AWARD METHODOLOGY

Everyday Banking

September 2021



What is the Canstar Everyday Banking Award?

Canstar's Everyday Banking Award uses a sophisticated rating methodology, unique to Canstar, which compares institutions' everyday banking products and accessibility throughout Australia.

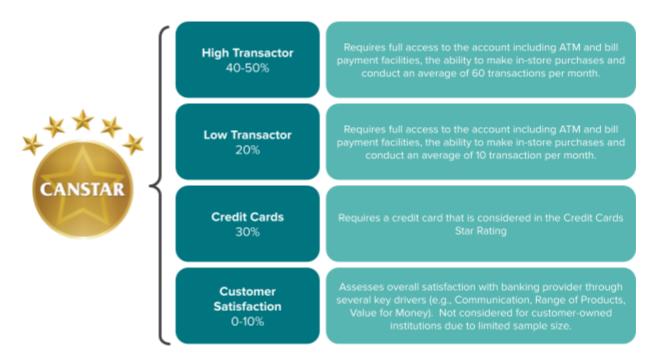
Canstar Bank of the Year – Everyday Banking is awarded to the institution that provides the strongest combination of products across the Transaction Account Star Ratings profiles, as well as excelling in products from the Credit Card Star Ratings and Customer Satisfaction.

Eligibility Requirements

To be eligible for the Everyday Banking Award, institutions must:

- Offer a Deposit Account rated in the Savings and Transaction Account Star Ratings
- Offer a Credit Card rated in the Credit Cards Star Ratings

Everyday Banking Award Methodology - Overall



Everyday Banking Award Methodology

Canstar's Everyday Banking Award recognises institutions that offer competitive transaction accounts and credit cards for a variety of consumers with different spending levels and transaction behaviour. Each transaction account and credit card reviewed for Canstar's Everyday Banking Award is awarded points for its comparative pricing and for the array of features attached to the account.

The following components of this document are an overview of the elements considered within the Everyday Banking Award. Further details on how individual products are assessed can be found in the Savings and Transaction Account Star Ratings and the Credit Cards methodology documents.

Savings and Transaction Accounts – High Transactor and Low Transactor

The Everyday Banking Award measures the Transaction Account products of providers by using Canstar's Savings and Transaction Accounts Star Ratings methodology which compares both the price and features of transaction accounts available within the Australian market.

Eligibility Requirements – Savings and Transaction Accounts

To be eligible for consideration in the Everyday Banking Award, a provider must have a transaction account available in the market and information required to complete the review made available to Canstar. In addition, the account must have been available in the market for a minimum of six months.

Price Score – Transaction Accounts

When assessing transaction accounts, the transaction and savings behaviours of 100 hypothetical consumers is used to determine the transaction fees, account keeping fees and interest earned on each account, with the average net cost or benefit obtained by the consumers across the scenarios used to calculate the Price Score.

Feature Score - Transaction Accounts

The Feature Score of each transaction account considers more than 200 product features which are scored, categorised and weighted according to a customer's journey with the product. This comprehensive feature assessment covers:

- Research the support, information and tools provided to assist consumers opening an account.
- Application the channels which an account can be opened, onboarding process and conditions.
- Account Operation the availability and flexibility to transact using different methods, interest earning conditions
 and how consumers can manage and interact with their account.
- Customer Service and Support the availability of different service channels when support with the account is required.
- Account Closure process and access to information about your account following closure.

Consumer Profiles – Transaction Accounts

Performance in the following consumer profiles and applicable weight is applied to calculate a High Transactor score and Low Transactor score for the Everyday Banking Award:



Credit Cards

Eligibility Requirements – Credit Cards

To be eligible for consideration in the Everyday Banking Award, a provider must have a credit card available in the market and information required to complete the review made available to Canstar. In addition, the account must have been available in the market for a minimum of six months.

Price Score - Credit Cards

- Low Rate: The Price Score for the Low Rate credit card profile is based on the net cost of owning the credit card for 12 months, taking into account any annual fees and interest charged on accrued (revolving) balances as outlined in the Credit Card Star Ratings methodology.
- Low Fee: The Price Score for the Low Fee credit card profile is based on the net cost of owning the credit card for 12 months, taking into account any annual fees and interest charged on accrued (revolving) balances as outlined in the Credit Card Star Ratings methodology.
- Rewards: The Price Score for the credit cards that earn rewards (including Frequent Flyer cards) are based on
 the Net Reward Return over 12 months. The card with the highest net reward return will receive the top price
 score. This is calculated by subtracting the net cost of owning the credit card for 12 months, taking into account
 any annual fees and interest charged on accrued (revolving) balances, and adding the dollar value of rewards
 earned as outlined in the Credit Card Star Ratings methodology.

Feature Score - Credit Cards

The Feature Score of each credit card considers more than 250 product features which are scored, categorised and weighted according to a customer's journey with the product. This comprehensive feature assessment covers:

- Research the support, information and tools provided to assist consumers applying for a card.
- Application and Onboarding the application process requirements and card set up.
- Account Operation the availability and flexibility to transact using different methods, interest charging conditions, how consumers can manage and interact with their account, premium card facilities and rewards program flexibility.
- Customer Service and Support the availability of different service channels when support with the account is required.
- Account Closure process and fee waivers applicable when closing the account.

Consumer Profiles – Credit Cards

Performance in the following consumer profiles and applicable weight is applied to calculate a Credit Card score for the Everyday Banking Award:



Customer Satisfaction

Canstar acknowledges the importance of customer satisfaction as part of the banking experience. To assist in the assessment of an institution's customer satisfaction, Canstar surveyed consumers on satisfaction with their banking institution on several key drivers, including customer support, value for money, and range of products. Survey questions were then run through a regression model to find the relevance of each question.

How often are products reviewed for Star Ratings and award purposes?

Ratings and awards are recalculated annually based on the latest features offered by each provider. Canstar also monitors changes on an ongoing basis. The results are published in a variety of mediums (newspapers, magazine, television, websites, etc.).

Does Canstar rate all products available in the market?

We endeavour to include the majority of product providers in the market and to compare the product features most relevant to consumers in our ratings. However, this process is not always possible and it may be that not every product in the market is included in the rating nor every feature compared that is relevant to you.

Does Canstar rate other product areas?

Canstar researches, compares and rates the suite of banking, wealth and insurance products listed below. These Star Ratings use similar methodologies to guarantee quality, consistency and transparency. Results are freely available to consumers who use the Star Ratings as a guide to product excellence. The use of similar Star Ratings logos also builds consumer recognition of quality products across all categories.

Please access the Canstar website at www.canstar.com.au if you would like to view the latest Star Ratings reports of interest.

- Account based pensions
- Deposit accounts
- Health insurance
- Landlord insurance
- Margin lending
- Travel insurance
- Agribusiness
- Car insurance

- Direct life insurance
- Home & contents
- Life insurance
- Online banking
- Personal loans
- Superannuation
- Travel money cards
- Business banking

- Credit cards
- First home buyer
- Home loans
- Managed investments
- Online share trading
- Pet insurance
- Term deposits



COMPLIANCE DISCLOSURE and LIABILITY DISCLAIMER

To the extent that the information in this report constitutes general advice, this advice has been prepared by Canstar Research Pty Ltd A.C.N. 114 422 909 Australian Financial Services Licence ("AFSL") and Australian Credit Licence number ("ACL") 437917 ("Canstar"). The information has been prepared without taking into account your individual investment objectives, financial circumstances or needs. Before you decide whether or not to acquire a particular financial product you should assess whether it is appropriate for you in the light of your own personal circumstances, having regard to your own objectives, financial situation and needs. You may wish to obtain financial advice from a suitably qualified adviser before making any decision to acquire a financial product. Canstar provides information about credit products. It is not a credit provider and in giving you information it is not making any suggestion or recommendation to you about a particular credit product. Please refer to Canstar's PSG for more information.

The information in this report must not be copied or otherwise reproduced, repackaged, further transmitted, transferred, disseminated, redistributed or resold, or stored for subsequent use for any purpose, in whole or in part, in any form or manner or by means whatsoever, by any person without Canstar's prior written consent. All information obtained by Canstar from external sources is believed to be accurate and reliable. Under no circumstances shall Canstar have any liability to any person or entity due to error (negligence or otherwise) or other circumstances or contingency within or outside the control of Canstar or any of its directors, officers, employees or agents in connection with the procurement, collection, compilation, analysis, interpretation, communication, publication, or delivery of any such information.

The ratings and awards results do not include all providers and may not compare all features relevant to you. The rating or award is only one factor to take into account when considering these products. Canstar acknowledges that past performance is not a reliable indicator of future performance.

The word "CANSTAR", the gold star in a circle logo (with or without surmounting stars), "Be Canstar Sure", the word "WEALTHBRICKS" and versions of the foregoing are trademarks or registered trademarks of Canstar Pty Ltd A.C.N. 053 646 165. Reference to third party products, services or other information by trade name, trademark or otherwise does not constitute or imply endorsement, sponsorship or recommendation of Canstar by the respective trademark owner.

Copyright 2021 Canstar Research Pty Ltd A.C.N. 114 422 909.