#### STAR RATING & AWARD METHODOLOGY

# Online Share Trading

## May 2021



#### What are the Canstar Online Share Trading Star Ratings

Canstar Online Share Trading Star Ratings use a sophisticated and unique ratings methodology that compares both price and features across online share trading platforms. Canstar's Star Ratings represent a shortlist of products, enabling customers to narrow their search to products that have been assessed and ranked.

#### What types of products are evaluated?

To be eligible for Canstar's Online Share Trading Star Ratings, an online share trading platform must:

- Be offered by a broker providing CHESS sponsorship or ASX Participant status.
- For comparison purposes, allow the value and number of transactions specified for the profile being considered.
- Be able to access all shares on ASX.
- Be a dynamic trading platform (Trader profile only).

## How are the Star Ratings calculated?

Online share trading platforms included in the Canstar Online Share Trading Star Ratings are assessed across three consumer profiles, based on the average number of transactions made.

| Profile         | General Description  |
|-----------------|--|
| Casual Investor | A Casual Investor tends to buy and sell shares occasionally (on average, once a month) and often uses a long-term strategy to review their investment portfolio. When selecting an appropriate broker, comprehensiveness of investment tools is typically not of the greatest importance, with education, ease of use and cost generally being amongst the more important factors.   |
| Active Investor | An Active Investor tends to buy and sell shares more frequently than the Casual Investor (on average, four times a month), and may wish to include managed funds. They typically use the latest market information and fundamental analysis data/reports to determine portfolio holdings. The comprehensiveness of research tools is often an important factor in selecting the best broker for them. Due to a higher trading frequency, cost tends to be important. |
| Trader          | A Trader tends to buy and sell shares very frequently (on average, 30 times a month) and the latest market information is often used to determine portfolio holding. When selecting an appropriate broker, the availability of derivatives can be an influencing factor. Due to a high trading frequency, the availability of a dynamic trading platform and cost are usually key considerations for them.   |

Each eligible online share trading platform reviewed for the Online Share Trading Star Ratings is awarded points for its comparative cost and the array of features attached to the platform. Points are aggregated to achieve a price score and a feature score.

To arrive at the total score, Canstar applies a weight against the price score and the feature score. The weights reflect the relative importance of costs and features in determining which platforms offer outstanding value to consumers. This method can be summarised as:

## Total Score = Price Score + Feature Score



The table below provides a breakdown of the weights allocated to the price score and feature score for each profile:

| Profile         | Price Score | Feature Score |
|-----------------|-------------|---------------|
| Casual Investor | 50%         | 50%           |
| Active Investor | 50%         | 50%           |
| Trader          | 60%         | 40%           |

#### **Price Score**

The price score takes into account a platform's annual costs, which considers brokerage fees and ongoing fees over a year. Ongoing fees are typically a monthly platform charge, while a brokerage or transaction fee is charged at the time of purchasing or selling a security.

When calculating the annual cost, 100 hypothetical consumers are used per profile. To account for any applicable fee tiering across the number or value of transactions, each consumer has a specified transaction value and number of transactions made a month, based on the minimum, average and maximum transaction values and numbers outlined for each profile.

The combined cost of all 100 transactions for a platform is compared to peers. The platform with the lowest total cost is allocated the maximum score; all remaining platforms are awarded a score across a distribution relative to the lowest cost within the profile.

| Profile         | Distribution Points | Monthly Transactions | Transaction Value* |
|-----------------|---------------------|----------------------|--------------------|
| Casual Investor | Minimum             | 1                    | \$5,000            |
|                 | Average             | 1                    | \$15,000           |
|                 | Maximum             | 1                    | \$25,000           |
| Active Investor | Minimum             | 2                    | \$5,000            |
|                 | Average             | 4                    | \$15,000           |
|                 | Maximum             | 10                   | \$100,000          |
| Trader          | Minimum             | 11                   | \$5,000            |
|                 | Average             | 30                   | \$15,000           |
|                 | Maximum             | 45                   | \$100,000          |

\*For both the Active Investor and Trader profile a right-skewed distribution is applied. Across the 100 hypothetical transaction amounts, 95% of transaction values are normally distributed between \$5,000 and \$25,000, while 5% lie between \$25,000 and \$100,000. For the Casual Investor, a left-skewed distribution is applied. Across the 100 hypothetical transaction amounts, 95% of transaction values are normally distributed between \$5,000 and \$25,000, while 5% lie between \$1,000 and \$2,000.

#### **Feature Score**

The feature score takes into account a number of features across eight different categories, with individual features allocated points and each category, and subcategory, assigned a weighting. The product with the highest feature score is allocated the maximum score, with all remaining products within the profile scored against it.

The feature categories and subcategories, with assigned weights for each profile considered, are as follows:

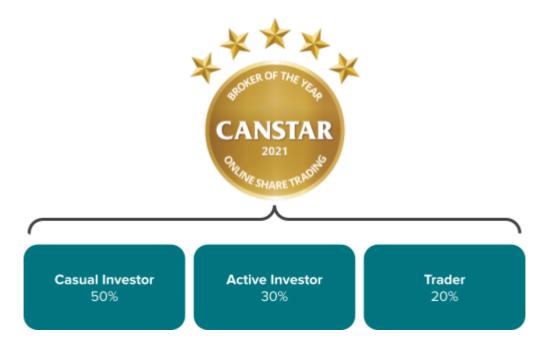
| Category                  | Casual | Active | Trader |
|---------------------------|--------|--------|--------|
| Opening                   | 5%     | 5%     | 5%     |
| Deposit & Settlement      | 5%     | 5%     | 5%     |
| Research                  | 22.5%  | 27.5%  | 30%    |
| Charting                  | 32.5%  | 32.5%  | 45%    |
| Company Information       | 32.5%  | 27.5%  | 5%     |
| Market Information        | 17.5%  | 22.5%  | 25%    |
| Dynamic Trading Platform  | 0%     | 7.5%   | 15%    |
| Alerts                    | 17.5%  | 10%    | 10%    |
| Trade                     | 17.5%  | 25%    | 30%    |
| Capabilities              | 50%    | 45%    | 35%    |
| Market Access             | 30%    | 40%    | 50%    |
| Margin Loan               | 20%    | 15%    | 15%    |
| CHESS                     | 5%     | 5%     | 5%     |
| Account Management        | 10%    | 10%    | 12.5%  |
| Account Access            | 42.5%  | 37.5%  | 22.5%  |
| Security                  | 22.5%  | 30%    | 17.5%  |
| Reporting                 | 35%    | 32.5%  | 60%    |
| Customer Service          | 30%    | 17.5%  | 7.5%   |
| Account & Client Services | 30%    | 35%    | 40%    |
| Education                 | 70%    | 65%    | 60%    |
| Closing                   | 5%     | 5%     | 5%     |

## How is the Award for Online Share Trading Calculated? Online Share Trading Broker of the Year Award

The Online Share Trading Broker of the Year Award is awarded based on the cumulative score of a provider's top performing platform within each consumer profile considered.

To be eligible for consideration towards the Online Share Trading Broker of the Year Award, a company must have CHESS sponsorship.

The weight placed on each profile is as follows:



#### What is CHESS?

CHESS (Clearing House Electronic Subregister System) is the system utilised by the Australian Securities Exchange to manage the settlement of share transactions. CHESS sponsorship involves an arrangement whereby the CHESS Sponsor (usually your stockbroker) operates your holdings on the CHESS subregister on your behalf. For investors, CHESS Sponsorship does not change your legal ownership of the shares and it reduces risk in facilitating settlements through timely allocation of holdings. For further information please see

https://www.asx.com.au/documents/research/chess\_brochure.pdf

## Outstanding Value - Casual Investor Award

Canstar recognises Providers that perform well in the Casual Investor Profile leading to the delivery of outstanding value to customers. Five Star rated products in the Casual Investor Profile have been assessed as offering outstanding value to consumers.



#### **Outstanding Value - Active Investor Award**

Canstar recognises Providers that perform well in the Active Investor Profile leading to the delivery of outstanding value to customers. Five Star rated products in the Active Investor Profile have been assessed as offering outstanding value to consumers.



## **Outstanding Value - Trader Award**

Canstar recognises Providers that perform well in the Trader Profile leading to the delivery of outstanding value to customers. Five Star rated products in the Trader Profile have been assessed as offering outstanding value to consumers.



#### How often are products reviewed for Star Ratings and award purposes?

Ratings and awards are recalculated annually based on the latest features offered by each provider. Canstar also monitors changes on an ongoing basis. The results are published in a variety of mediums (newspapers, magazine, television, websites, etc.).

## Does Canstar rate all products available in the market?

We endeavour to include the majority of product providers in the market and to compare the product features most relevant to consumers in our ratings. However, this process is not always possible and it may be that not every product in the market is included in the rating nor every feature compared that is relevant to you.

#### Does Canstar rate other product areas?

Canstar researches, compares and rates the suite of banking, wealth and insurance products listed below. These Star Ratings use similar methodologies to guarantee quality, consistency and transparency. Results are freely available to consumers who use the Star Ratings as a quide to product excellence. The use of similar Star Ratings logos also builds consumer recognition of quality products across all categories.

Please access the Canstar website at www.canstar.com.au if you would like to view the latest Star Ratings reports of interest.

- Account based pensions
- Business life insurance
- Deposit accounts
- Health insurance
- Landlord insurance
- Margin lending
- Reward programs
- Agribusiness

- Travel insurance
- Car insurance

- Direct life insurance
- Home & contents
- Life insurance
- Online banking
- Personal loans
- Superannuation
- Travel money cards
- Business banking
- Credit cards
- First home buyer

- Home loans
- Managed investments
  - Online share trading
- Pet insurance
- Term deposits



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