed to reflect a range of transacting and savings styles. Specifically the ratings consist of the following sub-sections:



The star ratings methodology differs for each customer segment in terms of the relative importance placed on the fees and features of the products assessed.



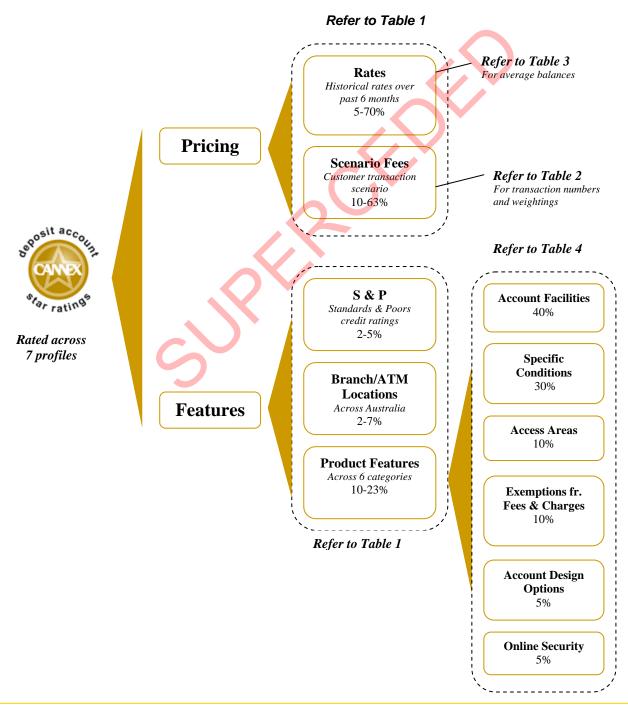
How does it work?

How are the 'stars' calculated?

Each deposit account reviewed for the **CANNEX** *deposit account star ratings* is awarded points for its comparative Pricing and for the array of positive Features attached to the account. These features include accessibility, conditions attached to interest payments and S&P rating of the institution offering the product. Points are aggregated to achieve a Pricing score (P) and the Features score (F)

To arrive at the total score CANNEX applies a weight (w) against the P and F. This weight will vary for each customer profile and will reflect the relative importance of either costs or features in determining the best deposit account. This method can be summarised as:

TOTAL SCORE (T) = PRICING (P) + FEATURES SCORE (F)





Total Score

The Pricing (P) plus Features (F) point scores are indexed and then totaled to provide the Total Index Points. Stars are awarded according to the Total Index Points.

Weightings

The factors described above are weighted differently for each customer profile. This is done in recognition of the relative importance of the different product components to each type of customer. The process considers each profile separately and assigns weights representative of that account type (see Table 1 below).

TABLE 1

CANNEX deposit account star ratings WEIGHTINGS						
	PRICING (P		FEATURES (F).			TOTAL (P+F)
	Rates	Scenarios	S&P	Product features	Access	
Full Service – High/Low Transactor	5%	63%	2%	23%	7%	100%
Electronic Transactor	5%	63%	2%	23%	7%	100%
Bonus Saver***	70%	10%	5%	13%	2%	100%
Cash Manager****	65%	15%	5%	13%	2%	100%
Online saver****	65%	15%	5%	13%	2%	100%
Junior saver	65%	15%	5%	10%	5%	100%

^{*}Cost calculations consider current fees and historical interest rates associated with the accounts

CANNEX accounts for both current and historical interest rates in the calculation of the PRICING (P) component of each product's overall score. Current fees are also used in the calculation of P. P comprises of:

- Current pricing applying current fees to scenarios for each of the various transacting and saving profiles
- 2) **Historical Performance** compares the products' interest rate histories over the past 6 months. Interest rate tiers are taken into account.

The scenario analysis is conducted using CANNEX' unique transaction calculator, which incorporates essential transaction fees and charges, rebates and free transactions. The calculator interlinks the transaction behaviour of 500 hypothetical depositors with the pricing structure of the deposit accounts. The products with the lowest cost receive the highest score in the scenario analysis.

^{**}Features calculations consider features/parameters, flexibility, terms and condition

^{***}Deposit products required to pay bonus interest to qualify for this profile

^{****}Deposit products required to pay a minimum of 3% on a \$100,000 balance in order to be rated in this profile

^{*****}Deposit products required to pay a minimum of 4% on a \$25,000 balance in order to be rated in this profile



The following table describes the number of transactions and channels used in the scenarios.

TABLE 2

CANNEX deposit account star ratings TM scenario description						
	Full Service - High/(Low) Transactor	Electronic Transactor	Cash Manager	Bonus Saver	Online saver	Junior saver
Average no. of transactions	35/(10)	25	10	3	5	5
ATM withdrawal own network	10%	25%	N/A	N/A	N/A	N/A
ATM withdrawal other network	5%	10%	N/A	N/A	N/A	N/A
Branch cash withdrawal	15%	N/A	30%	N/A	N/A	100%
Branch cash deposit	N/A	N/A	N/A	33.3%	N/A	N/A
Cheque deposit	10%	N/A	N/A	N/A	N/A	N/A
Cheque withdrawal	20%	N/A	N/A	N/A	N/A	N/A
Direct Credit	N/A	N/A	N/A	33.3%	N/A	N/A
Direct Debit	5%	10%	20%	N/A	N/A	N/A
EFTPOS transaction	30%	40%	N/A	N/A	N/A	N/A
Internet transaction	N/A	10%	30%	33.3%	100%	N/A
Telephone BPAY	5%	5%	20%	N/A	N/A	N/A

The scenario analysis is conducted using CANNEX' unique transaction calculator, which incorporates essential transaction fees and charges, rebates and free transactions. The calculator interlinks the transaction behaviour of 500 hypothetical depositors with the pricing structure of the deposit accounts. The products with the lowest cost receive the highest score in the scenario analysis.

CANNEX' methodology accounts for the tiered interest rate structure of deposit accounts. The tiers for historical rate calculations were applied in the following manner:

TABLE 3

CANNEX deposit account star ratings interest rate tiers					
	Tier 1, \$	Tier 2, \$	Tier 3, \$		
Full Service – High/Low Transactor	1,000	2,000	5,000		
Electronic -Transactor	1,000	2,000	5,000		
Featured Savings	25,000	100,000	250,000		
Bonus Saver	2,000	10,000	25,000		
Online Saver	5,000	25,000	100,000		
Junior Saver	500	1,000	2,000		

Features (F)

FEATURES (F) consist of the following sections:

- 1) Branch location takes into account the geographical presence of the institution
- 2) **Product features** takes into account over 100 product features with weights given to each relevant area. Examples include minimum opening deposit, minimum withdrawal, ATM facilities,



TABLE 4

Category Description	Weights %		
Account Facilities	40		
Specific Conditions	30		
Access Areas	10		
Exemptions From Fees & Charges	10		
Account Design Options	5		
Online Security	5		
Total	100		

3) S & P rating – takes into account S&P rating of the institution offering the product

The branch location score is designed to reflect geographical coverage. Generally the larger institutions, such as major banks will get a higher score.

Each of the product features is allocated points that are awarded for positive deposit account traits such as no fees or greater flexibility. As features are relatively static, they are not measured over time.

Credit ratings of the institution may play a relatively important role especially for larger depositors. The S&P rating is an independent assessment of the institution's credit rating. For further information on these ratings visit http://www.standardandpoors.com.au

How often are all the products reviewed for rating purposes?

All ratings are fully recalculated every six months based on the latest features offered by each provider. CANNEX also monitors changes on an ongoing basis. The results are published in a variety of mediums (newspapers, magazines, television, websites etc)

Does CANNEX rate other product areas?

YES. CANNEX also the suite of banking and insurance products listed below. These star ratings use similar methodologies. This guarantees the quality, consistency and transparency of all our star ratings. The use of similar star ratings logos also builds consumer recognition of quality products across all categories.

Please access the CANNEX website http://www.cannex.com.au if you would like to view the latest CANNEX star ratings reports of interest.

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Mortgages
Package banking
Personal loans
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